# Data Pre-processing and Model Building

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### 1 Data Gathering

### 1.0.1 Loading Modules

#### 1.0.2 Loading Dataset

# 2 Data Preprocessing

### 2.0.1 Handling Missing Data

```
In [5]: #Checking count of null values
        data.isnull().sum()
Out[5]: Item_Fat_Content
                                         0
        Item_Identifier
        Item_MRP
        Item_Outlet_Sales
                                      5681
        Item_Type
                                         0
        Item_Visibility
                                         0
                                      2439
        Item_Weight
        Outlet_Establishment_Year
                                         0
        Outlet_Identifier
                                         0
        Outlet_Location_Type
                                         0
        Outlet_Size
                                      4016
        Outlet_Type
        dtype: int64
```

Mode Imputation technique is applied for Categorical attrributes whereas Mean Imputation technique is applied for Numeric attributes

```
In [6]: #Item_Weight
        print ('Orignal #missing: %d'%sum(data['Item_Weight'].isnull()))
        data['Item_Weight'].fillna(value=data['Item_Weight'].mean(),inplace=True)
        print ('Final #missing: %d'%sum(data['Item_Weight'].isnull()))
Orignal #missing: 2439
Final #missing: 0
In [7]: data.groupby('Outlet_Identifier').Outlet_Size.value_counts(dropna=False)
Out[7]: Outlet_Identifier
                            Outlet_Size
        OUTO10
                                             925
        OUT013
                                            1553
                            High
        DUT017
                            NaN
                                            1543
        OUT018
                            Medium
                                            1546
        OUT019
                            Small
                                            880
        OUT027
                            Medium
                                            1559
                            Small
        0UT035
                                            1550
        0UT045
                            NaN
                                            1548
        0UT046
                            Small
                                            1550
        0UT049
                            Medium
                                            1550
        Name: Outlet_Size, dtype: int64
In [8]: data.groupby('Outlet_Type').Outlet_Size.value_counts(dropna=False)
Out[8]: Outlet_Type
                            Outlet_Size
        Grocery Store
                            NaN
                                             925
                            Small
                                             880
        Supermarket Type1
                            Small
                                            3100
                            NaN
                                            3091
                                            1553
                            High
                            Medium
                                            1550
        Supermarket Type2 Medium
                                            1546
        Supermarket Type3
                           Medium
                                            1559
        Name: Outlet Size, dtype: int64
   We see that only OUT010, OUT017, OUT045 HAS NA values and grocery store and supermar-
ket Type 1 has only Small as the outlet size, so we can replace the nan with small
In [9]: data.loc[data.Outlet_Identifier.isin(['OUT010','OUT017','OUT045']),
```

### 2.0.2 Handling Outliers

Item Visibility has 0 in most cases, this is an outlier that can be replaced by the mean of Item visibility of each category of Item Identifier.

```
In [11]: #Count of '0's
         count=0
         for i in range(len(data)):
             if(data['Item_Visibility'][i]==0):
                 count= count+1
         print(count)
879
In [12]: data.loc[data.Item_Visibility == 0, 'Item_Visibility'] = np.nan
         #aggregate by Item Identifier
         IV_mean = data.groupby('Item_Identifier').Item_Visibility.mean()
         IV_mean.head()
Out[12]: Item_Identifier
         DRA12
                  0.044920
         DRA24
                  0.045646
         DRA59
                  0.148204
         DRB01
                  0.091127
         DRB13
                  0.007648
         Name: Item_Visibility, dtype: float64
In [13]: data.Item_Visibility.fillna(0, inplace=True)
         for index, row in data.iterrows():
             if(row.Item_Visibility == 0):
                 data.loc[index, 'Item_Visibility'] = IV_mean[row.Item_Identifier]
         data.Item_Visibility.describe()
         #See that min value is not zero anymore
Out[13]: count
                  14204.000000
         mean
                      0.070458
                      0.050086
         std
         min
                      0.003575
         25%
                      0.031381
         50%
                      0.058064
         75%
                      0.098042
                      0.328391
         max
         Name: Item_Visibility, dtype: float64
```

