Phase 4: Process Automation

Goal: Automate tasks for Membership & Subscription Manager.

Validation Rules:

- End Date must be after Start Date.
- Subscription cannot be created without Start Date.

Flows:

1. Auto Set End Date

- Record-Triggered Flow on Subscription creation.
- If Plan = Basic → End Date = Start + 30 days.
- If Plan = Premium → End Date = Start + 90 days.
- If Plan = Gold \rightarrow End Date = Start + 365 days.

2. Renewal Reminder Email

- Scheduled Flow (daily at 9 AM).
- Finds Subscriptions expiring in 7 days.
- Sends email reminder to Member.

3. Auto Expire Subscription

- Record-Triggered Flow on Subscription update.
- If Today > End Date → Status = "Expired".

Email Alerts:

- Reminder Email sent 7 days before expiry using Text Template.

Approval Process (Optional):

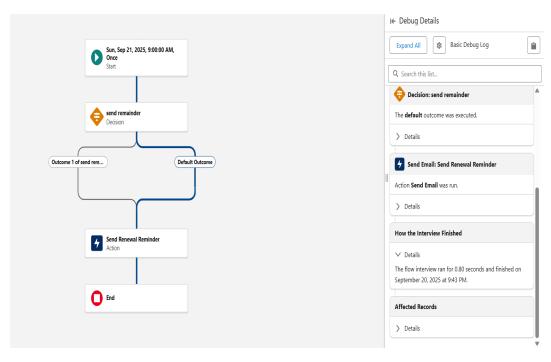
- Subscriptions above a threshold can be routed for Manager Approval.

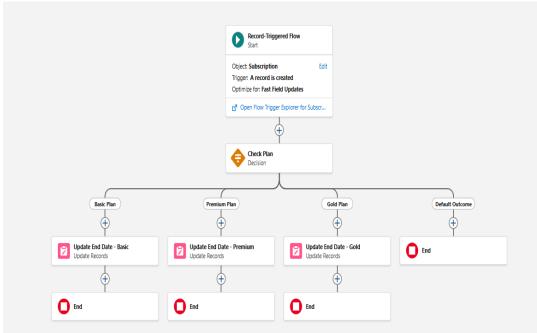
Extra Automations:

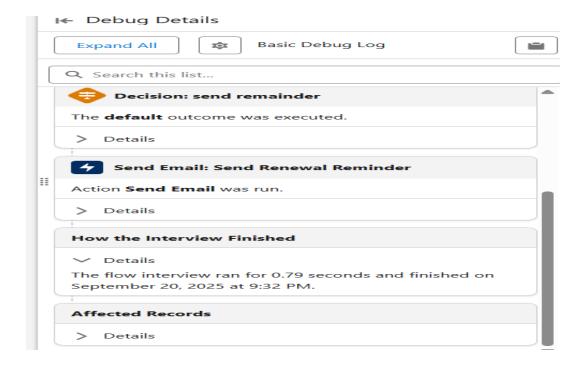
- Create a Task for Admin when a new subscription is created.
- In-app Notification for Agents after approval.

Screenshots:

Below are key flow automations implemented in Salesforce.







Conclusion:

Process automation ensures smooth handling of subscription lifecycles, from auto-calculating dates to sending reminders and updating statuses. This makes the system scalable, reliable, and interview-ready.