

## COVER LETTER

Aditya Garthe  
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Hiring Team  
PwC India  
Bangalore, India

Dear Hiring Team,

I am writing this letter to express my interest in the Junior Data Operations Support Analyst Associate - Operate role at PwC. With a background in business operations, data handling, and reporting across multiple roles, I am enthusiastic about the opportunity to grow within a world-class organization and support data operations with precision and accountability.

In my previous positions, I performed tasks that required a high level of accuracy, operational consistency, and data validation, skills that align closely with the responsibilities of this role. I worked with data spreadsheets, generated reports for internal stakeholders, and supported coordination across functional teams to ensure process integrity.

I am proficient in Microsoft Excel, understand the importance of clean and verifiable data, and enjoy working in a team-oriented, detail-focused environment. I have also participated in learning programs like the McKinsey Forward Program and the BCG Virtual Strategy Consulting Experience, where I enhanced my analytical thinking, collaboration, and structured problem-solving approach.

What excites me most about this opportunity is the chance to work within PwC's Managed Services, contributing to data quality and process efficiency in a fast-paced, learning-driven setup. I am confident in my ability to support your data operations team while continuing to learn and grow under the guidance of PwC's leadership and collaborative culture.

Thank you for considering my application. I would be honoured to contribute to PwC's high standards of performance and data excellence, and I look forward to the opportunity to discuss my fit further.

Warm regards,  
Aditya Garthe

# ADITYA GARTHE

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## EDUCATION

Mithibai College of Commerce, Bachelors in Commerce (Honors)	8.14GPA
Sri Chaitanya College, 12th Board (Science)	89.1%
Jawahar Navodaya Vidyalaya, 10th Board	9.2CGPA

## PROFESSIONAL EXPERIENCE

<b>Pene Laboratories, Business Development</b>	Sep 2024 - Apr 2025
<ul style="list-style-type: none"><li>Company providing solutions for engineering lab equipment for educational institutions.</li><li>Tracked educational institutions such as engineering colleges and higher science colleges and some companies and contacting at least 20 leads daily to demonstrate and develop sales of equipment by developing marketing techniques involving students from target institutions which increased lead generation by 10% thereby increasing revenue.</li></ul>	
<b>Hindustan Unilever Distribution, Operations and Business Development</b>	Jan 2023 - Jul 2024
<ul style="list-style-type: none"><li>Operated the flow of goods, services and delivery of CPG(FMCG) goods to business in the cheapest and most efficient ways. Keeping track of inventory as well using / assisting via digital methods.</li><li>Visited 4-5 businesses weekly for follow up orders and finding and convincing new clients for trying the distribution. Maintaining /notifying the debtors for payments of the receivables (goods)given on credit and providing solutions for unsold or difficult to maintain products with increasing client satisfaction by 20%</li></ul>	
<b>Mohit Industries, Inventory Management Assistant</b>	Apr 2022 - Dec 2022
<ul style="list-style-type: none"><li>Engaged with the management to provide the most efficient way of managing the warehouse inventory using digital techniques of registering data and increasing production capacity by 12%. Initiated field visit to increase B2B sales of the business and training and handholding worker team of 8 to deal with clients and retail customers. Assisted significant efforts in reducing the cost of production and operational overheads resulting in 5% savings in costs.</li></ul>	
<b>Achiever's Club, Marketing Assistant</b>	Apr 2020 - Jun 2020
<ul style="list-style-type: none"><li>Learnt the ABCs of business development for consumer goods towards direct consumers as well as businesses. Pitched in in multiple meetings for making innovative new marketing strategies to increase the revenue by 10%. Led mini teams of freshers to train and initiate their revenue generation, conducting team meetings to deal with problems and finding i.e. strategizing savvy solutions.</li></ul>	

## EXTRACURRICULAR, CERTIFICATE COURSES

<b>Volunteered, Self-</b>	2021
<ul style="list-style-type: none"><li>Taught underprivileged kids with limited knowledge and resources about the available and possible career paths which they can take that accommodates their financial condition with a group of friends and helping them with career and exam related information over the period of our summer vacation with the help of a group of friends.</li></ul>	
<b>McKinsey Forward Program, McKinsey and Company-</b>	May 2025
<ul style="list-style-type: none"><li>Completed the program which highlights the importance and ways of learning and adapting with resilience, problem solving methods, enabling leadership skills, digital transforming , communicating for impact, maintaining work relations and solving case problems and defining problem and its solutions.</li></ul>	
<b>BCG Strategy Consulting Virtual Experience, Forage</b>	May 2025
<ul style="list-style-type: none"><li>Experienced real life job simulation virtually, with creating solutions for a Tech company for a finance related business strategy with understanding the importance for MECE rules, estimating potential challenges and understanding the day-to-day real-life framework of solving such problems at BCG.</li></ul>	
<b>Others,</b>	
Lead presenter of NCSC national level contest while conducting multiple research projects for data collection at a regional level and taking surveys from consumers. Participating in multiple debating competitions. Won and participated in various sports and science contests.	

## OTHERS

<b>Languages Known(n-native):</b> English(fluent), Marathi(n), Hindi(n), Speak Only- Chinese (Mid Beginner), Kannada(n), Telugu(n)
<b>Other Skills:</b> Microsoft Office, Data analysis, Generative AI, Sales, Marketing, Python (Beginner), Fundamentals of Supply Chain, SEO, Digital Marketing, Creative marketing strategy