

Sales - 2025 (till-date)	1/31/25	2/28/25	3/31/25	4/30/25	5/31/25	6/30/25	7/30/25	8/30/25	9/30/25	10/30/25	11/30/25	12/31/25
Cars	616,182	586,118	549,342									
Trucks	157,186	122,022	128,375									
Service Plans	\$386,684,000	\$354,070,000	\$396,815,000									
Total Inventory (Cars & Trucks)	1,075,834	1,001,902	1,056,887									

Monthly Sales - 2024	1/31/24	2/28/24	3/31/24	4/30/24	5/31/24	6/30/24	7/30/24	8/30/24	9/30/24	10/30/24	11/30/24	12/31/24
Cars	261,195	626,830	549,342	568,628	561,678	438,994	395,123	115,190	123,234	115,298	368,798	287,998
Trucks	48,714	38,767	56,489	62,527	49,138	32,576	43,396	63,926	30,613	57,966	39,018	55,788
Service Plans	\$ 1,996,635	\$ 3,948,917	\$ 2,151,346	\$ 2,290,463	\$ 7,525,210	\$ 6,674,859	\$ 5,142,747	\$ 2,985,143	\$ 3,495,854	\$ 3,583,443	\$ 1,328,582	\$ 1,124,842
Total Inventory (Cars & Trucks)	35,701	72,116	19,506	13,992	12,455	56,903	40,709	76,635	65,776	50,637	33,558	49,951

Yearly Sales - 2010 to 2023	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cars Yearly sales	6,115,050	6,457,145	6,886,132	6,113,373	6,939,767	6,477,677	6,492,276	6,586,788	6,155,825	6,900,913	6,245,522	6,006,621	6,327,285	6,397,544
Trucks Yearly sales	573,471	693,342	569,201	675,492	629,364	608,892	550,237	617,278	573,507	562,984	614,354	609,451	590,719	669,312
Service plans	\$ 38,088,087	\$ 46,745,348	\$ 30,902,295	\$ 48,219,292	\$ 42,941,480	\$ 31,295,625	\$ 47,570,373	\$ 48,458,395	\$ 43,929,150	\$ 48,588,474	\$ 39,454,189	\$ 37,620,961	\$ 31,395,391	\$ 48,202,446

DETAILED DAILY SALES FOR 2025 BELOW

Date	CarsSold	TrucksSold	Car Inventory	Truck Inventory	ServicePlans	Phone Sales Oppertunities	InPerson (IPEA)	Web Sales Oppertunities
1/1/25	11,353	5,255	21,477	7,777	8,304,000	3,455	39,734	78,061
1/2/25	11,120	6,805	26,281	8,437	8,962,500	5,269	23,475	96,037
1/3/25	20,676	5,466	38,710	7,631	13,071,000	5,595	34,622	62,235
1/4/25	11,399	5,407	23,274	4,516	8,403,000	3,281	46,167	29,844
1/5/25	13,410	6,033	29,219	3,852	9,721,500	5,240	10,763	82,192
1/6/25	28,475	6,770	26,473	7,334	17,622,500	5,545	20,412	49,379
1/7/25	24,962	4,168	32,367	3,331	14,565,000	5,289	12,201	83,747
1/8/25	13,428	6,925	23,037	3,946	10,176,500	5,358	45,804	28,729
1/9/25	12,748	4,628	34,642	8,888	8,688,000	5,704	21,523	59,338
1/10/25	18,057	5,431	39,908	5,639	11,744,000	5,026	38,798	95,142
1/11/25	28,619	2,973	31,093	7,284	15,796,000	4,537	41,464	84,245
1/12/25	24,069	3,962	29,672	5,363	14,015,500	5,282	46,295	21,533
1/13/25	12,553	2,611	26,503	6,311	7,582,000	4,811	24,821	95,141
1/14/25	21,320	4,978	31,609	3,798	13,149,000	6,823	39,946	37,873
1/15/25	28,035	4,906	22,155	4,604	16,470,500	5,295	15,263	40,449
1/16/25	28,383	4,930	27,755	6,913	16,656,500	6,736	46,621	61,165
1/17/25	19,901	6,903	27,587	7,678	13,402,000	6,637	29,436	37,116
1/18/25	12,938	2,500	29,068	8,223	7,719,000	3,877	19,093	38,564
1/19/25	28,638	6,422	38,788	4,441	17,530,000	3,460	13,016	24,151
1/20/25	27,038	5,800	20,935	4,410	16,419,000	3,006	41,703	91,543
1/21/25	17,271	3,714	22,346	3,162	10,492,500	4,661	31,535	83,411
1/22/25	29,360	3,292	36,296	7,118	16,326,000	3,619	27,851	20,121
1/23/25	20,839	6,858	35,991	3,133	13,848,500	4,965	31,900	26,418
1/24/25	22,093	2,957	31,601	5,936	12,525,000	4,685	23,031	41,817
1/25/25	28,545	5,190	21,953	6,136	16,867,500	6,822	44,978	47,854
1/26/25	21,915	6,283	21,557	9,458	14,099,000	5,757	35,541	28,586
1/27/25	11,398	6,696	21,010	8,452	9,047,000	3,768	42,902	28,113
1/28/25	12,142	4,292	25,720	7,370	8,217,000	4,577	12,085	31,400
1/29/25	18,922	5,531	31,093	4,616	12,226,500	4,863	39,810	70,316
1/30/25	19,436	3,796	25,615	7,488	11,616,000	3,996	31,414	67,528
1/31/25	17,139	5,704	31,889	6,965	11,421,500	6,741	40,865	94,600
Total JAN 2025 sales	616,182	157,186	885,624	190,210	386,684,000	154,680	973,069	1,736,648

