



AtliQ Hardware

Filter

market	All
region	All
division	All
customer	All
FY	2019

P&L Report

By Fiscal Quarters

Note: All Values are in USD

Note: 21 vs 20 is not part of pivot Table

	Quarters				
	Q1	Q2	Q3	Q4	irand Total
Metrics					
Net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
Total COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M
Gross Margin %	41.49%	41.39%	41.21%	41.62%	41.43%

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FY	2020

P&L Report

By Fiscal Quarters

Note: All Values are in USD

Note: 21 vs 20 is not part of pivot Table

	Quarters				
	Q1	Q2	Q3	Q4	irand Total
Metrics					
Net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
Total COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
Gross Margin %	37.45%	37.30%	37.49%	36.90%	37.28%

Filter

market	All
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customer	All
FY	2021

P&L Report

By Fiscal Quarters

Note: All Values are in USD

Note: Do not modify the Pivot Table

	Quarters				
	Q1	Q2	Q3	Q4	irand Total
Metrics					
Net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
Total COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
Gross Margin %	36.46%	36.44%	36.45%	36.36%	36.43%

Net Sales Comparision

21 vs 20	161.6%	161.5%	566.0%	170.7%	204.5%
20 vs 19	163.2%	162.0%	3.0%	150.3%	124.8%

