

# CatalogX (CTLG)

Report Period: Q2 FY2025

Report Date: August 30, 2024

## Consolidated Statement of Operations

(In millions, except percentages)

Line Item	Q2 FY2025	Q2 FY2024
Product Revenue	\$42.5	\$15.5
Professional Services Revenue	\$5.5	\$2
<b>Total Revenue</b>	<b>\$48</b>	<b>\$17.5</b>
Cost of Revenue	\$14.5	\$6.2
<b>Gross Profit</b>	<b>\$33.5</b>	<b>\$11.3</b>
<b>Operating Expenses</b>		
Research and Development	\$18.2	\$10.5
Sales and Marketing	\$25.2	\$15
General and Administrative	\$6.8	\$4.5
<b>Operating Income (Loss)</b>	<b>\$-16.7</b>	<b>\$-18.7</b>
<b>Net Income (Loss)</b>	<b>\$-15.2</b>	<b>\$-17.8</b>

## Customer Growth & Retention Metrics

Metric	Q2 FY2025
Total Customers	1124

Metric	Q2 FY2025
Customers with \$1M+ Revenue	185
Customers with \$5M+ Revenue	48
Customers with \$10M+ Revenue	6
Net Revenue Retention	132%
Gross Revenue Retention	93%

## Key Performance Indicators

Metric	Value
Year-over-Year Growth	174%
Gross Margin	70%
Operating Margin (Non-GAAP)	-35%
Free Cash Flow	\$-22M

*This is a simplified financial report designed for AI extraction demonstrations.*

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