My Dream Job

Section 1: By Region

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Determining My Dream Job by Region:

Enterprise Distribution, Economic Activity Level and Typical Firm Performance by Region

Introduction

Choosing a career is one of the most important decisions we make in life. It's not just about finding a job—it's about finding a role that aligns with our passions, skills, and the lifestyle we want to lead. For me, that dream job is becoming a *Supply Chain***Analyst*, a role that combines my love for problem-solving, data analysis, and optimizing processes to drive efficiency.

But choosing the right industry and region is just as important as choosing the right role. Different regions offer unique opportunities, economic conditions, and industry strengths that can significantly impact career growth and job satisfaction. This project explores my dream job through the lens of *region-specific data*, analyzing enterprise distribution, economic activity, and firm performance across the United States.

By examining these factors, I aim to identify the best regions for pursuing a career as a **Supply Chain Analyst** in my top three preferred industries: **Consumer Staples**, **Industrials**, and **Information Technology**. This analysis will help me make an informed decision about where to focus my job search and build a fulfilling career.

My Top Three Preferred Industries (Level 1)

Consumer Staples:

- Food & Staples Retailing
- Food, Beverage & Tobacco
- Household & Personal Products

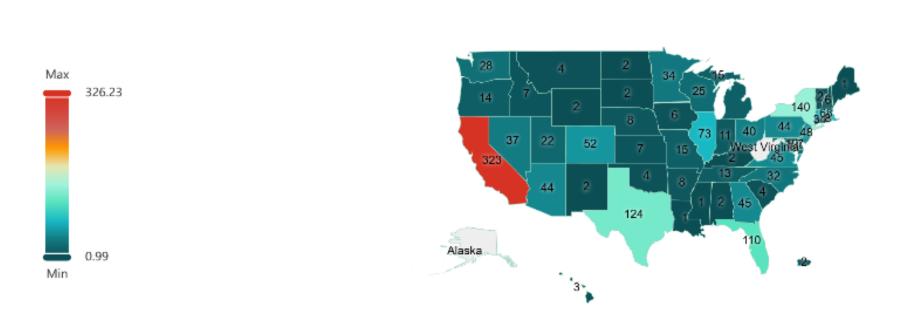
Industrials:

- Capital Goods
- · Commercial & Professional Services
- Transportaion

Information Technologies:

- · Software & services
- Technology Hardware & Equipment
- Semiconductors & Semiconductor Equipment

Enterprise Distribution - Enterprise Distribution



- Total Number of Enterprises
- Total Revenue (Million USD)
- Total Operating Income or L...
- Total Net Income (Million USD)
- Total Liabilities (Million USD)
- Total Inventory (Million USD)
- Total Revenue Growth Rate
- Total Operating Income Grow...
- Total Net Income Growth Rate
- Total Labor Productivity (M...
- Total Market Capitalization...
- Total Market Cap Growth Rate

Enterprise Distribution

Virginia

• Total Number of Enterprises: 45

• Total Revenue: 426,997.49 mil

Illinois

• Total Number of Enterprises: 73

• Total Revenue: 605,849.73 mil

Texas

• Total Number of Enterprises: 124

• Total Revenue: 685,741.24 mil

New York

• Total Number of Enterprises: 140

• Total Revenue: 367,374.16 mil

California

• Total Number of Enterprises: 323

• Total Revenue: 1,720,399.83 mil

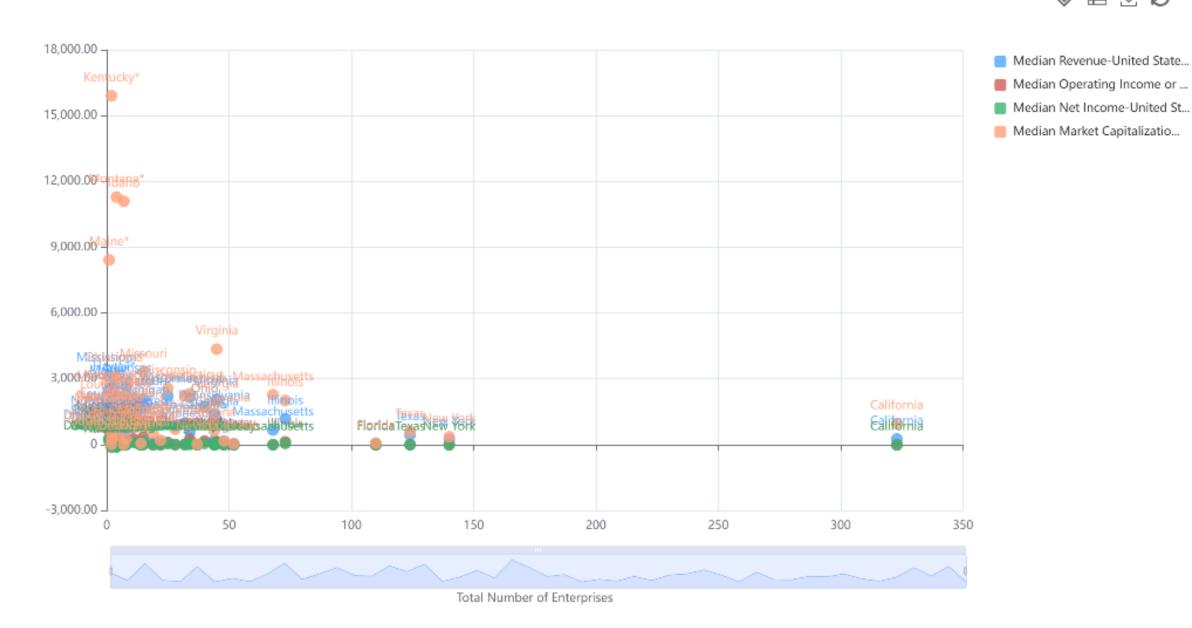
North Carolina

• Total Number of Enterprises: 32

• Total Revenue: 97,328.61 mil

Economic Activity Level - Economic Activity





^{*} These combination(s) of state (or province) and country have a sample size smaller than 5.

