

DR. VASILISA WERNER,

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Academic Positions and Affiliations

- 2025–now UNIVERSITY OF GALWAY, IRELAND
Assistant Professor (Lecturer - Contract Type B)
Research interests: experimental economics, behavioral economics, text mining
- 2022–2025 UNIVERSITY OF POTSDAM, GERMANY
Postdoctoral Researcher
- 2022–2025 BERLIN SCHOOL OF ECONOMICS, GERMANY
Research Associate
- 2022–2025 CENTER FOR ECONOMIC POLICY ANALYSIS, GERMANY
Senior Research Fellow
- 2017–22 DÜSSELDORF INSTITUTE FOR COMPETITION ECONOMICS, GERMANY
Doctoral Researcher
- 2019 UNIVERSITY OF INNSBRUCK, AUSTRIA
Visiting Researcher (May-August)

Education

- 2017–22 HEINRICH HEINE UNIVERSITY DÜSSELDORF, GERMANY (HHU)
Doctoral degree in Economics, summa cum laude
Ph.D. classes: experimental economics, advanced empirical economics, introduction to oTree, advanced econometrics, collusion and vertical restraints
- 2015–17 RUHR UNIVERSITY BOCHUM, GERMANY
Master of Science in Economics
Specialization: Econometrics
- 2014 GOETHE UNIVERSITY FRANKFURT AM MAIN, GERMANY
Exchange semester
- 2011–15 HIGHER SCHOOL OF ECONOMICS AND NEW ECONOMIC SCHOOL, MOSCOW, RUSSIA
Bachelor of Arts in Economics, double-degree
Specialization: Microeconomics and behavioral economics

Publications

- «Loss Aversion in Social Image Concerns» with Gerhard Riener and Hannah Schildberg-Hörisch, *Experimental Economics*, 2023
- «Does Communication Increase the Precision of Beliefs?» with Lisa Bruttel, *Economics Letters*, 2024
- «Foreclosure and Profit Shifting with Partial Vertical Ownership » with Matthias Hunold, *Journal of Economics & Management Strategy*, 2024. *The final version will be available shortly.*

Working Papers

«Destructive Communication» with Maximilian Andres, *job market paper*

«Partial Cartels and Umbrella Effects. An Experimental Study» with Lisa Bruttel and Holger Rau, *resubmitted to the Economic Journal*

« Consumer Sophistication in Credence Goods Markets » with Alexander Rasch, Chi Trieu and Christian Waibel

«Suspicion and Communication» with Lisa Bruttel and Friedericke Fromme

« Willful Ignorance and Reference Dependence of Self-Image Concerns »

Teaching

2023–25 Behavioral Economics (Master course, lecture at the University of Potsdam)

2022–25 Co-supervision of bachelor and master theses at the University of Potsdam and the University of Düsseldorf

2018–22 Competition Policy and Theory (Master/PhD course, tutorials at the University of Düsseldorf)

2018–22 Supervision of numerous term papers at the University of Düsseldorf (Bachelor level)

2021 Experimental Economics (Bachelor course, tutorials at the University of Düsseldorf)

Other Engagement

2025 Organizer of the "Text as Data in Behavioral Economics" Workshop

2023–2025 Member of the Committee on Abuse of Power at the Berlin School of Economics

2023–2025 Social media manager of the Center for Economic Policy Analysis of the University of Potsdam

2023 Organizer of Berlin-Bergen Behavioral Economics Workshop

2020–22 International office representative at the Düsseldorf Institute for Competition Economics

Additional Education

2023 Natural Language Processing in Economics using Python (invited workshop)

2021 Expermometrics Summer School, University of East Anglia

2019 Düsseldorf Institute for Competition Economics (DICE) Winter School; Winter School on Credence Goods, Incentives and Behavior, University of Innsbruck; Psychological Game Theory, University of Copenhagen; Selma Meyer Mentoring Programme, 2019-2020, HHU (mentoring for women in academia)

2018 Horizontal Mergers - Theory and Empirics, Competition in the Digital Sector, Barcelona Graduate School of Economics; Programming with zTree, University of Konstanz

Conferences and Invited Talks

2025 University of Amsterdam; Paris School of Economics; ESCP Paris; University of Galway, University of Bath; University of Pennsylvania (ECR NoBeC talk);

2024	Berlin Behavioral Economics Colloquium and Seminar; University of Southampton; DICE, University of Düsseldorf; Maastricht Behavioral and Experimental Economics Symposium (M-BEES); International Meeting on Experimental and Behavioral Social Sciences (IMEBESS); Bergen-Berlin Behavioral Economics Workshop
2023	IMEBESS; Jahrestagung des Sozialwissenschaftlichen Ausschusses des Vereins für Socialpolitik; Economic Science Association (ESA) Global Meeting
2022	Berlin Behavioral Economics Workshop; Mannheim Centre for Competition and Innovation Annual Conference
2021	ESA Job Market Series; ESA Global Meeting; DICE Brown Bag Seminar
2020	Society for the Advancement of Behavioral Economics Conference; DICE Brown Bag Seminar; DICE PhD Research Workshop
2019	German Association for Experimental Economic Research Conference; Innsbruck Winter Summit; DICE PhD Research Workshop; IMEBESS; M-BEES; Psychological Game Theory Workshop on Belief-Dependent Preferences
2018	DICE PhD Research Workshop

Academic References

Prof. Dr. Lisa Bruttel (*lisa.bruttel@uni-potsdam.de*)

Prof. Georg Weizsäcker, Ph.D. (*weizsaecker@hu-berlin.de*)

Prof. Dr. Hannah Schildberg-Hörisch (*schildberg-hoerisch@dice.hhu.de*)

Languages

English (fluent), German (B2.2 certificate), Russian (native)

IT Skills

STATA, TeX, oTree, zTree: advanced

Python: intermediate

R, MatLab: basic

August 25, 2025



Dr. Vasilisa Werner