

# VINICIOS P. SANT'ANNA

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| ACADEMIC<br>POSITIONS         | <b>Massachusetts Institute of Technology (MIT)</b><br><i>Postdoctoral Associate, Center for Real Estate &amp; Urban Economics Lab</i>  | 09/2022 –    |
| EDUCATION                     | <b>University of Illinois at Urbana-Champaign (UIUC)</b><br><i>Ph.D. in Economics</i>  | 2022         |
|                               | <b>University of Sao Paulo (USP)</b><br><i>M.Sc. Applied Economics</i><br><i>B.Sc. Economics</i>   | 2015<br>2012 |
| RESEARCH AREAS                | Urban and Spatial Economics, Housing and Real Estate Finance, Applied Microeconomics.  |              |
| WORKING PAPERS                | <p>Unleashing International Trade through Financial Integration: Evidence from a Cross-Border Payment System (<i>with Gustavo Cortes &amp; Lucas Mariani</i>)</p> <p>Send Them Back? The Real Estate Consequences of Repatriations (<i>with Gustavo Cortes</i>)</p> <p>International Trade and Wage Inequality: Evidence from Brazil (<i>with Lucas Chagas</i>)</p>  |              |
| PEER-REVIEWED<br>PUBLICATIONS | <p>Determinants of Bilateral Trade in Manufacturing and Services: A Unified Approach<br/><i>Economic Modelling</i>, 2023, 123, (<i>with Satya Das</i>)</p> <p>Port Efficiency and Brazilian Exports: A Quantitative Assessment Of Turnaround Time<br/><i>The World Economy</i>, 2018, 41, p. 2528-2551. (<i>with Sergio Kannebley Junior</i>).</p>   |              |
| SELECTED WORK<br>IN PROGRESS  | <p>Immigrants and Native Flight: Geographic Extent and Heterogeneous Preferences<br/>(<i>with Bence Bője-Kovács, Ismir Mulalic, Albert Saiz, &amp; Marie Schultz-Nielsen</i>)</p> <p>Finding Home When Disaster Strikes: Dust Bowl Migration and Housing in Los Angeles<br/>(<i>with Diogo Baerlocher &amp; Gustavo Cortes</i>)</p> <p>Commodity Price Shocks and Credit Markets<br/>(<i>with Flavio Rodrigues, Bernardus Van Doornik, &amp; Cihang Wang</i>)</p> <p>The Geography of Prosperity (<i>with Albert Saiz</i>)</p> |              |
| OTHER<br>PUBLICATIONS         | <p>Trade Facilitation Indexes: The case of Brazil and its Trade Partners<br/><i>Revista de Economia &amp; Relações Internacionais</i>, 2012. (<i>with Mauricio Souza &amp; Rosane Faria</i>).</p>  |              |

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| OTHER RESEARCH<br>EXPERIENCE                         | <b>Central Bank of Brazil</b><br>Visiting Scholar   | July - August 2019   |
|  | <b>University of Illinois at Urbana-Champaign (UIUC)</b><br>Research Assistant to Greg Howard   | AY 2017–2018   |
|  | <b>University of Sao Paulo (USP)</b><br>Research Assistant to Sérgio Kannebley Júnior<br>Research Assistant to Mauricio Jorge Pinto de Souza  | Fall 2014<br>Fall 2012   |
| RESEARCH AWARDS<br>AND GRANTS                        | Lemann Scholars Fellowship, University of Illinois  | AY 2021–2022   |
|  | Werner Baer Dissertation Fellowship, Lemann Center for Brazilian Studies  | AY 2020–2021   |
|  | Paul W. Boltz Fellowship, University of Illinois  | Summer 2019  |
|  | Tinker Foundation Summer Research Fellowship  | Summer 2019  |
|  | Department Travel Grant, University of Illinois   | 2019–2020  |
|  | Economics Department Graduate Fellowship, University of Illinois  | AY 2015–2016   |
|  | Best Paper in International Economics at the 43 <sup>th</sup> ANPEC meeting,  | 2015   |
|  | Graduate Research Scholarship, Sao Paulo Research Foundation (FAPESP)   | 2014–2015  |
|  | Undergraduate Academic Award (Highest GPA of the cohort), University of Sao Paulo   | 2013   |
|  | Fundace Award (best undergraduate thesis in Economics), University of Sao Paulo   | 2013   |
|  | Research Scholarship, Sao Paulo Research Foundation (FAPESP)  | 2011–2012  |
|  | Research Scholarship, Brazilian Federal Government (CNPq)   | 2010–2011  |
| TEACHING<br>EXPERIENCE                               | <b>Massachusetts Institute of Technology (MIT)</b><br>International Housing Economics and Finance, Assistant Instructor<br>Real Estate Economics, Assistant Instructor  | Spring 2024<br>Fall 2023   |
|  | <b>University of Illinois at Urbana-Champaign (UIUC)</b><br>International Trade, Instructor (Sole course responsibility)<br>Economic Statistics II, Teaching Assistant<br>Intermediate Microeconomics, Teaching Assistant | Fall 2018, Spring 2019, Fall 2019, Spring 2020<br>Spring 2017, Fall 2017, Spring 2018<br>Fall 2016 |
|  | <b>University of Sao Paulo (USP)</b><br>Econometrics III - Time Series, Teaching Assistant<br>International Economics, Teaching Assistant<br>Differential and Integral Calculus I & II, Voluntary TA                      | Spring 2014<br>Fall 2013<br>Spring 2009, Fall 2009, Spring 2010                                    |
|  | Kaufman Teaching Certificate Program, MIT   | 2023   |
|  | Graduate Teacher Certificate, UIUC  | 2017   |
|  | Rated as <i>Outstanding</i> by students, UIUC   | Spring 2018, Spring 2019, Spring 2020  |
|  | Ranked as <i>Excellent</i> by students, UIUC  | Spring 2017, Fall 2017, Fall 2018, Fall 2019   |
|  | 2025: AREUEA-ASSA Annual Conference.  |  |
|  | 2024: AREUEA-ASSA Annual Conference, ARES Annual Meeting, AREUEA National Meeting, UEA European Meeting, CRED-MIT Workshop on Real Estate Economics (University of Bern), Boise State.                                    |  |
|  | 2023: AREUEA National Meeting, Second Annual Workshop on Macroeconomic Implications of Migration at the San Francisco FED, MIT Sustainable Urbanization Research Seminar, University of South Florida.                    |  |
| INVITED TALKS<br>AND CONFERENCES<br><i>Scheduled</i> |   |  |

