

Vittorio Guida

Curriculum Vitae

I am a postdoctoral researcher at the University of Trento working in behavioral and experimental economics, mainly on sustainability, intergenerational resource management, and organizational and financial decision-making. I use laboratory and online experiments, data analysis in R and Python, and, in recent work, AI tools within experiments to study how decision support affects investors' behaviour. I value collaborative, interdisciplinary research environments, where the workplace is a community of shared learning.

Education

Nov 2018—Dec 2022	Ph.D. in Economics and Management , University of Trento, Trento, Italy Thesis: <i>Three Essays on Exploration and Exploitation: Behavioral Insights and Individual Decision-Making</i> Supervisors: Prof. Luigi Mittone (University of Trento) and Prof. Azzurra Morreale (Lappeenranta-Lahti University of Technology)
Jan 2015—Jun 2017	Master's Degree in Government and Public Administration (LM-63) , University of Salerno, Fisciano (SA), Italy Grade: 110/110 cum laude Thesis: <i>Il Conflitto di Interessi: dilemmi etici e dinamiche organizzative</i> Supervisor: Prof. Roberta Troisi; Co-supervisor: Prof. Adalgiso Amendola
Sep 2011—Dec 2014	Bachelor's Degree in Administration and Organization (L-16) , University of Salerno, Fisciano (SA), Italy Thesis: <i>Le start-up innovative e la crisi. La realtà e la retorica</i> Supervisor: Prof. Roberta Troisi (University of Salerno)

Professional Experience

Feb 2025—Present	Postdoctoral Research Fellow , University of Trento, Department of Economics and Management, Trento, Italy In the context of the PRIN 2022 Project “ <i>Saving natural resources: an experimental-behavioral approach to intertemporal environmental decisions</i> ”, focused on the experimental study of behavioral factors in intertemporal resource management across generations. Scientific Coordinator: Prof. Luigi Mittone. <ul style="list-style-type: none">○ Designed and programmed intergenerational experiments on resource use.○ Managed data collection on Prolific and ensured data quality.○ Conducted analysis in R and Python for behavioral and microeconomic models.○ Co-authored manuscripts based on project results.○ Contributed to workshops and project dissemination.
Feb 2023—Feb 2025	Postdoctoral Research Fellow , University of Trento, Department of Economics and Management, Trento, Italy In the context of the CARITRO Project “ <i>Governance and Environmental Sustainability: an experimental laboratory for organizations in the Province of Trento</i> ”, in close collaboration with the Trento Chamber of Commerce. Scientific Coordinator: Prof. Luigi Mittone. <ul style="list-style-type: none">○ Designed and ran experiments on organizational sustainability.○ Managed data collection in collaboration with the Trento Chamber of Commerce.○ Performed data analysis (R, Python); results published in <i>Futures</i>.○ Co-authored project-related publications and working papers.○ Assisted with workshops and research dissemination.

Teaching Experience

Lab 1: Market Analysis (SSD: SECS-P/08 - ECON-07/A), University of Trento, Department of Economics and Management, Trento, Italy

Instructor: Prof. Matteo Ploner

Ongoing — Sep 2025 — Dec 2024, Duration: 40 hours

Sep 2024 — Dec 2024, Duration: 32 hours

Sep 2023 — Dec 2023, Duration: 44 hours

Laboratorio di Analisi dei Mercati (SSD: SECS-P/08 - ECON-07/A), University of Trento, Department of Economics and Management, Trento, Italy

Ongoing — Sep 2025 — Dec 2025, Duration: 40 hours, Instructor: Prof. Lucia Gatti

Sep 2024 — Dec 2024, Duration: 28 hours, Instructor: Prof. Lucia Gatti

Sep 2023 — Dec 2023, Duration: 44 hours, Instructor: Prof. Nadia Laura Von Jacobi

