



Store Name MA Twin City Plaza

Submitted By Alexis Beninson

Submitted Date 07/20/23 10:48:AM

Historical Sales Data :

Excel

csv

Search:

RSM	# Of Emp	Date	Opps RR	Opps YOY %	Premium RR	% Premium Goal	Premium YOY %	PPVGA RR	CRU GA RR	ATV Sub RR	BB Sub RR	Plus1 RR	Plus 1%	Prepaid RR	Acc Revenue RR	Acc Per	Prem Plan Mix	Hist Sales Alerts
Anthony Guarnieri	4	07/23	95	-3%	23	88%	-5%	23	10	0	0	3	27%	7	\$5,693	93%	92%	N/A
Anthony Guarnieri	3	06/23	82	6%	18	50%	-42%	18	3	0	0	3	27%	4	\$5,374	94%	81%	N/A
Anthony Guarnieri	3	05/23	99	14%	36	150%	33%	34	4	2	0	11	110%	5	\$6,111	128%	81%	4
Anthony Guarnieri	3	04/23	95	2%	29	94%	-17%	28	0	1	0	10	100%	7	\$4,529	89%	92%	1
Anthony Guarnieri	3	03/23	91	-28%	21	57%	-57%	20	1	1	0	13	100%	3	\$6,635	107%	94%	4
Anthony Guarnieri	3	02/23	71	-45%	18	45%	-55%	18	2	0	0	3	23%	4	\$5,152	84%	82%	5
Anthony Guarnieri	3	01/23	79	-2%	24	83%	-8%	23	7	2	0	13	130%	2	\$5,421	120%	83%	0
Anthony Guarnieri	3	12/22	123	-11%	26	79%	-33%	25	2	2	0	19	136%	3	\$5,958	86%	94%	2

Goal: 26

RR: 23

% Prem: 88

PPVGA: 23

TV: 0

BB: 0



PPVGA YOY

Goal: >=0%

-1.0%

CRU GA: 10

FN GA: 0

Opps YOY: -3%



Protection

Goal: >=66%

56.82%

HTP %: 0.0%

PA Drop %: 14%



Operations :

Time & Attendance, Open Tickets, Alerts, Security, Merchandising, Maintenance, etc.
Rob's termination will go through today. Carlos will work with Von to complete his trainings.

People :

Recognition, Career Advancement, Morale, Sales Observations, Coaching, etc.
We have 7 CI leads MTD- in order to earn the additional spiff, we need an additional 53 leads entered. We will drive participation with this for customers who qualify for the \$200 upgrade offer and customers who inquire about iPhone launch!!

Optional :

Misc. Items

Feedback Submit

Clear