

## Contact

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(LinkedIn)

## Top Skills

Infrastructure Management

VMware vSphere

Data Analytics

## Languages

English

Telugu

Tamil

Hindi

## Certifications

EMC Information Storage Associate

EMC Networker Implementation Specialist

EMC Avamar Implementation Specialist

EMC RecoverPoint Implementation Specialist

# Vishu Adapa, CISSP

Data Security & Cyber Resiliency Expert | Hybrid Cloud, Disaster Recovery, Business Continuity | AWS, Azure, GCP Specialist | CISSP Certified

Dallas-Fort Worth Metroplex

## Summary

Over two decades of IT expertise, specializing in hybrid cloud infrastructures and data protection. My role as an Advisory Systems Engineer focuses on strategizing and designing data protection and cyber recovery vault solutions, ensuring business critical services are shielded against disruptions. The commitment to offering robust cloud storage solutions has led to demonstrable success in securing enterprise customer environments.

Collaborating closely with cross-functional teams has allowed me to design and manage disaster recovery and business continuity strategies that align with corporate objectives. Recognized for a strategic mindset, I have been integral in guiding organizations through complex cloud migrations, underpinned by a deep understanding of data protection and security best practices. Our team's efforts have centered on delivering customer-centric solutions and fostering resilient IT ecosystems.

## Core Competencies

- Cloud: AWS, Azure and GCP hyperscaler – design, implementation and administration of IaaS, PaaS and SaaS solutions.
- Compute: Server deployments with Cisco UCS, HP Proliant, IBM Blade Centers, Dell PowerEdge platforms.
- Storage Arrays: PowerMax, PowerStore, PowerScale, Unity, XtremIO, NetApp Filers, HP EVA, Hitachi UDS and 9000 series
- Storage Applications: SRDF, TimeFinder, MirrorView, SnapView, Open Replicator, SANCopy, Open Migrator, AppSync, RecoverPoint, VPLEX
- FC Networking: Cisco MDS and Brocade Fabric switches, Data Center Consolidations & Migrations RecoverPoint, VPLEX
- Data Protection: Networker, Avamar, Data Domain, PowerProtect Data Manager, DPA, Cyber Recovery, CyberSense & Apex Backup

Service, NetBackup, Rubrik Clusters, Cohesity Data Platform, Veeam & Commvault

- Databases: MSSQL, Oracle, SAP HANA
- Scripting: Python & PowerShell
- DevOps Tools: Terraform, Ansible, GitHub & GitLab repositories
- Virtualization and Containers: VMware, Hyper-V, Kubernetes and OpenShift
- Network & Security: Routing, switching, VPN, Firewall, LAN, WAN, IDS, IPS, Data Center Security, AD, DNS, SMTP, TCP, UDP, CIFS, NFS, Data Encryption
- Industry Certifications: AWS, GCP, ISC2 - CISSP, ITIL, Dell/EMC Avamar, Networker, Data Domain, PowerProtect Cyber Recovery certifications

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## Experience

Cohesity

Senior Sales Engineer

November 2025 - Present (4 months)

Dallas-Fort Worth Metroplex

Dell Technologies

Advisory Systems Engineer

February 2022 - October 2025 (3 years 9 months)

Dallas-Fort Worth Metroplex

In my role as an Advisory Systems Engineer at Dell Technologies, I lead product solution briefings, demos and proof-of-concept work to ensure business continuity against cyberattacks. I designed proposals for Cyber Recovery vault solutions, assisting organizations with best practices for data protection and security during cloud migration. Supporting customers in Energy and Financial Sectors.

Cohesity

Implementation Practice Lead

November 2021 - February 2022 (4 months)

In my role as an Implementation Practice Lead at Cohesity, I led the installation of Cohesity clusters on branded hardware, configuring Data Protection Policies for various sources such as VMware, Hyper-V, MSSQL, and Oracle workloads. Additionally, I successfully configured Cloud Archive for

archiving data, deploying Cloud Edition instances of Cohesity Data Platform as replication targets for in-cloud data protection.

**Dell Technologies**

8 years 8 months

**Advisory Systems Engineer**

May 2017 - November 2021 (4 years 7 months)

Dallas-Fort Worth Metroplex

In my role as an Advisory Systems Engineer at Dell Technologies, I mentored team members on complex deployments and data protection modernization. Designed and implemented DELL EMC Data Protection Solutions, including Networker, Avamar, PPDM, Cyber Recovery and Data Domain. Exceeding team objectives through guidance and implementation. Supported Customers in Retail, Pharma, HealthCare sectors.

**Sr. Solutions Arhitect**

April 2013 - May 2017 (4 years 2 months)

Dallas/Fort Worth Area

Dell EMC Data Protection - Solutions Design and Implementation.

**Alere Inc.**

**Server Storage and Backup Administrator**

July 2009 - April 2013 (3 years 10 months)

Greater Atlanta Area

In my role as a Server Storage and Backup Administrator at Alere Inc., I led a transformative project to replace the NetBackup Tape out environment with Dell EMC Avamar + Networker Data Protection solution. I managed multiple storage environments across several sites, integrating Networker, Avamar, and NetBackup with Data Domain. Additionally, I handled SAN Management on Cisco MDS and Brocade Fabric switches, as well as storage migrations, data center consolidations, and virtualizations.

**Hallmark Global Technologies Limited**

**Server Storage and Backup Administrator**

June 2008 - June 2009 (1 year 1 month)

Upper Saddle River, New Jersey

In my role as a Server Storage and Backup Administrator at Hallmark Global Technologies, I played a key role in managing the server, storage and backup infrastructure at Alere and ensuring the smooth operation of server, storage, and backup systems across multiple sites. I worked diligently to maintain the

integrity and security of multi-petabyte data for thousands of clients, utilizing my expertise in storage technologies to optimize performance and reliability.

**Dell EMC**

**Sr. TSE - ISG Storage**

October 2007 - March 2008 (6 months)

Bengaluru Area, India

In my role as a Sr. TSE in the Infrastructure Support Group at Dell EMC, I provided technical support for EMC storage arrays, ensuring data resilience and operational continuity. I collaborated with teams to troubleshoot and resolve infrastructure issues, contributing to the overall efficiency of the organization.

**Hewlett Packard Enterprise**

**Senior Systems Engineer**

November 2005 - September 2007 (1 year 11 months)

Bengaluru Area, India

In my role as a Senior Systems Engineer at Hewlett Packard Enterprise, I was responsible for providing technical support for HP Proliant Server range and Storage arrays. I was part of the mission-critical server storage team ensuring seamless operations and resolve complex technical issues. By implementing innovative solutions, I optimized server performance and enhanced storage capabilities, resulting in a significant reduction in downtime and improved system efficiency.

**IBM**

**CSC Analyst**

September 2004 - October 2005 (1 year 2 months)

In my role as a CSC Analyst at IBM, I provided technical support for various network applications and hardware, ensuring smooth operations for internal users across North America. I collaborated with cross-functional teams to troubleshoot and resolve technical issues promptly, contributing to the overall efficiency of the team.

**Sutherland**

**Helpdesk Engineer**

January 2004 - August 2004 (8 months)

In my role as a Helpdesk Engineer at Sutherland, I provided technical support for Dell hardware and operating systems, troubleshooting issues to ensure smooth operations. Collaborating with team members, I delivered exceptional

customer service and promptly resolved customer inquiries to maintain high satisfaction levels.

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## Education

University of Madras

Bachelor of Engineering - BE, Computer Science and Engineering