

# DR. VASILISA WERNER,

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## Academic Positions and Affiliations

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- 2022–now    UNIVERSITY OF POTSDAM, GERMANY  
Postdoctoral Researcher  
Research interests: experimental economics, behavioral economics, text mining
- 2022–now    BERLIN SCHOOL OF ECONOMICS, GERMANY  
Research Associate
- 2022–now    CENTER FOR ECONOMIC POLICY ANALYSIS, GERMANY  
Senior Research Fellow
- 2017–22    DÜSSELDORF INSTITUTE FOR COMPETITION ECONOMICS, GERMANY  
Doctoral Researcher
- 2019    UNIVERSITY OF INNSBRUCK, AUSTRIA  
Visiting Researcher (May-August)

## Education

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- 2017–22    HEINRICH HEINE UNIVERSITY DÜSSELDORF, GERMANY (HHU)  
Doctoral degree in Economics, summa cum laude  
Ph.D. classes: experimental economics, advanced empirical economics, introduction to oTree, advanced econometrics, collusion and vertical restraints
- 2015–17    RUHR UNIVERSITY BOCHUM, GERMANY  
Master of Science in Economics  
Specialization: Econometrics
- 2014    GOETHE UNIVERSITY FRANKFURT AM MAIN, GERMANY  
Exchange semester
- 2011–15    HIGHER SCHOOL OF ECONOMICS AND NEW ECONOMIC SCHOOL, MOSCOW, RUSSIA  
Bachelor of Arts in Economics, double-degree  
Specialization: Microeconomics and behavioral economics

## Publications

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- «Loss Aversion in Social Image Concerns» with Gerhard Riener and Hannah Schildberg-Hörisch, *Experimental Economics*, 2023
- «Does Communication Increase the Precision of Beliefs?» with Lisa Bruttel, *Economics Letters*, 2024

## Working Papers

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- «Destructive Communication» with Maximilian Andres, *job market paper*
- «Partial Cartels and Umbrella Effects. An Experimental Study» with Lisa Bruttel and Holger Rau, *R&R in Economic Journal*

«Foreclosure and Profit Shifting with Partial Vertical Ownership» with Matthias Hunold, *R&R in Journal of Economics & Management Strategy*

«Consumer Sophistication in Credence Goods Markets» with Alexander Rasch, Chi Trieu and Christian Waibel

«Suspicion and Communication» with Lisa Bruttel and Friedericke Fromme

«Willful Ignorance and Reference Dependence of Self-Image Concerns»

## Teaching

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| 2023–24 | Behavioral Economics (Master course, lecture at the University of Potsdam)                                 |
| 2022–24 | Co-supervision of bachelor and master theses at the University of Potsdam and the University of Düsseldorf |
| 2018–22 | Competition Policy and Theory (Master/PhD course, tutorials at the University of Düsseldorf)               |
| 2018–22 | Supervision of numerous term papers at the University of Düsseldorf (Bachelor level)                       |
| 2021    | Experimental Economics (Bachelor course, tutorials at the University of Düsseldorf)                        |

## Other Engagement

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| 2025 (exp.) | Organizer of the "Text as Data in Behavioral Economics" Workshop                             |
| 2023–now    | Member of the Committee on Abuse of Power at the Berlin School of Economics                  |
| 2023–now    | Social media manager of the Center for Economic Policy Analysis of the University of Potsdam |
| 2023        | Organizer of Berlin-Bergen Behavioral Economics Workshop                                     |
| 2020–22     | International office representative at the Düsseldorf Institute for Competition Economics    |

## Additional Education

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| 2023 | Natural Language Processing in Economics using Python (invited workshop)   |
| 2021 | Expermometrics Summer School, University of East Anglia  |
| 2019 | Düsseldorf Institute for Competition Economics (DICE) Winter School; Winter School on Credence Goods, Incentives and Behavior, University of Innsbruck; Psychological Game Theory, University of Copenhagen; Selma Meyer Mentoring Programme, 2019-2020, HHU (mentoring for women in academia) |
| 2018 | Horizontal Mergers - Theory and Empirics, Competition in the Digital Sector, Barcelona Graduate School of Economics; Programming with zTree, University of Konstanz  |

## Conferences and Invited Talks

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| 2024 | Berlin Behavioral Economics Colloquium and Seminar; University of Southampton; DICE, University of Düsseldorf; Maastricht Behavioral and Experimental Economics Symposium (M-BEES); International Meeting on Experimental and Behavioral Social Sciences (IMEBESS); Bergen-Berlin Behavioral Economics Workshop |
| 2023 | IMEBESS; Jahrestagung des Sozialwissenschaftlichen Ausschusses des Vereins für Socialpolitik; Economic Science Association (ESA) Global Meeting   |

2022	Berlin Behavioral Economics Workshop; Mannheim Centre for Competition and Innovation Annual Conference
2021	ESA Job Market Series; ESA Global Meeting; DICE Brown Bag Seminar
2020	Society for the Advancement of Behavioral Economics Conference; DICE Brown Bag Seminar; DICE PhD Research Workshop
2019	German Association for Experimental Economic Research Conference; Innsbruck Winter Summit; DICE PhD Research Workshop; IMEBESS; M-BEES; Psychological Game Theory Workshop on Belief-Dependent Preferences
2018	DICE PhD Research Workshop

## Academic References

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Prof. Dr. Lisa Bruttel (*lisa.bruttel@uni-potsdam.de*)

Prof. Georg Weizsäcker, Ph.D. (*weizsaecker@hu-berlin.de*)

Prof. Dr. Hannah Schildberg-Hörisch (*schildberg-hoerisch@dice.hhu.de*)

## Languages

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English (fluent), German (B2.2 certificate), Russian (native)

## IT Skills

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STATA, TeX, oTree, zTree: advanced

Python: intermediate

R, MatLab: basic