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BHIMA JEWELLERY SALES & STOCK ANALYSIS DASHBOARD



₹ 256K

Total Sales

31K

Total Qty Sold

₹ 7,047

Total CGST

₹ 7.05K

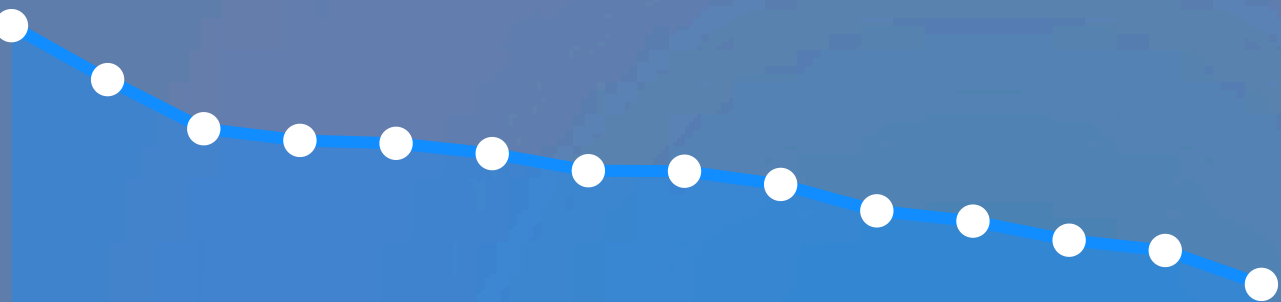
Total SGST

₹ 12K

Total IGST

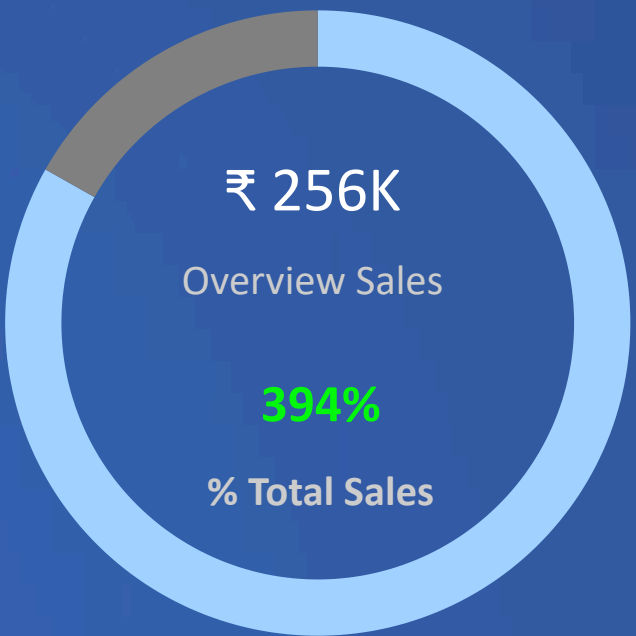
₹ 26K

Total Tax Amount



CY Sales

PY Sales



Stock Details

Total Sales by Branch/Design/Supplier

Overview Sales ₹ 2.75K ₹ 58.14K

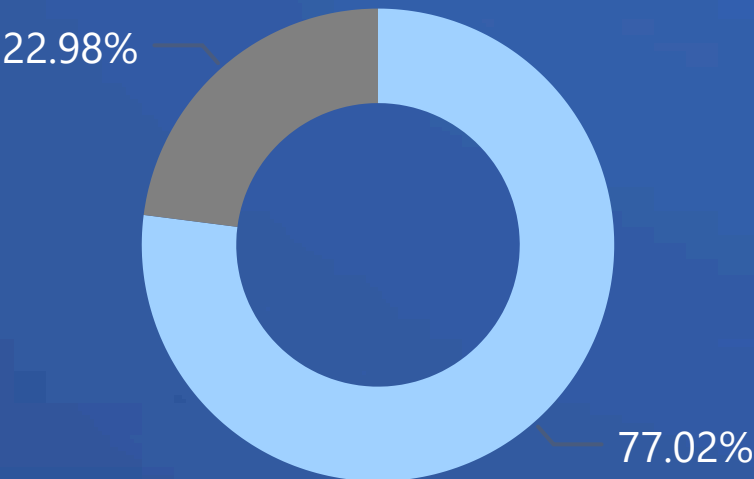


Available Qty by Gold vs Diamond

GS NGD NGO



Qty Sold by Gold vs Diamond



CY vs PY Sales by Year/Branch

CY Sales and PY Sales by Financial Year, Branch

	PY	AC	ΔPY	ΔPY%
2018/2019		80.3K	+80.3K	
ASR		19.9K	+19.9K	
CBT		2.5K	+2.5K	
EDP		1.7K	+1.7K	
EKM		9.9K	+9.9K	
KGL		6.4K	+6.4K	
KTM		16.6K	+16.6K	
MYS		885.8	+885.8	
PMN		5.6K	+5.6K	
PNR		5.7K	+5.7K	
SMG		3.0K	+3.0K	
