

The Real Effects of Environmental Activist Investing

S. Lakshmi Naaraayanan (LBS), Kunal Sachdeva (Rice),
Varun Sharma (LBS)

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Alex von Hafften

UW-Madison

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- *Environmental activism* is shareholders engaging with management about environmental impact of their firm.
- Environmental activism is growing.
- What are the real effects of environmental activism on targeted firms and their environmental impacts?

Approach

- Naaraayanan et al (2021) evaluates the effects of the Boardroom Accountability Project (BAP).

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- They use a difference-in-differences specification to estimate the effectiveness of climate-focused engagements.

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- Due to improved abatement initiatives - not reduced production.
- Abatement hurts the target firms' financial performance.

Related Literature

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- This paper fills gap on how shareholders can influence corporate environmental behavior, impacts on local populations, and implications on financial performance.

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- These proposals posed a credible threat that long-term shareholders could nominate directors to the boards.
- Naaraayanan et al (2021) focus on firms targeted based on environmental reasons.

Data

Description	Source
Targeted firms	BAP
Standard firm-level data	Compustat, CRSP, ISS, ASSET4
Plant-level emissions data	TRI and GHGRP from EPA
Plant ownership	FOIA request
Local pollutant intensity	RSEI from EPA
Outdoor air quality	AQS
Plant-level electric output	EIA

Target Selection

Estimate probability of selection as target firm using logit regression:

$$\begin{aligned} P(\textit{Environment}_i) = \Lambda(&\beta_1 \mathbb{1}(\textit{FossilFree}_i) + \beta_2 \textit{Firm Size}_{i,t-1} \\ &+ \beta_3 \textit{Market to Book}_{i,t-1} + \beta_4 \textit{Returns}_{i,t-1} \\ &+ \beta_5 \textit{Profitability}_{i,t-1} + \beta_6 \textit{Institutional Ownership}_{i,t-1} \\ &+ \beta_7 \textit{ASSET4 Score}_{i,t-1}) \end{aligned}$$

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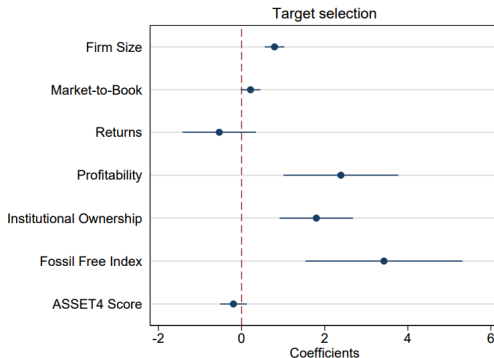
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Target Selection Results



Propensity Score Matching

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- Within industry matching controls for aggregate industry-level trends (e.g., changes in oil prices).

Difference-in-Differences Specification

Use difference-in-differences specification to compare plants of targeted firms to plants of a matched control firm:

$$Y_{i,c,t} = \beta_1 \mathbb{1}(Post_{i,t}) + \beta_2 \mathbb{1}(Post_{i,t}) \mathbb{1}(Environment_i) + \delta_{i,c} + \delta_{c,t} + \varepsilon_{i,c,t}$$

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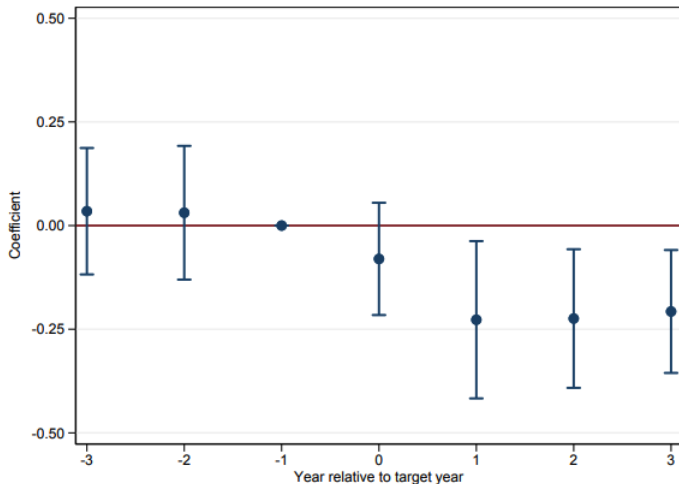
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- $\delta_{i,c}$ and $\delta_{c,t}$ are plant-chemical and chemical-time FEs, respectively.

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Reduction in Toxic Chemical Release

$$Y_{i,c,t} \equiv \log \left(1 + \frac{Emission_{i,c,t}}{COGS_{i,t}} \right)$$



Reduction in Toxic Chemical Release

Dependent variable	Panel A: Toxic chemical release		
	Log(1+Release/COGS _{t-1})		
	Total	On-site	Off-site
	(1)	(2)	(3)
Post	0.003 (0.043)	0.006 (0.038)	0.005 (0.011)
Post × Environment	-0.050*** (0.019)	-0.059*** (0.015)	0.005 (0.007)
Plant × Chemical fixed effects	Yes	Yes	Yes
Chemical × Year fixed effects	Yes	Yes	Yes
R ²	0.82	0.83	0.73
Observations	59,983	59,983	59,983

This estimate represents a decrease of 13 % relative to the sample mean emission.

Reduction in Pollution

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- β_2 is negative for total and on-site chemical release and insignificant for off-site. No evidence of moving chemicals off-site.

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- β_2 is negative for most GHG emissions (methane and nitrous oxide; insignificant for carbon dioxide).

