

Intermediation Frictions in Incomplete Markets

ECON 810A - Project

Alex von Hafften

UW-Madison

March 9, 2022

Secondary Treasury Market in COVID-19 Crisis

- The U.S. Treasury market - widely considered the world's deepest and most liquid financial market - is intermediated by large U.S. banks acting as broker-dealers.
- In March 2020, concerns about COVID-19 prompted many large investors (e.g., hedge funds and foreign governments) to liquidate their holdings of Treasuries.
- Intermediaries in the secondary market for U.S. Treasuries were overwhelmed (Duffie 2020).
 - ▶ Yield rose sharply.
 - ▶ Space on the balance sheet of broker-dealers for warehousing additional trades diminished.
 - ▶ Bid-offer spreads widened.
 - ▶ Settlement failures increased.
- Aggressive intervention by the Fed restored market liquidity.

Sources of Intermediation Frictions in Treasury Market

- This episode raised questions about the functioning of the secondary Treasury market, doubts about the safe-haven status of Treasuries, and calls for reform.
- The growth in U.S. government debt outstanding may have outstripped the ability of broker-dealers to effectively intermediate the secondary Treasury market.
- Broker-dealers pointed to post-financial-crisis bank regulatory reform - in particular, the Supplementary Leverage Ratio requirement - as the source of the disruption.
- **Research Question:** How does the intermediation of illiquid assets affect portfolio choice?

Multiple Assets

- To explore this question, I turned to Bewley-style models with multiple assets.
- In the baseline Bewley model (and models covered in ECON 810A), household can only invest in one-period risk-free bonds.
- In reality, households invest in many assets, including cash, real estate, stocks, bonds, etc.
- Optimal portfolio choices change with wealth and age (Brandsas 2020).
- The curse of dimensionality quickly hampers rich portfolio choice problems in Bewley-style model.

Literature Review - Kaplan and Violante (2014)

- Empirical literature finds that households spend about 25 percent of tax rebates on consumption immediately inconsistent with prediction from single-asset Bewley.
- Build a Bewley-style model with two assets: low return liquid asset and high return illiquid asset.
- HHs must pay fixed cost to adjust illiquid asset holding.
- Many HHs are optimally “wealthy hand-to-mouth” (i.e., hold very little liquid assets despite sizable amount of illiquid assets).
- Wealthy hand-to-mouth HHs have high MPC and rationalize empirical motivation.

Literature Review - Rios-Rull and Sanchez-Marcos (2008)

- Build a Bewley-style model with financial assets and nonfinancial assets.
- Financial assets are perfectly divisible and costless to buy or sell.
- Nonfinancial assets are bulky, indivisible, and have transaction costs.
- Label the nonfinancial assets as “houses”.
- Find reasonable lifecycle pattern: HHs accumulate some financial assets for downpayment, then buy a small house, then buy a large house.
- HHs pay a fixed cost to trade their house.

Approach

- Similar to Kaplan and Violante (2014) and Rios-Rull and Sanchez-Marcos (2008), I use two assets.
 - ▶ Here, cash and a long-term bond with stochastic maturity.
- Instead of second asset coming from fixed transaction cost, I use random search for intermediary (i.e. broker-dealer).

Environment

- Two agents:
 - ▶ Households.
 - ▶ Intermediaries.
- Two assets:
 - ▶ Cash/consumption good without no return.
 - ▶ Long-term illiquid bonds with return r .
 - ▶ Fraction $\delta \in (0, 1)$ of long-term bonds mature into cash each period.
- Households randomly search for intermediaries:
 - ▶ If an household and an intermediary meet, the household can sell long-term bonds.
 - ▶ Nash bargain over price with $\theta \in (0, 1)$ being the bargaining power of the household.
 - ▶ Households can always buy long-term bonds (i.e. “on-the-run” Treasuries), but can only sell them through an intermediary (e.g. “off-the-run” Treasuries).

Model Timing

- ① Exogenous labor income is drawn.
- ② Long-term bonds return r .
- ③ Households and intermediaries meet.
- ④ Consumption good is eaten.
- ⑤ Households and intermediaries bargain and trade.
- ⑥ Value functions are evaluated.