SPL		2.6K	+2.6K	
TPR		854.1	+854.1	
TPZ		3.7K	+3.7K	
TVL		829.4	+829.4	
2019/2020	80.3K	71.3K	-9.0K	-11.2
2020/2021	71.3K	17.1K	-54.3K	-76.1
2021/2022	17.1K	19.0K	+1.9K	+11.3
2022/2023	19.0K	10.1K	+21.1K	+112.6



total Working Day (working day)



1304

Is this useful?

Sales Summary

At ₹ 58,136, KTM had the highest Overview Sales and was 2,011.76% higher than MYS, which had the lowest Overview Sales at ₹ 2,753.

Across all 14 Branch, Overview Sales ranged from ₹ 2,753 to ₹ 58,136.

NGD accounted for 73.79% of Available Qty.



Stock Details

ASR

CBT

EDP

EKM

KGL

KTM

MYS

PMN

PNR

SMG

SPL

TPR

TPZ

TVL

Gold

Diamond

Silver



Go Back



SMG 11503

31K

Total Stock Left

1M

Total Gross Wt.

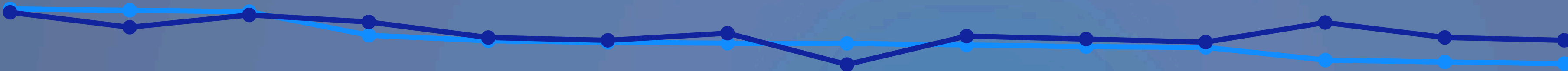
799K

Total Net Wt.

52K

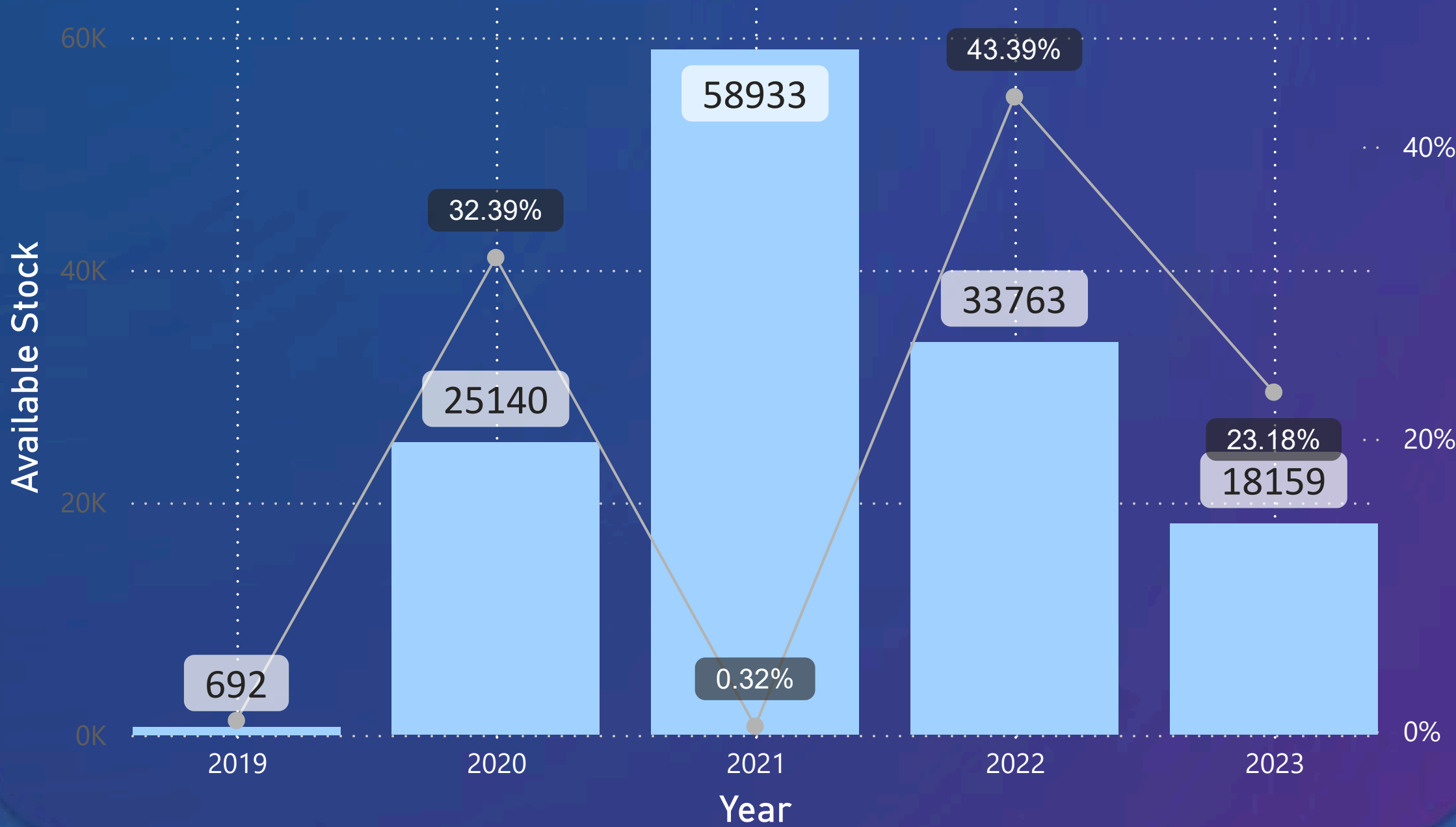
Total Stone Wt.

