

# ABHAY DESHPANDE

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## Professional Summary

Motivated MBA student and BBA graduate with strong foundations in business administration, financial analysis, customer service, and data handling. Seeking an entry-level role in finance, operations, or business support where I can leverage my analytical abilities, business knowledge, and problem-solving skills to contribute effectively to organizational growth.

## Technical Skills

**Business Tools:** MS Word, Excel (Pivot Tables, VLOOKUP, Basic Macros), PowerPoint

**Google Workspace:** Docs, Sheets, Forms (Survey creation & analysis)

**Business Knowledge:** CRM basics, field survey methods

**Soft Skills:** Communication, teamwork, problem solving, time management, adaptability

## Internship Experience

**Muthoot Finance Ltd., Nipani (Karnataka) | July 2025 – Present**

**Role: Finance & Operations Intern**

- Assisted in core branch operations including customer onboarding, loan documentation, and daily transaction support.
- Supported gold loan processing activities such as eligibility checks, KYC verification, loan renewals, and repayment coordination.
- Maintained accurate data entry in branch software systems and prepared daily operational reports.
- Learned and followed branch compliance processes, audits, and safety norms.
- Ensured compliance with company policies and RBI guidelines by securely handling documents.
- Assisted in monitoring overdue accounts, conducting follow-up calls, and maintaining repayment records.

**Shri Arihant Bank, Nipani (Karnataka) | Feb 2025**

**Role: Research Intern**

- Conducted a structured customer survey to assess service usage, satisfaction levels, and banking preferences within the cooperative banking sector.
- Analyzed survey responses using Excel to identify trends, service gaps, and customer experience insights.
- Prepared a comprehensive research report with actionable recommendations to enhance digital banking facilities and overall customer satisfaction.
- Interacted with customers and staff, gaining practical exposure to field research, customer handling, and data interpretation.
- Strengthened key professional skills including communication, presentation, analytical thinking, and report writing.

## Education

**MBA (Pursuing)** – D. Y. Patil Agriculture & Technical University, Kolhapur

**BBA (2022–2025)** – KLE's College of Business Administration, Nipani

## Certifications

- Financial Analysis – Udemy
- Risk Management in Financial Services – Udemy
- Fundamentals of Digital Marketing – Google Digital Garage

## Achievements

Achieved 1st rank in multiple business quiz and presentation competitions, demonstrating strong analytical and communication skills.