Intermediaries

- Intermediaries are infinitely lived and risk-neutral.
- Discount factor β_I .
- They have “deep pockets”.
- They consume long-term bonds as they mature.
- Their value for buying b long-term bonds from a HH:

$$\begin{aligned} W(b) &= \underbrace{\beta_I \delta b}_{\text{consumption one period after trade}} + \underbrace{\beta_I^2 (1 - \delta) \delta b}_{\text{consumption two period after trade}} \\ &+ \underbrace{\beta_I^3 (1 - \delta)^2 \delta b}_{\text{consumption three periods after trade}} + \dots \\ &= \frac{\beta_I \delta b}{1 - \beta_I (1 - \delta)} \end{aligned}$$

Households

- Live for T periods.
- Risk averse.
- Discount factor β .
- Exogenous Markov process for labor earnings y .
- Make consumption-savings choice with zero borrowing limit.
- Hold cash a .
- Hold long-term illiquid bonds b .
- Meet an intermediaries with probability γ and can liquidate fraction ℓ of their long-term illiquid bonds.
- The HHs value function is:

$$V_t(y, a, b) \equiv \gamma \underbrace{V_t^M(y, a, b)}_{\text{value if matched}} + (1 - \gamma) \underbrace{V_t^U(y, a, b)}_{\text{value if matched}}$$

Unmatched Households Value Function

- A HH that is not matched with an intermediary choose consumption c , cash tomorrow a' , and purchase new long-term bonds \tilde{b}' to maximize utility:

$$V_t^U(y, a, b) = \max_{c, a', \tilde{b}'} \left\{ \underbrace{u(c)}_{\text{instantaneous value}} + \underbrace{\beta E[V_{t+1}(y', a', b')]}_{\text{continuation value}} \right\}$$

subject to

$$\begin{aligned} c + a' + \underbrace{\tilde{b}'}_{\text{new LT bonds}} &= y + a + \underbrace{\delta b(1+r)}_{\text{matured LT bonds}} \\ b' &= \underbrace{\tilde{b}'}_{\text{new LT bonds}} + \underbrace{(1-\delta)b(1+r)}_{\text{unmatured LT bonds}} \\ a', \tilde{b}' &\geq 0 \end{aligned}$$

Matched Households Value Function

- A HH that is matched with an intermediary can either buy LT bonds (same problem as unmatched) or sell LT bonds:

$$V_t^M(y, a, b) = \max \left\{ \underbrace{V_t^U(y, a, b)}_{\text{buying LT bonds}}, \underbrace{\max_{c, a', \ell} \left\{ u(c) + \beta E[V_{t+1}(y', a' + \overbrace{P(\ell(1-\delta)b(1+r))}^{\text{proceeds from selling LT bonds}}, b')] \right\}}_{\text{selling LT bonds}} \right\}$$

subject to

$$c + a' = y + a + \delta b(1+r)$$

$$b' = \underbrace{(1-\ell)(1-\delta)b(1+r)}_{\text{unsold, unmatured LT bonds}}, \quad a' \geq 0, \ell \in [0, 1]$$

Nash Bargaining

- The matched household has $\hat{b}' \equiv \ell(1 - \delta)b(1 + r)$ LT bonds to sell.
- The value to the intermediary is $W(\hat{b}') - P$.
- The outside option for the intermediary is zero.
- The value to the household is $\beta E[V_{t+1}(y', a' + P, b')]$.
- The outside option for the household is the unmatched value function: $\beta E[V_{t+1}(y', a', b' + \hat{b}')]$.

Nash Bargaining (con't)

- Nash bargaining solves:

$$\max_P \left[\underbrace{\beta E[V_{t+1}(y', a' + P, b') - \beta E[V_{t+1}(y', a', b' + \hat{b}')]]}_{\text{surplus of HH}} \right]^\theta \times \left[\underbrace{W(\hat{b}') - P}_{\text{surplus of intermediary}} \right]^{1-\theta}$$

FOC

Nash Bargaining (con't)

$$\theta E[V_{a,t+1}(y', a' + P, b')] \left[W(\hat{b}') - P \right] \\ - (1 - \theta) \left[E[V_{t+1}(y', a' + P, b')] - E[V_{t+1}(y', a', b' + \hat{b}')] \right] = 0$$

We can solve this pricing condition numerically by:

- Numerically calculating $E[V_{a,t+1}(y', a' + P, b')]$.
- Using root solver.

Computational Strategy

- Start at period T , where households eat all labor earnings, cash, and matured long-term bonds. There's no $T + 1$ period, so matched HHs do not liquidate any LT bonds.
- For any period t ,
 - ▶ Solve unmatched HH problem.
 - ▶ Solve matched HH problem conditional on selling LT bonds. Guess ℓ and a' , solve price condition (with root solver) for P , evaluate value function, and choose optimum.
 - ▶ Matched HH problem solution is max of unmatched solution and matched solution conditional on selling.
- Use linear interpolations due to two continuous state variables.
- Coarse grid for solving the model; finer grid for simulating the model.

