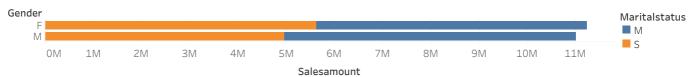
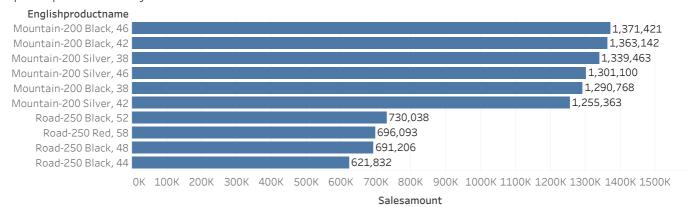
### Sales based on Gender



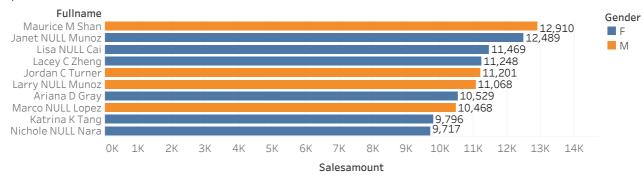
Sum of Salesamount for each Gender. Color shows details about Maritalstatus. The marks are labeled by Maritalstatus and % of Total Salesamount. The view is filtered on Maritalstatus, which keeps M and S.

Top 10 products by sales amount



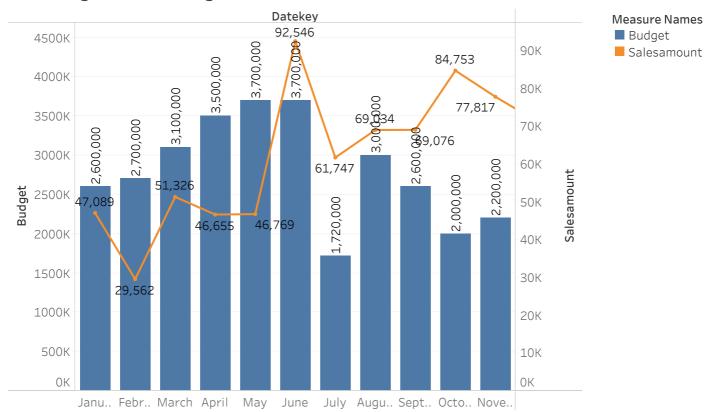
Sum of Salesamount for each Englishproductname. The marks are labeled by sum of Salesamount. The data is filtered on Englishcountryregionname, which keeps 6 of 6 members. The view is filtered on Englishproductname, which has multiple members selected.

### Top 10 customers



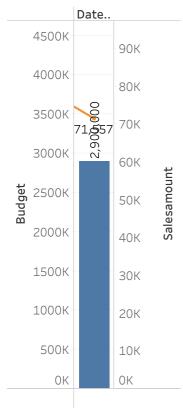
Sum of Salesamount for each Fullname. Color shows details about Gender. The marks are labeled by sum of Salesamount. The data is filtered on Englishcountryregionname and Action (Englishproductcategoryname). The Englishcountryregionname filter keeps 6 of 6 members. The Action (Englishproductcategoryname) filter keeps 4 members. The view is filtered on Fullname, which has multiple members selected.

### Sales figures vs. budget



The trends of Budget and Salesamount for Datekey Month. Color shows details about Budget and Salesamount. For pane Sum of Budget: The marks are labeled by Budget. For pane Sum of Salesamount: The marks are labeled by Salesamount. The data is filtered on Englishcountryregionname, Datekey Year and Action (Englishproductcategoryname). The Englishcountryregionname filter keeps 7 of 7 members. The Datekey Year filter keeps 2021, 2022 and 2023. The Action (Englishproductcategoryname) filter keeps 5 members. The view is filtered on Datekey Month, which excludes Null.

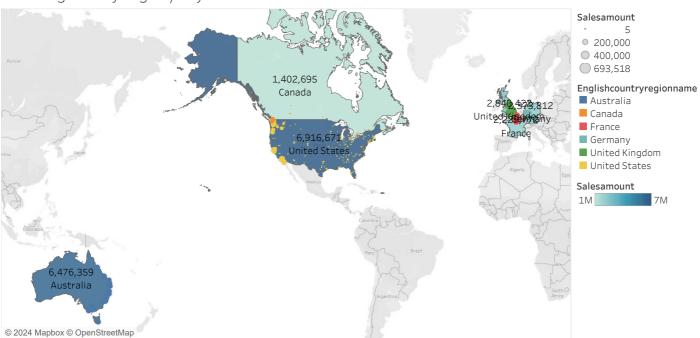
### Sales figures vs. budget



The trends of Budget and Salesamount for Datekey Month. Color shows details about Budget and Salesamount. For pane Sum of Budget: The marks are labeled by Budget. For pane Sum of Salesamount: The marks are labeled by Salesamount. The data is filtered on Englishcountryregionname, Datekey Year and Action (Englishproductcategoryname). The Englishcountryregionname filter keeps 7 of 7 members. The Datekey Year filter keeps 2021, 2022 and 2023. The Action (Englishproductcategoryname) filter keeps 5 members. The view is filtered on Datekey Month, which excludes Null.

