

PIM features

- Ability to create SKUs in bulk against a brand
- Ability to copy/paste sections of the PIM hierarchy – like categories and UPIDs which enable duplication and shortcut creation
- Vertical Industry and Market creation
- Application Groups and Applications
- Dynamic Category Creation and specification selection for category and subcategory
- types of UPID

Product Information Management (PIM) System with Hierarchical Data Management

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1. Entities and Their Definitions

Below are the key entities in the PIM system, each with a unique identifier and definition:

Entity Name	Example Entity ID	Definition
Industry	IND001	Represents the sector <b>Construction &amp; Infrastructure</b> encompassing various markets.
Market	MKT001	Specific segments within the <b>Construction &amp; Infrastructure</b> industry, e.g., Building Construction, Roads and Infrastructure, Industrial Construction.
Category	CAT001	High-level classification of products within a Market, e.g., Electrical, Plumbing.
Sub-Category	SUB001	More granular classification within a Category, e.g., Electrical Wiring under Electrical.
UPID (Product)	PRD001	Unique Product Identifier defined within the system, linked to one or multiple Categories.

<b>SKU</b>	SKU001	Stock Keeping Unit, a brand-specific product identifier linked directly to a UPID and Brand Vertical.
<b>Brand</b>	BRD001	Represents a manufacturer or brand name, e.g., Polycab.
<b>Brand Vertical</b>	BV001	Specific divisions within a Brand focusing on particular product lines, e.g., Polycab Fans.
<b>Supplier</b>	SUP001	Entities that supply SKUs to specific Brand Verticals in designated Regions, e.g., Supplier ABC.
<b>Region</b>	REG001	Geographic areas where Brand Verticals operate, e.g., Pune, Maharashtra, India.
<b>Country</b>	CNT001	Represents a nation, the highest level in the Region hierarchy, e.g., India.
<b>Region_Hierarchy</b>	RH001	Represents the hierarchical path of a Region using Materialized Paths.
<b>Industry_Hierarchy</b>	IH001	Represents the hierarchical path of an Industry using Materialized Paths.

## 2. Relationships Table

This table outlines how each primary entity relates to others within the system.

Primary Entity	Relationship Description	Related Entity	Relationship Type	Associative Table
<b>Industry</b>	Encompasses multiple Markets	<b>Market</b>	One-to-Many	N/A
<b>Market</b>	Linked to multiple Categories	<b>Category</b>	Many-to-Many	Category_Market
<b>Category</b>	Linked to multiple Industries	<b>Industry</b>	Many-to-Many	Category_Industry
<b>Category</b>	Contains multiple Sub-Categories	<b>Sub-Category</b>	One-to-Many	N/A
<b>Sub-Category</b>	Belongs to one Category	<b>Category</b>	Many-to-One	N/A
<b>UPID (Product)</b>	Linked to multiple Categories	<b>Category</b>	Many-to-Many	Product_Category
<b>SKU</b>	Linked directly to one UPID	<b>UPID (Product)</b>	Many-to-One	N/A

<b>SKU</b>	Linked directly to one Brand Vertical	<b>Brand Vertical</b>	Many-to-One	N/A
<b>Brand Vertical</b>	Operates in multiple Regions	<b>Region</b>	Many-to-Many	BrandVertical_Region
<b>Brand Vertical</b>	Belongs to one Brand	<b>Brand</b>	Many-to-One	N/A
<b>Brand</b>	Has multiple Brand Verticals	<b>Brand Vertical</b>	One-to-Many	N/A
<b>Supplier</b>	Supplies multiple SKUs in multiple Regions	<b>SKU &amp; Region</b>	Many-to-Many-to-Many	Supplier_SKU_Region
<b>Supplier</b>	Linked to multiple Brand Verticals from Brands	<b>Brand Vertical</b>	Many-to-Many	Supplier_BrandVertical_Region
<b>Region</b>	May have hierarchical relationships (e.g., Parent Region)	<b>Region</b>	Many-to-One	N/A
<b>Industry</b>	May have hierarchical relationships (e.g., Parent Industry)	<b>Industry</b>	Many-to-One	N/A

### 3. Detailed Notes on Relationships

#### 1. One-to-Many (1:N) Relationships

- **Industry → Market:**
  - **Description:** Each **Industry** encompasses multiple **Markets**, but each **Market** is associated with only one **Industry**.
  - **Example:** Construction & Infrastructure (IND001) → Building Construction (MKT001), Roads and Infrastructure (MKT002), Industrial Construction (MKT003).
- **Category → Sub-Category:**
  - **Description:** Each **Category** contains multiple **Sub-Categories**, but each **Sub-Category** belongs to only one **Category**.
  - **Example:** Electrical (CAT001) → Electrical Wiring (SUB001), Electrical Components (SUB002).
- **Brand → Brand Vertical:**
  - **Description:** Each **Brand** has multiple **Brand Verticals**, but each **Brand Vertical** is associated with only one **Brand**.

