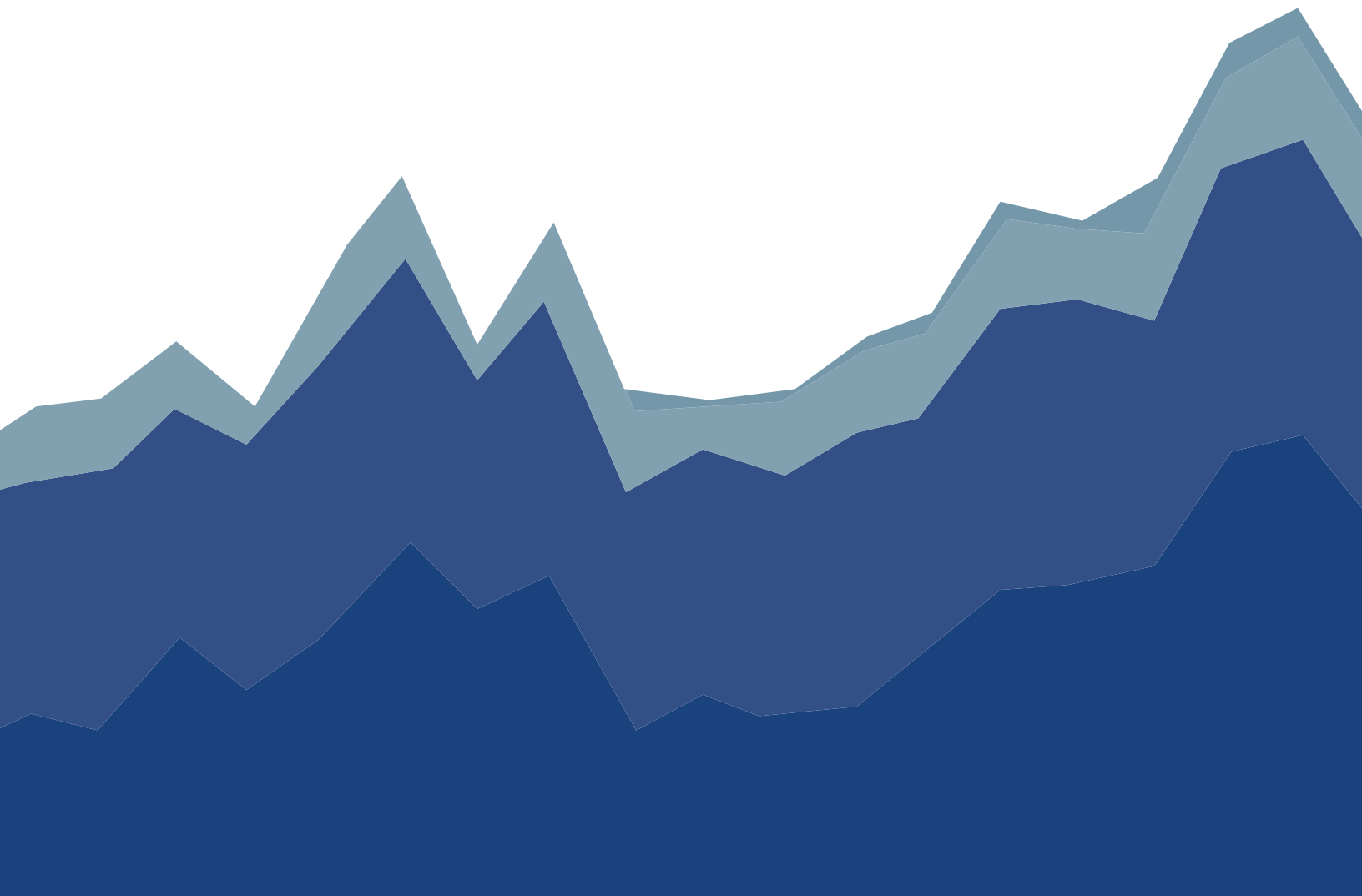




# Desktop 10

## Qualified Associate Exam Guide



# Exam Details

This document provides information on the structure of the exam, along with the knowledge and skills being measured. This document is not intended to build product knowledge.