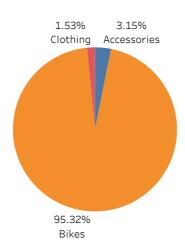
Measure Names
■ Budget
■ Salesamount

### Sales figures by region/city



Map based on Longitude (generated) and Latitude (generated). For marks layer Geography Data.csv.Englishcountryregionname: Color shows sum of Salesamount. The marks are labeled by sum of Salesamount and Englishcountryregionname. Details are shown for Englishcountryregionname. For marks layer Geography Data.csv.Stateprovincename: Color shows details about Englishcountryregionname. Size shows sum of Salesamount. Details are shown for Stateprovincename and City. The data is filtered on Action (Englishproductcategoryname), which keeps 4 members. The view is filtered on Englishcountryregionname, Latitude (generated) and Longitude (generated). The Englishcountryregionname filter keeps 6 of 6 members. The Latitude (generated) filter keeps non-Null values only.

### Product categories vs. sales amount





% of Total Salesamount and Englishproductcategoryname. Color shows details about Englishproductcategoryname. Size shows sum of Salesamount. The marks are labeled by % of Total Salesamount and Englishproductcategoryname. The data is filtered on Englishcountryregionname, which keeps 6 of 6 members.

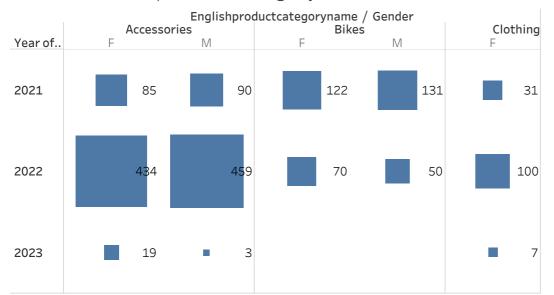
### Product subcategories vs. sales amount

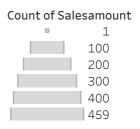
Englishproducts				
<b>Bottles and Cages</b>	56,798	S		
Fenders	46,620	_		
Helmets	225,336			
<b>Hydration Packs</b>	40,308			
Jerseys	172,951			
Mountain Bikes	8,603,421			
Road Bikes	8,750,976			
Shorts	71,320			
Tires and Tubes	245,529			
Touring Bikes	3,844,801			

Sum of Salesamount broken down by Englishproductsub-categoryname. Color shows sum of Salesamount. The marks are labeled by sum of Salesamount. The data is filtered on Englishcountryregionname, which keeps 6 of 6 members. The view is filtered on Englishproductsubcategoryname, which has multiple members selected.

# Salesamount 40,308 9M 40,308 9M

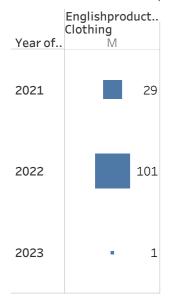
### Sales based on product category

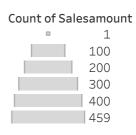




Count of Salesamount broken down by Englishproductcategoryname and Gender vs. Datefirstpurchase Year. Size shows count of Salesamount. The marks are labeled by count of Salesamount. The data is filtered on Date Year, which keeps non-Null values only. The view is filtered on Datefirstpurchase Year, which excludes 2020.

### Sales based on product category





Count of Salesamount broken down by Englishproductcategoryname and Gender vs. Datefirstpurchase Year. Size shows count of Salesamount. The marks are labeled by count of Salesamount. The data is filtered on Date Year, which keeps non-Null values only. The view is filtered on Datefirstpurchase Year, which excludes 2020.