Sep 2020 — Dec 2020, Duration: 48 hours, Instructor: Prof. Matteo Ploner

Sep 2019 — Dec 2019, Duration: 48 hours, Instructor: Prof. Matteo Ploner

Introduzione all'Economia (SSD: SECS-P/01 - ECON-01/A) (Esercitazioni), University of Trento, Department of Economics and Management, Trento, Italy

Ongoing — Sep 2025 — Dec 2025, Duration: 13 hours, Instructor: Prof. Marco Faillo

Ongoing — Sep 2025 — Dec 2025, Duration: 13 hours, Instructor: Prof. Fabio Pieri

Introduzione all'Economia (SSD: SECS-P/01 - ECON-01/A) (Didattica Innovativa), University of Trento, Department of Economics and Management, Trento, Italy

Dec 2024 — Dec 2024, Duration: 9 hours, Instructors: Prof. Sandro Casal and Luigi Mittone

Dec 2024 — Dec 2024, Duration: 9 hours, Instructor: Prof. Marco Faillo

Dec 2024 — Dec 2024, Duration: 9 hours, Instructor: Prof. Fabio Pieri

Published Research Articles

- 2025 Klaser, K., **Guida, V.**, & Mittone, L., *Governance e sostenibilità ambientale*, *Economia Trentina*, 1/2025, 26–30.
- 2025 **Guida, V.**, Klaser, K., & Mittone, L. *Building sustainable futures through soft institutional interventions in the climate change context: an intergenerational experiment*. *Futures*, 103531.
- 2024 **Guida, V.**, Mittone, L., & Morreale, A. *Innovative search and imitation heuristics: an agent-based simulation study*. *Journal of Economic Interaction and Coordination*, 1–52.
- 2018 Troisi, R., & **Guida, V.** *Is the appointee procedure a real selection or a mere political exchange? The case of the Italian Health-Care Chief Executive Officers*. *Journal of Entrepreneurial and Organizational Diversity*, 7(2), 19–38.

Conferences & Seminars

- Nov 2025 Ph.D. Workshop on Economic Analisy of Law, Law Faculty, University of Trento
- Jun 2025 Society for the Advancement of Behavioral Economics (SABE) Annual Conference, University of Trento
- Dec 2024 Symposium on Advancing Sustainability Research with Experimental Methods, University of Padova
- Jun 2024 TOM Society Annual Meeting, ESSEC Paris
- Jun 2024 The Discovery of the Future in Social and Human Sciences, University of Trento
- Sep 2023 WINIR Conference, Catania
- Aug 2023 TOM Society Annual Meeting, Harvard Business School, Boston
- Sep 2022 Model Evaluation and Causal Search, Univ. of Pisa & Scuola Superiore Sant'Anna, Pisa
- Oct 2018 ECMLG 2018, HU University of Applied Sciences Utrecht, Utrecht

Conference/Workshop/Event Organization

- Feb 2026 “Workshop — Acting for Tomorrow: Evidence and Behavioral Insights for Managing Shared Resources”, University of Trento
Member of Organizing Committee — ongoing
- Dec 2025 “II Symposium on Advancing Sustainability Research with Experimental Methods”, University of Padova
Member of Scientific Committee — ongoing
- Dec 2024 “Symposium on Advancing Sustainability Research with Experimental Methods”, University of Padova
Member of Scientific Committee
- 2021 “CEEL Workshop on Decision-Making”, University of Trento
Member of the Organizing Committee

Other Assignments

- 2025 Reviewer for ERC Starting Grant application
— Reviewer for academic journals

Languages

- Italian Native
English C2 – *Self-assessed*

Digital Skills

- R Advanced – Data wrangling, data analysis, Monte Carlo simulations
- Python Advanced – Data wrangling, data analysis, Monte Carlo simulations, `oTree` (economic experiments), `Mesa` (agent-based modeling), integration of external API (`OpenAI`)
- `LATEX` Advanced
- HTML Intermediate
- CSS Intermediate
- JavaScript Intermediate