

ABHAY DESHPANDE

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Professional Summary

Motivated MBA student and BBA graduate with strong foundations in business administration, financial analysis, customer service, and data handling. Seeking an entry-level role in finance, operations, or business support where I can leverage my analytical abilities, business knowledge, and problem-solving skills to contribute effectively to organizational growth.

Technical Skills

Business Tools: MS Word, Excel (Pivot Tables, VLOOKUP, Basic Macros), PowerPoint

Google Workspace: Docs, Sheets, Forms (Survey creation & analysis)

Business Knowledge: CRM basics, field survey methods

Soft Skills: Communication, teamwork, problem solving, time management, adaptability

Internship Experience

Muthoot Finance Ltd., Nipani (Karnataka) | July 2025 – Present

Role: Finance & Operations Intern

- Assisted in core branch operations including customer onboarding, loan documentation, and daily transaction support.
- Supported gold loan processing activities such as eligibility checks, KYC verification, loan renewals, and repayment coordination.
- Maintained accurate data entry in branch software systems and prepared daily operational reports.
- Learned and followed branch compliance processes, audits, and safety norms.
- Ensured compliance with company policies and RBI guidelines by securely handling documents.
- Assisted in monitoring overdue accounts, conducting follow-up calls, and maintaining repayment records.

Shri Arihant Bank, Nipani (Karnataka) | Feb 2025

Role: Research Intern

- Conducted a structured customer survey to assess service usage, satisfaction levels, and banking preferences within the cooperative banking sector.
- Analyzed survey responses using Excel to identify trends, service gaps, and customer experience insights.
- Prepared a comprehensive research report with actionable recommendations to enhance digital banking facilities and overall customer satisfaction.
- Interacted with customers and staff, gaining practical exposure to field research, customer handling, and data interpretation.
- Strengthened key professional skills including communication, presentation, analytical thinking, and report writing.

Education

MBA (Pursuing) – D. Y. Patil Agriculture & Technical University, Kolhapur

BBA (2022–2025) – KLE's College of Business Administration, Nipani

Certifications

- Financial Analysis – Udemy
- Risk Management in Financial Services – Udemy
- Fundamentals of Digital Marketing – Google Digital Garage

Achievements

Achieved 1st rank in multiple business quiz and presentation competitions, demonstrating strong analytical and communication skills.