

# Shawn Vo

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## PROFESSIONAL WORK EXPERIENCE

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### The Climate Corporation

San Francisco, California

Senior Financial Operations Analyst

July 2014 - Present

- Implemented financial systems and processes to ensure accuracy, scalability, and efficiency as the company transitions from a start up to a one billion dollar subsidiary of Monsanto.
- Managed the company's expense program, procurement process, account receivables collections, capital asset tracking, and financial data analytics.
- Negotiated 20+ high value contracts to save over half a million dollars while managing relationships with key vendors.

### Barclays Investment Bank

New York, New York

Credit Risk Analyst

Summer 2012 – July 2014

- Provided credit opinions on transactions for investment banking clients across sectors including healthcare, industrials, banks, broker dealers, and real estate.
- Conducted market and competitive research, accessed business model sustainability, identified key credit concerns and mitigating factors, reviewed credit documentation and legal agreements, and performed financial statement analysis for new credit applications.
- Recommended exposure limits regarding the debt financing, equity financing, and trading products against various counterparties.

### University of Virginia Health System

Charlottesville, Virginia

Business Specialist - Gamma Knife, Neurosurgery Department

June 2011 - May 2013

- Processed the accounts payable for two offices within the neurosurgery department and the billing of all patients undergoing Gamma Knife surgery. Automated and reduced the ~2 hour process to ~10 minutes.
- Compiled data using business intelligence software and prepared semiannual reports for managing partners and key stakeholders of the Gamma Knife Center.
- Organized Advanced Gamma Knife Courses featuring over 35 doctors from across the nation.

### Deloitte Consulting

Arlington, Virginia

Technology, Strategy, & Architecture Intern

Summer 2010

- Developed guidance on creating DoDAF 2.0 artifacts for the Military Health System of the Department of Defense.
- Created operational and system models that catered to the needs of the Defense Health Information Management System and were ultimately sent to the vendors of these systems.

## START-UPS

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### The Window Pillow, LLC

New York, New York

Co-Founder

February 2014 - Present

- Invented, manufactured, and sold a highly versatile travel pillow.
- Increased the scale of the business operations by sourcing raw materials, securing a local manufacturer, opening an online store, and demonstrating the product in Penn Station and Grand Central.

### Kase

Charlottesville, Virginia

Co-Founder

January 2013 - May 2013

- Designed, 3D-printed, and sold slim, personalized wallet alternatives capable of holding keys, cards, and cash.

### Cavalier Cookies

Charlottesville, Virginia

Co-Founder

January 2011 - May 2012

- Created a homemade cookie delivery service catering to university students.

## EDUCATION

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### University of Virginia | McIntire School of Commerce

Charlottesville, Virginia

Bachelor of Science in Commerce with Distinction and a Second Major in Economics

May 2013

GPA: 3.93 / 4.00

**Concentrations:** Finance, Marketing, Entrepreneurship.

**Honors:** Dean's List, Intermediate Honors, Golden Key International Honor Society, Phi Eta Sigma Honor Society, Beta Gamma Sigma.

## SKILLS & ACTIVITIES

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**Technical Skills:** NetSuite, SAP, Concur, Atlassian JIRA, Microsoft Excel, VBA, Python, SQL, HTML 5, CSS 3, FINRA Series 7 & 63 certified.

**Language Skills:** Fluent in speaking and proficient in reading and writing Vietnamese, Studied Arabic and Spanish.

**Activities:** Sure We Can's Bottle Redemption Center (Accounting Volunteer), Muay Thai Kickboxing, Brazilian Jiu-Jitsu.