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PROFILE 2011

AUDITING – TAX CONSULTANCY CO., LTD (ATC)

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CHAIRMAN'S MESSAGE

The Auditing - Tax Consultancy Co., Ltd (ATC) is an independent audit firm which was established on 05th August 2003 according to the Certificate of Business Registration No. 0103002678 granted by Hanoi Authority for Planning and Investment.

ATC's operation complies with professional standards and is subject to management of The Vietnam Association of Certified Public Accountants (VACPA) as well as Ministry of Finance of The Socialist Republic of Vietnam.

ATC has been implementing to provide audit and advisory services to hundreds of regular customers throughout Vietnam in various operation fields and various forms of ownership.

With its professional staff and leadership who are experienced experts in the field of audit and consultancy, ATC commits itself to implement and deliver clients the trust and other added values through its services.

We always desire to contribute to the clients' success.

Sincerely thanks,

Le Thanh Cong

*Chairman of Members' Council
MBA, CPA*



COMPANY OVERVIEW

OUR MISSION

To build a strong reputation in field of consultancy, a trusted partner to our clients, a business with strong development and considerable contribution to society and a family in which ethic and high qualified members altogether dedicate and enjoy a life full of material, rich in spirit.

OUR VISION

We commit to always pioneer in providing and co-providing the service chains which create more and more the added values for our clients. Our ambition is to become a typical audit firm in Vietnam thanks to the dynamism, creativity as well as the great enthusiasm of all members

ATC would like to build a business with its distinguished corporate culture and a modern working environment. We highly appreciate and always encourage our members to develop ability at their best for the outstanding development in this field.