Calibration

- Average maturity of outstanding U.S. Treasury is 70 months, so $\delta = 0.17143$. [more](#)
- CRRA utility with coefficient of relative risk aversion equal to 2.
- Annual frequency.
- Two state Markov earnings process with $y_e = 1.0$ and $y_u = 0.5$ with $\pi_{ee} = 0.9$ and $\pi_{uu} = 0.5$ to match employment rate and employment duration.
- $T = 30$.
- $\beta = 0.99$
- $\theta = 0.5$
- $r = 0.1$

Policy Experiments changing Intermediation Frictions

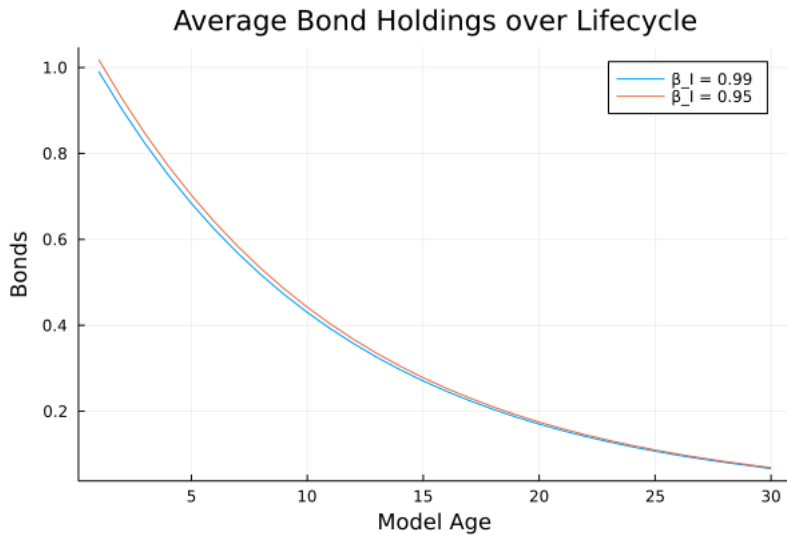
	Baseline	Policy Experiment #1	Policy Experiment #2
β_I	0.99	0.95	0.99
γ	0.2	0.2	0.1

- Policy Experiment #1: Intermediaries are less patient \implies consuming b over time less \implies price drops

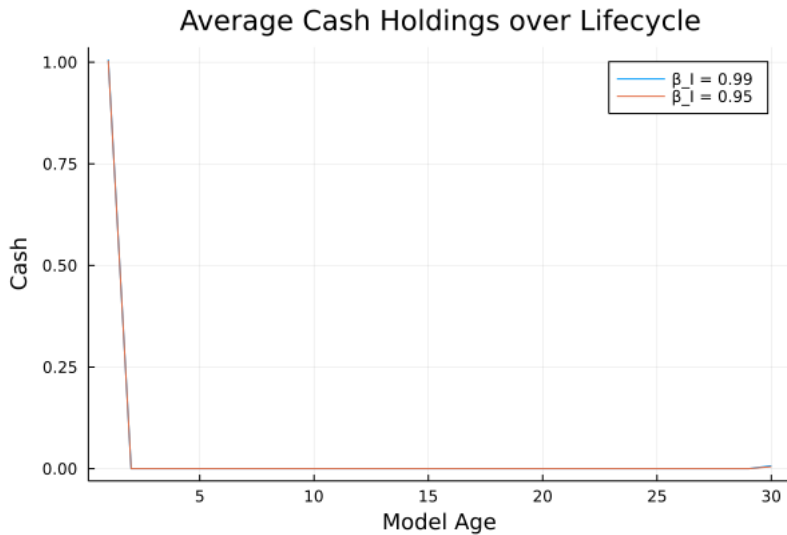
$$\frac{\partial W(b)}{\partial \beta_I} = \frac{\delta b}{[1 - \beta_I(1 - \delta)]^2} > 0$$

- Policy Experiment #2: HH is less likely to meet intermediate.

