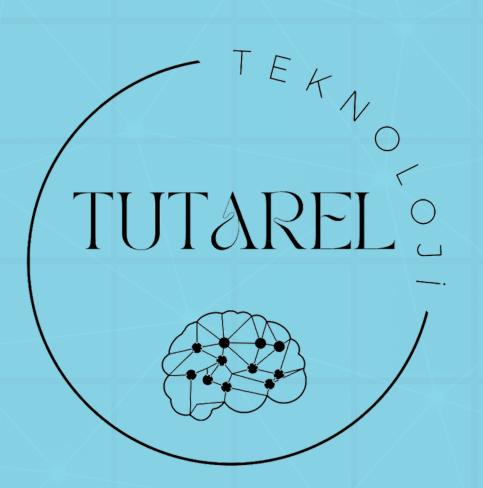
# TUTAREL







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## INTRODUCTION

Welcome to our IT company, a one-stop-shop for all your computer and technology needs. We specialize in providing a wide range of products related to the computer industry, including cameras, computers, printers, software and a lot more. Our mission is to provide our customers with the latest and greatest technology products, ensuring that they have access to the tools they need to stay connected and productive. We pride ourselves on our commitment to delivering top-quality products at competitive prices, and our team of experts is always available to provide advice and support to our customers. Whether you're a professional in need of cutting-edge software or a home user looking for a reliable computer or printer, we have the perfect solution for you. Join our growing community of satisfied customers today and discover the many benefits of shopping with our IT company.

# TARGET MARKET





Consumers 20%

Large Enterprises 20% Government and Non-profit Organizations 20%

Educational Institutions 20%



CONSUMERS:
THE COMPANY MAY
TARGET INDIVIDUAL
CONSUMERS WHO
NEED COMPUTERS,
PRINTERS, CAMERAS,
AND SOFTWARE FOR
PERSONAL USE, SUCH
AS FOR
ENTERTAINMENT,
EDUCATION, OR
COMMUNICATION.



SMALL AND MEDIUMSIZED ENTERPRISES
(SMES):
SMES OFTEN REQUIRE
VARIOUS
TECHNOLOGY
PRODUCTS FOR THEIR
OPERATIONS, SUCH AS
COMPUTERS, PRINTERS,
AND SOFTWARE TO
MANAGE THEIR
BUSINESS PROCESSES.



LARGE ENTERPRISES: LARGE COMPANIES MAY NEED ADVANCED AND HIGH-END **TECHNOLOGY** PRODUCTS, SUCH AS SERVERS, **NETWORKING EQUIPMENT, AND SPECIALIZED** SOFTWARE, TO RUN THEIR OPERATIONS EFFICIENTLY.



**EDUCATIONAL INSTITUTIONS: EDUCATIONAL INSTITUTIONS MAY REQUIRE TECHNOLOGY** PRODUCTS SUCH AS COMPUTERS, PRINTERS, AND **SOFTWARE FOR ACADEMIC** PURPOSES, SUCH AS RESEARCH, TEACHING, AND **ADMINISTRATION.** 



**GOVERNMENT AND NON-PROFIT ORGANIZATIONS: THESE ORGANIZATIONS REQUIRE SPECIALIZED TECHNOLOGY** PRODUCTS, SUCH AS SECURITY SOFTWARE, **NETWORKING EQUIPMENT, AND SPECIALIZED** PRINTERS.



### **SWOT**

#### **STRENGTH**

Our company has a wide range of products that cater to various segments of the computer industry. Our company has a strong brand reputation in the market, which can help in building customer trust and loyalty.

#### **OPPORTUNITIES**

The demand for technology products is on the rise, and the company can leverage this opportunity to expand its customer base and increase sales.

There are many emerging markets where our company can expand its operations and cater to a new set of customers.

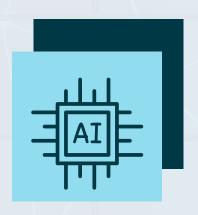
#### **WEAKNESS**

The computer industry is highly competitive, with many established players in the market, which can make it challenging for the company to gain market share.

#### **THREATS**

Economic downturns can adversely impact the company's sales, as customers may cut back on their discretionary spending.

## INNOVATIONS







Our company is planning to be partners with software vendors to gain access to products and new technologies. We are also with collaborating our customers to identify areas where software new products are needed and work together to develop custom solutions.

We attend technology conferences and events to keep up with the latest trends and innovations in the industry. By networking with other professionals in the industry, we gain insights into emerging technologies and identify potential partnerships and collaborations.

IT companies can allocate resources towards R&D to explore new technologies, products, and services that can help them stay ahead of the competition. They can conduct market research to identify new trends and emerging technologies, and invest in developing innovative solutions based on their findings.

# THANKS!

Do you have questions?

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