- **Example:** Polycab (BRD001) → Polycab Fans (BV001), Polycab Lights (BV002).
- **SKU → UPID (Product):**
  - **Description:** Each **SKU** is associated with one **UPID (Product)**, but a **UPID (Product)** can have multiple **SKUs**.
  - **Example:** SKU001 → PRD001 (Mild Steel Flat Plate).
- **SKU → Brand Vertical:**
  - **Description:** Each **SKU** is linked to one **Brand Vertical**, but a **Brand Vertical** can have multiple **SKUs**.
  - **Example:** SKU001 → BV001 (Polycab Fans).

## 2. Many-to-Many (M:N) Relationships

- **Market ↔ Category:**
  - **Description:** A **Market** can include multiple **Categories**, and a **Category** can span multiple **Markets**.
  - **Associative Table:** Category\_Market.
  - **Example:** Building Construction (MKT001) ↔ Electrical (CAT001), Plumbing (CAT002); Roads and Infrastructure (MKT002) ↔ Electrical (CAT001).
- **Category ↔ Industry:**
  - **Description:** A **Category** can be associated with multiple **Industries**, and an **Industry** can have multiple **Categories**.
  - **Associative Table:** Category\_Industry.
  - **Example:** Electrical (CAT001) ↔ Construction & Infrastructure (IND001), Manufacturing (IND002).
- **Brand Vertical ↔ Region:**
  - **Description:** A **Brand Vertical** operates in multiple **Regions**, and a **Region** can host multiple **Brand Verticals**.
  - **Associative Table:** BrandVertical\_Region.
  - **Example:** Polycab Fans (BV001) ↔ Pune (REG001), Mumbai (REG002); Polycab Lights (BV002) ↔ Pune (REG001), Bangalore (REG003).
- **Supplier ↔ Brand Vertical:**
  - **Description:** A **Supplier** can be linked to multiple **Brand Verticals**, and a **Brand Vertical** can have multiple **Suppliers**.
  - **Associative Table:** Supplier\_BrandVertical\_Region.

- **Example:** Supplier ABC (SUP001) ↔ Polycab Fans (BV001) in Pune (REG001), Polycab Lights (BV002) in Pune (REG001); Supplier XYZ (SUP002) ↔ Polycab Fans (BV001) in Mumbai (REG002), Polycab Lights (BV002) in Bangalore (REG003).

### 3. Many-to-Many-to-Many (M:N:N) Relationships

- **Supplier ↔ SKU ↔ Region:**
  - **Description:** **Suppliers** can supply multiple **SKUs** in multiple **Regions**, and each **SKU** can be supplied by multiple **Suppliers** across multiple **Regions**.
  - **Associative Table:** Supplier\_SKU\_Region.
  - **Example:** Supplier ABC (SUP001) supplies SKU001 (Fe TMT Rebar Steel Bar) in Pune (REG001) and SKU002 (AAC Block Adhesive) in Mumbai (REG002); Supplier XYZ (SUP002) supplies SKU003 (LED Ceiling Fan) in Bangalore (REG003).

### 4. Self-Referencing Relationships

- **Region ↔ Region:**
  - **Description:** Allows for hierarchical structuring of geographic areas, such as a city within a state or a state within a country.
  - **Example:** Pune (REG001) → Maharashtra (REG002) → India (CNT001).
- **Industry ↔ Industry:**
  - **Description:** Allows for hierarchical structuring within industries if applicable (e.g., Sub-Industries).
  - **Note:** In your current structure, there are no sub-industries, so this relationship is optional based on future requirements.