Stock Left % Diff Stock



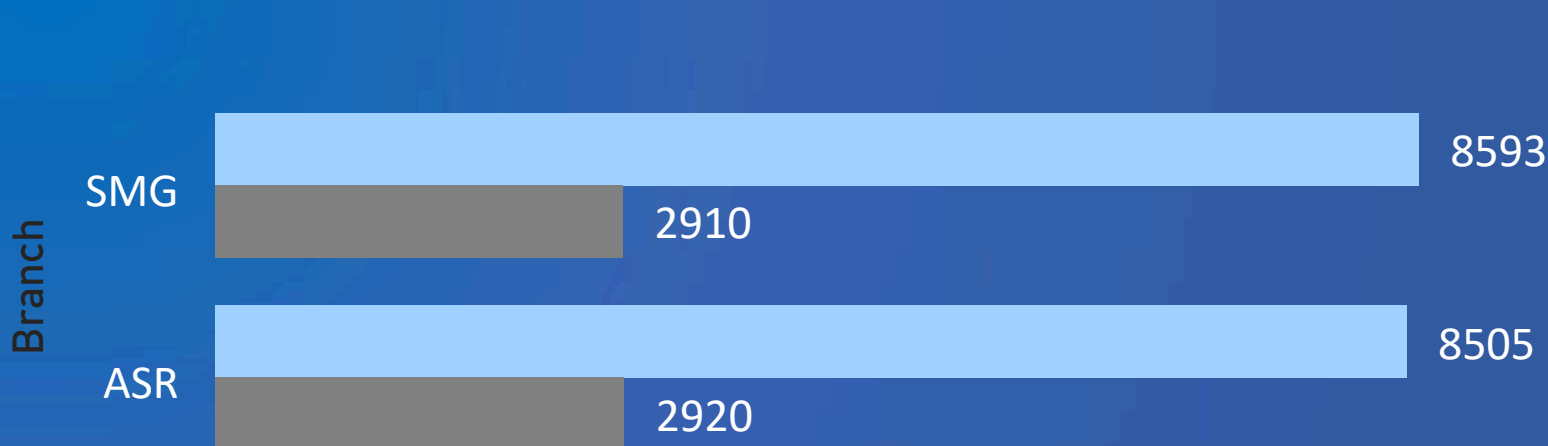
Stock Left vs Avg Stock by Year/Quater/Month

Available Stock %GT Overview Stock Net



Stock Left by Branch/Design

GS NGD NGO



Stock Left by Branch/Supply



total
Working Day (working day)



1304

Count of Ev Calendar

Is this useful?