Date	CarsSold	TrucksSold	Car Inventory	Truck Inventory	ServicePlans	Phone Sales Oppertunities	InPerson (IPEA)	Web Sales Oppertunities
2/1/25	14,990	5,008	20,104	2,971	9,999,000	6,753	31,376	98,996
2/2/25	20,300	5,000	31,913	2,712	12,650,000	3,339	35,941	28,469
2/3/25	26,124	5,325	34,227	4,628	15,724,500	6,183	19,686	78,805
2/4/25	26,706	3,627	38,226	5,888	15,166,500	3,677	16,155	41,945
2/5/25	18,084	4,864	24,863	2,965	11,474,000	5,442	15,508	73,895
2/6/25	26,023	2,704	24,877	8,747	14,363,500	4,279	34,324	69,181
2/7/25	15,939	3,782	34,691	3,736	9,860,500	5,048	25,810	70,128
2/8/25	28,251	4,156	24,992	2,019	16,203,500	5,255	12,941	59,710
2/9/25	20,069	5,688	29,211	7,622	12,878,500	5,320	21,872	50,729
2/10/25	25,891	2,241	28,355	2,443	14,066,000	3,030	25,153	96,041
2/11/25	16,063	3,161	37,255	5,145	9,612,000	3,807	46,747	97,334
2/12/25	16,652	4,437	26,465	3,586	10,544,500	3,271	32,582	81,849
2/13/25	28,202	3,406	24,564	9,168	15,804,000	4,312	13,675	77,458
2/14/25	23,556	3,600	26,854	7,755	13,578,000	5,632	45,688	77,710
2/15/25	12,600	6,553	37,291	7,092	9,576,500	4,095	33,825	82,596
2/16/25	21,547	3,378	36,376	7,486	12,462,500	4,812	36,079	46,371
2/17/25	12,738	5,719	26,074	2,858	9,228,500	5,664	30,643	45,683
2/18/25	26,242	2,104	21,832	6,619	14,173,000	3,139	12,422	83,777
2/19/25	21,007	5,663	20,514	4,408	13,335,000	5,176	41,398	43,480
2/20/25	19,118	6,511	27,350	9,803	12,814,500	5,541	40,143	93,774
2/21/25	21,956	4,021	34,266	3,740	12,988,500	3,623	27,284	26,416
2/22/25	24,682	5,530	39,806	7,634	15,106,000	6,134	33,638	27,719
2/23/25	22,694	2,853	27,416	8,835	12,773,500	5,187	20,092	40,572
2/24/25	21,563	3,083	32,913	5,777	12,323,000	5,648	28,168	93,628
2/25/25	26,820	4,488	35,655	3,942	15,654,000	4,398	14,836	84,730
2/26/25	21,663	3,877	24,637	5,147	12,770,000	5,998	10,041	81,679
2/27/25	11,722	6,106	34,616	4,854	8,914,000	5,480	21,281	83,626
2/28/25	14,916	5,137	39,213	9,766	10,026,500	4,836	10,351	88,599
Total FEB 2025 sales	586,118	122,022	844,556	157,346	354,070,000	135,079	737,659	1,924,900

Date	CarsSold	TrucksSold	Car Inventory	Truck Inventory	ServicePlans	Phone Sales Oppertunities	InPerson (IPEA)	Web Sales Oppertunities
3/1/25	28,049	3,702	38,459	3,853	15,875,500	5,855	19,913	67,403
3/2/25	19,615	4,791	27,076	5,009	12,203,000	5,906	48,427	22,751
3/3/25	17,673	4,065	25,207	4,858	10,869,000	4,021	46,619	30,498
3/4/25	14,914	2,869	25,634	7,002	8,891,500	4,911	14,876	33,485
3/5/25	18,503	5,586	27,690	4,972	12,044,500	6,712	45,960	61,030
3/6/25	10,151	6,616	30,249	3,171	8,383,500	6,387	37,512	97,251
3/7/25	18,519	5,751	21,741	9,486	12,135,000	6,029	35,932	88,794
3/8/25	26,561	3,400	35,268	3,489	14,980,500	4,648	17,196	69,198
3/9/25	20,012	3,097	24,086	9,761	11,554,500	4,983	25,651	68,191
3/10/25	28,664	3,623	29,395	8,661	16,143,500	3,433	38,635	39,167
3/11/25	24,291	4,725	38,093	2,535	14,508,000	5,530	30,770	98,216
3/12/25	15,062	2,342	35,478	8,317	8,702,000	3,419	26,395	68,438
3/13/25	14,441	3,273	34,191	8,124	8,857,000	6,769	44,110	36,916
3/14/25	21,476	4,496	22,881	7,598	12,986,000	3,569	35,074	96,335
3/15/25	27,598	2,634	38,971	5,027	15,116,000	6,085	43,908	73,856
3/16/25	18,249	4,341	36,864	4,107	11,295,000	3,467	29,566	91,316
3/17/25	17,701	6,097	26,981	7,195	11,899,000	6,920	21,791	33,799
3/18/25	14,300	4,054	25,529	6,860	9,177,000	6,575	43,782	55,073
3/19/25	10,086	5,608	28,330	9,258	7,847,000	3,888	37,841	28,229
3/20/25	12,206	5,439	31,289	5,157	8,822,500	3,532	40,003	87,155
3/21/25	29,924	4,336	22,226	4,649	17,130,000	4,727	25,600	94,981
3/22/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/23/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/24/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/25/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/26/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/27/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/28/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/29/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/30/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
3/31/25	25,726	3,753	25,421	4,795	14,739,500	6,806	47,665	92,261
Total MAR 2025 sales	665,255	128,375	879,848	177,039	396,815,000	175,426	1,186,211	2,264,692