



Spotify®

Music
Recommendation System

Final Presentation by
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Summary of Problem

- ❖ Our lives are more fast paced and efficient.
- ❖ Less time to explore new artists and bands makes finding new music to listen to a challenge.
- ❖ Competition for top music streamer is strong, a multi-billion dollar market with a customer base of 523.9+ million global subscribers
- ❖ Important for streaming platforms like Spotify to keep their users engaged and make their experience better.



Problem to Solve



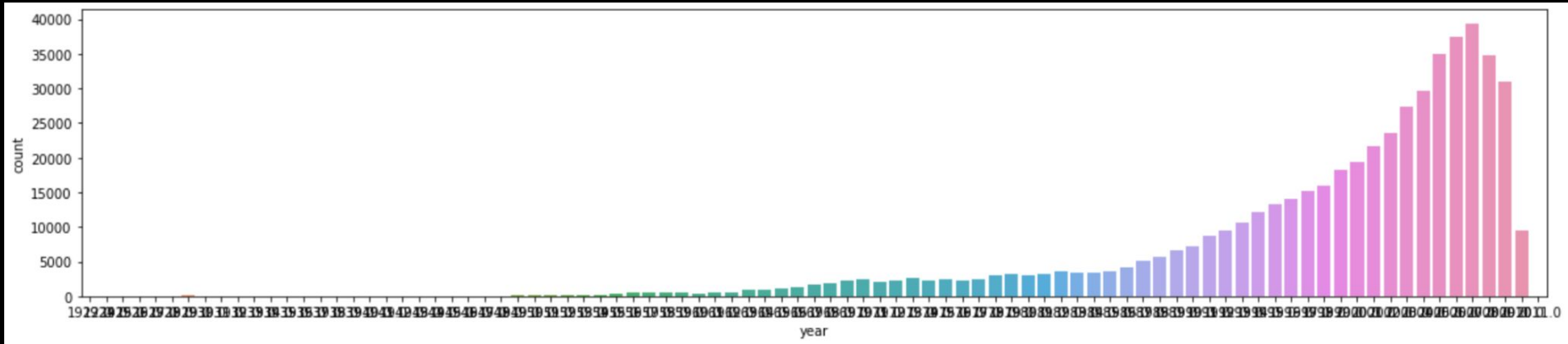
- ❖ **Spotify needs to consistently recommend relevant new songs and artists for their customers to explore**
- ❖ How can we use recommendation system models to achieve this goal?
- ❖ Can this be a measure to also maintain or even increase the number of monthly paying customers for the platform?

