

# Varun Pai

Experienced technologist, kind human.

✉ hi@varunpai.com

## EXPERIENCE

### Independent Consultant

January '18 – Present, NYC

I help early stage organizations with technical strategy and implementation. Clients include Jumprope (jumprope.com), Malala Fund (malala.org), and Heartbeat Health (heartbeathealth.com)

### Product Manager, Ribbon

September '18 – January '19, NYC

First PM. Shipped a lead scoring funnel to empower sales, a v2 homebuyer dashboard, crisp landing pages, and a v1 retention framework for prospective customers.

### Senior Software Engineer, Airbnb

September '13 – February '17, SF

Early engineer. Helped double YoY supply growth in 2013, enabled 1099 tax remission on the platform, and launched Airbnb for Work. Experience with distributed systems, managing data at scale, and thoughtfully growing engineering teams.

### Software Engineering Intern, Sōsh

June 2012 - July 2012, SF

Built product features and internal tools on a team of 6 over a summer. The company was acquired by Postmates in 2016.

## EDUCATION

### B.S Electrical Engineering & Computer Science

University of California, Berkeley, 2009 – 2013

Two time computer science TA (CS61A, CS61B), a capella singer, Eta Kappa Nu honors society