

VINICIOS P. SANT'ANNA

MIT Center for Real Estate & Urban Economics Lab
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Updated: October 2024
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ACADEMIC APPOINTMENTS	Massachusetts Institute of Technology (MIT) <i>Postdoctoral Associate, MIT Center for Real Estate & Urban Economics Lab</i>	2022 – Present
EDUCATION	University of Illinois at Urbana-Champaign (UIUC) <i>Ph.D. in Economics</i>	2022
	University of Sao Paulo (USP) <i>M.Sc. Applied Economics</i> <i>B.Sc. Economics</i>	2015 2012
RESEARCH FIELDS	Urban and Spatial Economics, Housing and Real Estate Finance, Applied Microeconomics.	
WORKING PAPERS	<p>Finding Home When Disaster Strikes: Dust Bowl Migration and Housing in Los Angeles (with Diogo Baerlocher & Gustavo Cortes)</p> <p>Immigrants and Native Flight: Geographic Extent and Heterogeneous Preferences (with Bence Bője-Kovács, Ismir Mulalic, Albert Saiz, & Marie Schultz-Nielsen)</p> <p>Unleashing International Trade through Financial Integration: Evidence from a Cross-Border Payment System (with Gustavo Cortes & Lucas Mariani)</p> <p>Send Them Back? The Real Estate Consequences of Repatriations (with Gustavo Cortes)</p>	
PEER-REVIEWED PUBLICATIONS	<p>International Trade and Wage Inequality: Evidence from Brazil <i>International Economics</i>, 2024, v. 180, 100536. (with Lucas Chagas)</p> <p>Determinants of Bilateral Trade in Manufacturing and Services: A Unified Approach <i>Economic Modelling</i>, 2023, v. 123, 106246. (with Satya Das)</p> <p>Port Efficiency and Brazilian Exports: A Quantitative Assessment Of Turnaround Time <i>The World Economy</i>, 2018, v. 41, p. 2528-2551. (with Sergio Kannebley Junior).</p>	
WORK IN PROGRESS	<p>The Geography of Prosperity (with Albert Saiz)</p> <p>Neighborhood Dynamics and Immigration (with Ismir Mulalic, Albert Saiz, & Marie Schultz-Nielsen)</p> <p>Commodity Price Shocks and Credit Markets (with Flavio Rodrigues, Bernardus Van Doornik, & Cihang Wang)</p> <p>Foreign Investment as an Engine for Urbanization (with Cihang Wang)</p> <p>Who Buys Homes in Brazil? Gender Disparities and the Determinants of Residential Real Estate Purchase Behavior (with Luciano Nakabashi, Marcos Kahtalian, & Fabio Araújo)</p>	

OTHER PUBLICATIONS	Trade Facilitation Indexes: The case of Brazil and its Trade Partners <i>Revista de Economia & Relações Internacionais</i> , 2012. (with Mauricio Souza & Rosane Faria).	
OTHER RESEARCH EXPERIENCE	Central Bank of Brazil Visiting Scholar	July - August 2019
	University of Illinois at Urbana-Champaign (UIUC) Research Assistant to Greg Howard	AY 2017–2018
	University of Sao Paulo (USP) Research Assistant to Sérgio Kannebley Júnior Research Assistant to Mauricio Jorge Pinto de Souza	Fall 2014 Fall 2012
RESEARCH AWARDS AND GRANTS	Best Paper Award in Housing, American Real Estate Society Junior Scholars Program, American Real Estate and Urban Economics Association Lemann Scholars Fellowship, University of Illinois Werner Baer Dissertation Fellowship, Lemann Center for Brazilian Studies Paul W. Boltz Fellowship, University of Illinois Tinker Foundation Summer Research Fellowship Department Travel Grant, University of Illinois Economics Department Graduate Fellowship, University of Illinois Best Paper in International Economics at the 43 th ANPEC meeting, Graduate Research Scholarship, Sao Paulo Research Foundation (FAPESP) Undergraduate Academic Award (Highest GPA of the cohort), University of Sao Paulo Fundace Award (best undergraduate thesis in Economics), University of Sao Paulo Research Scholarship, Sao Paulo Research Foundation (FAPESP) Research Scholarship, Brazilian Federal Government (CNPq)	2024 2024 2021–2022 2020–2021 2019 2019 2019–2020 2015–2016 2015 2014–2015 2013 2013 2011–2012 2010–2011
TEACHING EXPERIENCE	Massachusetts Institute of Technology (MIT) Real Estate Economics, Assistant Instructor International Housing Economics and Finance, Assistant Instructor	Fall 2023, Fall 2024 Spring 2024
	University of Illinois at Urbana-Champaign (UIUC) International Trade, Instructor (Sole course responsibility) Economic Statistics II, Teaching Assistant Intermediate Microeconomics, Teaching Assistant	Fall 2018, Spring 2019, Fall 2019, Spring 2020 Spring 2017, Fall 2017, Spring 2018 Fall 2016
	University of Sao Paulo (USP) Econometrics III - Time Series, Teaching Assistant International Economics, Teaching Assistant Differential and Integral Calculus I & II, Voluntary TA	Spring 2014 Fall 2013 Spring 2009, Fall 2009, Spring 2010
TEACHING CERTIFICATES AND EVALUATIONS	Kaufman Teaching Certificate Program, MIT Graduate Teacher Certificate, UIUC Rated as <i>Outstanding</i> by students, UIUC Ranked as <i>Excellent</i> by students, UIUC	2023 2017 Spring 2018, Spring 2019, Spring 2020 Spring 2017, Fall 2017, Fall 2018, Fall 2019

INVITED TALKS
AND CONFERENCES
Scheduled

2025: AREUEA-ASSA Annual Conference.

