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Vishwanath Guruvayur

Data Scientist

github.com/vishugp linkedin.com/in/vishgp Website: vishugp.github.io

EDUCATION

University of Virginia (UVA)

Charlottesville, VA

Master of Science in Data Science

Jun 2024 - May 2025

Capstone Project (sponsored by LMI Inc.): Implementing Multimodal RAG based LLM for Education Research on methods to leverage Lecture PDFs, Slides & Videos in LLMs to develop an enhanced, context-rich learning experience.

Coursework: Statistical Machine Learning • Linear Models • Bayesian Machine Learning • Large-Language Models • Deep Learning • Big Data Systems • Applied Data Engineering • Data Mining • Ethics in Data • Data Structures & Algo • Time Series Analysis

Birla Institute of Technology & Science, Pilani (BITS Pilani)

Bachelor of Engineering in Mechanical Engineering, Minor in Data Science

Hyderabad, India Aug 2018 – Dec 2021

CERTIFICATIONS

• AWS Certified Solutions Architect – Associate

Amazon Web Services (expected Jan 2025)

• AWS Certified Machine Learning – Associate

Amazon Web Services (expected Feb 2025)

SKILLS

Programming Languages: Python (NumPy, Pandas, Scikit-learn), R, SQL, JavaScript, C++, MATLAB AI & ML: Predictive ML, Deep Learning (PyTorch, TensorFlow, Keras), LLMs (LangChain), OpenCV, NLP Cloud & Data Tools: Azure (DataBricks, Data Factory, ML Studio), AWS (SageMaker, EC2, S3), Git, Docker, PySpark Visualization: Power BI, Plotly Dash, Advanced Excel (VBA, Power Query), d3.js

Professional Experience

Piramal Critical Care (PCC)

Data Science Lead

Bethlehem, PA (Remote, India)

Jan 2022 – Jun 2024

- Established and led the Data Science & Analytics Team, developing end-to-end data products across Supply Chain, Finance, and Sales to enable data-driven decision making and operational growth.
- Engineered automated **Data and ML pipelines** using Python & SQL, powering **over 30** action-oriented analytics dashboards across divisions, reducing manual reporting by 85% with real-time validation alerts.
- Introduced **Predictive Modeling** for actionable insights for market share and inventory optimization resulting in a 40% improvement in supply chain efficiency and \$1.2M quarterly savings from reduced write-offs.

Project Highlights:

- Inventory Management Analytics & Forecasting

 Machine Learning | Supply Chain & Finance
 Implemented a time-series forecasting pipeline using S-ARIMA for SKU-level inventory prediction and Monte Carlo
 simulations for scenario planning, reducing monthly write-offs through optimized aging stock management.
- Product Sales Market Share & Growth Analytics

 Engineered a market analytics framework using segmentation analysis and competitive benchmarking to evaluate market dynamics and identify growth opportunities, guiding long-term business strategies.
- Sentiment Analysis Modelling of Employee's Feedback

 Natural Language Processing | HR

 Built an ensemble sentiment analysis pipeline combining VADER and TextBlob to analyze employee feedback, extracting key insights to inform personalized development plans and improve employee satisfaction.

Piramal - Consumer Product Division (CPD)

Mumbai, India

Data Science Intern

Jul 2021 - Dec 2021

Collaborated with cross-functional teams to develop analytical solutions for sales optimization and employee retention.

Project Highlights:

- Product Recommendation Engine

 Unsupervised Learning | Sales Operations

 Developed company's first recommendation engine using FP-Growth algorithm to optimize product placement, enhancing

 market penetration by 15% quarterly and impacting over 400k retailers across India.
- Attrition Prediction Modelling

 Machine Learning | Sales and HR

 Developed a model ensemble of XGBoost and Logistic Regression to predict attrition among sales employees, achieving a

 93% retention rate for high-performing employees by leveraging performance metrics and key operational features.