

**Total Bookings: 10**

| Question - 1                                | Yes | NO |
|---|-----|----|
| Are you currently selling goods to Canada ? | 6   | 4  |

| Question - 2   | Yes | NO |
|--|-----|----|
| Have you been using a customs broker to CLEAR your goods into Canada ? | 10  | 0  |

| Question - 3   | Less than \$100K | \$100K - \$1.99M | \$2M - \$5M | Greater than \$5M |
|--|------------------|------------------|-------------|-------------------|
| In the past 4 years what is your estimated ANNUAL sales volume to Canada ? | 0                | 4                | 2           | 4                 |

| Question - 4   | Higher | Lower | Consistent |
|--|--------|-------|------------|
| In the past 4 years your sales to Canada have been ? | 3      | 3     | 4          |

| Question - 5   | Yes | NO |
|--|-----|----|
| Are you registered for Canadian GST (Sales Tax) and regularly filing GST Returns to Canada ? | 5   | 5  |

| Question - 6   | USA | Canada | Another Country |
|--|-----|--------|-----------------|
| Your accounting records for Canadian sales / Accounts Payable records are processed in ? | 3   | 4      | 3               |

| Question - 7  | Yes | NO |
|---|-----|----|
| In the past 4 years have you had significant changes in your accounting system and/or staff ? | 5   | 5  |

| Question - 8   | Yes | NO |
|--|-----|----|
| Do you have production or distribution centers in Canada ? | 7   | 3  |

| Question - 9  | Yes | NO |
|---|-----|----|
| The Canadian Tax Authority (CRA) conducts regular audits. Has your company been REASSESSED in the past 6 MONTHS ? | 8   | 2  |

| Question - 10                      | Less than 2 years ago | More than 4 years ago | A very long time ago | NEVER had a reverse audit |
|------------------------------------|-----------------------|-----------------------|----------------------|---------------------------|
| Your company had a REVERSE AUDIT ? | 3                     | 2                     | 3                    | 2                         |