## Awarded Credentials

Upon successful completion of this exam, you will be awarded the title of Tableau Desktop 10 Qualified Associate.

## Target Audience

This exam is for those who have a comprehensive understanding of functionality in Tableau Desktop 10 and at least five months of applying this learning in the product.

## Prerequisites

There are no prerequisites for this exam.

## System Preparation

For a successful exam experience, ensure your computer, network, and the physical environment are properly configured. This includes running a system tech-check before the exam. Review our [Required: Exam Setup](#) document for complete details.

## Learning Resources

The best preparation is experience and time with the product. During the exam, you will have access to public, online resources aside from sites or applications allowing for communication. We also encourage you to complete the Desktop I: Fundamentals and Desktop II: Intermediate classroom courses. Information on these courses can be found [here](#).

## Exam Format

**Time Limit:** 2 hours (Please plan for extra time for online exam setup)

**Passing Score:** 75%

**Content Version:** 10.0

**Number of Questions:** 36

**Scoring:** 100 points total; point value varies per question type with hands-on worth more

**Question Format:** Multiple choice, multiple response, true/false, hands-on (Tableau Desktop 10.0 will be provided)

**Language(s) Offered:** English, Japanese, Simplified Chinese, German, French, Brazilian Portuguese, European Spanish

**Delivery Platform:** Virtual Machine containing Tableau Desktop 10.0

For questions, email [certification@tableau.com](mailto:certification@tableau.com) or visit [tableau.com/certification](http://tableau.com/certification).

# Skills Measured

## Data Connections

- Understand how to connect to Tableau Server
- Understand Performance Optimization
  - Parallel query
  - Data engine vectorization
  - Parallel aggregation
  - External query caching
  - Query fusion
- Understand how to use Automatic & Custom Split
- Understand how to join tables from single and multiple databases
- Understand how to use Data Preparation
  - Blending
  - Metadata Grid
  - Pivot
  - Union
  - Data Interpreter
- Understand connection options
- Understand how to connect to different file types
- Understand data extract capabilities
- Understand Shadow extracts

## Organizing & Simplifying Data

- Understand how to:
  - Filter data
  - Sort data
  - Build groups
  - Build hierarchies
  - Build sets

## Field & Chart Types

- Understand discrete v. continuous
- Understand measure names and measure values
- Understand generated fields

- Understand how and when to build:
  - Histograms
  - Heat maps
  - Tree maps
  - Bullet graphs
  - Combined Axis Charts
  - Dual Axis Charts
  - Scatter Plots
  - Data Highlighter
  - Cross tabs
  - Motion charts
  - Bar in bar charts
  - Box plots
  - Gantt Bar Charts
  - Paretos
  - Sparklines
- Understand how to effectively use titles, captions and tooltips
- Understand how to edit axes
- Understand mark labels and annotations

## Calculations

- Understand how to:
  - Manipulate string and date calculations
  - Create quick table calculations
  - Use LOD calculations; types of LOD calculations
  - Use Ad-hoc calculations
  - Work with aggregation options
  - Build logic statements
  - Build arithmetic calculations
  - Build grand totals and sub-totals

# Skills Measured

## Mapping

- Understand how to use:
  - Pan & Zoom
  - Filtering
  - Map layering
  - Custom territories
  - Lasso & Radial selection
- Understand how to modify locations within Tableau
- Understand how to import and manage custom geocoding
- Understand how to use a background image map
- Understand how to use Geographic search

## Analytics

- Understand how to use:
  - Reference Lines
  - Reference Bands
  - Trend Lines
  - Trend Model
  - Forecasting
  - Drag & Drop Analytics

- Box Plot
- Reference distributions
- Statistical summary card
- Instant Analytics

## Dashboards

- Understand publishing & sharing options
- Understand how to build dashboards
- Understand dashboard actions
- Understand Device Designer
- Understand how to create a drill down report
- Understand how to utilize visual best practices for dashboard design

## Timeliness

Completing a task effectively and efficiently has become a standard that organizations expect from employees. This exam is timed because we view time as a critical competency needed to be successful. Requests for additional time will not be permitted.