### Sales with timeline

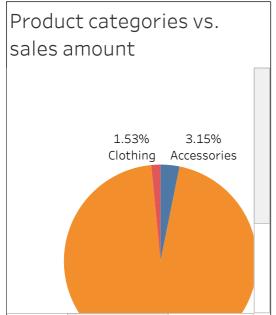
Year of Shipdate	Englishprod	2021	Orderdate 2022	2023	Salesam	ount
2021	Bikes	5,660,947			643	15M
2022	Accessories	2,147	656,413			
	Bikes	178,748	15,125,900			
	Clothing	643	317,769			
2023	Accessories		11,829	30,371		
	Bikes		233,603			
	Clothing		6,037	15,323		

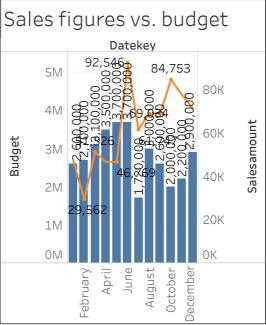
Sum of Salesamount broken down by Orderdate Year vs. Shipdate Year and Englishproductcategoryname. Color shows sum of Salesamount. The marks are labeled by sum of Salesamount. The view is filtered on Shipdate Year, which keeps 2021, 2022 and 2023.

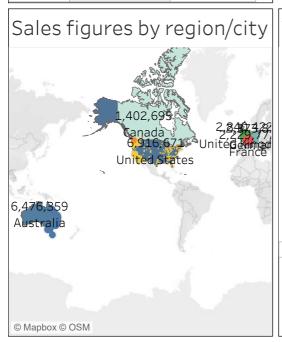


# The Bike Haven

The bike store



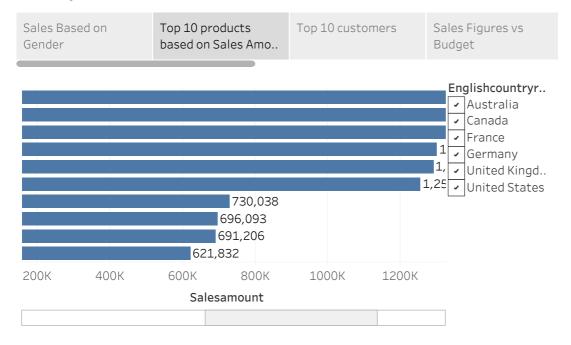




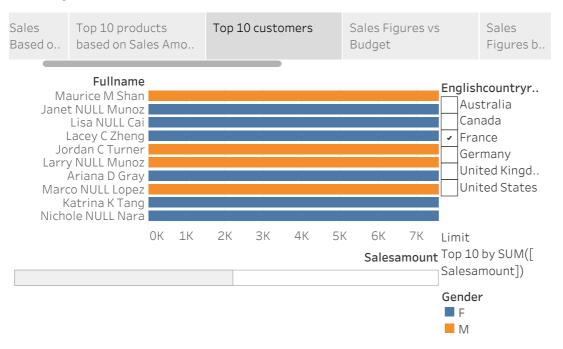




From the above column chart, we note that the sales is mostly done to females that men. Further, if we hover through the bar chart, we can see from the tooltip that most sales happened for men after they were married. However, sales were more for women when they are single.

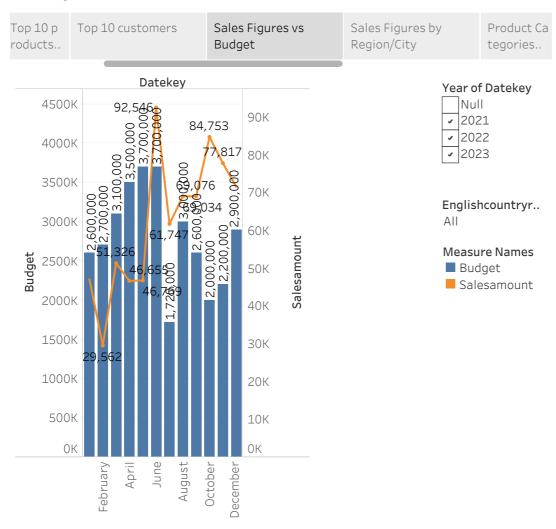


The above column chart shows the top 10 products that were sold. The highest sold were 1,373,470 (Mountain-200 Black,46). Further, we can find out the top 10 products sold based on countries as well by clicking the filter options.