Reduction in Negative Environmental Externalities

- Fewer emissions of chemical associated with respiratory, developmental, nervous system, hematologic (blood-related), and hepatic (liver-related) damage to humans.

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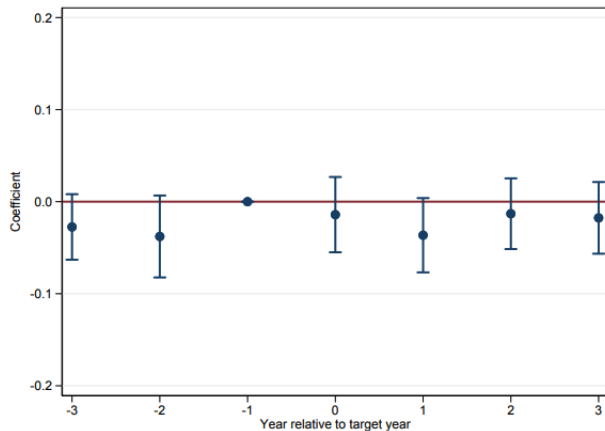
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- Improvements in air quality (less ozone, sulfur dioxide and particulate matter) around plants.
- Evidence that reductions near population centers are significant.

How are firms reducing pollution?

No evidence of firms reducing production.



Dependent variable is usage of chemical c in t relative to usage of chemical c in first year of the sample.

How are firms reducing pollution?

Firms increased abatement efforts.

Dependent variable	Panel B: Abatement efforts	
	Log (1 + Number of initiatives)	
	Spill prevention	Operations
	(1)	(2)
Post	-0.002 (0.002)	-0.009* (0.005)
Post × Environment	0.006** (0.003)	0.004* (0.002)
Plant × Chemical fixed effects	Yes	Yes
Chemical × Year fixed effects	Yes	Yes
R ²	0.92	0.91
Observations	42,065	42,065

These estimates represent a 30% increase in abatement initiatives relative to the sample mean.

Do the increased abatement costs potential financial benefits in the short-run?

Naaraayanan et al (2021) document two financial outcomes for firms targeted by BAP.

- Neutral equity response.

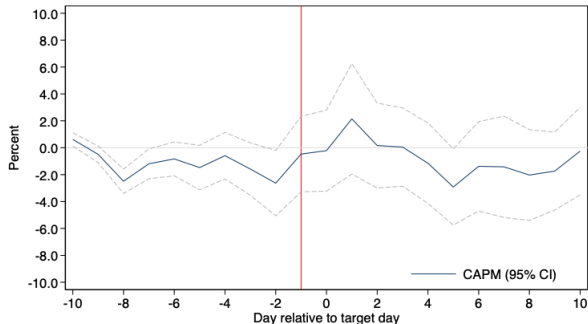
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- Negative relationship between environmental improvements and financial performance.

Neutral Equity Response

No change in cumulative abnormal returns around announcement date.



Interpretation: Investor perceive the benefit of increased sustainability balance the higher costs.

Negative Financial Performance

Targeted firms saw

- Lower return on assets

Dependent variable	Return on Assets	Profitability	Altman's Z-score
	(1)	(2)	(3)
Post	-0.037* (0.021)	-0.057* (0.033)	-0.353 (0.225)
Year fixed effects	Yes	Yes	Yes
Firm fixed effects	Yes	Yes	Yes
R ²	0.28	0.30	0.69
Observations	499	499	477

Negative Financial Performance

Targeted firms saw

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- Lower profitability (proxy for financial performance)

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- Need model to evaluate the net benefits (how to evaluate non-pecuniary benefits).
- Robustness: Try synthetic control instead of propensity score matching.

Weaknesses (con't)

- Some skepticism about applicability of propensity score matching.

Panel A: Plant and firm characteristics, pooled sample				
	N	Mean	Median	Std. dev
	(1)	(2)	(3)	(4)
Log(1+Release/COGS t_{-1})	59,983	0.391	0.001	0.886
Log(1+ On-site release/COGS t_{-1})	59,983	0.342	0.000	0.833
Log(1+ Off-site release/COGS t_{-1})	59,983	0.048	0.000	0.264
Log(1+ Methane/Output t_{-1})	11,039	0.001	0.000	0.043
Log(1+ Nitrous oxide/Output t_{-1})	11,039	0.002	0.000	0.040
Log(1+ Carbon dioxide/Output t_{-1})	11,039	0.099	0.000	0.379
Log (Firm assets)	921	9.498	9.453	1.109
Profitability	921	0.098	0.098	0.137
Market-to-book	921	0.994	0.822	0.545
Environment score	921	0.002	-0.024	0.918

$$\text{Median}(\log(1 + \text{Release}/\text{COGS})) = 0$$

$$\implies \text{Median}(\text{Release}) = 0$$

\implies Half the sample has no emissions

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- Summary statistics from appendix:

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- How to evaluate net benefits of environmental activism?
- How to think about agency conflicts regarding environmental impacts between shareholders and management?
- What are the impacts on firms targeted for non-environment reason by the BAP?

New Questions

- All results (pollution, financial performance) are all short-term. What are longer-term effects?
- How to evaluate net benefits of environmental activism?
- How to think about agency conflicts regarding environmental impacts between shareholders and management?
- What are the impacts on firms targeted for non-environment reason by the BAP?
 - ▶ E.g. Did board diversity change at firms targeted for a lack of diversity?