# Sample Questions

The questions below are examples intended to give you a sense of how questions will look on the exam. It is not a learning resource for the Desktop product, nor does it provide the experience needed to successfully pass the exam. Sample questions are not indicative of exam difficulty. A solution section follows.

You are encouraged to work through your own solutions first before looking at the solutions provided.

1. To connect to multiple tables in a single data source at one time, what must be specified?

- a. A blend
- b. A calculation
- c. A join
- d. A hierarchy

2. Tableau can create worksheet-specific filters.

- a. True
- b. False

3. What does the box in a box plot represent?

- a. Maximum extent of the data
- b. The range of the middle half of the data points
- c. The median of the middle half of the data points
- d. The outliers of the data

The following questions use the dataset Sample-Superstore Subset (Excel), which can be [downloaded here](#). If you are unable to download the file, try accessing it from another internet browser.

4. What is the percent of total Sales for the 'Home Office' Customer Segment in July of 2012?

- a. 23.50%
- b. 23.97%
- c. 20.14%
- d. 32.56%

5. Find the top 10 Product Names by Sales within each region. Which product is ranked #2 in both the Central & West regions in 2011?

- a. Riverside Palais Royal Lawyers Bookcase
- b. Bush Mission Pointe Library
- c. Sharp AL-1530CS Digital Copier
- d. Global Troy Executive Leather Low Back Tilter

6. In the Technology Product Category, which unprofitable state is surrounded by only profitable states?
- a. Colorado
  - b. Missouri
  - c. Wyoming
  - d. Utah
7. If 2013 Sales numbers were expected to increase by 50% in the following year, what would be the total estimated sales for the Consumer Segment in 2014?
- a. \$4,278,540
  - b. \$816,999
  - c. \$2,752,823
  - d. \$802,365
8. In which Region do all Product Categories fall beneath the overall average profit?
- a. All Regions
  - b. Central
  - c. East
  - d. South
  - e. West
9. Which Product Sub-Category has a Shipping Cost to Sales ratio of above 3%?
- a. Tables
  - b. Chairs & Chairmats
  - c. Paper
  - d. Binders and Binder Accessories
10. Find the customer with the lowest overall profit. What is his/her profit ratio?
- a. 2.35%
  - b. 1%
  - c. -17.54%
  - d. -771.39%
11. Determine which State in the Central Region has the highest distribution of profits using interquartile ranges.
- a. South Dakota
  - b. North Dakota
  - c. Minnesota
  - d. Iowa

12. Look at the sum of profits for each Product Sub-Category. Which sub-category is \$31,069 below the average profit across all categories?
- a. Appliances
  - b. Bookcases
  - c. Envelopes
  - d. Paper
13. What percent of total profits do the top 10 customer by Sales represent?
- a. 3.50%
  - b. 5.03%
  - c. 17.54%
  - d. None of the Above
14. What was the Moving Average of Sales in June of 2012, including six months prior and six months after?
- a. \$101,752
  - b. \$180,036
  - c. \$188,552
  - d. \$286,170
15. Create a histogram showing the number of Sales using Sales Bins of \$1,000. Which bins have profit ratios (profit as a percentage of sales) of more than 25%? (Select all that apply)
- a. 1,000
  - b. 3,000
  - c. 7,000
  - d. 8,000
  - e. 10,000
  - f. 11,000
  - g. 18,000

# Solutions

1. To connect to multiple tables in a single data source at one time, what must be specified?
  - c. A join
2. Tableau can create worksheet-specific filters.
  - a. True
3. What does the box in a box plot represent?
  - b. The range of the middle half of the data points
4. What is the percent of total Sales for the 'Home Office' Customer Segment in July of 2012?
  - b. 23.97%
5. Find the top 10 Product Names by Sales within each region. Which product is ranked #2 in both the Central & West regions in 2011?
  - c. Sharp AL-1530CS Digital Copier
6. In the Technology Product Category, which unprofitable state is surrounded by only profitable states?
  - a. Colorado
7. If 2013 Sales numbers were expected to increase by 50% in the following year, what would be the total estimated sales for the Consumer Segment in 2014?
  - b. \$816,999
8. In which Region do all Product Categories fall beneath the overall average profit?
  - d. South
9. Which Product Sub-Category has a Shipping Cost to Sales ratio of above 3%?
  - c. Paper