2022: MIT CRE Research Seminar, Kenyon College, University of Illinois at Urbana-Champaign.

2021: Urban Economics Association European Meeting, AREUEA National Meeting, AREUEA-ASSA Annual Conference, Canadian Economics Association Annual Meeting, European Trade Study Group Conference, Midwest Economics Association Annual Meeting, Economic History Society Ph.D. Thesis Workshop.

2020: AEA-ASSA Annual Meeting, Urban Economics Association Virtual Meeting, Young Economist Symposium, The Economics of Migration Junior Seminar, PhD Economics Virtual Seminar, Econometric Society's Winter School 2020 at Delhi School of Economics, Center for Latin American & Caribbean Studies Graduate Research Workshop, Lemann Graduate Forum, at University of Illinois at Urbana-Champaign.

2019 and earlier: Midwest Economics Association Annual Meeting, H2D2 Research Day at the University of Michigan, Midwest Graduate Student Summit (AERUS), Banco Central do Brasil, 41st Meeting of the Brazilian Association of Graduate Programs in Economics (ANPEC), 49th and 50th meetings of the Conference of the Brazilian Society of Economics, Business Administration and Rural Sociology - SOBER (2011 and 2012).

PROFESSIONAL  
ACTIVITIES &  
SERVICE

*Referee:*

Canadian Journal of Economics, Journal of Applied Economics, Journal of Infrastructure Policy and Development, Journal of Regional Science ( $\times 2$ ), Papers in Regional Science, The Quarterly Review of Economics and Finance ( $\times 2$ ), World Development ( $\times 2$ ).

*Program Committee:*

2025 AREUEA-ASSA Annual Conference.

*Seminar Organizer:*

MIT CRE Research Seminar Co-organizer (Fall 2023, Spring 2024).  
UIUC Macroeconomic Student Seminar (Spring 2018 – Spring 2019).

*Discussant:*

2024: AREUEA-ASSA Annual Conference, *AREUEA National Conference*, *UEA European Meeting*  
2021: UEA European Meeting; Economic History Society PhD Thesis Workshop  
2020: Young Economist Symposium  
2019: Midwest Economics Association Annual Meeting

*Session Chair:*

2024: AREUEA-ASSA Annual Conference  
2023: MIT Asia Real Estate Symposium  
2021: Midwest Economics Association Annual Meeting  
2020: Econometric Society's Winter School at Delhi School of Economics.

*Mentor:*

Mentor at the ECONecta mentoring program for young women economists from Brazil (2022 & 2023).

STUDENT  
ADVISING

*Primary Master Thesis Advisor:*

Master of Science in Real Estate Development - MSRED, MIT: Jason Ng (current)

SKILLS

R, STATA, ArcGIS, Git, HTML,  $\text{\LaTeX}$ .

LANGUAGES

English (Fluent), Portuguese (Native)

## REFERENCES

### **DAN BERNHARDT**

I.B.E. Distinguished Professor  
of Economics and Finance  
Departments of Economics and Finance  
University of Illinois at Urbana-Champaign  
danber@illinois.edu

### **GREG HOWARD**

Assistant Professor  
Department of Economics  
University of Illinois at Urbana-Champaign  
glhoward@illinois.edu

### **ALBERT SAIZ**

Daniel Rose Associate Professor of  
Urban Economics and Real Estate  
Department of Urban Studies and Planning  
Center for Real Estate & Urban Economics Lab  
Massachusetts Institute of Technology  
saiz@mit.edu