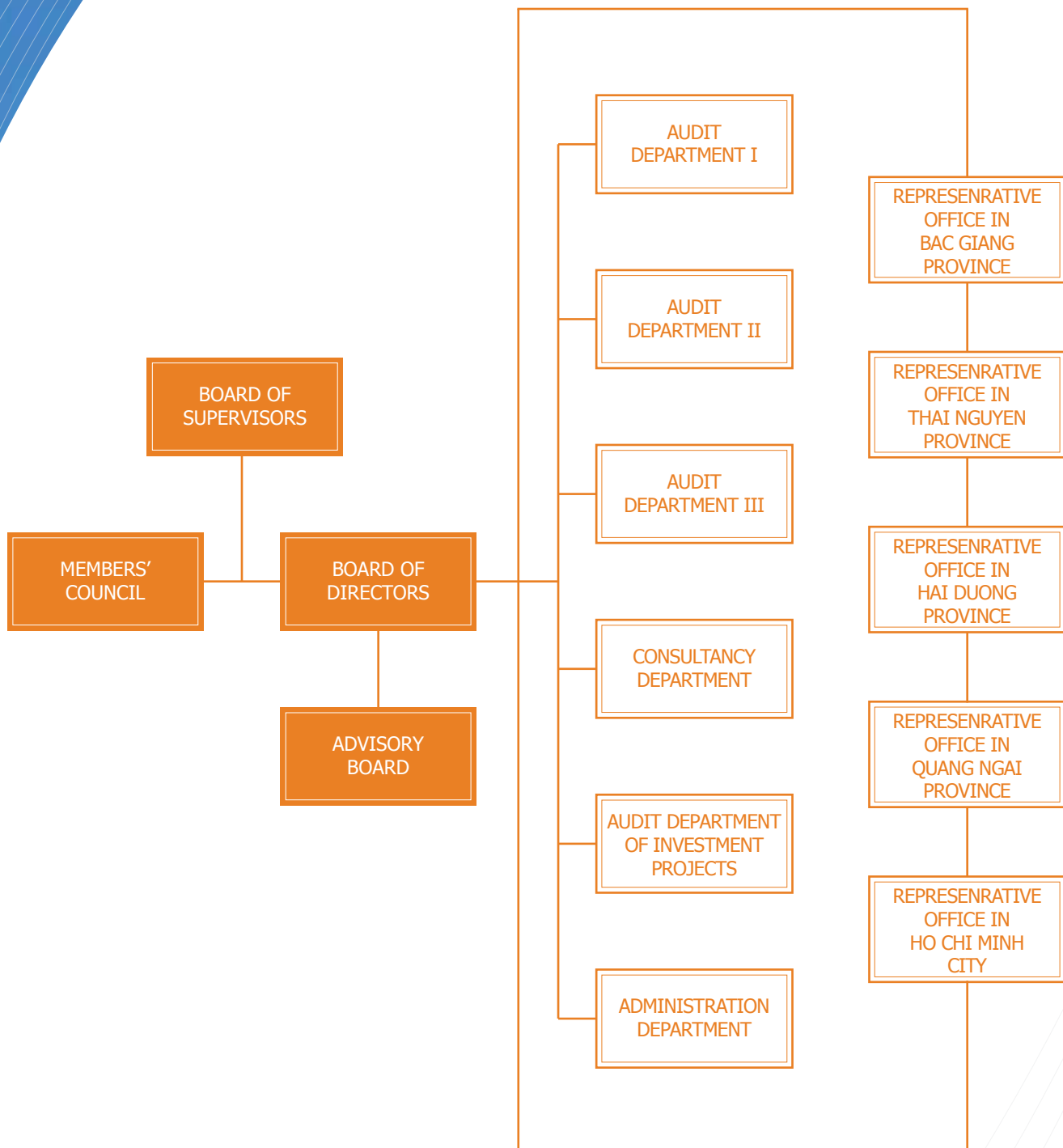
OUR CORE VALUES

Every member becomes **Creative**
Every performance expresses **Enthusiasm**
Every service reaches the **Perfection**
Every opinion is **Objective**





ORGANIZATIONAL CHART



LEADERSHIP



1. Mr. Le Thanh Cong

Chairman of Board Directors and General Director

Mr. Cong received his graduate degree from Academy of Finance and Master of Business Administration Degree (MBA) from University of California Miramar (USA) as well as Certified Public Accountants certificate (CPA). He is also a national evaluator. In 2003, Mr. Cong and his partners established The Auditing – Tax Consultancy Co., Ltd with the role of Chairman of Board of Directors and General Director. In addition, he also serves as chairman of Board of Directors of XVALUE Group, Deputy Chairman of Board of Directors of Vietnam Industrial and Commercial Securities Corporation (VICS). Mr. Cong has more than 15 years of experience in Audit and Tax Consultancy and business management.



2. Mr. Vu The Hung

Deputy General Director

Mr. Hung earned his economic degree from Hanoi University of Science and Technology, received MBA as well as Certified Public Accountants (CPA) and Professional Practice of Providing Tax Procedure Certificate from Ministry of Finance. Mr. Hung has more than 15 years of experience in audit sector and has participated in many deep courses for experts and now he is a member of The Vietnam Association of Certified Public Accountants (VACPA) and The Vietnam Tax Consulting Association (VTCA).



3. Mr. Le Trung

Deputy General Director

Mr. Trung earned his Bachelor's degree of Construction Engineering from University of Transport and Communications and Financial Bachelor's degree from National Economics University. He has more than 10 years of experience in audit of finalization of basic construction. After graduate from University, he directly managed a number of big projects in Civil Engineering Construction Corporation No. 1 (CIENCO 1). Since 2004, Mr. Trung has started his career in audit sector and prior to working in ATC, he served several big firms. Now, his role is as Deputy General Director and responsible for audit of investment projects in ATC.



4. Mr. Tran Huu Van

Deputy General Director

Graduated from Academy of Finance and Hanoi National University of Education with Bachelor's degree of foreign language, then he also earned the Master of Financial and Banking Certificate from Academy of Finance. In his earlier career, he served for VACO Auditing Company Limited (VACO) – a member of Deloitte Touche Tohmatsu. Mr. Van has participated in many international courses of VACO, Deloitte Touche Tohmatsu and VACPA as well as ACCA. He assumed the position of Deputy General Director in July 2011.



