



Canadian Sales Tax (GST/HST)

Total Bookings: 36

Question - 1. Are you currently selling goods to Canada ?	
Yes	NO
36	0

Question - 2. Have you been using a customs broker to CLEAR your goods into Canada ?	
Yes	NO
36	0

Question - 3. In the past 4 years what is your estimated ANNUAL sales volume to Canada ?			
Less than \$100K	\$100K - \$1.99M	\$2M - \$5M	Greater than \$5M
0	9	15	12

Question - 4. In the past 4 years your sales to Canada have been ?
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Higher	Lower	Consistent
19	9	8

Question - 5. Are you registered for Canadian GST (Sales Tax) and regularly filing GST Returns to Canada ?	
Yes	NO
30	6

Question - 6. Your accounting records for Canadian sales / Accounts Payable records are processed in ?		
USA	Canada	Another Country
15	19	2

Question - 7. In the past 4 years have you had significant changes in your accounting system and/or staff ?	
Yes	NO
31	5

Question - 8. Do you have production or distribution centers in Canada ?	
Yes	NO
32	4

Question - 9. The Canadian Tax Authority (CRA) conducts regular audits. Has your company been REASSESSED in the past 6 MONTHS ?

Yes

NO

32

4

Question - 10. Your company had a REVERSE AUDIT ?

**Less than 2
years ago**

**More than 4
years ago**

**A very long
time ago**

**NEVER had a
reverse audit**

4

8

18

6