Vittorio Guida
Curriculum Vitae

▬▬▬ Profile

My research integrates **behavioral, experimental, and computational economics** to explore strategic decision-making under uncertainty and risk, emphasizing **sustainability** and **intergenerational equity**. I specialize in advanced **experimental methodologies**, including design and implementation using **Python** (oTree), as well as **data analysis techniques with R**. By bridging theoretical insights and applied empirical strategies, I tackle complex economic questions with rigor and innovation.

My collaborative approach facilitates cross-disciplinary partnerships, advancing both academic understanding and actionable solutions. Driven by a commitment to sustainable outcomes, my work aims to inform and enhance economic decisions that positively impact future generations.

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▬▬▬ Education

Nov 2018–Dec 2022	**Ph.D. in Economics and Management**, *University of Trento*, Trento, Italy **Thesis:** *Three Essays on Exploration and Exploitation: Behavioral Insights and Individual Decision-Making* **Supervisors:** Prof. Luigi Mittone (University of Trento) and Prof. Azzurra Morreale (Lappeenranta-Lahti University of Technology)
Jan 2015–Jun 2017	**MSc in Government and Public Administration (LM-63)**, *University of Salerno*, Fisciano (SA), Italy **Grade:** 110/110 cum laude **Thesis:** *Conflict of Interest: Ethical Dilemmas and Organizational Dynamics* **Supervisor:** Prof. Roberta Troisi; **Co-Supervisor:** Prof. Adalgiso Amendola
Sep 2011–Dec 2014	**BSc in Public Administration and Organization (L-16)**, *University of Salerno*, Fisciano (SA), Italy **Thesis:** *Innovative Start-ups and Crisis: Reality versus Rhetoric* **Supervisor:** Prof. Roberta Troisi (University of Salerno)

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Professional Experience

Feb 2025– Current
Postdoctoral Research Fellow, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- ○ Engaged in the PRIN 2022 research project: "**Saving natural resources: an experimental-behavioral approach to intertemporal environmental decisions.**"
- ○ Focused on evaluating the efficiency of **market-based regulations** vs. **non-price policy mechanisms** for conserving non-renewable resources (groundwater, fossil fuels).
- ○ Utilized **theoretical frameworks** and **experimental methodologies** to analyze consumer behavior, policy effectiveness, and **altruistic behaviors** in environmental contexts.
- ○ Scientific Lead: Prof. Luigi Mittone.

Feb 2023–Feb 2025
Postdoctoral Research Fellow, *University of Trento, Dept. of Economics and Management*, Trento, Italy
- ○ Contributed to the CARITRO Project: "**Governance and Environmental Sustainability: an experimental laboratory for organizations in the Province of Trento.**"
- ○ Conducted **experimental economic studies** on **intergenerational choices**, both in laboratory and online settings.
- ○ Managed **collaborations with local economic actors** and the Trento Chamber of Commerce for research purposes.
- ○ Scientific Lead: Prof. Luigi Mittone.

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Teaching Experience

Sep 2024–Dec 2024
Teaching Assistant, Lab 1: Market Analysis (SSD: SECS-P/08), *University of Trento, Dept. of Economics and Management*, Trento, Italy
Supervisor: Prof. Matteo Ploner (32 h)

Teaching Assistant, Laboratorio di Analisi dei Mercati (SSD: SECS-P/08), *University of Trento, Dept. of Economics and Management*, Trento, Italy
Supervisor: Prof. Lucia Gatti (28 h)

Teaching Assistant, Introduzione all'Economia (Didattica Innovativa), *University of Trento, Dept. of Economics and Management*, Trento, Italy
With Prof. Luigi Mittone, Prof. Sandro Casal, Prof. Marco Faillo, Prof. Fabio Pieri (Overall 27 h)

Sep 2023–Dec 2023
Teaching Assistant, Lab 1: Market Analysis (SSD: SECS-P/08), *University of Trento, Dept. of Economics and Management*, Trento, Italy
Supervisor: Prof. Matteo Ploner (44 h)

Teaching Assistant, Laboratorio di Analisi dei Mercati (SSD: SECS-P/08), *University of Trento, Dept. of Economics and Management*, Trento, Italy
Supervisor: Prof. Nadia Laura Von Jacobi (44 h)

Sep 2020–Dec 2020	**Teaching Assistant, Laboratorio di Analisi dei Mercati (SSD: SECS-P/08)**, *University of Trento, Dept. of Economics and Management*, Trento, Italy Supervisor: Prof. Matteo Ploner (48 h)
Sep 2019–Dec 2019	**Teaching Assistant, Laboratorio di Analisi dei Mercati (SSD: SECS-P/08)**, *University of Trento, Dept. of Economics and Management*, Trento, Italy Supervisor: Prof. Matteo Ploner (48 h)

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Publications

2025   Guida, V., Klaser, K., & Mittone, L. *Building sustainable futures through soft institutional interventions in the climate change context: an intergenerational experiment. Futures*, 103531.

2024   Guida, V., Mittone, L., & Morreale, A. *Innovative search and imitation heuristics: an agent-based simulation study. Journal of Economic Interaction and Coordination*, 1–52.

2018   Troisi, R., & Guida, V. *Is the appointee procedure a real selection or a mere political exchange? The case of the Italian Health-Care Chief Executive Officers. Journal of Entrepreneurial and Organizational Diversity*, 7(2), 19–38.

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Working Papers

Guida, V., Campigotto, N., Casal, S., & Mittone, L. *Overlapping Generations in Intergenerational Good Games.*

Benuzzi, M., Morreale, A., Guida, V. & Mittone, L. *Can AI Curb the Disposition Effect? An Experimental Study with ChatGPT.*

Benuzzi, M., & Guida, V. *Organizational decisions and financial returns: Real earnings management in an NK framework.*

Danese, G., & Guida, V. *Business adaptation to climate change in a K-sector economy: A simulation study.*

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Conferences & Seminars

Dec 2024	Symposium on Advancing Sustainability Research with Experimental Methods, University of Padua
Jun 2024	TOM Society Annual Meeting, ESSEC Paris
Jun 2024	The Discovery of the Future in Social and Human Sciences, University of Trento
Sep 2023	WINIR Conference, Catania
Aug 2023	TOM Society Annual Meeting, Harvard Business School, Boston
Sep 2022	Model Evaluation and Causal Search, Univ. of Pisa & Scuola Superiore Sant'Anna, Pisa
Oct 2018	ECMLG 2018, HU University of Applied Sciences Utrecht, Utrecht

Conference Organization

Dec 2025	Scientific Committee, Sustainability Research Symposium (II edition), University of Padua
Dec 2024	Scientific Committee, Sustainability Research Symposium, University of Padua
2021	Organizing Committee, CEEL Workshop on Decision-Making, Univ. of Trento

Languages

Italian	Native
English	C2 - *Self-assessment*

Digital Skills

Programming & Data Analysis	R (RStudio), Python, oTree (experiment programming), Agent-Based Models (programming)
Tools & Other	Advanced LaTeX, Basic HTML/CSS/JavaScript