5. Mr. Nguyen Hong Son

Head of Services Quality Control

Mr. Son achieved the Tax Practice Certificate and other relevant certificates besides his bachelor's degree from Academy of Finance as well as Certified Public Accountants certificate. He has more than 15 years of experience with the key roles as General Accountant of Lung Lo Cable Joint Venture and Nghe An Auto-Mechanical Joint Stock Company, Chief Accountant for several non-state enterprises as well as Chief Representative of ATC in Vinh City (Nghe An) and now he works as Head of Services Quality Control.



6. Ms. Doan Thi Kia

Manager Tax Consultant – former Manager of Tax Office for Foreign Investment under Hanoi Department of Taxation

Ms. Kia graduated from Academy of Finance and now she is a leading expert in Tax sector of Vietnam. Ms. Kia was Senior of Hanoi Department of Finance for 10 years and more than 18 years of experience in several key roles in Hanoi Department of Taxation, finally she was Manager of Tax Office for Foreign Investment.

Ms. Kia has served for ATC for more than 5 years with the role of Manager Tax Consultant. She is responsible for advising directly to the tax issues to big clients such as: State Enterprises, Foreign Investment Companies and typical projects.



7. Mr. Phan Thanh Quan

Manager of Audit Department I

Mr. Quan earned his bachelor's degree of Finance from Hanoi University of Science and Technology and Certified Public Accountants from Ministry of Finance as well as other relevant certificates. He served as an audit assistant and auditor in several big firms prior to working in ATC. Mr. Quan is in charge of a number of large-scale audit programs and an expert in auditing consolidated financial statements for State corporations and State enterprises.



8. Mr. Nguyen Son Tung

Manager of Audit Department II

Mr. Tung graduated from Academy of Finance. He gained the CPA certificate and other relevant certificates after serving for VACO Vietnam – a member of Deloitte Touche Tohmatsu. Mr. Tung has a solid understanding on international standards on auditing. He is responsible for ATC's training courses besides the role of Manager of Audit Department II.



9. Ms. Truong Thi Hai Van

Manager of Audit Department III

Ms. Van has more than 10 years of experience in Auditing and Accounting sector after getting the Bachelor's Degree of Finance and Accounting of Vietnam University of Commerce. She has experienced in various positions such as General Accountant of Thang Long Co., Ltd, Chief Accountant of Hanoi Commerce – Industrial Equipment and Construction Co., Ltd before starting her role as Manager of Audit Department III.



10. Ms. Dang Thi Quynh Trang

Manager Consultant

Ms. Trang received her Economic Engineering degree from Hanoi University of Science and Technology and Financial Accounting Degree of National Economics University.

Prior to this role in ATC, Ms. Trang was General Accountant for Hanoi Construction Investment Joint Stock Company, Consultancy Manager of XVALUE Joint Stock Company. She has more than 10 years of experience in Auditing and Accounting field, Ms Trang has participated and managed many auditing and accounting contracts for State Enterprises and Foreign Investment Companies,...

PROFESSIONAL SERVICES

- Accounting, Auditing, Financial Management Courses for Clients
- Auditing and Accounting Practice Courses
- Business Administration Courses
- Internal Audit, Risk Management Courses
- ...

TRAINING SERVICES

- Recording and keeping Client's accounting books
- Consulting selection of accounting book model and Accounting System
- Consulting issues arising in accounting transactions
- Recruiting Accountants and Chief Accountants
- Consulting to develop accounting system to meet the demand of management
- Consulting the selection of appropriate Accounting software
- ...

ACCOUNTING SERVICES

AUDITING SERVICES

- Audit annual Financial statements
- Audit Financial statements for Tax purposes
- Audit finalization of the completed investment Projects
- Perform agreed upon procedures
- Review Financial statements
- Audit determining equity
- Audit compliance, operation and Internal Control
- ...

EVALUATION SERVICES

- Evaluation advisory services for special purposes: Equitization, Merge and Acquisition and Dissolution.
- Real Estate and tangible assets evaluation
- Evaluation of intangible assets like brand, goodwill
- ...

