



Date: 2019-11-20

Doc Id: 1574253323

Total Bookings: 10

| Question - 1 | Yes | NO |
|---|-----|----|
| Are you currently selling goods to Canada ? | 6 | 4 |

| Question - 2 | Yes | NO |
|--|-----|----|
| Have you been using a customs broker to CLEAR your goods into Canada ? | 10 | 0 |

| Question - 3 | Less than \$100K | \$100K - \$1.99M | \$2M - \$5M | Greater than \$5M |
|--|------------------|------------------|-------------|-------------------|
| In the past 4 years what is your estimated ANNUAL sales volume to Canada ? | 0 | 4 | 2 | 4 |

| Question - 4 | Higher | Lower | Consistent |
|--|--------|-------|------------|
| In the past 4 years your sales to Canada have been ? | 3 | 3 | 4 |

| Question - 5 | Yes | NO |
|--|-----|----|
| Are you registered for Canadian GST (Sales Tax) and regularly filing GST Returns to Canada ? | 5 | 5 |

| Question - 6 | USA | Canada | Another Country |
|--|-----|--------|-----------------|
| Your accounting records for Canadian sales / Accounts Payable records are processed in ? | 3 | 4 | 3 |

| Question - 7 | Yes | NO |
|---|-----|----|
| In the past 4 years have you had significant changes in your accounting system and/or staff ? | 5 | 5 |

| Question - 8 | Yes | NO |
|--|-----|----|
| Do you have production or distribution centers in Canada ? | 7 | 3 |

| Question - 9 | Yes | NO |
|---|-----|----|
| The Canadian Tax Authority (CRA) conducts regular audits. Has your company been REASSESSED in the past 6 MONTHS ? | 8 | 2 |

| Question - 10 | Less than 2 years ago | More than 4 years ago | A very long time ago | NEVER had a reverse audit |
|---------------|-----------------------|-----------------------|----------------------|---------------------------|
|---------------|-----------------------|-----------------------|----------------------|---------------------------|

| | | | | |
|---|----------|----------|----------|----------|
| Your company had a REVERSE AUDIT ? | 3 | 2 | 3 | 2 |
|---|----------|----------|----------|----------|