2024: AREUEA-ASSA Annual Conference, ARES Annual Meeting, Boise State University, AREUEA National Meeting, UEA European Meeting, CRED-MIT Workshop on Real Estate Economics at University of Bern, IPA-GPRL Annual Research Gathering at Northwestern University, UEA North American Meeting, *MIT Sustainable Urbanization Research Seminar*, NEUDC at Northeastern University.

2023: AREUEA National Meeting, Second Annual Workshop on Macroeconomic Implications of Migration at the San Francisco FED, MIT Sustainable Urbanization Research Seminar, University of South Florida.

2022: MIT CRE Research Seminar, Kenyon College, University of Illinois at Urbana-Champaign.

2021: UEA European Meeting, AREUEA National Meeting, AREUEA-ASSA Annual Conference, Canadian Economics Association Annual Meeting, European Trade Study Group Conference, Midwest Economics Association Annual Meeting, Economic History Society Ph.D. Thesis Workshop.

2020: AEA-ASSA Annual Meeting, Urban Economics Association Virtual Meeting, Young Economist Symposium, The Economics of Migration Junior Seminar, PhD Economics Virtual Seminar, Econometric Society's Winter School 2020 at Delhi School of Economics, Center for Latin American & Caribbean Studies Graduate Research Workshop, Lemann Graduate Forum at University of Illinois at Urbana-Champaign.

2019 and earlier: Midwest Economics Association Annual Meeting, H2D2 Research Day at the University of Michigan, Midwest Graduate Student Summit (AERUS), Banco Central do Brasil, 41st Meeting of the Brazilian Association of Graduate Programs in Economics (ANPEC), 49th and 50th meetings of the Conference of the Brazilian Society of Economics, Business Administration and Rural Sociology - SOBER (2011 and 2012).

PROFESSIONAL
ACTIVITIES &
SERVICE

Editorial Appointment:

Junior Editor, Journal of Real Estate Practice and Education

2024 – Present

Referee:

Journal of Regional Science (×4), The Quarterly Review of Economics and Finance (×2), Canadian Journal of Economics, Journal of Applied Economics, Journal of Infrastructure Policy and Development, Journal of Housing and the Built Environment, Papers in Regional Science, World Development (×2).

Conference Program Committee:

2025 AREUEA-ASSA Annual Conference.

Session Chair:

2025 AREUEA-ASSA Annual Conference, 2024 MIT Climate Change and Real Estate Symposium, 2024 UEA North American Meeting, 2024 AREUEA-ASSA Annual Conference, 2023 MIT Asia Real Estate Symposium, 2021 Midwest Economics Association Annual Meeting, 2020 Econometric Society's Winter School at Delhi School of Economics.

External Reviewer:

Evaluation committee of Ph.D. students, Universitat Autònoma de Barcelona.

2024

Seminar Organizer:

MIT Center for Real Estate Research Seminar
UIUC Macroeconomic Student Seminar

2023 – Present

2018 – 2019

Discussant:

2024 MIT Climate Change and Real Estate Symposium, 2024 UEA North American Meeting, 2024 AREUEA-ASSA Annual Conference, 2024 AREUEA National Conference, 2024 UEA European Meeting, 2021 UEA European Meeting, 2021 Economic History Society PhD Thesis Workshop, 2020 Young Economist Symposium, 2019 Midwest Economics Association Annual Meeting.

STUDENT ADVISING	<p><i>Primary Master Thesis Advisor:</i> Master of Science in Real Estate Development - MSRED, MIT: Moohyun Cho, Kibong Cho, Jason Ng.</p> <p><i>Mentorship:</i> Mentor at the ECONecta mentoring program for young women economists from Brazil (2022 & 2023).</p>				
SKILLS	R, STATA, Python, ArcGIS, Git, HTML, L ^A T _E X, High Performance Computing workflows.				
LANGUAGES	English (Fluent), Portuguese (Native)				
REFERENCES	<table> <tr> <td data-bbox="373 567 925 766"> <p>ALBERT SAIZ MIT Center for Real Estate & Urban Economics Lab Massachusetts Institute of Technology 77 Massachusetts Avenue, 9-343 Cambridge, MA 02139 (617) 252-1687 saiz@mit.edu</p> </td><td data-bbox="974 567 1471 766"> <p>DAN BERNHARDT UIUC Departments of Economics and Finance University of Illinois at Urbana-Champaign 214 David Kinley Hall, 1407 W Gregory Dr Urbana, IL 61801 (217) 244-5708 danber@illinois.edu</p> </td></tr> <tr> <td data-bbox="373 798 844 997"> <p>GREG HOWARD UIUC Department of Economics University of Illinois at Urbana-Champaign 214 David Kinley Hall, 1407 W Gregory Dr Urbana, IL 61801 (561) 247-3454 glhoward@illinois.edu</p> </td><td></td></tr> </table>	<p>ALBERT SAIZ MIT Center for Real Estate & Urban Economics Lab Massachusetts Institute of Technology 77 Massachusetts Avenue, 9-343 Cambridge, MA 02139 (617) 252-1687 saiz@mit.edu</p>	<p>DAN BERNHARDT UIUC Departments of Economics and Finance University of Illinois at Urbana-Champaign 214 David Kinley Hall, 1407 W Gregory Dr Urbana, IL 61801 (217) 244-5708 danber@illinois.edu</p>	<p>GREG HOWARD UIUC Department of Economics University of Illinois at Urbana-Champaign 214 David Kinley Hall, 1407 W Gregory Dr Urbana, IL 61801 (561) 247-3454 glhoward@illinois.edu</p>	
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