CONSULTANCY SERVICES

- Tax agent
- Tax consultancy
- Tax exemption, incentives, reduction and refund
- Tax preparation and finalization
- Personal Income Tax and International Tax Services
- Implementation of the appropriate Internal Control System, internal control regulations to the business model
- Equitization
- Investment project advisory: project planning , evaluation, and transfer
- IPO advisory
- Merge and Acquisition
- ...



TYPICAL CUSTOMERS

Throughout 10 years of operation, ATC has been providing professional services to hundreds of typical customers operating in various industries as follow:

The State Corporations and State Enterprises (over 100 regular customers)

State Enterprises	Business sectors
Vietnam Northern Food Corporation (VINAFOOD1) and its members	Food Trading
The Civil Engineering Construction Corporation No.4 (CIENCO No. 4) and its members	Construction of Transportations
The Sugar Corporation	Production and Trade in sugar products
The Members of Vietnam Steel Corporation	Steel Trading
The Members of Vietnam National Coal, Mineral Industries Holding Corporation	Coal & Mineral Trading
The Members of Song Da Holdings	Construction & Trading
The Members of Vietnam National Textile & Garment Corporation (VINATEX)	Textile production
The Members of LILAMA Corporation	Installing & Producing equipments
The Members of Vietnam National Oil & Gas Group	Producing & Trading oil and gas products
The Members of Hanoi Housing Development & Investment Corporation (HANDICO)	Construction & Trading property
Hanoi Construction Co. No.9	Construction
The Members of Vietnam Construction & Import-Export JSC. Corporation (VINACONEX)	Construction & Trading building materials
The Members of Vietnam Post & Telecommunications Corporation (VNPT)	Telecommunications & Posts
Over 50 State enterprises under the State authorities located in various areas throughout Vietnam	
...	

Foreign investment Enterprises

Japanese enterprises (over 20 typical customers)	Business sectors
Vietnam Technical R Company	Lens products
Hoa Binh Pacific Company	Agricultural products
Vietnam Kyoei Dietech Company	Electron circuits
Vietnam EIKOH Ltd., Company	Teaching Japanese
Sakura Preschool Ltd., Company	Preschool education
Vietnam Auto System Ltd., Company	Textile processing
Konisi Vietnam Ltd.	Bushing bearings
CIC Refractory Vina Limited Company	Trading
Gastech Ltd., Company	Latex gaskets processing
...	

Chinese, Taiwanese Companies (over 40 Companies)**Business sectors**

EH Vietnam Agriculture And Feed Co.,Ltd (Located in Bac Ninh, Ha Tay, Hai Phong, Dong Nai)	Live stock products
Jenway Industry Co., Ltd	Labels & motobike components products
Vietnam Dragon Jet Ltd., Company	Plastic products
Vietnam Chuyn Jaan Ltd., Company	Foam production
Vietnam Blanco Ltd., Company	Textile products
I Sheng Electric Wire & Cable Vietnam Company	Plug wires products
Global Sports Co., Ltd	Trading sporting instruments
Kien Hung Rubber Co., Ltd	Rubber products
Han You Engineering Jsc.	Producing & setting ducts
Vietnam Longtech Precision Ltd., Company	Electroplating spring processing
Daimond Ltd., Company	Producing machines & equipments
Hoa Dat Ltd., Company	Printing labels on plastic
Trung Phat Ltd., Company	Printing labels on plastic
Vietnam Chil Sung Ltd., Company	Textile products
Jiheng Ltd., Company	Producing car & motobike spare parts
Henry Ltd., Company	Producing car & motobike spare parts
Jegeliac Ltd., Company	Construction
Thang Nghiep Vietnam Ltd., Company	Construction
Indochina Embroidery & Print Company	Textile products
Samkwang Airtech Ltd., Company	Construction consultants
Grandocean Ltd., Company	Textile products
Semyung Vina Company	Installing electric equipments
Lien Hung Plastic Products Ltd., Company	Boot products
...	

