



## **Company Profile 2013**

## Why our clients choose Ukraine?

Ukraine was a leader in the industrial and scientific sphere in the former USSR and still is in Eastern Europe. Such an industry as IT has been built for 22 years that passed from the moment of Ukrainian independent country creation. Most of Ukrainian IT companies work with foreign customers on outsourcing or outstaffing basis. Approximate annual industrial value is estimated to about 1,1 billion dollars and it rises continuously. For the last year it increased by 47%. About 25,000 people work in the industry, and about 5,000 specialists graduate from Ukrainian universities every year.

Ukrainian outsourcing companies have a variety of advantages, which allow them to successfully compete on markets. In order to describe the benefits of cooperation with Ukrainian companies, we need to go in for comparing with Indian companies, being the world leaders in outsourcing. But, nevertheless, we think, that we excel them in a range of issues.



All Ukrainian specialists received fundamental education in Computer Science. The minimal term for specialists training in Ukraine is 4 years for Bachelor's degree, but most students continue their studying in order to receive Specialist's or Master's degree for 1 or 1,5 years. In Ukraine a person cannot become a developer just completing a one-year course as it is in India. This fundamental education allows the universities alumni to adapt to any specific sphere.



As there are a lot of centers of fundamental sciences in Ukraine, it allows to build here centers for specific needs that require specific knowledge. For example, Samsung R&D Center that develops firmware; Siemens Software R&D Center for call-offices.

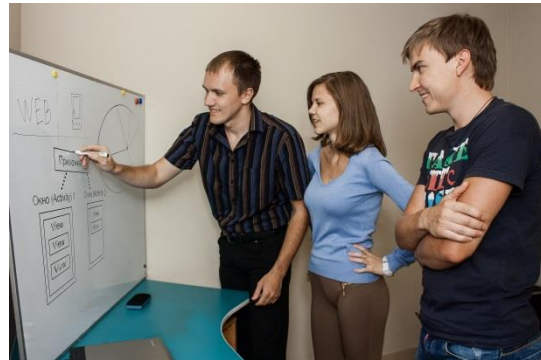
High quality. as Ukrainian developer training takes a lot of time and money, he does his work in a good and workman like a manner.

Summarizing the information above, we can make a conclusion that the distinction between Ukrainian and Indian companies is in the following – if you need a big team working with some technology, but without specialization in a specific sphere (e.g. ASP.NET developers in general), then, India is a right choice. If you need some specific knowledge, requiring a good mathematical background and fundamental education, for example, codec development,

cryptography, telephony, billing, etc., we are convinced that Ukrainian developers is the most suitable variant.

One more reason in Ukraine favor is Ukrainian tax system. Profit tax in Ukraine is one of the lowest in Europe. Besides, many companies register their staff as private entrepreneurs on a fixed tax that allows to mark down tax rate.

Such leaders in their spheres as Gameloft, Samsung, Deutsche Bank, Minimed have already decided on Ukraine and don't regret about their choice.



# Why Kharkov?

Our company is located in Kharkov, which is one of the main industrial centers of Ukraine, in the past it played the same role in the former USSR. There are a lot of universities, scientific research institutes, and industrial enterprises. The universities provide IT companies with a continuous influx of staff. Scientific research institutes and industrial enterprises give a possibility to develop and improve skills of teaching personnel as well as IT sphere on the whole.



Kharkov is a big Ukrainian traffic center. There are constant flights to EU countries and Russia. High speed trains connect Kharkov with Kiev and Moscow.

Kharkov has all opportunities for IT business organization. There are a lot of new business centers, equipped with all necessary means of communication and conference halls for conducting various events. IT industry in Kharkov is represented by more than 200 companies, which range from small (20-30 employees) to Ukrainian subsidiaries of big companies, e.g. GlobalLogic subsidiary that has over 600 employees. Many companies make their contribution to IT industry development in Kharkov; they conduct various conferences and sponsor studying at the universities.



## Why CHI Software?



Our company is in a phase of rapid growth now. Our size (90+) is sufficient to have our feet on the ground and guarantee our clients stability and quality on the one hand, and, on the other hand, we are flexible to match individual needs of each client.

Our company provides services in spheres such as mobile development for IOS and Android, WEB development on .NET and PHP. Along with it we invest in some fields of expertise, which give us a chance to compete with big companies.

These fields follows:

- Work in the sphere of transmission and decoding of multimedia data (audio and video) for mobile platforms;
- Mapping for mobile devices;
- Image recognition for mobile devices;
- SAAS for recruitment and service reservation systems (tickets, hotels, etc.) using .NET;
- Enterprise content management systems using Sitecore.

We offer our clients flexible business terms, working on fixed price base as well as on time and material.

Besides outsourcing, our company provides its clients with legal and operations support for organizing of Offshore Development Centers (ODC) in Kharkov. We have experience of such centers organization in embedded development, linux kernel development and cloud development sphere on OpenStack platform. Usually, the organization of such center implies staff recruitment and selection, registration of a separate legal entity (optional), organization of financial flows on payments on recruit staff and operating costs, and other.



Detailed information about each aspect of our company activity you can find in the document on the description of this kind of activity.

We will be glad to consider any variants of partnership.

## ***Contact Us***

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