

# Victor Nassar

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## SUMMARY

Motivated and adaptable professional with a strong background in sales, management, and full-stack software development. Recent hands-on experience building and deploying production web applications for business operations, specializing in C#, Blazor, and Linux-based hosting. Adept at gathering requirements, leading projects from concept to launch, and delivering scalable technical solutions that drive business success.

## EXPERIENCE

### Software Developer / Dispatcher

#### Tow Boat U.S.

⌚ 2025 - Present 📍 Seminole, United States

TowBoatUS is a leading provider of on-water towing, assistance, and salvage services for recreational and commercial boaters throughout the United States.

- Developed a custom full-stack "Salvage Tracker" web application for internal use, modeled after monday.com, using Blazor (C#) for the front end and SQLite for the database.
- Gathered requirements, managed the entire development lifecycle, and implemented user-friendly features for dispatch and salvage job management.
- Deployed and self-hosted the application on-site using a Linux server, including configuring the hosting environment for reliability and security.
- Supported internal staff with troubleshooting, training, and feature enhancements, directly improving company workflow efficiency.
- Balanced software development duties with daily dispatch operations, demonstrating high independence and strong problem-solving skills.

### Full Stack Developer (Contract)

#### Pinellas Nutrition

⌚ 2024 🌐 Remote

Local nutrition shop that offers a wide menu of high protein smoothies, desserts, and supplements.

- Designed and built a full-stack online ordering platform for a local smoothie shop, utilizing Blazor (C#) for the front end and SQLite for the back end.
- Integrated Stripe for secure online payments and implemented a dynamic menu and cart system, allowing customers to order and pay online.
- Built a real-time order management dashboard for restaurant staff, including automated updates and notifications for new orders.
- Collaborated closely with business owners to gather requirements, deliver solutions, and provide technical support post-launch.
- Delivered a production-ready, self-hosted solution, demonstrating strong technical ownership and cross-functional communication skills.

## STRENGTHS

### Analytical and Problem-Solving Skills

Capable of breaking down complex challenges to identify root causes and implement effective, data-driven solutions.

### Teamwork and Collaboration

Skilled in fostering positive team dynamics and working collaboratively to achieve shared goals in diverse environments.

### Action Oriented

Proactive and results-driven, consistently taking initiative to deliver outcomes efficiently.

## SKILLS

Management      Problem Solving

Teamwork      Sales      C#

Web Development      HTML      CSS

Full Stack Development      Blazor      SQLite

Stripe API      Linux Server Hosting

## INTERESTS

### Exercise

I enjoy weight training 3-4 times a week

### Motorcycles

I ride my Harley-Davidson motorcycle weekly

### Family

I try to have a homemade dinner with family when possible

## LANGUAGES SPOKEN

English - Fluent      Spanish - Fluent

# EXPERIENCE

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## Manager

### Marshalls

⌚ 2023 - 2025 🗂 Pinellas Park

Manage and lead a team of 20 employees in a fast-paced retail environment, ensuring efficient operations, exceptional customer service, and a productive work atmosphere.

- Oversee daily operations by coordinating schedules, assigning tasks, and managing workflow to optimize team performance.
- Handle escalations and resolve customer issues with professionalism, ensuring satisfaction and maintaining brand reputation.
- Train, mentor, and support team members, fostering a collaborative environment that encourages growth and accountability.

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## Life Insurance Broker

### Zeal Financial LLC

⌚ 2018 - 2023 🗂 Clearwater

Guided clients through the process of obtaining life insurance by providing expert advice, conducting risk assessments, and delivering tailored policy solutions to meet their needs.

- Assisted clients in selecting suitable whole life and term life insurance policies by evaluating their financial goals and coverage requirements.
- Conducted comprehensive medical underwriting by analyzing family and personal medical histories, prescription records, and motor vehicle reports to determine risk classifications and premium rates.
- Collaborated with clients to gather essential documentation, including medical and occupational details.
- Ensured accurate policy recommendations and compliance with underwriting guidelines.

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## Sales Manager

### Sprint

⌚ 2014 - 2018 🗂 Clearwater

Managed daily operations and led a team of associates providing exceptional support for business and personal accounts.

- Assisted customers with signing up for new services, upgrading to optimized plans, and managing personal and business accounts to meet their communication needs.
- Trained and mentored new associates, fostering a collaborative and action-oriented team environment to ensure consistent performance and professional growth.
- Analyzed customer needs and provided tailored solutions, leveraging problem-solving skills to resolve issues and improve client satisfaction while achieving sales and retention goals.

# EDUCATION

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## Bachelor's in Computer Science

### University of South Florida

⌚ 2023 - Present 🗂 St Petersburg

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## Associate In Arts

### St. Petersburg College

⌚ 2013 - 2015 🗂 Clearwater