South Korean Corporations (over 30 Customers)**Business sectors**

Myung Ji Importing Textile Company	Textile products
Ha Dong Vietnam Ltd., Company	Gloves products
KR Vina Ltd., Company	Construction
Vina Samwoo Construction Ltd., Company	Construction
International Viet Pan Pacific Company	Textile Products
Vietnam Global MFG Ltd., Company	Textile products
Hyundai Information Technology Company	Information technology
Vietnam Chil Sung Ltd., Company	Textile products
Vina KooK Je Ltd., Company	Textile products
Shilla Vina Ltd., Company	Textile & embroidery products
Inter Logo Co., Ltd	Printing & producing logo
Van Son Raise Feed Company	Feed products
...	

And about 50 customers from other countries, as well as various industries

The Group of Ltd., Company and JSC. (Over 100 Clients)

Clients	Business sectors
Ha Bac Trading & Construction Ltd., Company	Construction
Nam A Joint Stock Insurance Broker Company	Insurance brokerage
SEATECH Technology Inspires Business	Producing software
Vietnam Football Development JSC	Organizing football events & advertising
No. 28 Material and Housing Construction Joint Stock Company	Construction
Minh Anh Investment Joint Stock Company	Investment
Lac Viet Investment & Industry JSC	Investment
Pacific Industry JSC	Factory for lease
Bao Viet Investment JSC	Investment
Thang Long Investing & Developing Technology JSC	Investment
Quang Ngai Infrastructure and Development Limited Company	Investment
KBG Investment Construction & Trading Mineral, JSC	Investment
Thang Long Steel Joint Stock Company	Steel Trading
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The domestic and abroad projects

Projects	Donors
The project on preventing malaria sponsored by EC	Financed by EC
The Technical & Vocational Education project	Financed by Vietnamese Government and international organizations such as: ADB, AFD, NDF, JICA
The Study project on women in the workforce - NOVIB	Financed by the Netherlands Government
Tinh Thuong (Charity) Fund	Vietnam Women's Union
The Upgrading and Enlarging the electric welding mill - Hai Phong Vocational School Project	Financed by Japanese Embassy
The project of Construction of Primary School in Dung Phong Commune, Cao Phong District, Hoa Binh Province	Financed by Japanese Embassy
The Study project on the connection among Energy, Environment and Climate in SME in Vietnam	The German Church Institute
The project on Enhancing auditing operation in Vietnamese co-operative	The German Co-operative Association
The project on Enhancing Ophthalmic treatment techniques in Vietnam	Financed by Japanese Embassy
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The completing constructions (Over 300 big projects of construction)

