



Total Bookings: 85

Question - 1	Yes	NO
Are you currently selling goods to Canada ?	81	4

Question - 2	Yes	NO
Have you been using a customs broker to CLEAR your goods into Canada ?	85	0

Question - 3	Less than \$100K	\$100K - \$1.99M	\$2M - \$5M	Greater than \$5M
In the past 4 years what is your estimated ANNUAL sales volume to Canada ?	0	34	30	21

Question - 4	Higher	Lower	Consistent
In the past 4 years your sales to Canada have been ?	42	29	14

Question - 5	Yes	NO
Are you registered for Canadian GST (Sales Tax) and regularly filing GST Returns to Canada ?	65	16

Question - 6	USA	Canada	Another Country
Your accounting records for Canadian sales / Accounts Payable records are processed in ?	45	34	6

Question - 7	Yes	NO
In the past 4 years have you had significant changes in your accounting system and/or staff ?	78	7

Question - 8	Yes	NO
Do you have production or distribution centers in Canada ?	74	11

Question - 9	Yes	NO
The Canadian Tax Authority (CRA) conducts regular audits. Has your company been REASSESSED in the past 6 MONTHS ?	80	5

Question - 10	Less than 2 years ago	More than 4 years ago	A very long time ago	NEVER had a reverse audit
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Your company had a REVERSE AUDIT ?	7	36	29	13
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