

Date: Tuesday, April 30, 2019

## [Case study question]

Creative type: { logo, brand name, none }

Ad-format: { static, cinematic, autoplay }

QUESTION: How do creative type and ad format affect Pinterest's platform?

STRATEGY: Full factorial design  
↳ To analyze the causal effects of creative type and ad format on user experience on Pinterest.

Reasons: - We want causal relationships (not strictly an optimization problem).  
- We don't want to run separate experiments because these don't account for interactions of creative type and ad format.

1) Design: Create 9 versions of the site using different combinations of each pair.

Example of condition: { logo, static },  
{ logo, cinematic }, etc.

2) Allocate say  $100/9$  % of the users to each version of the site.

3) Calculate sample size needed to reach a power of say 0.8 for an effect size of  $\delta$  effect.

↳ give a plot of power across sample size for differing values of  $\delta$ .





4) Run experiment to calculate a metric/KPI for Pinterest for each version.

↳ Make sure sample size is reached before stopping.

5) Analysis: Run regression of metric on condition dummy variable and pairwise interaction effects.

↳ Linear if mean of metric.

↳ Logistic if proportion.

Suppose we have CTR metrics and run linear regression.

Then we can test for main effects of each factor (creative type & ad format) and interaction effects using partial F-tests.

↳ This analysis allows us to answer the question.

Metrics: Click-thru rate of pin  
session duration/Time on website

Guardrail metrics — daily active users,  $\frac{1}{\text{load-time}}$   
(things that should not decrease)

↳ could view this as metrics that do not increase/decrease.

Example: Suppose we're testing for effects on CTR between version 1 or 2 of the site.

$P_1$  = True CTR of version 1

$P_2$  = True CTR of version 2

$H_0: \delta = 0$  vs  $H_1: \delta \neq 0$

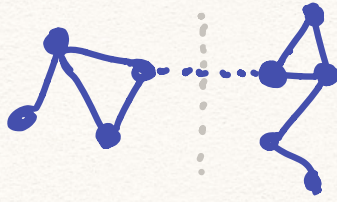
$\delta$  = treatment effect  
=  $P_1 - P_2$

z-test

↳ we apply the above test to all pairs of conditions and apply B-H to control false-discovery rate.



\* Nice visualization for graphs  $\rightarrow$  Gephi



Aim: To identify the partition of these nodes

Strategy:

- 1)  $\text{Observed}_j = \# \text{ of edges in } C_j$
- 2)  $\text{Expected}_j = \text{Expected \# of edges in } C_j$   
if the edges of the graph were permuted at random.
- 3)  $\text{modularity} = \frac{1}{\# \text{ edges}} \sum_{j=1}^2 (\text{Obs}_j - \text{Exp}_j)$

$\uparrow$  modularity = strong clustering

$\downarrow$  modularity: no community structure.

\* High values of modularity

$\Rightarrow$  we see a lot more edges in each community than we expect.  
 $\hookrightarrow$  Strong clustering.

The aim of identifying the best partition becomes identifying the partition w/ the highest modularity.