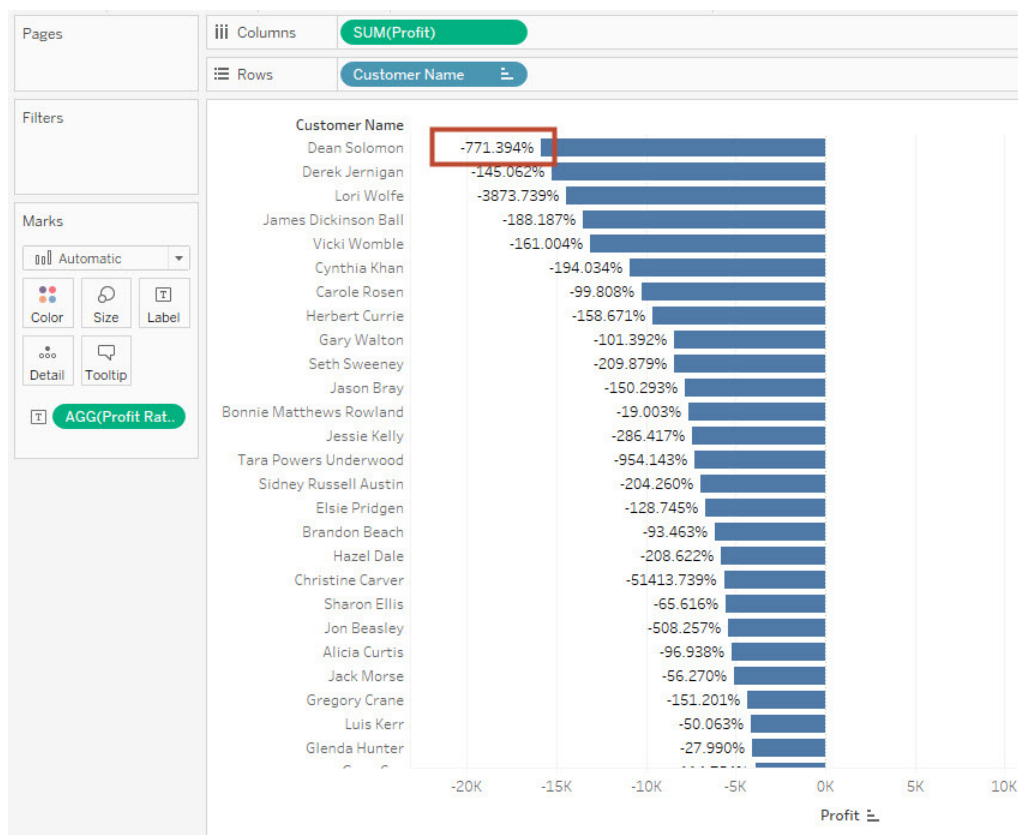


# Additional Guidance

Below there is additional guidance on a suggested method of finding the answer. You may find there are other ways determine the correct answer. The focus for this exam is the destination (i.e. accuracy), rather than the journey.

