

Vivswan Tiwari

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EDUCATION

University of California, San Diego

San Diego, California

Bachelor of Science in Business Economics and Minor in Cognitive Science

Dec 2026

- **GPA:** 3.80/4.0 (Provost Honors)

- **Relevant Coursework:** Microeconomics, Macroeconomics, Econometrics, Multivariable Calculus, Advanced Statistics

PROFESSIONAL EXPERIENCE

Clairyon

San Diego, California

Intern

Jun - Sept 2024

- Played a key role in developing Clairyon, securing leasing agreements to support the startup's growth and operations.
- Started and contributed to a project with America's Physician Groups, analyzing the breakdown of APGs and evaluating their success rates to enhance healthcare delivery and performance metrics.

Learvo

San Diego, California

Customer Research Intern

April 2024 - Present

- Contributed to the development of an AI-powered platform for medical school students, conducting over 15 multi part interviews during Beta and Alpha testing to gather user feedback and optimize features.
- Worked on the gamification and flashcard features, enhancing the learning experience and helping students retain complex medical information more effectively.

Saama Technologies

Campbell, California

Summer Intern

Jun - Sept 2023

- Utilized python programming of Azure OpenAI to generate over 20 different output responses based on a brief outline of possible inputs by modifying different aspects of the OpenAI engine.
- Created a set of frameworks to achieve viable outputs for 4 KPIs that improved client onboarding efficiency and presented an analysis to C-suite senior management on the product outcomes.

Student Financial Solutions, UCSD

San Diego, California

Financial Analyst

Nov 2022- Present

- Assisted over 1000 students with their financial inquiries using the CRMs ServiceNow and Talkdesk, as well as handling accounting discrepancies with student accounts and scholarship disbursements, worth over \$200,000.
- Trained 5 new hires in the CRMs, and explained advanced customer service etiquette and relation building skills.

Time Partners

London, England

Private Equity Intern

Jun - Aug 2022

- Produced and presented a 24 page report on the state of the global EV market from 17 different sources to the private equity team to help inform better financial decisions in the sector, especially important as an ESG focussed private equity firm.
- Constructed an industry and competitive analysis report outlining the top 100 venture capital funds investing in the European biotech sector, with information on AUM, and underlying portfolio companies for potential investment opportunities.

LEADERSHIP AND ACTIVITIES

Aids Awareness Alliance

San Diego, California

President and Treasurer

Sept 2024 - Present

- Played a key role in establishing Aids Awareness Alliance, recruiting members, organizing General Body Meetings, and coordinating fundraisers to raise awareness and support the organization's mission.
- Serving as both President and Treasurer for Aids Awareness Alliance, overseeing financial operations, budgeting, and fund management to support awareness campaigns and community outreach efforts.

Lumnus Consulting LLC

San Diego, California

Consultant

Apr 2023 - Sept 2024

- Completed over 10 different case studies and spearheaded a team of 4 to present on how Lumnus can increase client sales and retention for new projects. Proposals were implemented successfully.
- Helped lead the recruiting process, by overseeing multiple case studies and interviews, allowing Lumnus to distinguish potential new members, amongst a class of over 250 individuals.

Undergraduate Investment Society

San Diego, California

Associate

Mar 2023 - Sept 2024

- Helped organize the annual Financial Horizons Conference, cold emailed alumni and coordinated with fellow members to ensure a successful turnout of over 500 students.
- Led and evaluated over 20 interviews during the Fall 2023 recruitment cycle to choose potential candidates for UIS.

Mentor Collective

San Diego, California

Mentor

Sept 2023 - Present

- Mentored 8 students over 2 years, offering guidance and support in academic, personal, and professional development.
- Provided tailored mentorship to help students navigate challenges, set goals, and achieve success in various aspects of life.

ADDITIONAL INFORMATION

Languages and Skills: English (Fluent), Hindi (Fluent), German (Conversational), R, Stata, Python.

Interests: Avid traveler, Level 6 certified sailor, Grade 5 certified guitarist, Chelsea and Mercedes supporter.