Construction Projects	Investors
The components of project on improving & upgrading road network - Project WB4	No.2 Projects Authority Unit - The Ministry of Transport
The new Dong Nai bridge & the road attaching two bridge ends from Tan Van crossroad to the turnout in Bien Hoa City	Construction Corporation No.1 Company Limited
The project on improving & upgrading Highway No.32 from Son Tay to Trung Ha	No.2 Projects Authority Unit - The Transporting Department of Hanoi City
The turnout project in Vinh City, The Da Khai hydropower construction - Lam Dong Province	The Civil Engineering Construction Corporation No.4 (CIENCO No.4)
The project on improving the extended of Highway No.55 the Km96 +300 to the Km205+140 - Binh Thuan Province	The Projects Authority Unit Highway No.55 - The Transporting Office of Binh Thuan Province
The fiber optic communication lines in Ho Chi Minh Highway	The Vietnam Telecom National (VTN) - A Member of VNPT
The project: Rural health - Quang Ngai Province	The Healthy Department of Quang Ngai Province
The project on rural energy II - Quang Ngai Province (The antihypertensive)	The project Authority board on rural energy - Quang Ngai Province
The projects on Cultural-Sporting & Traveling of Projects Authority Unit - Quang Ngai Province	Cultural-Sporting & Traveling of Projects Authority Unit - Quang Ngai Province
The improving & upgrading projects of II Zone Road Authority	II Zone Road Authority - Directorate for Roads of Vietnam
The projects of Thanh Xuan District Projects Authority	Thanh Xuan District Projects Authority - Hanoi People's Committee
The projects of Hai Ba Trung District Projects Authority	Hai Ba Trung District Projects Authority - Hanoi People's Committee
The project of inter-provincial roads Xuan Giang - Na Ri, inter-provincial roads Bac Me - Duong Am, Ha Giang Province	PPMU Ha Giang - A Member of PMU6
The project of inter-provincial roads Quy Mong - Dong An, inter-provincial roads Mau A - Tan Nguyen, Thia Brigde, Hut Brigde, Yen Bai Province	PPMU Yen Bai - A Member of PMU6
The project widen Port 17352 ADSL 2 + ADSL network of Hanoi City	The Projects Authority Telecommunications Constructions of Hanoi City
The project on enlarging Alcatel Cau Giay System - Southen Thang Long - Hanoi City; Period: 2006 - 2008	
The project on improving & upgrading Highway 4D from Sapa to Lao Cai, Lao Cai Province	The Project Authority traffic constructions - Lao Cai Province
The project on constructing Tran Quy Cap Road, Huu Nghi Road - Hoa Binh Province	The Project Authority capital construction - Hoa Binh Province
The project on improving & upgrading Highway 2C - Tuyen Quang Province	The Transporting Department of Tuyen Quang Province
The New Trung Van Urban project	VINACONEX No.2 Company
Implementation of settlement constructions for over 100 foreign investment customers and over 50 State enterprises who are ATC's regular customers	Foreign Investment Enterprises and State Enterprises
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ATC'S ACTIVITIES

Leadership and Staff



Working Environment



Customer Relationship



ATC'S ACTIVITIES

Anniversaries and Events

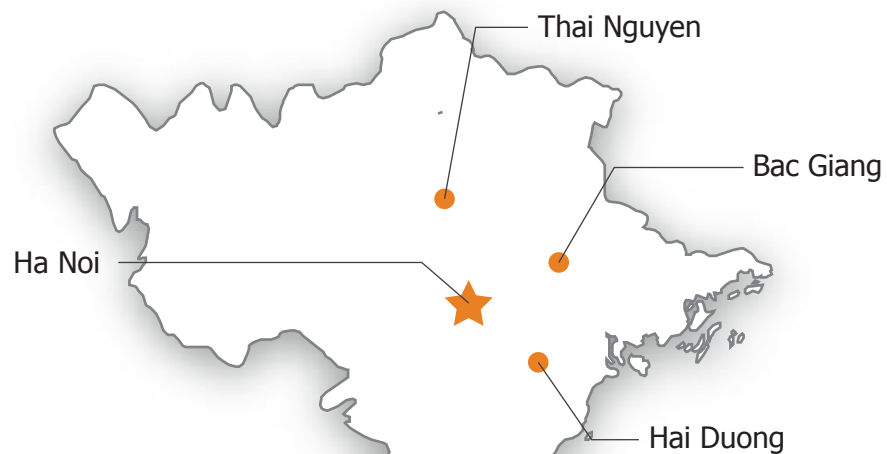


Activities of the Communist Party Cell and Youth Union



Sport – Travel





Representative Office in Bac Giang Province:

Plot 7, C8 Bailiwick, Ngo Van Canh Street,
Hoang Van Thu Ward , Bac Giang City

Representative Office in Thai Nguyen Province:

Alley 128, Group 24, Hoang Van Thu Ward,
Thai Nguyen City

Representative Office in Hai Duong Province:

No. 326, Nguyen Luong Bang Street,
Hai Duong Province

Representative Office in Quang Ngai Province:

Plot 5, Truong Xuan High Residence,
Quang Ngai Province

Representative Office in Ho Chi Minh City:

Room 205, HUD Building, 159 Dien Bien Phu Street,
Binh Thanh District, HCM City

A map of Southern Vietnam with two orange dots indicating office locations. Lines connect the dots to labels: Quang Ngai (top right) and Ho Chi Minh City (bottom right).

Quang Ngai

Ho Chi Minh City