

ENGIE Q1 2021 Financial information

Solid operational performance underpins 10% organic¹ growth in EBIT²
Full-year guidance reaffirmed

Business Highlights

- c. 0.5 GW of additional Renewables capacity commissioned, incl. first fixed wind offshore project
- On track to commission 3 GW of renewables in 2021
- Successful integration of 1.7 GW Portuguese hydro assets acquired in December 2020
- High Belgian nuclear availability at 95%
- High levels of Network safety and reliability maintained
- Progress on Group simplification: ENGIE EPS disposal announced and exit from Turkey

Financial Performance

- Strong gross and organic growth, both at EBITDA and EBIT levels
- Higher contribution from Networks and Nuclear, more than offsetting impacts of normalized GEM performance and Texas extreme weather event
- FX impact of EUR -77 million at EBIT level, mainly due to BRL depreciation
- Net financial debt stable at EUR 22.5bn, with cash flow generation funding investments
- 2021 guidance³ reaffirmed

Catherine MacGregor, CEO, said: “*ENGIE has had a strong start to the year with growth in operating profit underpinned by solid operational performance. We continued to progress on Group simplification while maintaining a sharp focus on delivery.*

We have reaffirmed our guidance for 2021 and our priorities are clear: to drive improved performance by focussing on our deep industrial expertise; complete the strategic reviews underway; and create value from allocating capital to activities that will accelerate the transition to carbon-neutrality.”

Key financial figures as of March 31, 2021

In € billion	03/31/2021	03/31/2020	Δ 2021/20 gross	Δ 2021/20 organic
Revenues	16.9	16.5	+2.3%	+4.8%
EBITDA	3.2	3.1	+5.3%	+7.3%
EBIT	2.1	1.9	+8.3%	+10.0%
Cash Flow From Operations ⁴	1.7	0.2	EUR +1.5 bn	
Net financial debt	22.5	EUR +0.1 bn vs. 12/31/2020		

2021 Outlook and Guidance

In the first quarter, the Group delivered a solid operational performance, including higher availability of Belgian nuclear assets, and benefitted from higher power prices in Europe. There was an impact of the extreme weather event in Texas where the Group's estimate of a potential full-year impact of EUR 80 to 120 million remains unchanged, pending further information on Supply receivables.

N.B. Footnotes are on page 5.



For the full year 2021, ENGIE reaffirms its guidance range with Net Recurring Income Group Share expected between EUR 2.3 billion and EUR 2.5 billion. Further details on guidance are on page 4.

Solid operational performance underpins 10% organic growth in EBIT

The Group delivered a solid operational performance in the period.

ENGIE commissioned c. 0.5 GW of renewables capacity in the first quarter, including its first fixed wind offshore project (Seamade in Belgium), and the Group is on track to commission 3 GW of Renewables in 2021. Also in Renewables, the 1.7 GW Portuguese hydro assets acquired in December 2020 were successfully integrated. The Group maintained high levels of Network safety and reliability and continued the installation of smart meters in France. The construction of 2,800 km of power lines in Brazil is on track.

In Client Solutions, following a very impacted 2020, activity levels have improved and residual Covid-19 impact in Q1 was in line with expectations. In Thermal and Supply, ENGIE captured higher spreads in Europe and delivered good commercial performance. The availability of Belgian nuclear reactors reached record high levels (95% vs. 69% in Q1 2020).

A new organisation structure was announced in January and the Group continued to progress on simplification. The review of Client Solutions remains on track, the disposal of ENGIE EPS was announced and the exit from Turkey was completed.

Financial performance

Revenues at EUR 16.9 billion, up 2% on a gross basis and up 5% on an organic basis.

EBITDA at EUR 3.2 billion, up 5% on a gross basis and up 7% on an organic basis. Both gross and organic variations were broadly in line with the EBIT evolutions.

EBIT at EUR 2.1 billion was up 8% on a gross basis and up 10% on an organic basis.

- Scope: overall increase includes a positive scope effect of EUR 49 million mainly due to the sale of 29.9% of SUEZ which contributed negatively in Q1 2020, and positive contribution from the hydro acquisition in Portugal in December 2020.
- Foreign exchange: deterioration of foreign exchange is reflected in EBIT with a total adverse impact of EUR 77 million mainly driven by the depreciation of the Brazilian Real and, to a lesser extent, of the US dollar.
- French temperature: compared to average, the negative temperature effect was limited, at c. EUR 41 million, generating a positive variation of EUR 128 million compared to a warmer than average Q1 2020 across Networks, Supply and Others⁵ in France.



