# King County House Sale Predictor

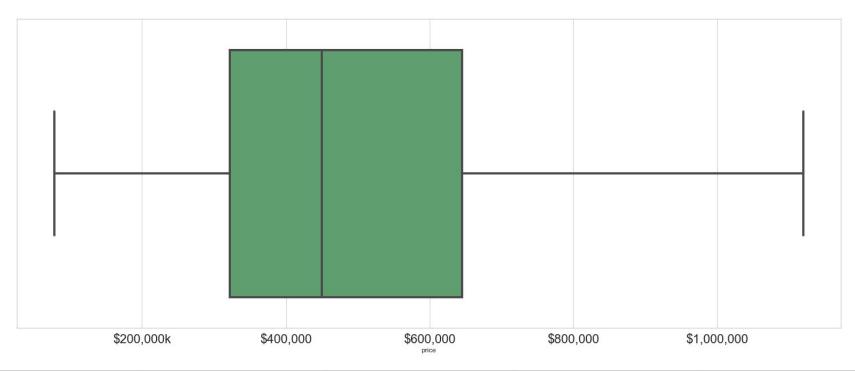
Vivian Dang Rashid Baset



# **Key Questions**

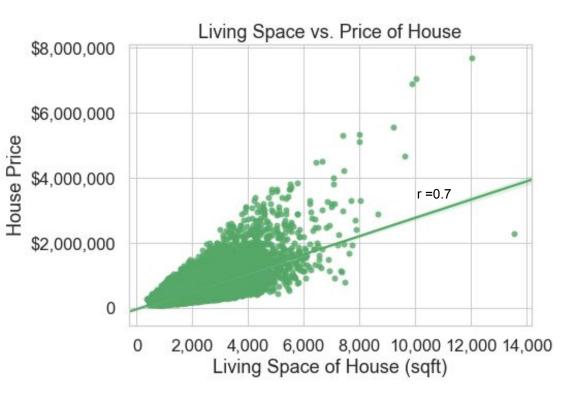
- How much are houses selling for in King County, USA?
- How do features of a house affect its price?
- How does the location of a house affect its price?

# Range of House Sale Prices



Range = <b>\$78K</b> -	Mean = <b>\$540K</b>	Median = <b>\$450K</b>	25th % = <b>\$322K</b>	75th % = <b>\$645K</b>
\$77M (most outliers are between \$2-8M)				

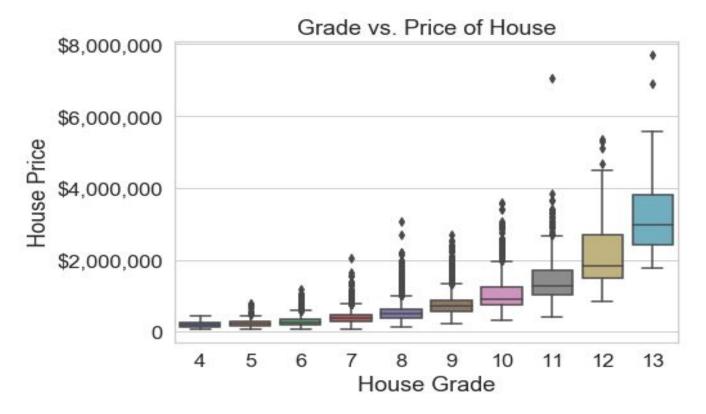
## How Does Living Space Affect House Sale Price?



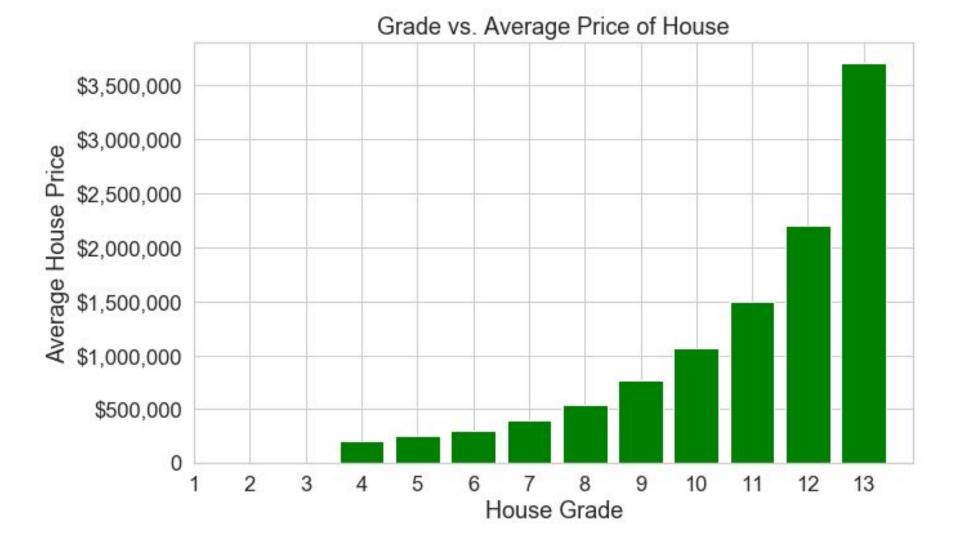
Houses that are under 2,000 sqft are valued less than \$2M

Majority of the houses are under 6,000 sqft and \$4M

#### How Does Grade Affect House Sale Price?



Click here for building grade scale



#### **Does Location Matter?**

House Baseline: \$100,000

	Zip codes	+/- Rate (Price Predictor)	New Price Estimate
	98039	3.4	\$340,000
	98004	3.0	\$300,000
	98109	2.9	\$290,000
	98002	0.95	\$95,000

### Summary

• 50% of house sale prices fall between \$322,000 and \$645,000

- There is a positive correlation between:
  - Living space (sqft) and price
  - Grade and price

- Location affects price:
  - School, transportation, waterfront, view

#### **Limitations**

- Our analysis did not cover factors like having a waterfront, quality of view, and year renovated
- For further research, provide additional home quality insights by including:
  - Waterfront (bin it to a yes or no column)
  - View (bin it to rating 0-4)
  - Year renovation (bin year by decade and associate it with a value score)
  - Attribute a affluency value score using zip codes by finding real estate tax rate

# Questions?