## 4. Associative (Junction) Tables Overview

To effectively manage many-to-many and complex relationships, the following associative tables are employed:

Associative Table	Primary Keys	Foreign Keys
Category_Market	Category ID, Market ID	Category ID → Category, Market ID → Market
Category_Industry	Category ID, Industry ID	Category ID → Category, Industry ID → Industry
Product_Category	UPID (Product) ID, Category ID	UPID (Product) ID → UPID (Product), Category ID → Category
BrandVertical_Region	Brand Vertical ID, Region ID	Brand Vertical ID → Brand Vertical, Region ID → Region

Supplier_SKU_Region	Supplier ID, SKU ID, Region ID	Supplier ID → Supplier, SKU ID → SKU (UPID), Region ID → Region
Supplier_BrandVertical_Region	Supplier ID, Brand Vertical ID, Region ID	Supplier ID → Supplier, Brand Vertical ID → Brand Vertical, Region ID → Region

### 5. Hierarchical Data Management

Efficient management of hierarchical relationships is crucial for scalability, particularly within the **Region** and **Industry** entities. This prototype employs **Materialized Paths** to handle hierarchies effectively.

#### a. Materialized Paths Implementation

**Materialized Paths** involve storing the full path of a node within the hierarchy in a single column, enabling efficient querying of hierarchical data without the need for recursive joins.

##### Examples:

- **Region Hierarchy:**
  - **Hierarchy Path for Pune:**
    - Path: /India/Maharashtra/Pune
- **Industry Hierarchy:**
  - **Hierarchy Path for Construction & Infrastructure:**
    - Path: /Construction & Infrastructure

#### b. Hierarchy Tables

To implement Materialized Paths, an additional column is introduced in the **Region** and **Industry** tables to store the hierarchical paths.

##### i. Region Table with Materialized Paths

The **Region** table includes a Path column to store the hierarchy path.

Region ID	Region Name	Region Type	Parent Region ID	Path
REG001	Pune	City	REG002	/India/Maharashtra/Pune
REG002	Maharashtra	State	CNT001	/India/Maharashtra
REG003	Mumbai	City	REG002	/India/Maharashtra/Mumbai
REG004	Bangalore	City	REG005	/India/Karnataka/Bangalore
REG005	Karnataka	State	CNT001	/India/Karnataka
CNT001	India	Country	NULL	/India

##### ii. Industry Table with Materialized Paths

Similarly, the **Industry** table includes a Path column to manage hierarchical relationships.

Industry ID	Industry Name	Parent Industry ID	Path
IND001	Construction & Infrastructure	NULL	/Construction & Infrastructure
IND002	Manufacturing	NULL	/Manufacturing

#### Entity Definition:

Entity Name	Entity ID	Definition
Region_Hierarchy	RH001	Represents the hierarchical path of a Region using Materialized Paths.
Industry_Hierarchy	IH001	Represents the hierarchical path of an Industry using Materialized Paths.

**Note:** The Path column is included directly in the **Region** and **Industry** tables, eliminating the need for separate hierarchy tables unless additional metadata is required.

#### c. Benefits of Materialized Paths

- **Efficient Queries:** Fetching all descendants or ancestors of a node can be done using simple LIKE or prefix matching queries.
- **Reduced Complexity:** Avoids the need for recursive queries, which can be performance-intensive.
- **Flexibility:** Easily supports dynamic changes in the hierarchy, such as adding or moving nodes.

#### d. Example Queries Using Materialized Paths

- **Retrieve All Cities in Maharashtra:**

sql

Copy code

```
SELECT * FROM Region
```

```
WHERE Path LIKE '/India/Maharashtra/%' AND Region_Type = 'City';
```

- **Find the Hierarchical Path of Pune:**

sql

Copy code

```
SELECT Path FROM Region
```

```
WHERE Region_ID = 'REG001';
```

- **Retrieve All Categories under Building Construction Market:**

sql

Copy code

```
SELECT Category.*  
  
FROM Category  
  
JOIN Category_Market ON Category.Category_ID = Category_Market.Category_ID  
  
WHERE Category_Market.Market_ID = 'MKT001';
```

- **Find All SKUs under Electrical Category in Manufacturing Industry:**

sql

Copy code

```
SELECT SKU.*  
  
FROM SKU  
  
JOIN UPID ON SKU.Product_ID = UPID.Product_ID  
  
JOIN Product_Category ON UPID.Product_ID = Product_Category.Product_ID  
  
JOIN Category ON Product_Category.Category_ID = Category.Category_ID  
  
JOIN Category_Industry ON Category.Category_ID = Category_Industry.Category_ID  
  
JOIN Industry ON Category_Industry.Industry_ID = Industry.Industry_ID  
  
WHERE Category.Category_Name = 'Electrical' AND Industry.Path = '/Manufacturing';
```

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## 6. Example Scenario Incorporating the Relationships

### Scenario: Polycab's Regional Supply Chain Management

**Objective:** Efficiently manage and track the supply chain for Polycab's diverse product lines across multiple regions and industries, ensuring scalability and high performance.