Q1 2021 EBIT contribution by activity:

In € million	03/31/2021	03/31/2020	Δ 2021/20 gross	Δ 2021/20 organic	of which temp. effect vs. Q1 2020
Renewables	272	327	-17%	-7%	
Networks	1,070	933	+15%	+16%	+78
Client Solutions	149	114	+31%	+9%	
Thermal	286	274	+4%	+10%	
Supply	226	206	+10%	+11%	+40
Nuclear	53	(80)	-	-	
Others	10	133	-93%	-93%	+10
TOTAL ENGIE	2,065	1,907	+8%	+10%	+128

Renewables: good start to the year, EBIT lower mainly due to Texas extreme weather event

Renewables reported a 7% organic EBIT decrease. Excluding Texas, Renewables performed in line with expectations with improved contribution from hydro assets, driven by higher achieved prices in France (which more than offset lower volumes), and by good performance in Brazil, as well as from assets commissioned last year. However, overall Renewables performance was impacted by the Texas extreme weather event (c. EUR -80 million). This impact was driven by a combination of reduced power production due to wind blade icing and associated buyback of hedges to meet contractual obligations.

Networks: solid operational performance and positive effect of weather versus 2020

Networks reported a 16% organic EBIT increase, mainly due to colder temperature compared to last year in Europe, notably in France, with positive effects on French gas distribution activities (+11 TWh vs. 2020). Networks further benefited from increased contribution in Brazil from the power transmission lines under construction as well as higher contribution from TAG, and recovery from 2020 Covid-19 impacts in France.

Client Solutions: EBIT up benefitting from good performance in the US and colder temperature in France

Client Solutions reported a 9% organic EBIT increase, with better performance in the US on installations and energy efficiency activities, and in France, mainly with district heating networks benefitting from colder temperature. These positive effects were partially offset by lower projects volumes and margins in the UK (mainly explained by residual Covid-19 effects). Client Solutions also continued to benefit from actions on both costs and working capital management that were put in place in 2020.

Thermal: EBIT increase with higher spreads in Europe and positive timing effect on French capacity remuneration recognition

Thermal showed a 10% organic EBIT increase, mainly attributable to improved spreads captured in Europe and to positive timing effects on French capacity remuneration recognition. These positive effects were partly offset by a significant drop in energy margins in Chile, where the electric system was affected by a series of negative events that led to an increase of spot sourcing prices.

Supply: higher EBIT due to colder temperature in France and Benelux despite negative timing effects in France

Supply EBIT increased by 11% on an organic basis, primarily driven by favourable temperature effects (mainly in France and Benelux) and recovery from 2020 Covid-19 impacts. These positive effects were partly offset by timing effects on energy margins in France.

**Nuclear: increased contribution driven by higher achieved prices and better availability**

Nuclear EBIT improved significantly benefitting from higher captured prices and from higher volumes produced in Belgium (12.3 TWh, +37% compared to Q1 2020) due to the very good availability level. A lower depreciation level, mainly due to the value adjustment booked in December 2020, also contributed to this increase.

Others' EBIT was down organically mainly due to a combination of normalization following a particularly strong GEM performance and a record high contribution from GTT in 2020.

Update on European Court Tax ruling

ENGIE is analysing the recent European Court tax ruling regarding the procedure of State aid granted by Luxemburg. The Group is reviewing its options for a potential appeal. A payment of the EUR 123 million has been done in 2018 by ENGIE and any potential P&L impact would be non-recurring.

Robust financial position: solid balance sheet and stable net financial debt

Net financial debt stood at EUR 22.5 billion up EUR 0.1 billion compared to December 31, 2020.

- (i) Capital expenditures over the period of EUR 1.5 billion;
- (ii) other elements, EUR 0.3 billion, mainly related to foreign exchange rates and new leases;
- (iii) and dividend paid to non-controlling interests of EUR 0.1 billion;

were offset by:

- (i) Cash Flow From Operations of EUR 1.7 billion;
- (ii) and disposals of EUR 0.1 billion.

Cash Flow From Operations amounted to EUR 1.7 billion, up EUR 1.5 billion compared to Q1 2020, mainly due to lower energy trading margin calls as well as management actions on operational working capital.

Net financial debt to EBITDA ratio of 2.4x, was in line with December 31, 2020. The average cost of gross debt was 2.56%, up 18 bps compared with December 31, 2020.

Economic net debt to EBITDA ratio stood at 3.9x, in line with target ratio of equal to or below 4.0x.

On March 24, 2021, Fitch downgraded its long-term rating to A- and maintained its short-term rating at F1.

2021 Guidance

ENGIE reaffirms the guidance announced at year-end results in February.

As a reminder, ENGIE's guidance for 2021 is a net recurring income Group share between EUR 2.3 billion and EUR 2.5 billion. This guidance is based on an indicative EBITDA range of EUR 9.9 billion to EUR 10.3 billion and EBIT range of EUR 5.2 billion to EUR 5.6 billion.