Creating a broad category of Type of Item into Food, Non-Consumable and Drinks

```
In [14]: data['Item_Type_Combined'] = data['Item_Identifier'].apply(lambda x: x[0:2])
         data['Item_Type_Combined'] = data['Item_Type_Combined'].map({'FD':'Food',
                                                               'NC':'Non-Consumable',
                                                               'DR':'Drinks'})
         data['Item_Type_Combined'].value_counts()
Out [14]: Food
                            10201
         Non-Consumable
                             2686
         Drinks
                             1317
         Name: Item_Type_Combined, dtype: int64
   Making data manipulation for Fat Content to 'Low Fat' and 'Regular'. Even there are items
that are Non Consumable, so 'Non Edible' is also added.
In [15]: #Change categories of low fat:
         print ('Original Categories:')
         print (data['Item_Fat_Content'].value_counts())
         print ('\nModified Categories:')
         data['Item_Fat_Content'] = data['Item_Fat_Content'].replace({'LF':'Low Fat',
                                                               'reg': 'Regular',
                                                               'low fat': 'Low Fat'})
         print (data['Item_Fat_Content'].value_counts())
Original Categories:
Low Fat
           8485
Regular
           4824
LF
            522
            195
reg
low fat
            178
Name: Item_Fat_Content, dtype: int64
Modified Categories:
           9185
Low Fat
Regular
           5019
Name: Item_Fat_Content, dtype: int64
In [16]: #Mark non-consumables as separate category in low_fat:
         data.loc[data['Item_Type_Combined'] == "Non-Consumable",
                  'Item_Fat_Content'] = "Non-Edible"
         data['Item_Fat_Content'].value_counts()
Out[16]: Low Fat
                       6499
         Regular
                       5019
         Non-Edible
                       2686
         Name: Item_Fat_Content, dtype: int64
```

In [17]: #data.head()

### 2.0.3 Label Encoding

Label encoding of categorical variables are done after which One hot encoding is applied on these transformed variables.

### 3 Feature Engineering

Remember the data is from 2013. So to take outlet's year in to account, it is subtracted from 2013

```
In [20]: data['Outlet_Years'] = 2013 - data['Outlet_Establishment_Year']
         data['Outlet_Years'].describe()
Out[20]: count
                  14204.000000
                     15.169319
         mean
         std
                      8.371664
                      4.000000
         min
         25%
                      9.000000
         50%
                     14.000000
         75%
                     26.000000
                     28.000000
         max
         Name: Outlet_Years, dtype: float64
```

Attributes such as Item Identifier, Outlet Identifier and Item Type are dropped from the data since new attributes have been created from these.

# 4 Model Building

### 4.0.1 Pre Model Building Tasks

Training and testing sets will be created with 75%-25% ratio split.

```
In [23]: old = data[:8522]
         new = data[8523:]
In [24]: column = data.columns
         x = old[column]
         x.drop('Item_Outlet_Sales', axis=1,inplace=True)
         y = old['Item_Outlet_Sales']
         #df(y.head())
In [25]: from sklearn.model_selection import train_test_split
         x_train, x_test, y_train, y_test = train_test_split(x, y,
                                           test_size=0.25, random_state=42)
In [26]: x_train.head()
                                           Item_Weight Outlet_Establishment_Year
Out [26]:
               Item MRP
                          Item_Visibility
         6864 214.7192
                                  0.030155
                                               14.000000
                                                                                 2002
         7006
               262.1278
                                  0.048738
                                                9.895000
                                                                                 1999
         5325 222.0114
                                  0.030144
                                              12.792854
                                                                                 1985
         2867 178.5318
                                               12.792854
                                  0.044230
                                                                                 1985
         4376
               97.2726
                                  0.063851
                                               6.905000
                                                                                 1998
                                     Item_Fat_Content_1
                                                          Item_Fat_Content_2
               Item_Fat_Content_0
         6864
                                                                            0
         7006
                                  0
                                                       0
                                                                            1
         5325
                                  0
                                                       0
                                                                            1
         2867
                                  0
                                                       0
                                                                            1
         4376
                                  0
                                                       0
                                                                             1
                                         Outlet_Location_Type_1 Outlet_Location_Type_2
               Outlet_Location_Type_0
         6864
                                      0
                                                                                         0
         7006
                                      1
                                                                0
                                                                                         0
         5325
                                      0
                                                                0
                                                                                         1
         2867
                                      1
                                                                0
                                                                                         0
         4376
                                      0
                                                                0
                                                                                         1
                     Outlet_1
                               Outlet_2
                                          Outlet_3
                                                     Outlet_4
                                                                Outlet_5
                                                                          Outlet_6
                                                  0
                                                                       0
         6864
                            0
                                       0
                                                            0
                                                                                  0
               . . .
         7006
                            0
                                       0
                                                  0
                                                            0
                                                                       0
                                                                                  0
               . . .
         5325
                            0
                                       0
                                                  0
                                                            0
                                                                       1
                                                                                  0
               . . .
         2867
                            0
                                       0
                                                  0
                                                            1
                                                                       0
                                                                                  0
               . . .
         4376 ...
                            0
                                       0
                                                  0
                                                            0
                                                                       0
                                                                                  0
```

|      | ${\tt Outlet}_7$ | Outlet_8 | Outlet_9 | Outlet_Years |
|------|------------------|----------|----------|--------------|
| 6864 | 1                | 0        | 0        | 11           |
| 7006 | 0                | 0        | 1        | 14           |
| 5325 | 0                | 0        | 0        | 28           |
| 2867 | 0                | 0        | 0        | 28           |
| 4376 | 0                | 0        | 0        | 15           |

[5 rows x 31 columns]

Before choosing a particular machine learning algorithm it is trained using different algorithms like Linear Regression, Lasso Regression, Decision Tree Regression and Random Forest Regression.