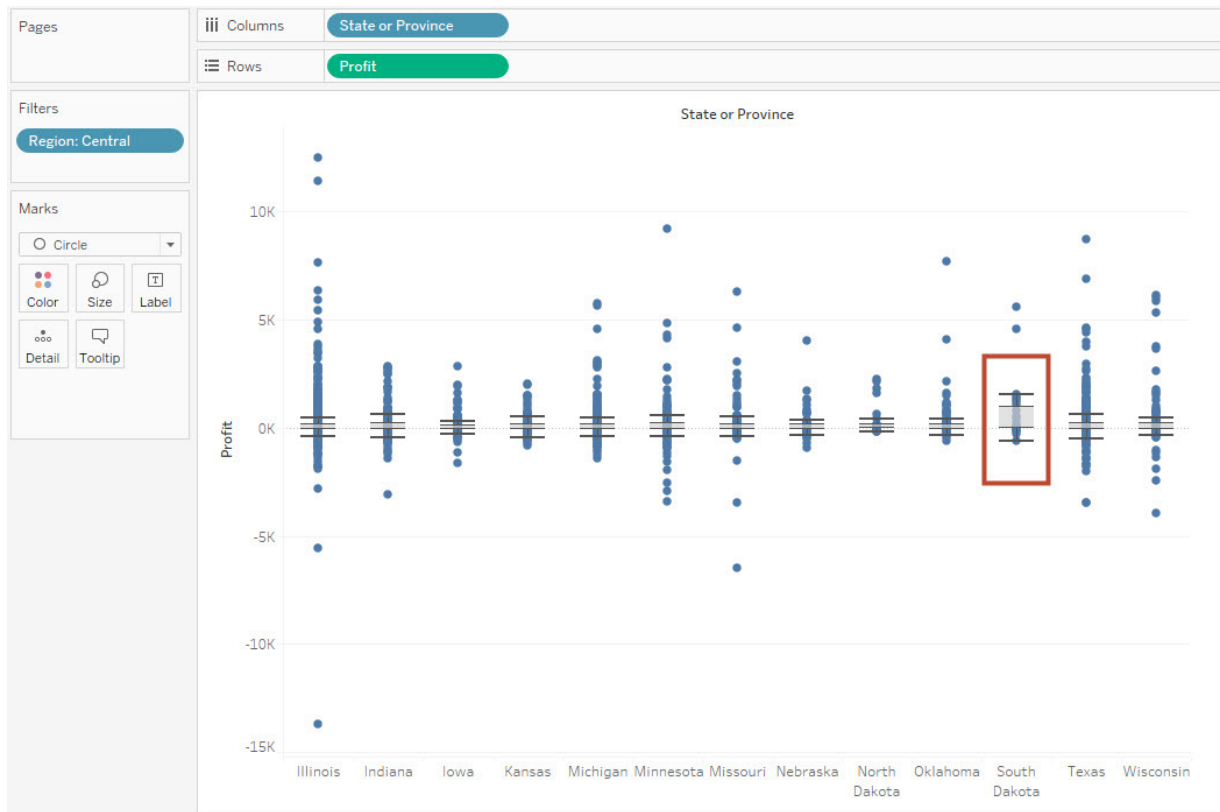
10. Find the customer with the lowest overall profit. What is his/her profit ratio?

The answer to this question can be found by looking at profits by customer and sort ascending by profit. Once you identify your customer contributing the least to your profits, add a profit ratio calculation ( $\text{Sum}([\text{Profit}])/\text{Sum}([\text{Sales}])$ ) to the label or tooltip.



