## **Product Roulette Design**

Requirement: Dynamic recommendation system for B2B products based on user category

#### Basic details:

- 1. **Prediction**: Could be broken down into two categories as follows —>
  - A. Existing User:
    - Top N Based on the collaborative filtering for the user
    - Top N best rated in the given category (to incorporate the item range issue)
    - Few picks from the new products in the category
  - B. New User:
    - Top N best rated in the given category
    - Few picks from the new products in the category

### 2. Feedback Collection:

For second and further logins of a user, show the list of recommendations in the previous login and ask to choose 3 relevant items and rate them on a scale of 1 to 5

\*\* Rating part included later on to make the process quantitatively more accurate as number of hits would not be be that good a stat.

#### 3. Derivations:

- A. user\_id -> integer number generated as hash of mail\_id
- B. product\_id -> integer number generated as hash of product\_id

### 4. Process pointers:

- A. Data needs to be already computed and present so that at run-time the API just hits the table to fetch results for a user/user-category
- B. Initially till a certain cap on users/ feedbacks, batch processing to be done every few hours
- C. Later on, frequent updates at category levels in parallel

### 5. Computations:

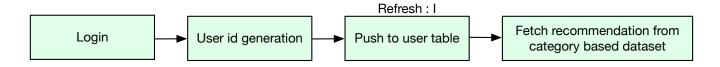
- A. For existing users ->
  - Similarity of items in a category
  - · Prediction for individual product entries for users
- B. For new users ->
  - Depends on item ratings in the category
  - To incorporate number of ratings for a product, weighted rating to be used

<sup>\*\*</sup> Margin of new products and best rated ones to be decided as per business.

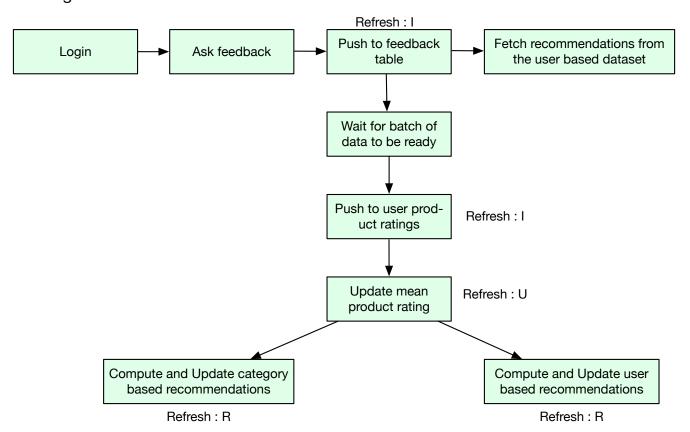
# Flow Diagram

# Broken down pipes:

# First login:



# Re-login:



### Computation details:

- 1. User based ->
  - Content based causes major bias and also new(different) products are usually never recommended
  - Collaborative filtering is a better option
  - Issues and resolution in the current approach :
    - New user:
      - Recommendations to be made based on best products in the user category
    - New product:
      - New products to be included as a small percentage of overall products recommended at any time
  - User-user filtering not to be preferred as it included heavy computations, can recommend a given product even in case of very less evidence(ratings)
  - Item-item on the other hand will be more stable and more data driven result
  - The issue of conservative recommendations could be handled by recommending top products also as a percentage

Item-item similarity to be computed first based on user-ratings

$$w_{ij} = \operatorname{sim}(i,j) = \frac{\sum_{u \in U_i \cap U_j} \hat{r}_{ui} \hat{r}_{uj}}{\sqrt{\sum \hat{r}_{uj}} \sqrt{\sum \hat{r}_{uj}}}$$

Prediction to be computed based on rating given by user and corresponding rating for similar products.

$$s(i; u) = \mu_i + \frac{\sum_{j \in I_u} (r_{uj} - \mu_j) w_{ij}}{\sum_{j \in I_u} |w_{ij}|}$$

- 2. New user(content) based ->
  - · Top products in each category can be recommended based on user
  - The issue here is whether to prefer a product with 1\*5 star rating or 10\*4 star ratings
  - This could be handled with weighted rating where a mean rating term could be added to handle fluctuations due to small set of user ratings

weighted rating (WR) =  $(v \div (v+m)) \times R + (m \div (v+m)) \times C$ 

where:

R = average for the product (mean)

v = number of ratings for the product

m = tuneable parameter, ratings to be added with average rating to smoothen the result-set(more significant initially)

and ratings don't fluctuate the average drastically

C = the mean rating across the whole product set

Reference: <a href="https://stackoverflow.com/questions/1411199/what-is-a-better-way-to-sort-by-a-5-star-rating">https://stackoverflow.com/questions/1411199/what-is-a-better-way-to-sort-by-a-5-star-rating</a>

### **Database selection:**

- Initially for smaller data-sets, database is not needed as such.
- Data could be saved in csv files and processed using adhoc clusters
- While scaling, OLTP based database will be needed as there are many data update scenarios in the pipeline and need to be fast
- Redshift(more on OLAP side though) or Aurora seem to be two options
- Partitioning also needed so as to process the data in parallel for different categories
- Based on the current dataset, the number of dimensions are very limited and hence even with more incoming data, we are good to go with Aurora having a upper limit of 64TB

### Data processing:

- Initially batch processing for the data using lambda function / airflow cron job
- Later on, for real time pipeline, Kinesis could be used to induct the data and micro-batching for running the updates and other computations using a runtime spark based processing cluster

### Tables needed:

- 1. Two target tables:
  - a) User level recommendations
  - b) Category level recommendations
- 2. Dimension tables:
  - a) User table
  - b) Product table
  - c) User product rating table
  - d) Similarity results table

- 3. Feedback related ones:
- a) Feedback forward pipe -- collecting user rating, prod name and user identifier -- same as 2c.
  - b) Feedback reverse pipe -- Backup of user level for previous login
- 4. Process related ones:
  - a) Timestamp of data pulled in till last run

### **Table schemas:**

```
1.a User level recommendations ->
```

fields: user id

product\_name

product\_manufacturer

product\_rating semantic ts

category (partition column)

1.b Category level recommendations ->

fields: product\_name

product\_manufacturer

product\_rating semantic ts

category (partition column)

2.a User table ->

fields: user id

user\_mail\_id user\_company

category (partition column)

2.b Product table ->

fields: product\_id

product\_name

product\_manufacturer
mean\_product\_rating

no\_of\_ratings

category (partition column)

2.c User product rating table ->

fileds: user id

product\_id user\_rating semantic\_ts

category (partition column)

2.d Similarity results table

--> fields : current\_product\_id related\_product\_id similarity\_score category (partition column)

3.a Feedback forward pipe(reduntant) ->

fields: user\_id product\_id user\_rating timestamp

- 3.b Feedback reverse pipe —> same as 1.a (preferably subset as only product names are needed at user level)
- 4.a Process related ones ->

fields : category\_name interface\_name last\_processed\_ts