

# Victor Nassar

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## SUMMARY

Motivated and adaptable professional with a strong background in sales and management, complemented by a growing expertise in software development. Adept at building relationships, driving results, and managing projects efficiently. Passionate about leveraging problem-solving abilities and technical knowledge to create innovative solutions and contribute to business success.

## EXPERIENCE

### Manager

#### Marshalls

2024 - Present Pinellas Park

Manage and lead a team of 20 employees in a fast-paced retail environment, ensuring efficient operations, exceptional customer service, and a productive work atmosphere.

- Oversee daily operations by coordinating schedules, assigning tasks, and managing workflow to optimize team performance.
- Handle escalations and resolve customer issues with professionalism, ensuring satisfaction and maintaining brand reputation.
- Train, mentor, and support team members, fostering a collaborative environment that encourages growth and accountability.

### Life Insurance Broker

#### Zeal Financial LLC

2018 - 2023 Clearwater

Guided clients through the process of obtaining life insurance by providing expert advice, conducting risk assessments, and delivering tailored policy solutions to meet their needs.

- Assisted clients in selecting suitable whole life and term life insurance policies by evaluating their financial goals and coverage requirements.
- Conducted comprehensive medical underwriting by analyzing family and personal medical histories, prescription records, and motor vehicle reports to determine risk classifications and premium rates.
- Collaborated with clients to gather essential documentation, including medical and occupational details, ensuring accurate policy recommendations and compliance with underwriting guidelines.

## STRENGTHS

### Analytical and Problem-Solving Skills

Capable of breaking down complex challenges to identify root causes and implement effective, data-driven solutions.

### Teamwork and Collaboration

Skilled in fostering positive team dynamics and working collaboratively to achieve shared goals in diverse environments.

### Action Oriented

Proactive and results-driven, consistently taking initiative to deliver outcomes efficiently and effectively.

## SKILLS

### Web Application Development

#### Software Debugging

#### Problem Solving

#### Teamwork

#### Java

#### Python

#### JavaScript

## PASSIONS

### Exercise

I love going to the gym 3-4 times a week and watching my body grow stronger over time.

### Motorcycles

I enjoy riding my Harley-Davidson, as it serves as a great stress reliever and allows me to fully appreciate Florida's beautiful weather.

# EXPERIENCE

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## Sales Manager

### Sprint

■ 2014 - 2018   📍 Clearwater

Managed daily operations and led a team of associates providing exceptional support for business and personal accounts.

- Assisted customers with signing up for new services, upgrading to optimized plans, and managing personal and business accounts to meet their communication needs.
- Trained and mentored new associates, fostering a collaborative and action-oriented team environment to ensure consistent performance and professional growth.
- Analyzed customer needs and provided tailored solutions, leveraging problem-solving skills to resolve issues and improve client satisfaction while achieving sales and retention goals.

# EDUCATION

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## Bachelor's in Software Engineering

### University of South Florida

■ 2023 - Present   📍 St Petersburg

## Associate In Arts

### St. Petersburg College

■ 2013 - 2015   📍 Clearwater

# LANGUAGES

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**English**  
Fluent



**Spanish**  
Native

