



Joan Mitchell, *Untitled* (detail), 1966

Fine Art



Rock Crystal and Diamond Pendant (detail), Faberge, circa 1910

Jewels



Frank Gehry, Table, 2004

Design

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New York | Palm Beach

Sterling Teel | Capital

About

Sterling Teel | Capital is a referral based boutique, independent global art advisory and appraisal firm managed by Liz Sterling and Tina Teel who have advised private clients, family offices, estates, foundations, law firms, insurance agencies and institutions for over 20 years with a combined 1 billion in overseen assets under management.

Liz Sterling

Partner

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Liz Sterling has a diverse background specializing in all aspects of fine arts. After a tenure at Christie's as head of the American Art department, Liz was recruited to Sotheby's, to help expand the company's fine art division as Chairman of American Art and Director of Private Sales, Americas.

Liz specializes in coordinating strategic buying and selling art market opportunities and has assisted with (List examples).

Tina Teel

Partner

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Tina is a past managing partner of an art advisory and appraisal firm in New York City working with a diverse range of collecting areas such as, Post-War and Contemporary Art, Impressionist Modern Art, American Paintings, Asian Art, Photography, Design and Jewelry.

Tina began her career in 2000 advising clients in Asia. Since then, she has served clients throughout the globe. Tina specializes in valuations along with promoting philanthropy within the art market through helping clients identify and connect with institutions whose programs, missions and collections are best aligned with the client's philanthropic goals.

Tina has assisted with donations to institutions such as, the Metropolitan Museum of Art, Museum of Modern Art, New York, Solomon R. Guggenheim Museum, Whitney Museum of American Art, Centre Pompidou, National Gallery of Canada, Nakashima Museum of Art, Hirschhorn Museum and Sculpture Garden, Georgia O'Keeffe Museum, Philadelphia Museum of Art, Crystal Bridges Museum of American Art, Perez Art Museum, Bass Museum, Institute of Contemporary Art, Miami, Norton Museum of Art and the Museum of Modern Art, Los Angeles among others.

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Advisory

Our advisory practice supports clients globally through acting as an art market advocate in order to protect client's interests while preserving privacy. We offer specialized services to guide clients through the art market with strategies tailored to each client's unique needs in the following areas:

Acquisitions

- Assistance with developing new collections and expanding current collections
- Negotiating acquisitions
- Evaluating authenticity, provenance and condition
- Representation and guidance at auctions
- Representation at art fairs world wide

Deaccessions

- Assistance with the most cost effective plan to maximize value when deaccessioning property or entire collections.
- Assistance determining best method of sale, private or auction along with evaluating and negotiating sale estimates, terms and marketing proposals.

Philanthropy

- Assistance with charitable donation through identifying and connecting with institutions whose programs, missions and collections are best aligned with the client's philanthropic goals.

Estate Management

- Assistance with planning and settlement including logistical jurisdictions, charitable gifts, distribution and deaccession strategies.

Collection Management

- Insurance
- Storage
- Shipping
- Photography
- Condition Reports

- Conservation
- Framing
- Installation
- Financing

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Appraisals

We provide qualified appraisals meeting the requirements of The Appraisal Foundation Appraiser Qualification Board (AQB) with the International Society of Appraisers ISA, AM (accredited member) designation which are in compliance with the Uniform Standards of Professional Appraisal Practice (USPAP) and the code of ethics required by all professional appraisal societies.

Appraisals are written for the following purposes:

- Estate Planning, Family Division and Estate Tax
- Donation
- Insurance
- Usage Tax
- Appraisal Review
- Resale
- Collateral
- Exchange

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Philanthropy

Charitable Donation

Sterling Teel | Capital provides assistance with charitable donation through identifying and connecting with institutions whose programs, missions and collections are best aligned with the client's philanthropic goals. We have assisted with charitable donations to the following institutions:

Metropolitan Museum of Art
Museum of Modern Art, New York
Whitney Museum of American Art
Solomon R. Guggenheim Museum
International Center for Photography
Morgan Library
Museum of the City of New York
Centre Pompidou
Nakashima Museum of Art
National Gallery of Canada
National Gallery of Art, Washington, D.C.
Hirschhorn Museum and Sculpture Garden
Georgia O'Keeffe Museum
Andy Warhol Museum
Carnegie Museum of Art
Philadelphia Museum of Art
MOCA | Museum of Contemporary Art, Los Angeles
Norton Museum of Art
Perez Art Museum
Bass Museum
Crystal Bridges Museum of American Art
Albright-Knox Art Gallery
Foundation for Art & Preservation in Embassies (FAPE)
Cleveland Museum of Art
Institute of Contemporary Art, Miami, FL

Seattle Art Museum
Denver Art Museum
Honolulu Academy of Fine Arts
New Orleans Museum of Art
Museum of Fine Arts, Houston
Herbert F. Johnson Museum of Art, Cornell University
Frances Lehman Loeb Art Center, Vassar College
Mead Museum, Amherst College
Williams College Museum of Art
Hood Museum of Art, Dartmouth College
Bowdoin College Museum of Art
Colby College Museum of Art
Middlebury College Museum
Block Museum of Art, Northwestern University
Jordan Schnitzer Museum, University of Oregon
Oglethorpe University Museum
Nasher Museum of Art, Duke University
Cornell Fine Arts Museum, Rollins College
Fred Jones Jr. Museum of Art, University of Oklahoma
Smart Museum of Art, University of Chicago
Beinecke Rare Book & Manuscript Library, Yale
Snite Museum of Art, University of Notre Dame
Allen Memorial Art Museum, Oberlin College
Palmer Museum of Art, Pennsylvania State University
Eskenazi Museum of Art, Indiana University
Louisiana Statue Museum of Art

San Antonio Museum
Bruce Museum
Oklahoma City Museum of Art
St. Petersburg Museum of Fine Arts
Anchorage Museum of Art
Museum of Photographic Arts
Birmingham Museum of Art
Birmingham Civil Rights Institute
Virginia Museum of Fine Arts
Ryerson Image Centre, Toronto, Ontario, Canada
Indianapolis Museum of Art
Southern Utah Museum of Art
Pennsylvania Academy of the Fine Arts
Museum of Fine Arts, Boston
Joslyn Art Museum, Omaha, Nebraska
San Diego Museum of Art

Dallas Art Museum
American Museum of Western Art, Denver
Figge Art Museum, Davenport, Iowa

Foundations

Sterling Teel | Capital has worked on a global level assisting seasoned clients with all aspects of foundation development along with assisting clients in the beginning phases of forming a foundation vision, establishing a mission and setting goals.

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