

Q2 Fiscal Year 2025 Financial Results

Report Date: August 2024

Total Revenue

\$118M

+142% YoY

Product Revenue

\$108M

+142% YoY

Gross Margin

68%

Non-GAAP: 69%

FCF Margin

61%

\$72M FCF

Executive Summary

142% YoY growth as enterprises shift from batch to real-time.

Processing 12.8 PB/month across 1,842 customers.

Business Highlights

- Revenue grew 142% YoY to \$118M
- Processing 12.8 PB data/month
- 58% of revenue from streaming
- Approaching EBITDA breakeven

Revenue Growth



1,842
customers

Operating Metrics

Net Revenue **135%**
Retention

Data Volume **12.8PB/mo**

Streaming % **58%**

Cash & Equivalents **\$248M**