Event: Hackstop 2021

Vehicle safety and Emergency Telematics



By Arsh Gopani Vraj Parikh

Amplifying India's Potential

Prodhyam



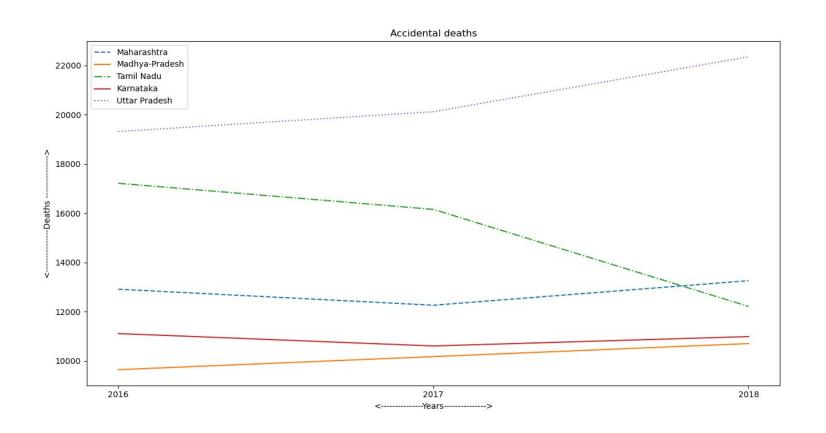
Problem Statement

I.T and advancements in safety technology for Vehicles



^{*}Saas - Software as a service

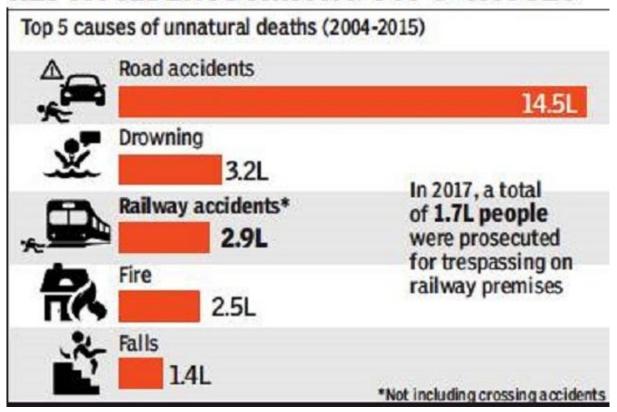
Current Market Scenarios



- Source
- The times of India and W.H.O

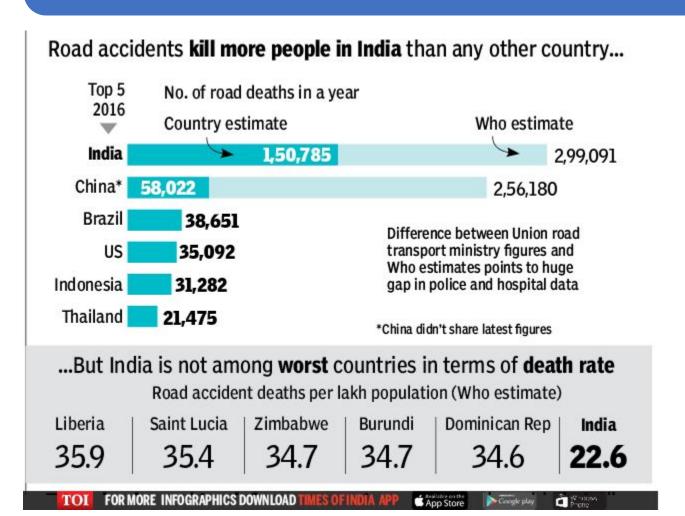
Causes of road-accidents

RLY ACCIDENTS AMONG TOP 3 CAUSES



A report in Hindustan Time states that, 39 Lakh deaths in span of 12 years could have been avoided

Certainly a mind Numbing figure



Source

The times of India and W.H.O.

https://timesofindia.indiatimes.com/india/ro ad-accidents-kill-more-kids-young-adults-g lobally-than-illness/articleshow/66995867. cms

Lets have Some Market Stats

Automotive Telematics Market:

\$99 Bn Market by 2027

Sources

Markets & Markets

Venture Beat

CAGR

The global digital process automation market is projected to grow from USD 6.77 billion in 2018 to USD 12.61 billion by 2023, at a CAGR of 13.3% from 2018 to 2023.

What Can be Done ??



