

**Total Bookings: 2**

| Question - 1                                | Yes | NO |
|---|-----|----|
| Are you currently selling goods to Canada ? | 2   | 0  |

| Question - 2                                | Yes | NO |
|---|-----|----|
| Are you currently selling goods to Canada ? | 1   | 1  |

| Question - 3   | Less than \$100K | Between \$100K - \$500K | Between \$500K - \$1M | Greater than \$1M |
|--|------------------|-------------------------|-----------------------|-------------------|
| Have you been using a customs broker to CLEAR your goods into Canada ? | 0                | 0                       | 1                     | 1                 |

| Question - 3 | Less than \$100K | \$100K - \$1.99M | \$2M - \$5M | Greater than \$5M |
|--------------|------------------|------------------|-------------|-------------------|
|              |                  |                  |             |                   |

|   |          |          |          |          |
|---|----------|----------|----------|----------|
| <b>In the past 4 years what is your estimated ANNUAL sales volume to Canada ?</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>1</b> |
|---|----------|----------|----------|----------|

| <b>Question - 4</b>   | <b>Self-clear</b> | <b>Customs Broker</b> | <b>Multiple customs brokers</b> |
|---|-------------------|-----------------------|---------------------------------|
| <b>In the past 4 years your sales to Canada have been ?</b> | <b>0</b>          | <b>1</b>              | <b>1</b>                        |

| <b>Question - 5</b>   | <b>Yes</b> | <b>NO</b> |
|---|------------|-----------|
| <b>Are you registered for Canadian GST (Sales Tax) and regularly filing GST Returns to Canada ?</b> | <b>1</b>   | <b>1</b>  |

| <b>Question - 6</b>   | <b>Less than 10%</b> | <b>Between 10% - 25%</b> | <b>Greater than 25%</b> |
|---|----------------------|--------------------------|-------------------------|
| <b>Your accounting records for Canadian sales / Accounts Payable records are processed in ?</b> | <b>0</b>             | <b>1</b>                 | <b>1</b>                |

| <b>Question - 7</b>  | <b>Yes</b> | <b>NO</b> |
|--|------------|-----------|
| <b>In the past 4 years have you had significant changes in your accounting system and/or staff ?</b> | <b>1</b>   | <b>0</b>  |

| <b>Question - 8</b> | <b>Less than 10 rulings</b> | <b>Between 10 - 25 rulings</b> | <b>Greater than 25 rulings</b> |
|---------------------|-----------------------------|--------------------------------|--------------------------------|
|---------------------|-----------------------------|--------------------------------|--------------------------------|

|   |          |          |          |
|---|----------|----------|----------|
| <b>Do you have production or distribution centers in Canada ?</b> | <b>0</b> | <b>1</b> | <b>1</b> |
|---|----------|----------|----------|

| <b>Question - 9</b>  | <b>Yes</b> | <b>NO</b> |
|--|------------|-----------|
| <b>The Canadian Tax Authority (CRA) conducts regular audits. Has your company been REASSESSED in the past 6 MONTHS ?</b> | <b>1</b>   | <b>1</b>  |

| <b>Question - 10</b>                      | <b>Yes</b> | <b>No</b> |
|---|------------|-----------|
| <b>Your company had a REVERSE AUDIT ?</b> | <b>1</b>   | <b>1</b>  |