GEORGY TOPORKOV

Data Analyst

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📞 +7 995 889 6086   📍 Kocaely, Turkey   github vprsnc   in georgy-toporkov-actually/
🎂 04 May 1993

"I am a analyst with background in sales and business development, which makes me good at understanding business requirements. I'm actively developing in fields of applied statistics, probability, and machine learning, though I'm capable also of building data pipelines, databases, and data engineering. "

FIELD-RELATED EXPERIENCE

BI-developer

Bufab Group

📅 Jan 2022 – Dec 2022   📍 Saint-Petersburg/Istanbul

Biggest part of the job was to create interactive analytical dashboard for Sales, Purchase, Supply Chain management, and Internal Processes, working closely with process owners, and c-level management. Another part was fact finding, building and testing models and hypothesis as well as machine learning models.

Qlik Sense   Data Modeling   Visualization   Supply Chain

Machine Learning

Data-analyst

Eunion Capital

📅 Dec 2019 – Dec 2021   📍 Saint-Petersburg

I was building all the analytics in the company, before that it was done only Excel, which at some point was not able to handle the amount of data, and get data from different sources. So I've build ETL processes to gather it from CRM and different marketing sources, including writing data pipelines in Python, maintaing server and Postgre SQL database, and building BI dashbords in Plotly Dash, as well as providing some output to Google spreadsheets for furhter analysis. Together with CEO of the company we were working on creating different metrics to analyze efficiency of the comoany processes.

Data engineering   Business Metrics   Plotly Dash

CONSULTING

Building ETL's and analytics

OddJob

📅 Jan 2022 - Ongoing   📍 Saint-Petersburg

- Building up databases and data pipelines from multiple sources.
- Together with fellow analysts and C-level management developing and implementing business metrics to increase sales and marketing performance
- Providing the output to Google Spreadsheets, building analytical dashboards and reports.

Plotly Dash   Data engineering   Business metrics

SKILLS

Python   NumPy   Pandas   Matplotlib

Plotly Dash   R   Shiny   Julia   SQL

Linux   Tableu;Qlik   Metabase

Airflow   Bash   Nix   ELisp

Git   LaTeX   Markdown   Emacs/Org

SOFT SKILLS

Communication   Time Management

Leadershipt   Proactivity   Teamwork

EDUCATION

Google Data Analyst course

Coursera

📅 Dec 2021 - Jan 2022

HSE and Yandex: Python and Maths for Data Analysis

Coursera

📅 Dec 2020 - March 2021

Data Science: Statistics and Machine Learning Specialization

John Hopkins Coursera

📅 March 2021 - Sept 2021

Masters degree in Philosophy and Sociology

NovSU

📅 Sept 2011 - Sept 2018

REFERENCES

Alexander Mishustin

@ Lead business analyst at OddJob

✉ alexmishustin9@gmail.com

Vincenzo Cultrera

NON-RELATED EXPERIENCE

Marketing Sales managment
Eunion Capital

📅 Aug 2019 - Dec 2019   📍 Saint-Petersburg

- Online marketing
- Sales team management

| Communication | | Business development |

Sales and Sales management
Various Companies

📅 Oct 2018 - Aug 2019   📍 Saint-Petersburg

- B2B sales and business development
- Sales team management

| Communication | | Business development |

@ CEO at Eunion Capital

✉ v.cultrera@eunioncapital.com

Audrius Janusonis

@ Global Project and Perfomance manager at Bufab

✉ audrius.janusonis@bufab.com

MY LIFE PHILOSOPHY

"We often overestimate what we can do in one day, and underestimate what can we do in one year."

PERSONAL

Advanced GNU/Linux user
I'm running NIXOS with Xmonad as desktop environment on my ThinkPad X1 Carbon laptop, and using Emacs for almost everything I do on it...

Pro-opensource
When it's possible I try to use free software, I believe decentralized self-hosted services will bring us brighter future. I also believe that it's also more secure than using some SaaS solutions because corporation policy can change anytime.

Skeptic
Data that is collected/provided by a human being is always somehow bi-ased, and storng beliefs and intrusive ideas are actually the root of all evil.

Easy to communicate with
My philosophy is that you should first try to hear out the other, and then to be heard.

Zettelkasten
I'm using Zettelkasten method and Org Roam for Emacs for personal knowl-edge management. It unites quite a va-riety of topic, including programming, statistics and probabilty, philosophy, and some domain knowledge.

Table Tennis
Well, I don't know really what to tell here. I was playing for two years when I was a kid, and now after 20 years I'm back to sport, and I love it.