Key Takeaways

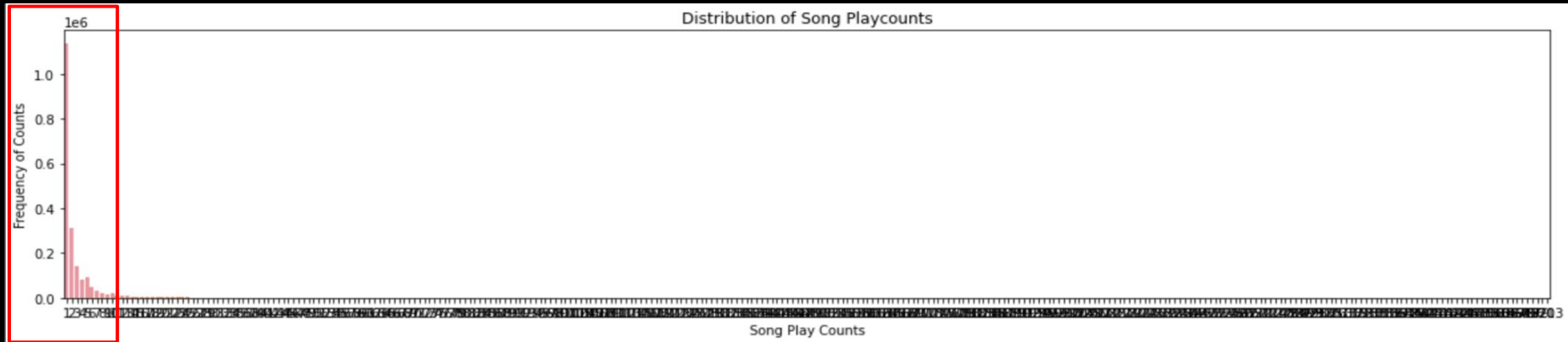


- ❖ Original dataset:
 - 76,353 unique users
 - 10,000 unique songs
 - Measure of rating: play count of song
- ❖ Final dataset:
 - 2466 unique users
 - 610 songs
 - Measure of rating: play count of song
- ❖ The average person in this dataset listens to a particular song 3 or fewer times.
 - Those that listen to a song more than this average are outliers and implies that they really like the song
- ❖ The majority of songs listened to are from the year 2000 and forward.
- ❖ As we will see in the next few slides, the model showed that we learn the most about users based on other similar users rather than from the songs a particular user listens to.

Distribution of Songs by Year



Distribution of Song Play Counts



Proposed Solution Design



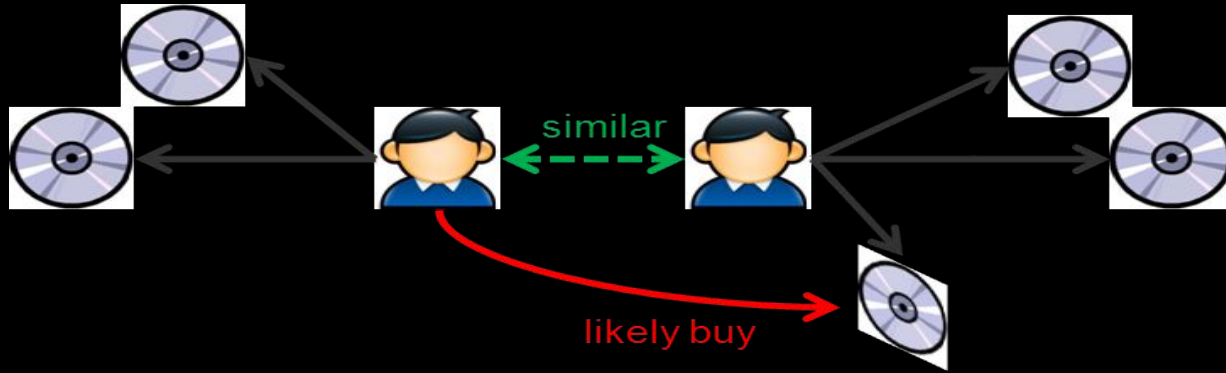
- ❖ **Similarity-based collaborative filtering recommendation systems** allow us to use users and items to find similarities and make recommendations
- ❖ These models search for neighbors based on similarity of product preferences and recommend products that those neighbors will buy
- ❖ **User-User** models find similarities between users and **Item-Item** models find similarities between items and make recommendations to users.

Proposed Solution Design (cont.)

❖ Evaluation Metrics for Model Performance:

- RMSE (comparing train set to test set)
- Precision (frequency of recommended songs that are relevant)
- Recall (frequency of relevant songs that are recommended)
- F1 score (combo of precision and recall)

- ❖ These four metrics are compared across the different tested models to find the best performing model



Final Model Solution

- ❖ Several recommendation system models were **tested and tuned** throughout this project to find the best performing one.
- ❖ Based on the comparison of the models and the evaluation metrics used, the **optimized user-user similarity based recommendation system** seems to be working the most accurately.
- ❖ It seems that the performance of this model in this case study shows that **songs are more likely recommended to users based on other similar users** rather than similar songs they have listened to or a combo of that.