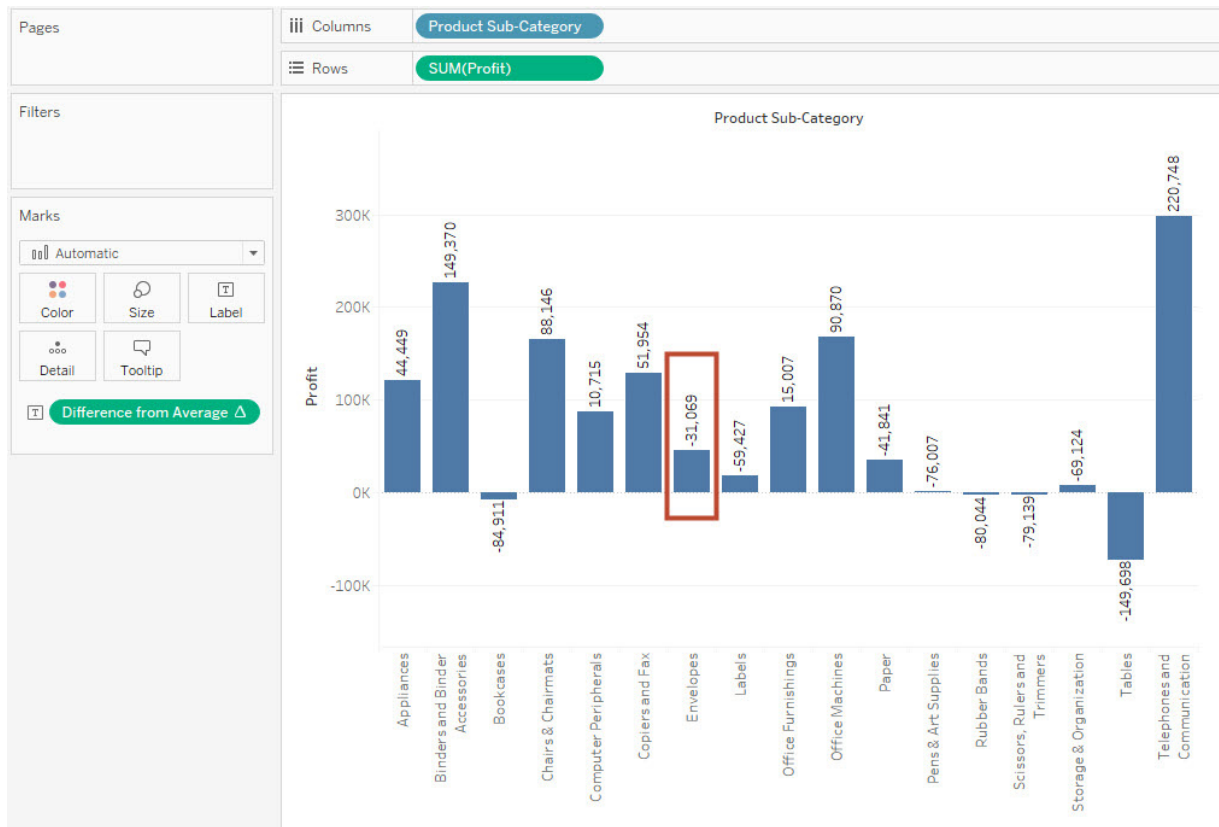
11. Determine which State in the Central Region has the highest distribution of profits using interquartile ranges.

The answer to this question can be found by showing Profit by State or Province, disaggregating your measures, and showing distribution. You can use the available box plot option, or choose distribution – quartiles – 4, to show quartiles.



12. Look at the sum of profits for each Product Sub-Category. Which sub-category is \$31,069 below the average profit across all categories?

The answer to this question can be found by creating a table calculation looking at the sum of profit and subtracting from the window average ( $\text{SUM}([\text{Profit}]) - \text{WINDOW\_AVG}(\text{SUM}([\text{Profit}]))$ ). Using the calculation in your view and applying the label will reveal the difference from average for each sub-category.



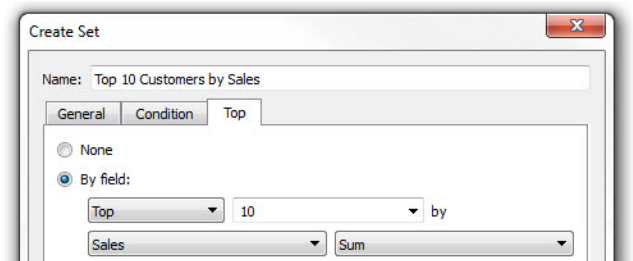
# Step-by-Step

Below are step-by-step solutions for a suggested method of finding the answer. You may find there are others ways to determine the correct answer for each question.

13. What percent of total profits do the top 10 customer by Sales represent?

The answer to this question can be found by building a set for the top 10 Customers by Sales, then using that set in a view that uses the table calculation “percent of total.”

- a. Build a Set from Customer Name with the Top 10 by Sum of Sales.



- b. Include that Set in your view to display IN/OUT, along with Profit as the measure.

