

# VINICIOS P. SANT'ANNA

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ACADEMIC POSITIONS	<b>Massachusetts Institute of Technology (MIT)</b> <i>Postdoctoral Associate, Center for Real Estate &amp; Urban Economics Lab</i>	09/2022 –
EDUCATION	<b>University of Illinois at Urbana-Champaign (UIUC)</b> <i>Ph.D. in Economics</i>	2022
	<b>University of Sao Paulo (USP)</b> <i>M.Sc. Applied Economics</i> <i>B.Sc. Economics</i>	2015 2012
RESEARCH AREAS	Housing and Real Estate Finance, Urban and Spatial Economics, Applied Microeconomics.	
WORKING PAPERS	Unleashing International Trade through Financial Integration: Evidence from a Cross-Border Payment System ( <i>with Gustavo Cortes &amp; Lucas Mariani</i> )  Send Them Back? The Real Estate Consequences of Repatriations ( <i>with Gustavo Cortes</i> )  International Trade and Wage Inequality: Evidence from Brazil ( <i>with Lucas Chagas</i> )	
PEER-REVIEWED PUBLICATIONS	Determinants of Bilateral Trade in Manufacturing and Services: A Unified Approach <i>Economic Modelling</i> , 2023, 123, ( <i>with Satya Das</i> )  Port Efficiency and Brazilian Exports: A Quantitative Assessment Of Turnaround Time <i>The World Economy</i> , 2018, 41, p. 2528-2551. ( <i>with Sergio Kannebley Junior</i> ).	
SELECTED WORK IN PROGRESS	Immigrants and Native Flight: Geographic Extent and Heterogeneous Preferences ( <i>with Bence Bője-Kovács, Ismir Mulalic, Albert Saiz, &amp; Marie Schultz-Nielsen</i> )  Finding Home When Disaster Strikes: Dust Bowl Migration and Housing in Los Angeles ( <i>with Diogo Baerlocher &amp; Gustavo Cortes</i> )  Commodity Price Shocks and Credit Markets ( <i>with Flavio Rodrigues, Bernardus Van Doornik, &amp; Cihang Wang</i> )  The Geography of Prosperity ( <i>with Albert Saiz</i> )	
OTHER PUBLICATIONS	Trade Facilitation Indexes: The case of Brazil and its Trade Partners <i>Revista de Economia &amp; Relações Internacionais</i> , 2012. ( <i>with Mauricio Souza &amp; Rosane Faria</i> ).	

OTHER RESEARCH EXPERIENCE	<b>Central Bank of Brazil</b> Visiting Scholar	July - August 2019
	<b>University of Illinois at Urbana-Champaign (UIUC)</b> Research Assistant to Greg Howard	AY 2017–2018
	<b>University of Sao Paulo (USP)</b> Research Assistant to Sérgio Kannebley Júnior Research Assistant to Mauricio Jorge Pinto de Souza	Fall 2014 Fall 2012
RESEARCH AWARDS AND GRANTS	Lemann Scholars Fellowship, University of Illinois	AY 2021–2022
	Werner Baer Dissertation Fellowship, Lemann Center for Brazilian Studies	AY 2020–2021
	Paul W. Boltz Fellowship, University of Illinois	Summer 2019
	Tinker Foundation Summer Research Fellowship	Summer 2019
	Department Travel Grant, University of Illinois	2019–2020
	Economics Department Graduate Fellowship, University of Illinois	AY 2015–2016
	Best Paper in International Economics at the 43 <sup>th</sup> ANPEC meeting,	2015
	Graduate Research Scholarship, Sao Paulo Research Foundation (FAPESP)	2014–2015
	Undergraduate Academic Award (Highest GPA of the cohort), University of Sao Paulo	2013
	Fundace Award (best undergraduate thesis in Economics), University of Sao Paulo	2013
	Research Scholarship, Sao Paulo Research Foundation (FAPESP)	2011–2012
	Research Scholarship, Brazilian Federal Government (CNPq)	2010–2011
TEACHING EXPERIENCE	<b>Massachusetts Institute of Technology (MIT)</b> International Housing Economics and Finance, Assistant Instructor Real Estate Economics, Assistant Instructor	Spring 2024 Fall 2023
	<b>University of Illinois at Urbana-Champaign (UIUC)</b> International Trade, Instructor (Sole course responsibility) Economic Statistics II, Teaching Assistant Intermediate Microeconomics, Teaching Assistant	Fall 2018, Spring 2019, Fall 2019, Spring 2020 Spring 2017, Fall 2017, Spring 2018 Fall 2016
	<b>University of Sao Paulo (USP)</b> Econometrics III - Time Series, Teaching Assistant International Economics, Teaching Assistant Differential and Integral Calculus I & II, Voluntary TA	Spring 2014 Fall 2013 Spring 2009, Fall 2009, Spring 2010
	Kaufman Teaching Certificate Program, MIT	2023
	Graduate Teacher Certificate, UIUC	2017
	Rated as <i>Outstanding</i> by students, UIUC	Spring 2018, Spring 2019, Spring 2020
	Ranked as <i>Excellent</i> by students, UIUC	Spring 2017, Fall 2017, Fall 2018, Fall 2019
	2025: AREUEA-ASSA Annual Conference.	
	2024: AREUEA-ASSA Annual Conference, ARES Annual Meeting, Boise State University, AREUEA National Meeting, UEA European Meeting, CRED-MIT Workshop on Real Estate Economics (University of Bern).	
	2023: AREUEA National Meeting, Second Annual Workshop on Macroeconomic Implications of Migration at the San Francisco FED, MIT Sustainable Urbanization Research Seminar, University of South Florida.	
INVITED TALKS AND CONFERENCES <i>Scheduled</i>		