Next Steps

- ❖ Consistently recommending relevant songs to their users.
- ❖ Tuning of recommendation system models (user-user similarity based model).
- ❖ Provide better recommendations to retain users (the more data, the more robust the insight).
- ❖ Brand new users - free trial and rank-based recommendation system
- ❖ Use popular songs as model for new songs
- ❖ New features to maintain engagement



Cost/Benefits & Risks/Challenges

- ❖ Free trials costs vs. long-term benefits
- ❖ Computational efficiency
- ❖ Maintaining top spot in music streaming and new customers.
- ❖ Increase in competition
- ❖ Novelty in music streaming



Executive Summary



- ❖ The music industry is an ever **growing industry with increasing demand**.
- ❖ Music streaming in particular seems to be significantly growing every year
- ❖ In order to keep **customers engaged** and remain the most subscribed platform, Spotify must consistently deliver quality and relevant music for exploration.
- ❖ Collaborative filtering recommendation systems seem to work very well in this domain, in particular **user-user similarity based models**.
- ❖ These user-user based models suggest that **similar users enjoy similar songs** (or items in general)

Appendix



Comparison of Techniques & Performance

1. With all of this in mind, the optimized user-user similarity based recommendations system model gave the best performance, with the optimized item-item model as a close second in performance.
2. The optimized user-user collaborative filtering recommendation system has given the best performance in terms of:
 - a. its recall score since this model resulted in the highest recall score across models
 - b. its F1 score since this model was among the highest in this metric
 - c. and lastly, in overall performance in predicting a playcount (compared to the true playcount), which seems to align with its high recall score as well

	Baseline User-User	Optimized User-User	Baseline Item-Item	Optimized Item-Item	Baseline SVD	Optimized SVD
RMSE	1.72	1.65	1.63	1.60	1.60	1.56
Presicion@k	0.43	0.44	0.37	0.45	0.44	0.45
Recall@k	0.82	0.82	0.68	0.72	0.73	0.76
F1 Score@k	0.56	0.57	0.48	0.55	0.55	0.57
Avg Prediction Performance (predicted/true playcount)	81%	92.5%	61%	91%	80%	77%

```
[ ] sim_user_user_optimized.predict(6958, 1671, r_ui = 2, verbose = True)
```

```
user: 6958      item: 1671      r_ui = 2.00  est = 1.39  {'actual_k': 18, 'was_impossible': False}  
Prediction(uid=6958, iid=1671, r_ui=2, est=1.392681875259934, details={'actual_k': 18, 'was_impossible': False})
```

```
[ ] sim_user_user_optimized.predict(6958, 1056, r_ui = 2, verbose = True)
```

```
user: 6958      item: 1056      r_ui = 2.00  est = 2.04  {'actual_k': 26, 'was_impossible': False}  
Prediction(uid=6958, iid=1056, r_ui=2, est=2.039487513745809, details={'actual_k': 26, 'was_impossible': False})
```

```
[ ] sim_user_user_optimized.predict(6958, 1050, r_ui = 5, verbose = True)
```

```
user: 6958      item: 1050      r_ui = 5.00  est = 5.22  {'actual_k': 11, 'was_impossible': False}  
Prediction(uid=6958, iid=1050, r_ui=5, est=5.220743899120661, details={'actual_k': 11, 'was_impossible': False})
```

```
▶ sim_user_user_optimized.predict(6958, 1787, r_ui = 2, verbose = True)
```

```
↳ user: 6958      item: 1787      r_ui = 2.00  est = 1.88  {'actual_k': 30, 'was_impossible': False}  
Prediction(uid=6958, iid=1787, r_ui=2, est=1.879918781556753, details={'actual_k': 30, 'was_impossible': False})
```

```
[ ] sim_user_user_optimized.predict(6958, 3232, verbose = True)
```

```
user: 6958      item: 3232      r_ui = None  est = 1.97  {'actual_k': 9, 'was_impossible': False}  
Prediction(uid=6958, iid=3232, r_ui=None, est=1.9736456772894173, details={'actual_k': 9, 'was_impossible': False})
```

Thank
You!