### 4.0.2 Linear Regression

Mean Square Error is 8.41 for Linear Regression and Co-efficient of determination is 56.2%

### 4.0.3 Ridge Regression

#### 4.0.4 Decision Tree

```
In [32]: from sklearn.tree import DecisionTreeRegressor
In [33]: dr = DecisionTreeRegressor(random_state=42,
                                    max depth=5, min samples leaf=73)
        dr.fit(x_train, y_train)
Out[33]: DecisionTreeRegressor(criterion='mse', max_depth=5, max_features=None,
                    max_leaf_nodes=None, min_impurity_decrease=0.0,
                    min_impurity_split=None, min_samples_leaf=73,
                    min_samples_split=2, min_weight_fraction_leaf=0.0,
                    presort=False, random_state=42, splitter='best')
In [34]: y_pred_d = dr.predict(x_test)
        print('MSE : ',mean_absolute_error(y_test, y_pred_d))
        print('R2 : ',r2_score(y_test, y_pred_d))
MSE: 8.059848505988153
R2: 0.6658139225765828
4.0.5 Random Forest
In [35]: from sklearn.ensemble import RandomForestRegressor
In [36]: rf = RandomForestRegressor(n_estimators=8,
                                    max_depth=5, random_state=42)
        rf.fit(x_train, y_train)
Out[36]: RandomForestRegressor(bootstrap=True, criterion='mse', max_depth=5,
                    max_features='auto', max_leaf_nodes=None,
                    min_impurity_decrease=0.0, min_impurity_split=None,
                    min_samples_leaf=1, min_samples_split=2,
                    min_weight_fraction_leaf=0.0, n_estimators=8, n_jobs=None,
                    oob_score=False, random_state=42, verbose=0, warm_start=False)
In [37]: y_pred_f = rf.predict(x_test)
        print('MSE : ',mean_absolute_error(y_test, y_pred_f))
        print('R2 : ',r2_score(y_test, y_pred_f))
MSE: 7.992545238240991
R2: 0.6693265181610324
```

Random Forest Regression performs better than others with R2 score of 66.9%. Parameter Tuning is done to check if any improvement cwn be done in the score.

### 4.0.6 Parameter Tuning

```
In [38]: d_range = range(10, 30)
         dscores = []
         for k in d_range:
             dt = RandomForestRegressor(n_estimators=k, max_depth=5, random_state=42)
             dt.fit(x_train, y_train)
             y_pred = dt.predict(x_test)
             dscores.append(r2_score(y_test, y_pred))
         print(np.array(dscores).max())
0.6720251381201396
In [39]: import matplotlib.pyplot as plt
         %matplotlib inline
         plt.plot(d_range, dscores)
         plt.xlabel('Value of k for RandomForest')
         plt.ylabel('R2 Score')
Out[39]: Text(0, 0.5, 'R2 Score')
        0.67200
        0.67175
        0.67150
        0.67125
     2 0.67100
        0.67075
        0.67050
        0.67025
                  10.0
                         12.5
                                15.0
                                       17.5
                                               20.0
                                                      22.5
                                                             25.0
                                                                     27.5
                                  Value of k for RandomForest
```

There's an improvement in the R2 score of 1.3%.

#### 4.0.7 Prediction for new data

The Random Forest Regression is used with the optimal parameters to predict Output Sales for new data.

```
In \lceil 40 \rceil: newt = new
         newt.drop('Item_Outlet_Sales', axis=1, inplace=True)
In [41]: rf = RandomForestRegressor(n_estimators=26,
                                    max_depth=5, random_state=42)
         rf.fit(x_train, y_train)
Out[41]: RandomForestRegressor(bootstrap=True, criterion='mse', max_depth=5,
                    max_features='auto', max_leaf_nodes=None,
                    min_impurity_decrease=0.0, min_impurity_split=None,
                    min_samples_leaf=1, min_samples_split=2,
                    min_weight_fraction_leaf=0.0, n_estimators=26, n_jobs=None,
                    oob_score=False, random_state=42, verbose=0, warm_start=False)
In [42]: new['Item_Outlet_Sales'] = (rf.predict(newt))**2
         new['Item_Outlet_Sales'].head()
Out[42]: 8523
                 1549.518385
         8524
                1340.570837
         8525
                 603.002299
         8526
                 2374.357841
         8527
                 5896.627593
         Name: Item_Outlet_Sales, dtype: float64
```