#### Entities Involved:

- **Brand:** Polycab (BRD001)
- **Brand Verticals:**
  - Polycab Fans (BV001)
  - Polycab Lights (BV002)
- **Suppliers:**
  - Supplier ABC (SUP001)
  - Supplier XYZ (SUP002)
- **Regions:**
  - Pune (REG001)
  - Mumbai (REG003)



- Bangalore (REG004)
- Maharashtra (REG002)
- Karnataka (REG005)
- India (CNT001)
- **Industries:**
  - Construction & Infrastructure (IND001)
  - Manufacturing (IND002)
- **Markets:**
  - Building Construction (MKT001)
  - Roads and Infrastructure (MKT002)
  - Industrial Construction (MKT003)
- **Categories:**
  - Electrical (CAT001)
  - Plumbing (CAT002)
- **Sub-Categories:**
  - Electrical Wiring (SUB001)
  - Plumbing Fixtures (SUB002)
- **UPIDs (Products):**
  - PRD001 (Mild Steel Flat Plate)
  - PRD004 (Electrical Wiring 2.5mm<sup>2</sup>)
  - PRD006 (LED Ceiling Fan)
  - PRD007 (Smart LED Light)
- **SKUs:**
  - SKU001 (Fe TMT Rebar Steel Bar)
  - SKU005 (Copper Electrical Wiring 2.5mm<sup>2</sup>)
  - SKU006 (LED Ceiling Fan)
  - SKU007 (Smart LED Light)

## **Data Flow:**

### **1. Industry and Market Associations:**

- **Construction & Infrastructure** (IND001) encompasses the **Building Construction** (MKT001), **Roads and Infrastructure** (MKT002), and **Industrial Construction** (MKT003) **Markets**.
- **Manufacturing** (IND002) encompasses the **Electrical Components** (MKT004) **Market** (*Assuming a new market for Electrical Components under Manufacturing*).

## 2. Category Associations:

- **Electrical** (CAT001) is linked to **Building Construction** (MKT001) and **Roads and Infrastructure** (MKT002).
- **Plumbing** (CAT002) is linked to **Building Construction** (MKT001) and **Industrial Construction** (MKT003).
- **Electrical Wiring** (SUB001) is a **Sub-Category** under **Electrical** (CAT001).
- **Plumbing Fixtures** (SUB002) is a **Sub-Category** under **Plumbing** (CAT002).

## 3. Product Classification:

- **Mild Steel Flat Plate** (PRD001) is a **UPID** linked to **Electrical** (CAT001).
- **Electrical Wiring 2.5mm<sup>2</sup>** (PRD004) is a **UPID** linked to **Electrical** (CAT001).
- **LED Ceiling Fan** (PRD006) is a **UPID** linked to **Electrical** (CAT001).
- **Smart LED Light** (PRD007) is a **UPID** linked to **Electrical** (CAT001).

## 4. SKU Assignments:

- **SKU001** is a **Fe TMT Rebar Steel Bar** linked to **PRD001** and **Polycab Fans** (BV001).
- **SKU005** is a **Copper Electrical Wiring 2.5mm<sup>2</sup>** linked to **PRD004** and **Polycab Lights** (BV002).
- **SKU006** is an **LED Ceiling Fan** linked to **PRD006** and **Polycab Fans** (BV001).
- **SKU007** is a **Smart LED Light** linked to **PRD007** and **Polycab Lights** (BV002).

## 5. Supplier Associations:

- **Supplier ABC** (SUP001) supplies:
  - **Polycab Fans** (BV001) in **Pune** (REG001)
  - **Polycab Lights** (BV002) in **Pune** (REG001)
- **Supplier XYZ** (SUP002) supplies:
  - **Polycab Fans** (BV001) in **Mumbai** (REG003)
  - **Polycab Lights** (BV002) in **Bangalore** (REG004)
- These linkages are managed via the Supplier\_BrandVertical\_Region associative table.

