



Total Bookings	Question 1	Yes	NO
3	Are you currently selling goods to Canada ?	2	1

Total Bookings	Question 2	Yes	NO
3	Have you been using a customs broker to CLEAR your goods into Canada ?	3	0

Total Bookings	Question 3	Less than \$100K	\$100K - \$1.99M	\$2M - \$5M	Greater than \$5M
3	In the past 4 years what is your estimated ANNUAL sales volume to Canada ?	0	2	0	1

Total Bookings	Question 4	Higher	Lower	Consistent
3	In the past 4 years your sales to Canada have been ?	1	0	2

Total Bookings	Question 5	Yes	NO
3	Are you registered for Canadian GST (Sales Tax) and regularly filing GST Returns to Canada ?	1	2

Total Bookings	Question 6	USA	Canada	Another Country
3	Your accounting records for Canadian sales / Accounts Payable records are processed in ?	1	0	2

Total Bookings	Question 7	Yes	NO
3	In the past 4 years have you had significant changes in your accounting system and/or staff ?	2	1

Total Bookings	Question 8	Yes	NO
3	Do you have production or distribution centers in Canada ?	2	1

Total Bookings	Question 9	Yes	NO
3	The Canadian Tax Authority (CRA) conducts regular audits. Has your company been REASSESSED in the past 6 MONTHS ?	3	0

Total Bookings	Question 10	Less than 2 years ago	More than 4 years ago	A very long time ago	NEVER had a reverse audit
3	Your company had a REVERSE AUDIT ?	0	1	1	1