

VINICIOS P. SANT'ANNA

MIT Center for Real Estate & Urban Economics Lab
Massachusetts Institute of Technology
105 Massachusetts Avenue, 9–343
Cambridge, MA 02139. USA

Updated: August 2024
Phone: (217) 974–5692
E-mail: vsantann@mit.edu
Website: www.vpsantanna.com

ACADEMIC APPOINTMENTS	Massachusetts Institute of Technology (MIT) <i>Postdoctoral Associate, MIT Center for Real Estate & Urban Economics Lab</i>	2022 – Present
EDUCATION	University of Illinois at Urbana-Champaign (UIUC) <i>Ph.D. in Economics</i>	2022
	University of Sao Paulo (USP) <i>M.Sc. Applied Economics</i> <i>B.Sc. Economics</i>	2015 2012
RESEARCH FIELDS	Urban and Spatial Economics, Housing and Real Estate Finance, Applied Microeconomics.	
WORKING PAPERS	Immigrants and Native Flight: Geographic Extent and Heterogeneous Preferences (with Bence Bője-Kovács, Ismir Mulalic, Albert Saiz, & Marie Schultz-Nielsen)	
	Unleashing International Trade through Financial Integration: Evidence from a Cross-Border Payment System (with Gustavo Cortes & Lucas Mariani)	
	Send Them Back? The Real Estate Consequences of Repatriations (with Gustavo Cortes)	
PEER-REVIEWED PUBLICATIONS	International Trade and Wage Inequality: Evidence from Brazil <i>International Economics</i> , forthcoming, (with Lucas Chagas)	
	Determinants of Bilateral Trade in Manufacturing and Services: A Unified Approach <i>Economic Modelling</i> , 2023, 123, (with Satya Das)	
	Port Efficiency and Brazilian Exports: A Quantitative Assessment Of Turnaround Time <i>The World Economy</i> , 2018, 41, p. 2528-2551. (with Sergio Kannebley Junior).	
WORK IN PROGRESS	Finding Home When Disaster Strikes: Dust Bowl Migration and Housing in Los Angeles (with Diogo Baerlocher & Gustavo Cortes)	
	The Geography of Prosperity (with Albert Saiz)	
	Commodity Price Shocks and Credit Markets (with Flavio Rodrigues, Bernardus Van Doornik, & Cihang Wang)	
	FDI as Engines of Urbanization (with Cihang Wang)	
OTHER PUBLICATIONS	Trade Facilitation Indexes: The case of Brazil and its Trade Partners <i>Revista de Economia & Relações Internacionais</i> , 2012. (with Mauricio Souza & Rosane Faria).	

OTHER RESEARCH EXPERIENCE	Central Bank of Brazil	
	Visiting Scholar	July - August 2019
	University of Illinois at Urbana-Champaign (UIUC)	
	Research Assistant to Greg Howard	AY 2017–2018
	University of Sao Paulo (USP)	
	Research Assistant to Sérgio Kannebley Júnior	Fall 2014
	Research Assistant to Mauricio Jorge Pinto de Souza	Fall 2012
RESEARCH AWARDS AND GRANTS	Junior Scholars Program, American Real Estate and Urban Economics Association	2024
	Lemann Scholars Fellowship, University of Illinois	2021–2022
	Werner Baer Dissertation Fellowship, Lemann Center for Brazilian Studies	2020–2021
	Paul W. Boltz Fellowship, University of Illinois	2019
	Tinker Foundation Summer Research Fellowship	2019
	Department Travel Grant, University of Illinois	2019–2020
	Economics Department Graduate Fellowship, University of Illinois	2015–2016
	Best Paper in International Economics at the 43 th ANPEC meeting,	2015
	Graduate Research Scholarship, Sao Paulo Research Foundation (FAPESP)	2014–2015
	Undergraduate Academic Award (Highest GPA of the cohort), University of Sao Paulo	2013
	Fundace Award (best undergraduate thesis in Economics), University of Sao Paulo	2013
	Research Scholarship, Sao Paulo Research Foundation (FAPESP)	2011–2012
	Research Scholarship, Brazilian Federal Government (CNPq)	2010–2011
TEACHING EXPERIENCE	Massachusetts Institute of Technology (MIT)	
	Real Estate Economics, Assistant Instructor	Fall 2023, Fall 2024
	International Housing Economics and Finance, Assistant Instructor	Spring 2024
	University of Illinois at Urbana-Champaign (UIUC)	
	International Trade, Instructor (Sole course responsibility)	Fall 2018, Spring 2019, Fall 2019, Spring 2020
	Economic Statistics II, Teaching Assistant	Spring 2017, Fall 2017, Spring 2018
	Intermediate Microeconomics, Teaching Assistant	Fall 2016
	University of Sao Paulo (USP)	
	Econometrics III - Time Series, Teaching Assistant	Spring 2014
	International Economics, Teaching Assistant	Fall 2013
	Differential and Integral Calculus I & II, Voluntary TA	Spring 2009, Fall 2009, Spring 2010
TEACHING CERTIFICATES AND EVALUATIONS	Kaufman Teaching Certificate Program, MIT	2023
	Graduate Teacher Certificate, UIUC	2017
	Rated as <i>Outstanding</i> by students, UIUC	Spring 2018, Spring 2019, Spring 2020
	Ranked as <i>Excellent</i> by students, UIUC	Spring 2017, Fall 2017, Fall 2018, Fall 2019

INVITED TALKS
AND CONFERENCES
Scheduled

2025: AREUEA-ASSA Annual Conference.