Pages	Columns
	Rows <b>IN/OUT(Top 10 Cus..</b>
Filters	
Marks	
Automatic	
Color	
Size	
Text	
Detail	
Tooltip	
SUM(Profit)	

In / Out of Top 10 Customers by Sales	
In	66,069
Out	1,246,373

- c. Convert Profit to a Table Calculation for Percent of Total.

The screenshot shows the Tableau interface. The Marks card displays 'SUM(Profit)'. A context menu is open over the Marks card, with 'Quick Table Calculation' selected, leading to a sub-menu where 'Percent of Total' is chosen. The view shows a table titled 'In / Out of Top 10 Customers by Sales' with two rows: 'In' with a value of 66,069 and 'Out' with a value of 1,246,373.

In / Out of Top 10 Customers by Sales	
In	66,069
Out	1,246,373

Final Response:

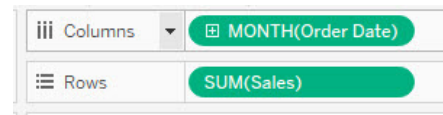
In / Out of Top 10 Customers by Sales	
In	5.03%
Out	94.97%

Answer: b) 5.03%

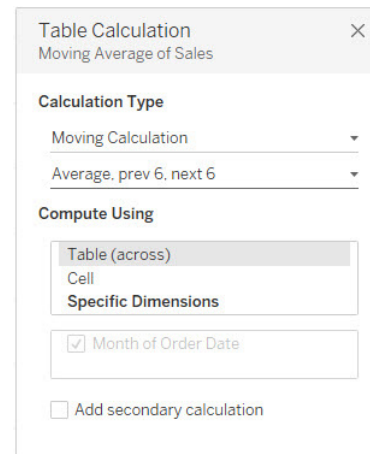
14. What was the Moving Average of Sales in June of 2012, including six months prior and six months after?

The answer to this question can be found by creating a view with Sales by continuous Month, then using a table calculation to present a moving average.

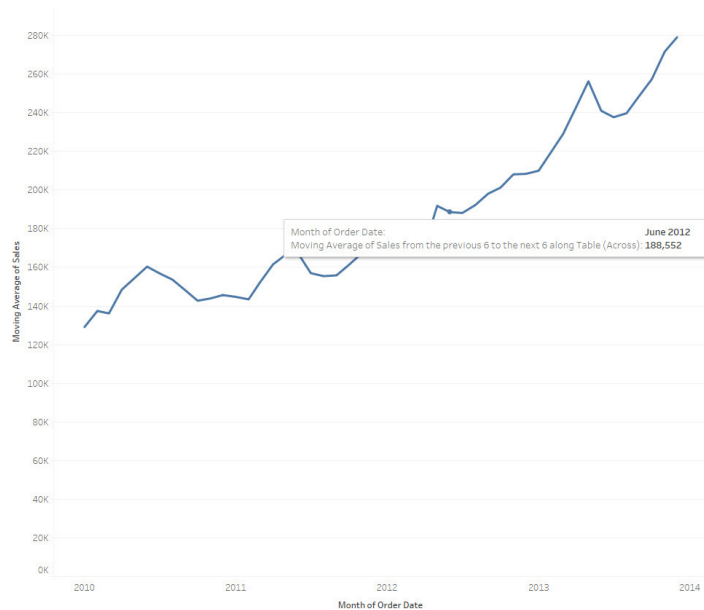
- a. Build a view with continuous Month and Sum of Sales.



- b. Right-click on Sum(Sales) and choose Add Table Calculation. Select a Moving Average with Previous 6 Values and Next 6 Values, moving Across the table.



- c. Once complete, hover over June 2012 and the tooltip will give the specific answer.

