

## **Project Insights- Week 53 (31st Dec)**

### **WoW change:**

- Revenue increased by 28.8%,
- Total Transaction Amt & Count increased by 3.50% & 3.39%
- Customer count increased by 12.8%

### **Overview YTD:**

- Overall revenue is 57M
- Total interest is 8M
- Total transaction amount is 46M
- Male customers are contributing more in revenue 31M, female 26M
- Blue & Silver credit card are contributing to 93% of overall transactions
- TX, NY & CA is contributing to 68%
- Overall Activation rate is 57.5%
- Overall Delinquent rate is 6.06%