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# Vishwanath (Vish) Guruvayur

## Data Scientist

vishguru.com github.com/vishugp linkedin.com/in/vishgp

#### **EDUCATION**

University of Virginia

Charlottesville, VA

Master of Science in Data Science, GPA: 4.0/4.0

Jun 2024 – May 2025

Teaching Assistant - Statistical Machine Learning • Data Science Ambassador • Academic Village Resident (The Range)

Birla Institute of Technology and Science (BITS Pilani)

Hyderabad, India

Bachelor of Engineering in Mechanical Engineering, Minor in Data Science, GPA: 3.8/4.0

Aug 2018 - Dec 2021

**EXPERIENCE** 

**Machine Learning Researcher** 

Tysons, VA (Remote)

LMI Inc. and UVA School of Data Science

Nov 2024 – Apr 2025

Capstone Research on multimodal RAG in LLMs to enhance educational content retrieval and summarization quality.

- Developed an **end-to-end multimodal RAG pipeline** using Sentence Transformers and CLIP embeddings, indexing over **6,000 vectors** from educational text, images, and lecture audio for efficient semantic retrieval via Pinecone DB.
- Evaluated **three RAG frameworks** (Zero-Shot, Text-only and Image-augmented RAG) on educational content, improving retrieval accuracy and summarization quality across LLaMA and GPT-4 in diverse contextual settings.
- Awarded "Most Compelling Data Visualizations" at the Capstone Showcase for impactful semantic clustering in topics and intuitive explainability in multimodal RAG systems.

Lead Data Scientist

Bethlehem, PA (Remote, Mumbai Office)

Piramal Pharma Ltd.

Jan 2022 – Jun 2024

**Established and led the Data Science and Analytics Team** for the Critical Care Division, mentoring a high-performing team of 3 data scientists and integrating advanced analytics with best practices into core business functions.

- **Prevented \$1.2M in quarterly inventory losses** by designing a time-series based supply chain forecasting system leveraging S-ARIMA and Monte Carlo simulations to improve depleting stock visibility and optimizing replenishment cycles.
- Worked closely with the CFO to drive targeted market expansion strategies through advanced sales analytics dashboards integrating market data, segmentation analysis, and competitive intelligence.
- Received the "Piramal Excellence Award" for building over 30 data analytics pipelines using Python and SQL, reducing reporting turnaround from monthly to daily and boosting reporting efficiency by 85%.
- Enabled CHRO-led talent development initiatives by analyzing performance reviews via VADER sentiment analysis and topic modeling to personalize growth strategies.

Data Science InternMumbai, IndiaPiramal Pharma Ltd.Jul 2021 – Dec 2021

Interned in the Consumer Products Division, contributing to high-impact business-facing data science initiatives.

- Achieved **15**% **quarterly increase** in market penetration **across 400,000 retailers** by building the company's first product recommendation engine implementing the FP-Growth algorithm from scratch.
- Boosted high-performing sales reps **retention rates to 93**% by developing an attrition prediction model using XGBoost and Logistic Regression on historic sales performance and attrition data.
- Recognized for impact by the CEO and offered a leadership role to build and head a new analytics team.

### **SKILLS**

Programming Languages: Python, R, SQL, JavaScript

AI and ML: Traditional ML (Scikit-Learn), Deep Learning (PyTorch, TensorFlow), LLMs (LangChain, HuggingFace) Cloud Data Tools: AWS (SageMaker, EC2, S3), Microsoft Azure (DataBricks, Data Factory, ML Studio), Git, Docker Data Visualization: Power BI, Plotly Dash, d3.js, QlikSense

Interests and Hobbies: Singing and enjoying music - Carnatic Ragas, playing card games and badminton, robotics

#### **CERTIFICATIONS**

- AWS Certified Solutions Architect Associate, Amazon Web Services
- AWS Certified Machine Learning Specialty, Amazon Web Services

May 2025

Scheduled - Jun 2025