



**FILTERS**

region All  
market All  
division All  
customer All  
FY 2019

**P & L**  
**By Fiscal Months**  
All values in USD

Metrics	Quarters						
	Q1				Q2		
	Sep	Oct	Nov	Dec	Jan	Feb	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	



Q3			Q4			Grand Total	
Mar	Apr	May	Jun	Jul	Aug		
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M	
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M	
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M	
41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%	