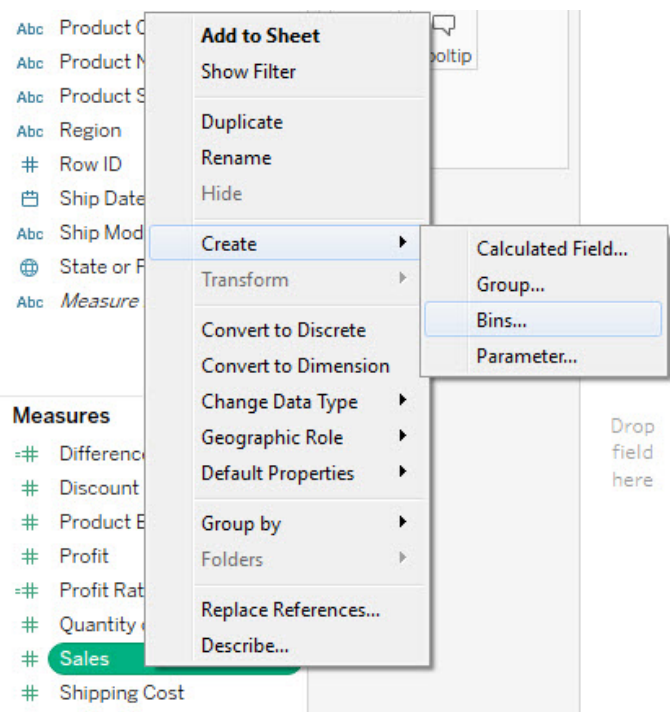


Answer: c) \$188,552

15. Create a histogram showing the number of Sales using Sales Bins of \$1,000. Which bins have profit ratios (profit as a percentage of sales) of more than 25%? (Select all that apply)

Creating this solution involves creating the bin of 1,000 each from Sales, including it in a view along with Sales shown as a Count, creating the Profit Margin calculated field, and filtering the view by Profit Margin greater than 25%.

- a. Right-click on Sales in the Measures pane and choose “Create” and “Bins”. Then change the bin size to 1000.



Create Bins [Sales]

New field name: Sales (bin)

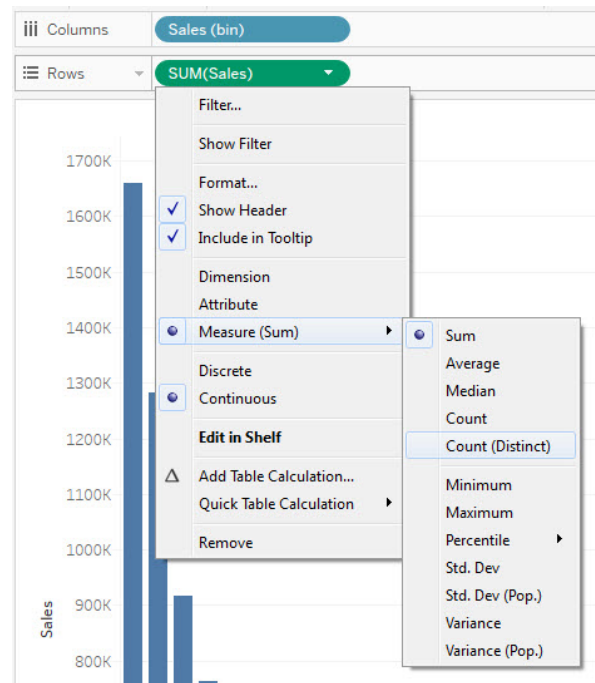
Size of bins: 1,000 Suggest Bin Size

Range of Values:

Min:	1	Diff:	100,118
Max:	100,119	CntD:	8,674

OK Cancel

- b. Once the bin is created, build a view with Sales (bin) on Columns and Sales on Rows. Then change Sales (on the Rows shelf) to the Count function.



- c. Create the Profit Margin calculated field and include it as a label.
- Use the formula  $\text{SUM}([\text{Profit}])/\text{SUM}([\text{Sales}])$ .
  - Format the field as a percentage.
  - Drag the Profit Margin to the shelf label.

- d. Filter the view to only show bins with a Profit Margin of greater than 25%.
- Drag Profit Margin to filter.
  - Choose “At Least” and the value “.25”.

Final Answer: c) 7,000, d) 8,000, f) 11,000, g) 18,000