Economic Activity Level

Virginia:

• Median Revenue: 2,067.72 mil

· Median Net Income: 92.72 mil

Illinois:

• Median Revenue: 1,179.60 mil

· Median Net Income: 62.48 mil

Texas:

• Median Revenue: 456.22 mil

• Median Net Income: 0.28 mil

New York:

· Median Revenue: 226.73 mil

• Median Net Income: -2.06 mil

California:

• Median Revenue: 263.02 mil

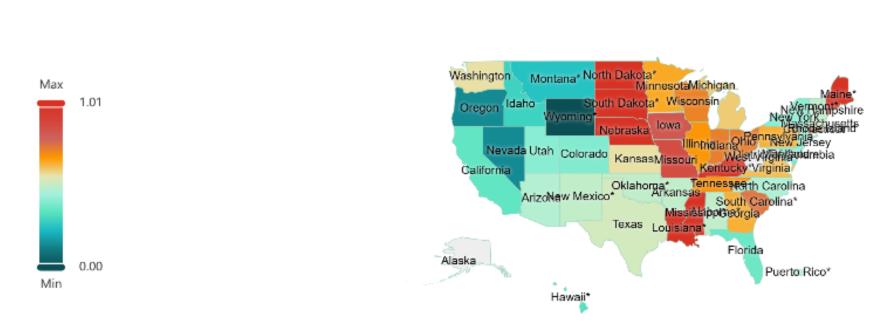
• Median Net Income: -5.49 mil

North Carolina:

• Median Revenue: 990.60 mil

Median Net Income: -2.24 mil

Typical Firm Performance by Region - Profit Distribution





- Median Revenue (Million USD)
- Median Operating Income or ...
- Median Net Income (Million ...
- Median Gross Margin
- Median Operating Margin
- Median Net Margin
- Median Return on Assets
- Proportion of Profitable En...

^{*} These state(s), province(s) or countries have a sample size smaller than 5.

Typical Firm Performance by Region

Virginia:

• Proportion of Profitable Enterprises: 0.62

Illinois:

• Proportion of Profitable Enterprises: 0.68

Texas:

• Proportion of Profitable Enterprises: 0.53

New York:

Proportion of Profitable Enterprises: 0.41

California:

• Proportion of Profitable Enterprises: 0.35

North Carolina:

• Proportion of Profitable Enterprises: 0.47

Conclusion

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Enterprise Distribution

- California stands out with the highest number of enterprises (323) and the highest total revenue (\$1,720,399.83 million), making it a hub for economic activity and opportunities.
- Texas follows with 124 enterprises and \$685,741.24 million in revenue, indicating a strong and growing business environment.
- New York has the second-highest number of enterprises (140), but its total revenue (\$367,374.16 million) is significantly lower than California and Texas, suggesting smaller-scale enterprises.
- Virginia, Illinois, and North Carolina have fewer enterprises and lower total revenues, making them less prominent in terms of scale

Economic Activity Level

- *Virginia* has the highest median revenue (\$2,067.72 million) and median net income (\$92.72 million), indicating strong profitability and economic stability.
- Illinois also shows solid performance with a median revenue of \$1,179.60 million and median net income of \$62.48 million.
- Texas, New York, California, and North Carolina have lower median revenues and net incomes, with California and New York even showing negative median net incomes, suggesting financial challenges for typical firms.

Typical Firm Performance

- Illinois has the highest proportion of profitable enterprises (0.68), indicating a healthy business environment.
- *Virginia* follows closely with *0.62*, reflecting a stable and profitable market.
- -Texas (0.53), North Carolina (0.47), New York (0.41), and California (0.35) have lower proportions of profitable enterprises, with California and New York performing the worst in this category.

Final Conclusion

- Best Overall Choice
- Virginia

Virginia combines strong economic activity (*highest median revenue and net income*) with a high proportion of profitable enterprises (*0.62*). While it has fewer enterprises compared to *California* or *Texas*, its firms are more stable and profitable, making it an ideal environment for long-term success.

- Alternative Choice
- Illinois

Illinois has the highest proportion of profitable enterprises (0.68) and solid median revenue and net income, making it a strong contender for a stable and profitable business environment.

- Consider with Caution
- California and Texas

While *California* and *Texas* have the highest number of enterprises and total revenues, their lower median net incomes and proportions of profitable enterprises suggest higher risk and competition. These regions may be suitable if you are targeting growth opportunities but come with financial challenges.

- Avoid for Now
- New York and North Carolina

These regions show weaker performance in terms of profitability and economic activity, making them less attractive for my Dream Job.