What Can be done:

>>> Speed Limiting

>>>Vehicle to Vehicle communication

>>> Tracking



>>> Quick Response

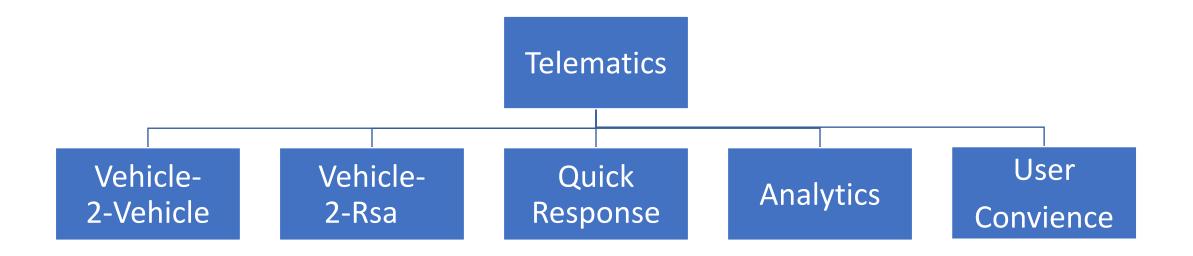
>>> Geofencing

>>> Stats and Behaviour

>>> Monitoring

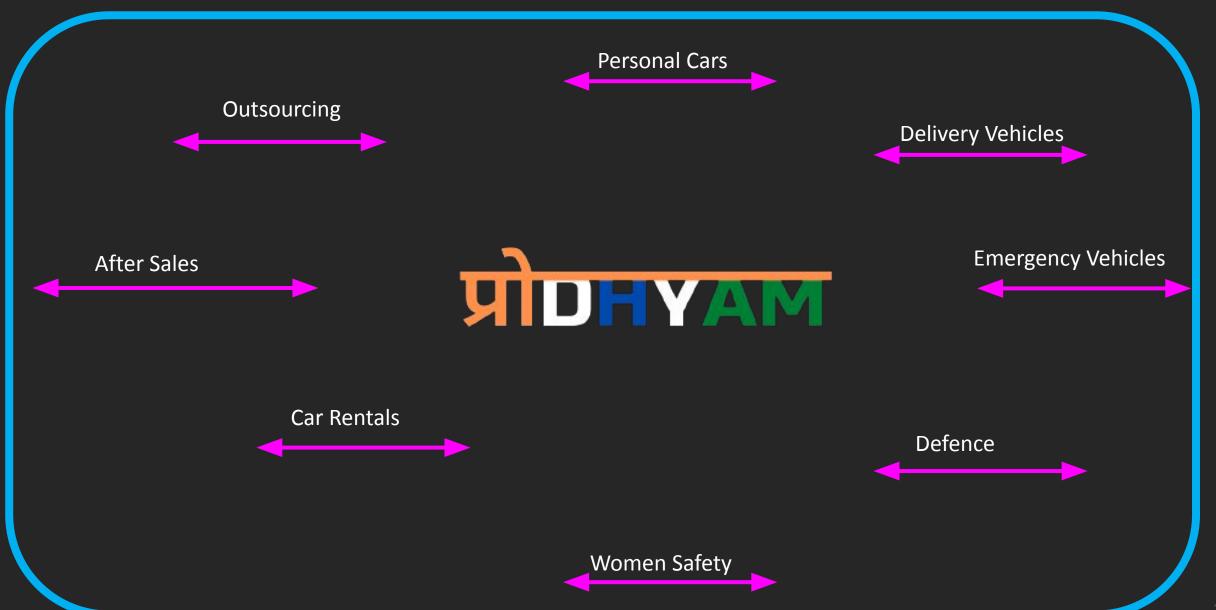
>>> Analytics of Vehicle

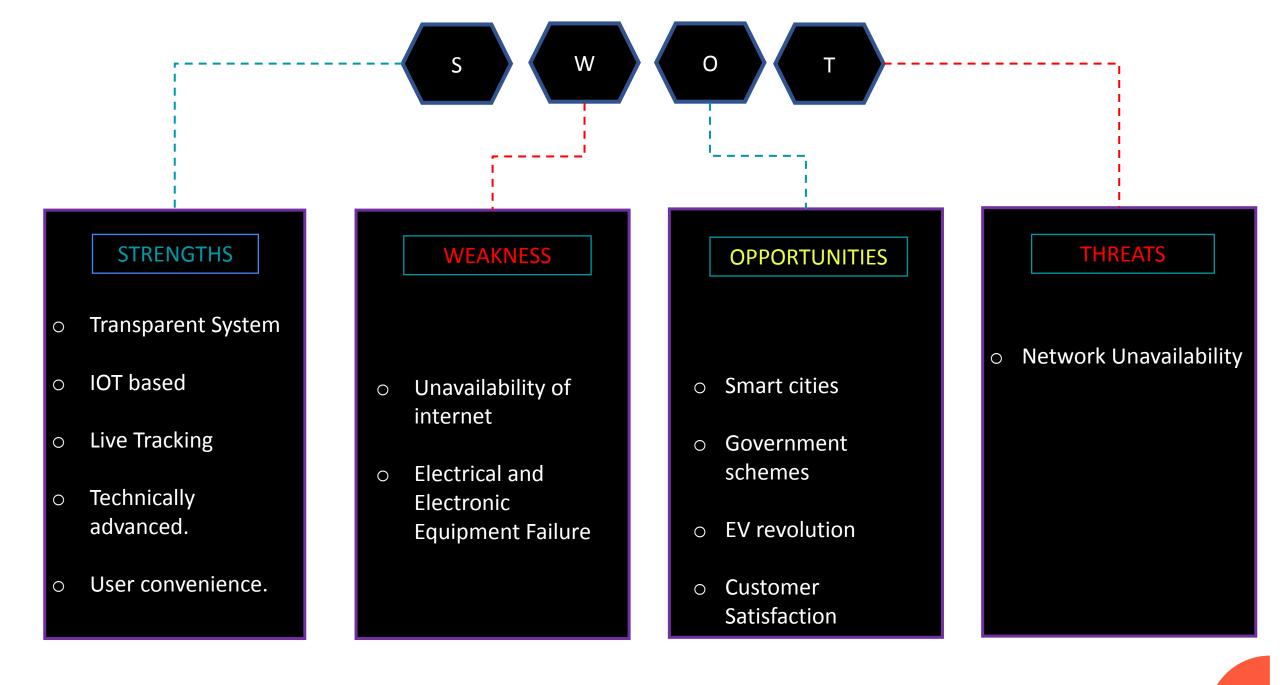
FIELDS OF APPLICATIONS OF MODELS



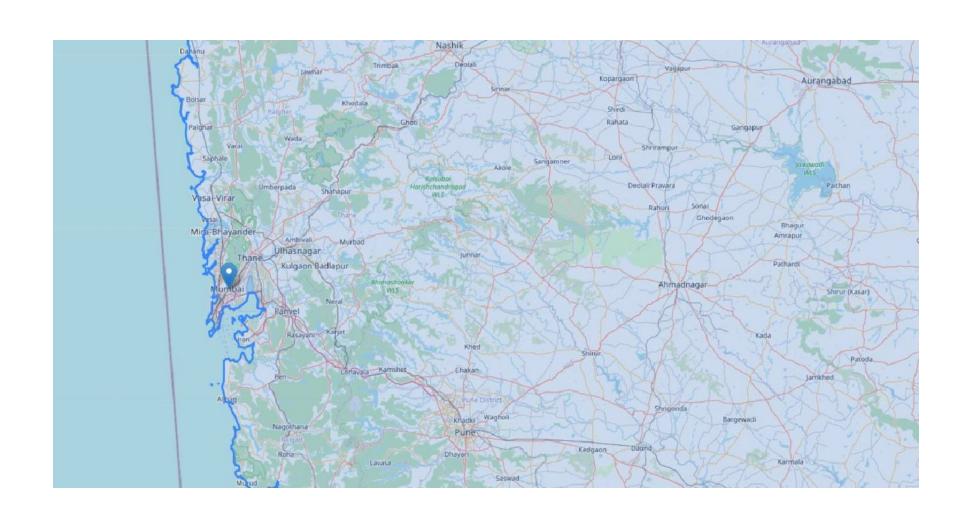
^{*}Rsa - Roadside assistance

Areas of Scalability:

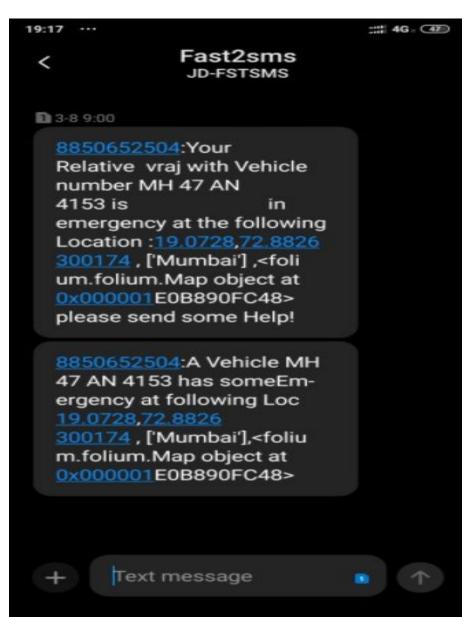




Some Glimpses of the idea



Sending Emergency Message to R.S.A



Business Model Canvas

Key Partners

- Showrooms
- Dealerships
- Wifi providers
- Software developers
- · Technical People

Key Activities

- Enabling IoT
- Establishing secure connections
- After Sales
 Services

Value Propositions

Convenience, user satisfaction, energy saving, practical, Revolutionizing The Vechicle safety. Small contribution towards a sustainable development

Customer Relationships

- 24x7 Emergency response team
- Warranty period
- Smart connectivity

Customer Segments: PUBLIC TRANSPORT, AUTO – RICKSHAWS

Key Resources

Human: Engineers, technicians, electric ians, software developers, testers etc
Intellect:
Patents, Brand deals, partnerships

Channels

Marketing , sales , support , etc

Cost Structure

 Infra, Development, Internet, software, permissions, patents, etc

Revenue Streams

Subscription, Adsense, premiums, services

Questions & Suggestions?? ?