ENGIE remains committed to a "strong investment grade" rating and continues to target an economic net debt to EBITDA ratio of below or equal to 4.0x over the long-term.



For 2021, ENGIE expects growth Capex to be between EUR 5.5 billion and EUR 6.0 billion, and c. EUR 4.0 billion of maintenance Capex and nuclear provisions funding.

The presentation of the Group's first quarter 2021 financial results used during the investor video conference is available to download from ENGIE's website: <https://www.engie.com/en/finance/results/2021>

UPCOMING EVENTS

May 20, 2021	Annual General Meeting
May 26, 2021	Payment of the dividend for the fiscal year 2020
July 30, 2021	Publication of H1 financial results
November 10, 2021	Publication of 9M financial information

Footnotes

¹ Organic variation = gross variation without scope and foreign exchange effect

² The Group's main operating performance indicator "Current Operating Income (COI)" has been renamed "EBIT" in order to align on market practice. There is no change in its definition and calculation. EBIT, formerly COI, is current earnings before interest and taxes but after share of net recurring income of equity-accounted companies; calculated as result of operating activities before non-recurring items such as MtM on financial instruments of an operational character, impairment losses, restructuring, scope effects and other non-recurring items

³ Main assumptions for these targets and indications: average weather in France for 2021, full pass through of supply costs in French regulated gas tariffs, no major regulatory or macro-economic changes, no change in Group accounting policies, market commodity prices as of 12/31/2020, average forex for 2021: €/£: 1.23; €/BRL: 6.27, up to 0.1bn€ dilution effect at the EBIT level from c. €2bn disposals in addition to previously signed transactions. Projections assumes no additional stringent lockdowns and a gradual easing of restrictions over 2021

⁴ Cash Flow From Operations = Free Cash Flow before maintenance Capex

⁵ First effects in the "Others" activities due to the transfer of Entreprises & Collectivités from "Supply" to "Others".



Important notice

The figures presented here are those customarily used and communicated to the markets by ENGIE. This message includes forward-looking information and statements. Such statements include financial projections and estimates, the assumptions on which they are based, as well as statements about projects, objectives and expectations regarding future operations, profits, or services, or future performance. Although ENGIE management believes that these forward-looking statements are reasonable, investors and ENGIE shareholders should be aware that such forward-looking information and statements are subject to many risks and uncertainties that are generally difficult to predict and beyond the control of ENGIE, and may cause results and developments to differ significantly from those expressed, implied or predicted in the forward-looking statements or information. Such risks include those explained or identified in the public documents filed by ENGIE with the French Financial Markets Authority (AMF), including those listed in the "Risk Factors" section of the ENGIE (ex GDF SUEZ) Universal Registration Document filed with the AMF on March 17, 2021 (under number D.21-142). Investors and ENGIE shareholders should note that if some or all of these risks are realized they may have a significant unfavourable impact on ENGIE.

About ENGIE

Our group is a global reference in low-carbon energy and services. Together with our 170,000 employees, our customers, partners, and stakeholders, we are committed to accelerate the transition towards a carbon-neutral world, through reduced energy consumption and more environmentally-friendly solutions. Inspired by our purpose ("raison d'être"), we reconcile economic performance with a positive impact on people and the planet, building on our key businesses (gas, renewable energy, services) to offer competitive solutions to our customers.

Turnover in 2020: 55.8 billion Euros. The Group is listed on the Paris and Brussels stock exchanges (ENGI) and is represented in the main financial indices (CAC 40, DJ Euro Stoxx 50, Euronext 100, FTSE Eurotop 100, MSCI Europe) and non-financial indices (DJSI World, DJSI Europe, Euronext Vigeo Eiris - Eurozone 120/ Europe 120/ France 20, MSCI EMU ESG, MSCI Europe ESG, Euro Stoxx 50 ESG, Stoxx Europe 600 ESG, and Stoxx Global 1800 ESG).

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APPENDIX 1: CONTRIBUTIVE REVENUES BY ACTIVITY

Revenues at EUR 16.9 bn, up 2% on a gross basis and up 5% on an organic basis. Impact from foreign exchange was mainly from the depreciation of the US dollar and Brazilian real against the euro. On an organic basis, revenues increased primarily due to colder temperature, increase in commodity prices, recovery on Client Solutions activities and renewables assets commissioned last year.