The above column chart shows the top 10 customers who purchased the products from The Bike Haven. The higest purchase is made by Nichole Null Nara (13,295.4). The blue bar represents female and the orange bar represents male. Further, we can analyze top customers from each country as well by selecting the fliters on the right

Story 1



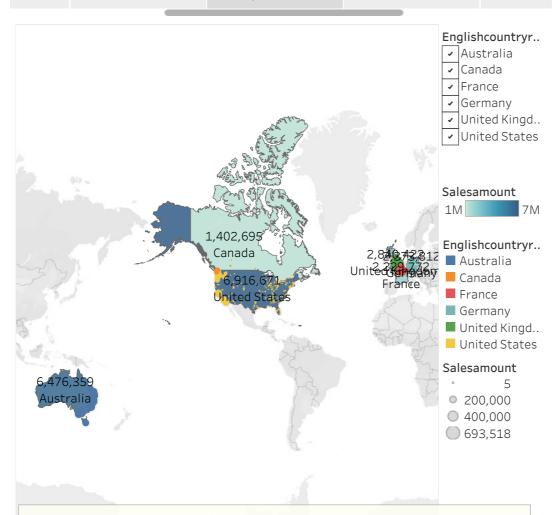
The above bar graph shows the monthly wise sales amount vs the budget amount. We can note that the Sales and budget amount was highest in the month of June. Further, we can analyze by considering year wise also country wise using the filter options. Also, the blue bars represent Budget and the orange line represent Sales amount.

Top 10 custom..

Sales Figures vs Budget Sales Figures by Region/City

Product Categories vs Sales Amount

Product Su bcategori..

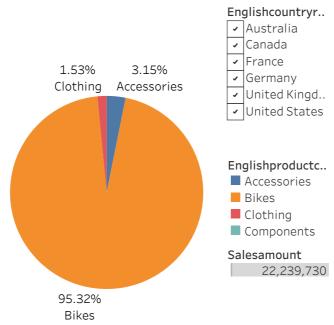


The above map chart shows the sales done based on country and city. We note that United states is having the highest sales. Further, based on city, the highest sales is done in California. Based on the filters available, we can analyze for each country regarding overall sales.

© 2024 Mapbox © OpenStreetMap

Story 1



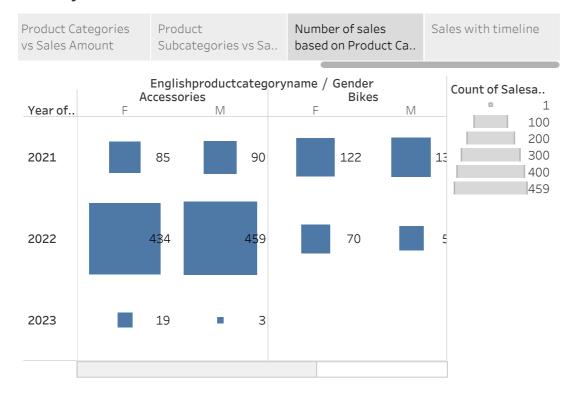


The above pie chart shows the sales of each product category. We note that Bikes (96.46%) are having the highest percentage of sales followed by Accessories and Clothing. Further, We can find sales of each category based on country wise as well.

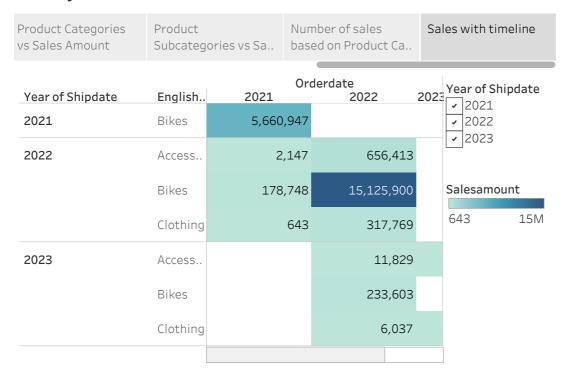
Sales Figures		Categories Amount	Product Subcategories vs Sa	Number of sales based on Product Ca	Sales with timeline
Englishpo Bottles a Fenders Helmets Hydratio Jerseys Mountain Road Bik Shorts	nd Cages n Packs n Bikes es	46,620 225,336 40,308 172,951 8,603,421 8,750,976 71,320		✓ Au: ✓ Car ✓ Fra ✓ Ge ✓ Un	hcountryr stralia nada ince rmany ited Kingd ited States
Tires and Touring E		245,529 3,844,801		<b>Salesa</b> 40,30	mount 8 9M

The above table shows the sales of product subcategories. We note that Road Bikes are sold more followed by Mountain Bikes and then Touring Bikes. Also, we can analyze the sales of each product subcategories based on country wise, helping to analyze which country is selling more Road Bikes, Mountain Bikes etc.

Story 1



From the above heat map, we can analyze the number of products sold based on product category. We note thatin overall the accessories were mostly sold in the year 2022 to Men (459). In 2023, the sales drastically reduced.



From the above highlight table, we note that the highest sales were done in the year 2022 (shipdate and orderdate) and most of the sales were done on Bikes. Then the highest sales on Bikes were done in the year 2021.