

Vadad Rzali, MBA

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PROFESSIONAL EXPERIENCE

Senior Associate, Strategic Financial Planning & Analysis June 2021 – Present

Northleaf Capital Partners Toronto, Canada

- Leading Financial Planning and Analysis function
- Owning and evolving the company 5 year rolling corporate financial model
- Preparing monthly and quarterly management reporting with commentary and analysis for Northleaf's strategic partners and Board of Directors
- Building and maintaining firm models (fund economic and performance models)
- Preparing AUM continuity reporting including main drivers such as fundraising and investment pacing

Associate, Corporate Development May 2020 – May 2021

Nutrien Calgary, Canada

- Working with leaders across the company to maximize long-term value creation through a unified corporate strategy
- Supporting the Corporate Development team during M&A activity, which may include competitive landscape analysis, pipeline development, strategic due diligence, financial modelling, transaction management, and post-merger integration
- Analyzing target companies' budgets, income statement forecasts, and other financial data
- Strategizing, developing, and proposing deal structures based on findings and insights to contribute to the overall acquisition strategy
- Working with counterparts at target companies on activities related to pre-acquisition

Senior Associate, Capital Projects & Infrastructure Jan 2019 – May 2020

PwC Calgary, Canada

- Participated in developing and revising financial models for debt restructuring, cash flow forecasting, valuation and other purposes
- Carried out studies of financial markets and various industries
- Participated in writing reports and information memorandums
- Assisted in the preparation of proposals for certain projects
- Assisted in developing business opportunities for the Infrastructure and Project Finance Group

Senior Consultant, Deals Oct 2017 – Dec 2018

PwC Baku, Azerbaijan

- Prepared financial and economic analyses and forecasts on client companies, comparable transactions and public companies
- Applied finance knowledge to effectively diagnose a crisis situation and help stabilize a client's business
- Discussed with clients value analysis assumptions, interim and final results
- Developed financial models for value analysis purposes and preparation of proposals and sales pitches
- Wrote final reports on performed financial analysis

Consultant, Valuation & Economics Feb 2017 – May 2017

PwC Moscow, Russia

- Seconded to PwC Moscow office to participate in business valuation projects

Consultant, Deals Nov 2015 – Sep 2017

PwC Baku, Azerbaijan

- Developed financial models for value analysis purposes and preparation of proposals and sales pitches
- Drafted and wrote reports and findings on performed financial analysis including the preparation of tables, exhibits and charts
- Researched the industry for both deal origination and transaction analysis and opportunities

Leading Specialist, Risk Management Jul 2015 – Oct 2015

Bank Standard, Baku, Azerbaijan

- Performed the macro-stress testing of the bank's loan portfolio based on scenarios provided by the Central Bank of Azerbaijan Republic
- Prepared the market risk and liquidity gap analyses report on a weekly basis

Analyst, Investment Banking and Treasury

Jun 2012 – Jun 2014

Bank Standard, Baku, Azerbaijan

- Provided fundamental and technical analyses of listed companies
- Examined and analyzed portfolios of the best performing hedge funds
- Back-tested portfolio strategies via Zacks Wizard software and modify the strategies for the highest payoff

EDUCATION

- MBA (Finance), ADA University, Baku, Azerbaijan (2015-2017)
- Bachelor of Science in Finance, State University of Economics, Baku, Azerbaijan (2010-2014)

ADDITIONAL INFORMATION

- Pursuing CFA designation: Passed CFA Level II Exam
- Pursuing ACCA designation: Passed Applied Knowledge and Skills Exams (F1-F9, P1)
- Winner of Azerbaijan Business Case Competition (2013)
- Fluent Russian and Turkish languages