Contributive revenues after elimination of intercompany operations:

Revenues <i>In € million</i>	March 31, 2021	March 31, 2020	Gross variation	Organic variation
Renewables	808	928	-13.0%	+3.0%
Networks	2,155	2,019	+6.7%	+9.6%
Client Solutions	5,426	5,240	+3.6%	+4.6%
Thermal	851	890	-4.4%	+3.0%
Supply	5,028	5,027	+0.0%	+1.4%
Nuclear	4	12	-71.0%	-71.0%
Others	2,599	2,377	+9.3%	+10.3%
ENGIE Group	16,870	16,493	+2.3%	+4.8%

Renewables revenues decreased 13.0% on a reported basis and increased 3.0% on an organic basis. The gross decrease includes negative foreign exchange effects in Brazil. Organically, revenues increased mainly in France due to better achieved prices for hydro production more than compensating lower volumes after an historical high Q1 2020 for wind production.

Revenues for **Networks** were up 6.7% on a reported basis and 9.6% on an organic basis. Gross variance is impacted by negative forex effects in Latin America and scope out in Turkey. The increase in French networks revenues was mainly driven by higher distributed volumes due to colder temperature compared to 2020. Outside France, revenue increase was driven by power transmission lines construction in Brazil.

Client Solutions revenues increased by 3.6% on a reported basis and 4.6% on an organic basis. The reported increase included negative foreign exchange effects notably in the US. Organically, activity increased significantly in France for both energy infrastructure & related services and installation activities.

Revenues for the **Thermal** were down 4.4% on a reported basis and up 3.0% on an organic basis. The reported decrease included negative foreign exchange effects mainly on the US dollar. The organic performance is mainly explained by improved performance in Europe with increased ancillaries notably in France, Italy and in the Netherlands and positive timing on French capacity remuneration recognition. These increases were offset by lower generation in Brazil, and lower dispatch in the Middle East.

Supply revenues were flat on a reported basis and up 1.4% on an organic basis. The reported variation included negative foreign exchange effects mainly on the US dollar. Organically, the increase was driven by a positive volume effect on gas due to a more favourable temperature effect compared to 2020 and net positive price effects notably on power.

Nuclear: almost no external revenues post-elimination of intercompany operations, as production is sold internally to other ENGIE businesses.



Others revenues were up 9.3% compared to last year on a reported basis, mainly driven by GEM due to better volumes and prices. This was partly offset by GTT decreasing compared to 2020 record high revenues level.

APPENDIX 2: EBIT MATRIX

Q1 2021 <i>In € million</i>	France	Rest of Europe	Latin America	USA & Canada	Middle East, Africa, Asia	Others	Total
Renewables	108	45	177	(71)	17	(4)	272
Networks	854	83	116	0	18	(2)	1 070
Client Solutions	143	31	1	(1)	1	(25)	149
Thermal		120	51	17	105	(7)	286
Supply	139	109	24	(5)	(19)	(22)	226
Nuclear		53					53
Others						10	10
ENGIE Group	1 244	440	369	(61)	121	(49)	2 065

Q1 2020 <i>In € million</i>	France	Rest of Europe	Latin America	USA & Canada	Middle East, Africa, Asia	Others	Total
Renewables	72	38	207	2	24	(16)	327
Networks	781	66	86	1	2	(2)	933
Client Solutions	128	40	(2)	(22)	4	(33)	114
Thermal		80	84	4	112	(6)	274
Supply	175	93	6	(12)	(46)	(10)	206
Nuclear		(80)					(80)
Others		(1)	(0)	2	(1)	133	133
ENGIE Group	1 155	235	380	(25)	95	67	1 907

APPENDIX 3: COMPARABLE BASIS ORGANIC GROWTH ANALYSIS

<i>In € million</i>	March 31, 2021	March 31, 2020	Gross/organic variation
Revenues	16,870	16,493	+2.3%
Scope effect	-26	-63	
Exchange rate effect		-360	
Comparable basis	16,844	16,070	+4.8%

<i>In € million</i>	March 31, 2021	March 31, 2020	Gross/organic variation
EBITDA	3,224	3,063	+5.3%
Scope effect	-23	+21	
Exchange rate effect		-100	
Comparable basis	3,201	2,984	+7.3%

<i>In € million</i>	March 31, 2021	March 31, 2020	Gross/organic variation
EBIT	2,065	1,907	+8.3%
Scope effect	-22	+27	
Exchange rate effect		-77	
Comparable basis	2,043	1,857	+10.0%

The calculation of organic growth aims to present comparable data both in terms of the exchange rates used to convert the financial statements of foreign companies and in terms of contributing entities (consolidation method and contribution in terms of comparable number of months). Organic growth in percentage terms represents the ratio between the data for the current year (N) and the previous year (N-1) restated as follows:

- The N-1 data is corrected by removing the contributions of entities transferred during the N-1 period or *pro rata temporis* for the number of months after the transfer in N.
- The N-1 data is converted at the exchange rate for the period N.
- The N data is corrected with the N acquisition data or *pro rata temporis* for the number of months prior to the N-1 acquisition