2022: MIT CRE Research Seminar, Kenyon College, University of Illinois at Urbana-Champaign.

2021: Urban Economics Association European Meeting, AREUEA National Meeting, AREUEA-ASSA Annual Conference, Canadian Economics Association Annual Meeting, European Trade Study Group Conference, Midwest Economics Association Annual Meeting, Economic History Society Ph.D. Thesis Workshop.

2020: AEA-ASSA Annual Meeting, Urban Economics Association Virtual Meeting, Young Economist Symposium, The Economics of Migration Junior Seminar, PhD Economics Virtual Seminar, Econometric Society's Winter School 2020 at Delhi School of Economics, Center for Latin American & Caribbean Studies Graduate Research Workshop, Lemann Graduate Forum, at University of Illinois at Urbana-Champaign.

2019 and earlier: Midwest Economics Association Annual Meeting, H2D2 Research Day at the University of Michigan, Midwest Graduate Student Summit (AERUS), Banco Central do Brasil, 41st Meeting of the Brazilian Association of Graduate Programs in Economics (ANPEC), 49th and 50th meetings of the Conference of the Brazilian Society of Economics, Business Administration and Rural Sociology - SOBER (2011 and 2012).

#### PROFESSIONAL ACTIVITIES & SERVICE

*Referee:*

Canadian Journal of Economics, Journal of Applied Economics, Journal of Infrastructure Policy and Development, Journal of Regional Science (×3), Papers in Regional Science, The Quarterly Review of Economics and Finance (×2), World Development (×2).

*Program Committee:*

2025 AREUEA-ASSA Annual Conference.

*Seminar Organizer:*

MIT CRE Research Seminar Co-organizer (Fall 2023, Spring 2024).

UIUC Macroeconomic Student Seminar (Spring 2018 – Spring 2019).

*Discussant:*

2024: AREUEA-ASSA Annual Conference, *AREUEA National Conference*, *UEA European Meeting*

2021: UEA European Meeting; Economic History Society PhD Thesis Workshop

2020: Young Economist Symposium

2019: Midwest Economics Association Annual Meeting

*Session Chair:*

2024: AREUEA-ASSA Annual Conference

2023: MIT Asia Real Estate Symposium

2021: Midwest Economics Association Annual Meeting

2020: Econometric Society's Winter School at Delhi School of Economics.

*Mentor:*

Mentor at the ECONecta mentoring program for young women economists from Brazil (2022 & 2023).

#### STUDENT ADVISING

*Primary Master Thesis Advisor:*

Master of Science in Real Estate Development - MSRED, MIT: Moohyun Cho (current), Jason Ng.

#### SKILLS

R, STATA, ArcGIS, Git, HTML,  $\text{\LaTeX}$ .

#### LANGUAGES

English (Fluent), Portuguese (Native)

## REFERENCES

### **DAN BERNHARDT**

I.B.E. Distinguished Professor  
of Economics and Finance  
Departments of Economics and Finance  
University of Illinois at Urbana-Champaign  
danber@illinois.edu

### **GREG HOWARD**

Assistant Professor  
Department of Economics  
University of Illinois at Urbana-Champaign  
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### **ALBERT SAIZ**

Daniel Rose Associate Professor of  
Urban Economics and Real Estate  
Department of Urban Studies and Planning  
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Massachusetts Institute of Technology  
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