2024: AREUEA-ASSA Annual Conference, ARES Annual Meeting, Boise State University, AREUEA National Meeting, UEA European Meeting, CRED-MIT Workshop on Real Estate Economics at University of Bern, UEA North American Meeting, IPA-GPRL Annual Research Gathering at Northwestern University, MIT Sustainable Urbanization Research Seminar.

2023: AREUEA National Meeting, Second Annual Workshop on Macroeconomic Implications of Migration at the San Francisco FED, MIT Sustainable Urbanization Research Seminar, University of South Florida.

2022: MIT CRE Research Seminar, Kenyon College, University of Illinois at Urbana-Champaign.

2021: UEA European Meeting, AREUEA National Meeting, AREUEA-ASSA Annual Conference, Canadian Economics Association Annual Meeting, European Trade Study Group Conference, Midwest Economics Association Annual Meeting, Economic History Society Ph.D. Thesis Workshop.

2020: AEA-ASSA Annual Meeting, Urban Economics Association Virtual Meeting, Young Economist Symposium, The Economics of Migration Junior Seminar, PhD Economics Virtual Seminar, Econometric Society's Winter School 2020 at Delhi School of Economics, Center for Latin American & Caribbean Studies Graduate Research Workshop, Lemann Graduate Forum at University of Illinois at Urbana-Champaign.

2019 and earlier: Midwest Economics Association Annual Meeting, H2D2 Research Day at the University of Michigan, Midwest Graduate Student Summit (AERUS), Banco Central do Brasil, 41st Meeting of the Brazilian Association of Graduate Programs in Economics (ANPEC), 49th and 50th meetings of the Conference of the Brazilian Society of Economics, Business Administration and Rural Sociology - SOBER (2011 and 2012).

PROFESSIONAL
ACTIVITIES &
SERVICE

Editorial Appointment:

Junior Editor, Journal of Real Estate Practice and Education

2024 – Present

Referee:

Canadian Journal of Economics, Journal of Applied Economics, Journal of Infrastructure Policy and Development, Journal of Housing and the Built Environment, Journal of Regional Science (×3), Papers in Regional Science, The Quarterly Review of Economics and Finance (×2), World Development (×2).

Conference Program Committee:

2025 AREUEA-ASSA Annual Conference.

Session Chair:

2025 AREUEA-ASSA Annual Conference, 2024 UEA North American Meeting, 2024 AREUEA-ASSA Annual Conference, 2023 MIT Asia Real Estate Symposium, 2021 Midwest Economics Association Annual Meeting, 2020 Econometric Society's Winter School at Delhi School of Economics.

External Reviewer:

Evaluation committee of Ph.D. students, Universitat Autònoma de Barcelona.

2024

Seminar Organizer:

MIT Center for Real Estate Research Seminar
UIUC Macroeconomic Student Seminar

2023 – Present
2018 – 2019

Discussant:

2024 UEA North American Meeting, 2024 AREUEA-ASSA Annual Conference, 2024 AREUEA National Conference, 2024 UEA European Meeting, 2021 UEA European Meeting, 2021 Economic History Society PhD Thesis Workshop, 2020 Young Economist Symposium, 2019 Midwest Economics Association Annual Meeting.

STUDENT
ADVISING

Primary Master Thesis Advisor:

Master of Science in Real Estate Development - MSRED, MIT: Kibong Cho, Moohyun Cho, Jason Ng.

Mentorship:

Mentor at the ECONecta mentoring program for young women economists from Brazil (2022 & 2023).

SKILLS R, STATA, Python, ArcGIS, Git, HTML, \LaTeX , High Performance Computing workflows.

LANGUAGES English (Fluent), Portuguese (Native)

REFERENCES

ALBERT SAIZ MIT Center for Real Estate & Urban Economics Lab Massachusetts Institute of Technology 77 Massachusetts Avenue, 9-343 Cambridge, MA 02139 (617) 252-1687 saiz@mit.edu	DAN BERNHARDT UIUC Departments of Economics and Finance University of Illinois at Urbana-Champaign 214 David Kinley Hall, 1407 W Gregory Dr Urbana, IL 61801 (217) 244-5708 danber@illinois.edu
GREG HOWARD UIUC Department of Economics University of Illinois at Urbana-Champaign 214 David Kinley Hall, 1407 W Gregory Dr Urbana, IL 61801 (561) 247-3454 glhoward@illinois.edu	