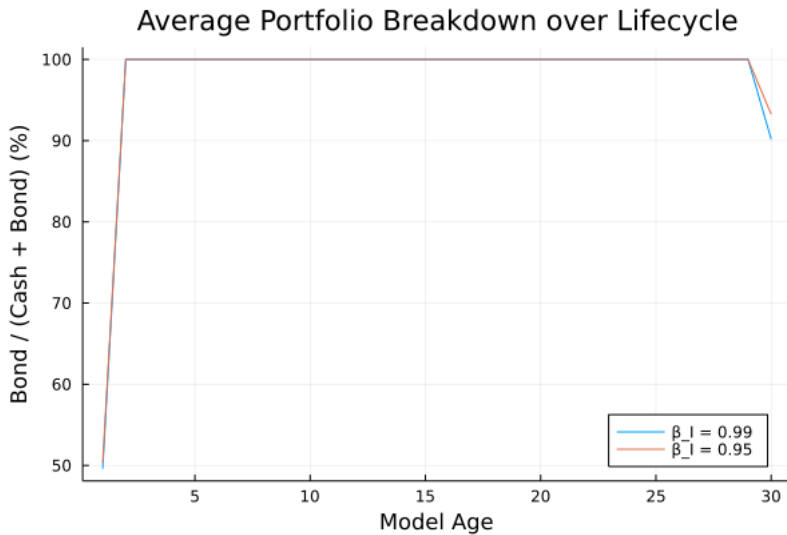
Policy Experiment #1



Policy Experiment #1

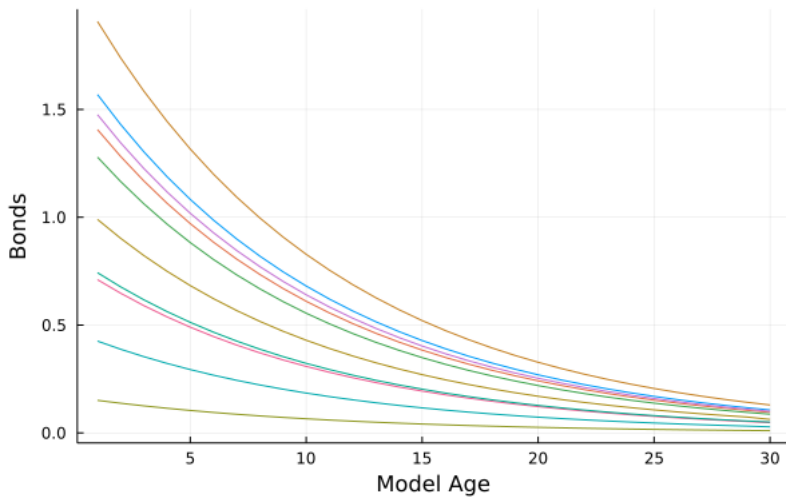


Policy Experiment #1



Something is wrong here...

Bond Holdings for Select Simulations



References

Brandsas, Eirik (2020) "Stock Market Participation and Exit: The Role of Homeownership," Working Paper.

Duffie, Darrell (2020) "Still the World's Safe Haven? Redesigning the U.S. Treasury Market After the COVID-19 Crisis," Hutchins Center Working Paper #62, June 2020.

Kaplan, Greg and Giovanni L. Violante (2014). "A Model of the Consumption Response to Fiscal Stimulus Payments," *Econometrica*, Vol. 82, No. 4, July 2014, 1199-1239.

Rios-Rull, Jose-Victor and Virginia Sanchez-Marcos (2008). "An Aggregate Economy with different Size Houses," *Journal of European Economic Association*, Vol. 6, No. 2/3, Proceedings of the Twenty-Second Annual Congress of the European Economic Association (Apr. - May, 2008), pp. 705-714

Nash Bargaining (con't)

- First order condition:

$$\begin{aligned} & \theta \left[\beta E[V_{t+1}(y', a' + P, b') - \beta E[V_{t+1}(y', a', b' + \hat{b}')]] \right]^{\theta-1} \\ & \quad \times \beta E[V_{a,t+1}(y', a' + P, b')] \left[W(\hat{b}') - P \right]^{1-\theta} \\ & = (1 - \theta) \left[W(\hat{b}') - P \right]^{-\theta} \\ & \quad \times \left[\beta E[V_{t+1}(y', a' + P, b') - \beta E[V_{t+1}(y', a', b' + \hat{b}')]] \right]^{\theta} \end{aligned}$$

Calibration δ

Average maturity of LT bond is:

$$\delta + 2(1 - \delta)\delta + 3(1 - \delta)^2\delta + \dots = \delta \sum_{t=1}^{\infty} t(1 - \delta)^{t-1}$$

For average maturity of $70/12 \approx 5.833 \implies \delta \approx 0.17143$