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Vishwanath Guruvayur

Data Scientist

github.com/vishugp linkedin.com/in/vishgp Website: vishugp.github.io

EDUCATION

University of Virginia (UVA)

Charlottesville, VA

Jun. 2024 – May. 2025

Master of Science in Data Science

Capstone Project (sponsored by LMI Inc.): Implementing Multimodal RAG based LLM for Education

Research on methods to leverage Lecture PDFs, Slides & Videos in LLMs to develop an enhanced, context-rich learning experience.

Coursework: Statistical Machine Learning • Linear Models • Bayesian Machine Learning • Large-Language Models • Deep Learning

• Big Data Systems • Applied Data Engineering • Data Mining • Ethics in Data • Data Structures & Algo • Time Series Analysis

Birla Institute of Technology & Science, Pilani (BITS Pilani)

Bachelor of Engineering in Mechanical Engineering, Minor in Data Science

Hyderabad, India 2018 - 2022

CERTIFICATIONS

- AWS Certified Solutions Architect Associate Amazon Web Services (Jan. 2025)
- AWS Certified Machine Learning Associate Amazon Web Services (Mar. 2025)

SKILLS

Programming Languages: Python (NumPy, Pandas, Scikit-learn), R, SQL, JavaScript, C++, MATLAB AI & ML: Predictive ML, Deep Learning (PyTorch, TensorFlow, Keras), LLMs (LangChain), OpenCV, NLP Cloud & Data Tools: Azure (DataBricks, Data Factory, ML Studio), AWS (SageMaker, EC2, S3), Git, Docker, PySpark Visualization: Power BI, Plotly Dash, Advanced Excel (VBA, Power Query), d3.js

EXPERIENCE

Piramal Critical Care (PCC)

Data Science Lead

Bethlehem, PA (Remote, India)

Jan. 2022 – Jun. 2024

- Established and led the Data Science & Analytics Team at PCC, developing end-to-end data products across Supply Chain, Finance, and Sales to enable data-driven decision making and operational growth.
- Engineered automated Data and ML pipelines using Python & SQL, powering over 30 action-oriented analytics dashboards across divisions, reducing manual reporting by 85% with real-time validation alerts.
- Introduced **Predictive Modeling** for actionable insights in areas like market share and inventory optimization, resulting in a 40% improvement in supply chain efficiency and an estimated \$1.2M quarterly savings from reduced write-offs.

Piramal - Consumer Product Division (CPD)

Data Science Intern (6 months)

Mumbai, India

Jul. 2021 – Dec. 2021

- Main Project: Developed company's first recommendation engine using FP-Growth to optimize product placement.
- Enhanced market penetration of products by 15% quarterly, impacting over 400k retailers across India.

PROFESSIONAL PROJECTS

Inventory Management Analytics & Forecasting

Machine Learning | Supply Chain & Finance

Piramal Critical Care

Jun. 2023 - Jun. 2024

• Implemented a time-series forecasting pipeline using **S-ARIMA** for SKU-level inventory prediction and **Monte Carlo simulations** for scenario planning, reducing monthly write-offs through optimized aging stock management.

Product Sales Market Share & Growth Analytics

Statistical Modeling | Finance & Sales

Piramal Critical Care

May. 2023 - Dec. 2023

• Engineered a market analytics framework using **segmentation analysis** and **competitive benchmarking** to evaluate market dynamics and identify growth opportunities for the Injectable Pain Segment, guiding long-term business strategies.

Sentiment Analysis Modelling of Employee's Feedback Texts

Piramal Critical Care

Natural Language Processing | Human Resources

Apr. 2022 - Dec. 2022

• Built an ensemble sentiment analysis pipeline combining **VADER** and **TextBlob** to analyze employee feedback, extracting key insights to inform personalized development plans and improve employee satisfaction.

Attrition Prediction Modelling

Piramal CPD

Machine Learning | Sales Operations

Nov. 2021 - Apr. 2022

• Developed a model ensemble of **XGBoost and Logistic Regression** to predict attrition among sales employees, achieving a **93% retention rate** for high-performing employees by leveraging performance metrics and key operational features.