Real-time Lead Scoring: Production-Ready Serving Infrastructure

This repo delivers a **production-quality** reference implementation for a real-time lead scoring system using **API Gateway** and **AWS Lambda**, model deployed on **Amazon SageMaker** endpoint with scalable instances and **Terraform** for IaC (not using due to resources constraint). It is designed to handle ~300 **RPS** with **p99 < 1s** under typical payload sizes, and demonstrates best practices for **security**, **observability**, **CI/CD**, **testing**, **and MLOps**.

Assumption

- Assumption is that our model is ready to production hence created a dummy model in local
- Data pipeline for all the sources is already there from which we are getting input features for the xgboost model

Operations

Deployment

Local Setup -- Need aws credential and configure in Local

Run a make file for upload the model from model make

Github Actions

Through github actions deployment can be triggered for main branch PR

- Build stage
- Terraform is in one stage but will be implemented in future(Right now resources like s3 bucket, lambda function and api gateway done manually once).
- Security check for PII and other sensitive information
- Unit test
- Code review through ruff
- Deploy the model and create the sagemaker endpoint

Load Testing with Locust

- We have included a load testing setup using Locust.
- This allows you to simulate concurrent requests and validate system performance under load.

```
cd load_tests
pip install -r requirements.txt
locust -f load_tests/locustfile.py --host <API Gateway Endpoint>
```

CI/CD

- GitHub Actions
 - Lint (ruff), type-check (mypy), unit tests (pytest, coverage)
 - Security: bandit (py)
 - Deployment and creation of sagemaker endpoint for xgboost model
 - Implement the lambda function
 - staging on main branch; manual approval for prod

Endpoints (Once deployment completed sagemaker endpoint deployed)

POST /score — returns a score 1–5 and latency metadata

Sample request: (list of numpy arrays each of 50 feature)

```
[
[0.0,0.4,...,0.3],
[0.0,0.4,...,0.3]
]
```

High-Level Architecture

- Ingress: AWS API Gateway + AWS Lambda (maintable, scalable and secure)
- Compute: Sagemaker (Autoscale Instances)
- Model Inference:
 - Option A (default demo): In-process mock XGBoost-compatible scorer
 - Option B (prod): Call a SageMaker real-time endpoint (recommended for heavy models)
- **Data Lake Writes**: Results are pushed asynchronously to **Kinesis Firehose -> S3** (parquet) with partitioning (Future Implementation)
- Features: 50 features accepted; schema validated with
- Observability:
 - Cloudwatch log ingested for execution
 - SageMaker Model Monitor (template) for data/quality drift and concept drift(Future Implementation)
- Security:

Scope & Cost Decisions

- **Implemented**: aws runnable service, API gateway+ AWS Lambda, sagemaker model, deploy endpoint for sagemaker, Cloudwatch log for requests, CI security gates, Unit test cases,
- Documented templates: SageMaker endpoint + Model Monitor
- **Deferred**: DataPipeline for input from different sources, Feature Engineering, Snowflake, end-to-end Lakehouse table creation, Terraform, full Grafana stack (CloudWatch metrics suffice for demo), Logs for drift detection, alarm from cloudwatch for thoughput or latency

Future Improvements

- Advanced drift monitors and bias metrics with alerts to Slack (SNS)
- Terraform for various cloud like gcp and on-prem

+3/3+

 Automate the complete MLOps life cycle - Auto Retraining, Auto Feature Engineering, Beta Testing,