



युनाइटेड बैंक ऑफ इंडिया
United Bank of India
सूचना प्रौद्योगिकी विभाग
Information Technology Department

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Head Office
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Kolkata – 700 001

Ref. No.: IT/PO/342/UPS/17025/2017-18

02.06.2017

To,
M/s Switching AVO Electro Power Ltd
230, S. N. Roy Road
Kolkata– 700038

Kind Attention: Mr. Hirakijoti Dhar, Vice President, Marketing, M/s Switching AVO Electro Power Ltd.

Dear Sir,

Sub: Fourth Purchase Order for Supply, Installation & Maintenance of UPS system at our Branches and Offices in reference to our tender no.16011/2016 dated 30.11.2016.

This has reference to your proposal in response to the tender 16011 dated 30.11.2016 and its subsequent addenda/ corrigenda and LOI issued by us on 10.02.2017. We are pleased to place the Purchase Order for supply, installation and maintenance of UPS System for 6 Years for our Branches and offices.

Items & Price

The details of UPS System to be delivered, installed and maintained along with respective costs are given below. The list of Branches/Offices along with bill of material (BOM) are enclosed in Annexure-A.

Part-A : UPS (New)

Sl. No.	Particulars	Make & Model	Qty	(Amount In Rs Excluding Taxes)	
				Unit Cost	Total Cost
1	3 KVA UPS	AVO/HP3 KL	737	16,918.00	1,24,68,566.00
2	5 KVA UPS	AVO/HP 1005	258	30,067.00	77,57,286.00
3	10 KVA UPS	HP3KL/THP2010	14	62,781.00	8,78,934.00
			1009	Total(A)	2,11,04,786.00

Part-B : UPS Batteries Bank (New)

Sl. No.	Particulars	Make & Model	Qty	(Amount In Rs Excluding Taxes)	
				Unit Cost	Total Cost
1	Batteries Bank for 3 KVA UPS	Amara Raja/Exide	737	31,057.00	2,28,89,009.00
2	Batteries Bank for 5 KVA UPS	Amara Raja/Exide	258	62,115.00	1,60,25,670.00
3	Batteries Bank for 10 KVA UPS	Amara Raja/Exide	14	92,365.00	12,93,110.00
			1009	Total (B)	4,02,07,789.00



Part-C : Battery Stand (New)

Sl. No.	Particulars	Make & Model	Qty	(Amount In Rs Excluding Taxes)	
				Unit Cost of Battery stand	Total Cost
1	3 KVA UPS	AVO	737	800.00	5,89,600.00
2	5 KVA UPS	AVO	258	1,600.00	4,12,800.00
3	10 KVA UPS	AVO	14	2,400.00	33,600.00
			1009	Total (C)	10,36,000.00

Part-D : Post warranty AMC of New UPS for 3 Years (Year 4, Year 5 & Year 6)

Sl. No.	Particulars	Qty	Unit Cost/per year	(Amount In Rs Excluding Taxes)	
				Unit Cost/for 3 years	Total Cost for 3 Years AMC
1	3 KVA UPS	737	1,795.00	5,385.00	39,68,745.00
2	5 KVA UPS	258	2,450.00	7,350.00	18,96,300.00
3	10 KVA UPS	14	4,060.00	12,180.00	1,70,520.00
		1009		Total (D)	60,35,565.00

Part-E : Buyback Price of UPS System

Sl. No.	Particulars	Qty	Unit Cost	(Amount In Rs Excluding Taxes)	
				Unit Cost	Total Cost
1	3 KVA UPS along with Batteries & Stand	737	12,040.00		88,73,480.00
2	5 KVA UPS along with Batteries & Stand	258	20,000.00		51,60,000.00
3	10 KVA UPS along with Batteries & Stand	14	50,580.00		7,08,120.00
		1009		Total (E)	1,47,41,600.00

All the prices above are exclusive of taxes and VAT which will be payable additionally as applicable. Octroi /Entry Tax, if any, shall be reimbursed on production of relevant documents in original.

Delivery and Installation Timeline

M/s Switching AVO Electro Power Ltd has to supply the complete set of items within 6 weeks and installation within 8 weeks at all the locations except North East locations and supply the complete set of items within 8 weeks and installation within 10 weeks for North East locations from the date of issue of purchase order as per the timeline defined under RFP and its corrigenda/ addenda.

For reasons of delay in meeting the timelines not attributable to the Bank, the liquidity damages would be levied as LD clause of the RFP.

All the terms and conditions as mentioned in our RFP along with subsequent corrigenda/ addenda and first PO shall be applicable.

Please return a copy of this order after signing as a token of your acceptance of the order within 7 days of receipt.

Yours faithfully,



General Manager (IT)

