Case study: How SDV Logistics (Singapore) is using EDISPHERE to process 1000s of EDI purchase orders daily.

Problem statement: Prior to selecting EDISPHERE, SDV had already implemented EDI and were receiving 1000s of EDIFACT ORDERS messages daily from their customers. Their EDI implementation was neither fully integrated thereby requiring manual effort; nor was the mapping properly done, thereby requiring greater scrutiny. Their IT staff was looking for an EDI system that would:

- a. Seamlessly integrate with their MS SQL server based business application.
- b. Reliably map 1000s of EDIFACT ORDERS daily in 24x7 unattended mode.
- c. An easy to use EDI system using which they can quickly implement EDI.

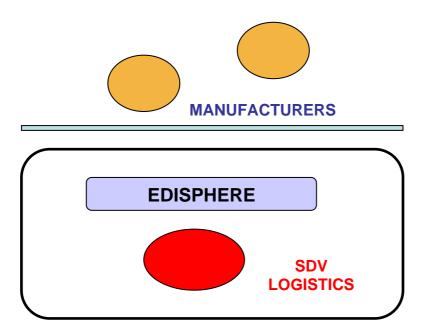


Figure 1 EDI Implementation at SDV Logistics

Implementation: SDV selected EDISPHERE after evaluating many other EDI software products. ABO's expertise was sought to quickly implement EDI at SDV. In a short span of time ABO delivered. SDV's EDI implementation was carried out remotely from New Delhi. Subsequently, using EDISPHERE, SDV implemented outbound EDIFACT IFTMCS message themselves.

"In our day to day operations, we were looking for a fast and easy way to do business with our partners. I was told that implementing EDI will give me very hard time. All that has come to an end after I discovered EDISPHERE", says Joel BOTHNER, System Development Executive, SDV Singapore, who evaluated EDISPHERE. "It is probably the most simple and yet powerful tool to meet our EDI needs. It enables us to implement EDI rapidly and effectively with our trading partners. It is just the kind of tool we needed to successfully implement our business objectives"

"EDISPHERE performed exactly the way I expected it to perform. I found it extremely powerful and intuitive. The beauty of the software is that it easily adapts to your requirement and you don't have to be an 'EDI-Techie' to implement EDI", says Waqar Amin, Manager (IS), SDV Singapore, who created prototype implementations using EDISPHERE to demonstrate EDI readiness to their clients within days and that too without any formal training! "Using EDISPHERE, we will be able to easily manage and streamline EDI operations with our clients"

"We are jubilant to see a very happy customer", says Ajay Sanghi, CEO of ABO Software. "We have developed features in EDISPHERE for remote deployment and support, which immensely helped in quickly implementing EDI at SDV Singapore - very cost-effectively"

Result: SDV is now processing 1000s of EDI purchase orders daily without requiring any manual effort.

About SDV Logistics (Singapore): SDV Singapore is a subsidiary of SDV International Logistics, head quartered in France, which is spread over 85 countries in 5 continents and is a leader in the transport and logistics sphere in France.

About ABO Software: ABO provides very innovative any-to-any EDI translation products that meet long-term IT goals of their customers – quickly, reliably and cost-effectively. For further information, please contact ABO Software at info@abosoftware.com or visit www.abosoftware.com.