## 6. Hierarchical Structures:

- **Regions:**

- **Pune** (REG001) is a **City** within **Maharashtra** (REG002), which is a **State** in **India** (CNT001).
- **Mumbai** (REG003) is a **City** within **Maharashtra** (REG002), which is a **State** in **India** (CNT001).
- **Bangalore** (REG004) is a **City** within **Karnataka** (REG005), which is a **State** in **India** (CNT001).
- **Industries:**
  - **Construction & Infrastructure** (IND001) is a top-level industry without sub-industries.
  - **Manufacturing** (IND002) is a separate top-level industry without sub-industries.

## 7. Data Hierarchy Implementation:

- **Region Hierarchy:**
  - **Pune** (REG001) Path: /India/Maharashtra/Pune
  - **Mumbai** (REG003) Path: /India/Maharashtra/Mumbai
  - **Bangalore** (REG004) Path: /India/Karnataka/Bangalore
- **Industry Hierarchy:**
  - **Construction & Infrastructure** (IND001) Path: /Construction & Infrastructure
  - **Manufacturing** (IND002) Path: /Manufacturing

## 8. Operational Flow:

- **Product Management:**
  - **PRD001** (Mild Steel Flat Plate) is managed under **Electrical** (CAT001) within the **Building Construction** (MKT001) **Market** of the **Construction & Infrastructure** (IND001) **Industry**.
  - **PRD004**, **PRD006**, and **PRD007** are managed under **Electrical** (CAT001) within the **Building Construction** (MKT001) and **Roads and Infrastructure** (MKT002) **Markets**, spanning the **Construction & Infrastructure** (IND001) **Industry**.
- **Supply Chain Management:**
  - **Supplier ABC** (SUP001) is responsible for supplying **Polycab Fans** and **Polycab Lights** in the **Pune** (REG001) **Region**.
  - **Supplier XYZ** (SUP002) handles supplies in **Mumbai** (REG003) and **Bangalore** (REG004), covering different geographical areas.
- **Product Availability:**
  - **SKU001** (Fe TMT Rebar Steel Bar) is available in **Pune** (REG001) through **Supplier ABC** (SUP001).

- **SKU005** (Copper Electrical Wiring 2.5mm<sup>2</sup>) is available in **Pune** (REG001) through **Supplier ABC** (SUP001), and in **Mumbai** (REG003) and **Bangalore** (REG004) through **Supplier XYZ** (SUP002).
- **SKU006** (LED Ceiling Fan) and **SKU007** (Smart LED Light) are available in respective regions as per supplier assignments.

### Logical Flow Explanation:

#### 1. Hierarchical Associations:

- **Industry Hierarchy:** Defines the structure from broad sectors like **Construction & Infrastructure** and **Manufacturing** down to specific markets and categories.
- **Region Hierarchy:** Organizes geographical areas from the national level (**India**) down to specific cities like **Pune**, **Mumbai**, and **Bangalore**.

#### 2. Market and Category Integration:

- **Markets** are defined within **Industries**, allowing **Categories** to be associated directly with their respective **Markets**.
- **Categories** further classify products into specific groups like **Electrical** and **Plumbing**.

#### 3. Product and SKU Management:

- **UPIDs (Products)** are linked to multiple **Categories**, enabling flexible product classification.
- **SKUs** are specific to **UPIDs** and **Brand Verticals**, ensuring precise tracking of product variations across different brand divisions.

#### 4. Supplier and Regional Supply Chain:

- **Suppliers** are associated with specific **Brand Verticals** and **Regions**, allowing precise control over where and how products are supplied.
- **Associative Tables** like `Supplier_BrandVertical_Region` manage these complex relationships, ensuring that each supplier's capabilities are accurately reflected in the system.

#### 5. Data Retrieval and Reporting:

- Using **Materialized Paths**, the system can efficiently query hierarchical data. For example:
    - To find all SKUs under **Electrical** Category in **Building Construction** Market, the system can traverse the **Industry** and **Region** hierarchies using the Path columns.
    - Reports can be generated to show product availability, supplier performance, and regional sales based on these hierarchies.
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