Stocks Summary

SMG in GS made up 6.29% of Overview Stock Left.

Average Overview Stock Left was higher for NGD (7,359.43) than NGO (2,403.93).

Overview Stock Left for NGD and NGO diverged the most when the Branch was SMG, when NGD were 5683 higher than NGO.

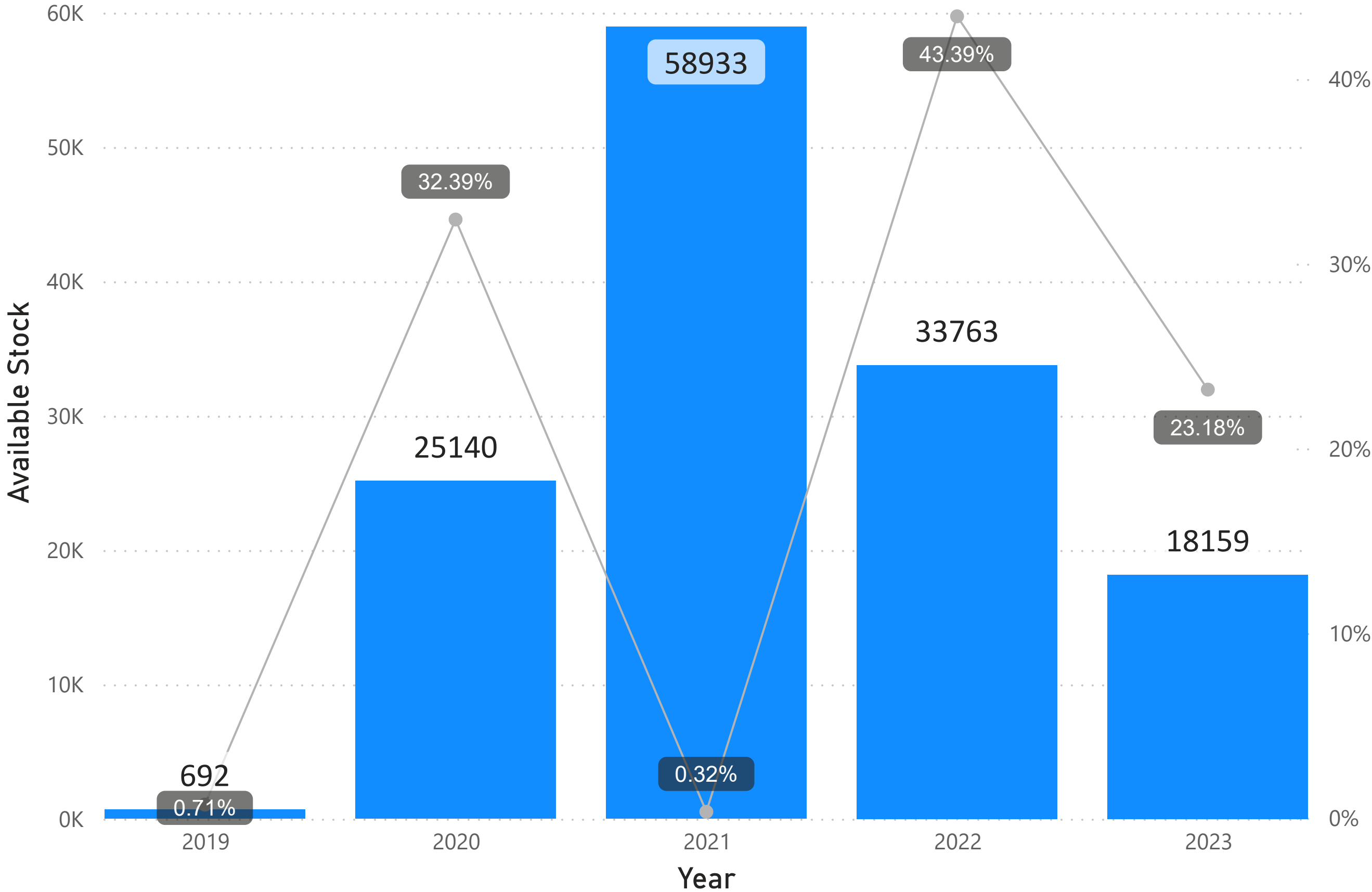
Total Stock Left	Total Gross Wt	Total Net Wt	Total Stone Wt
31K	1M	799K	52K

total
Working Day (working day)

i

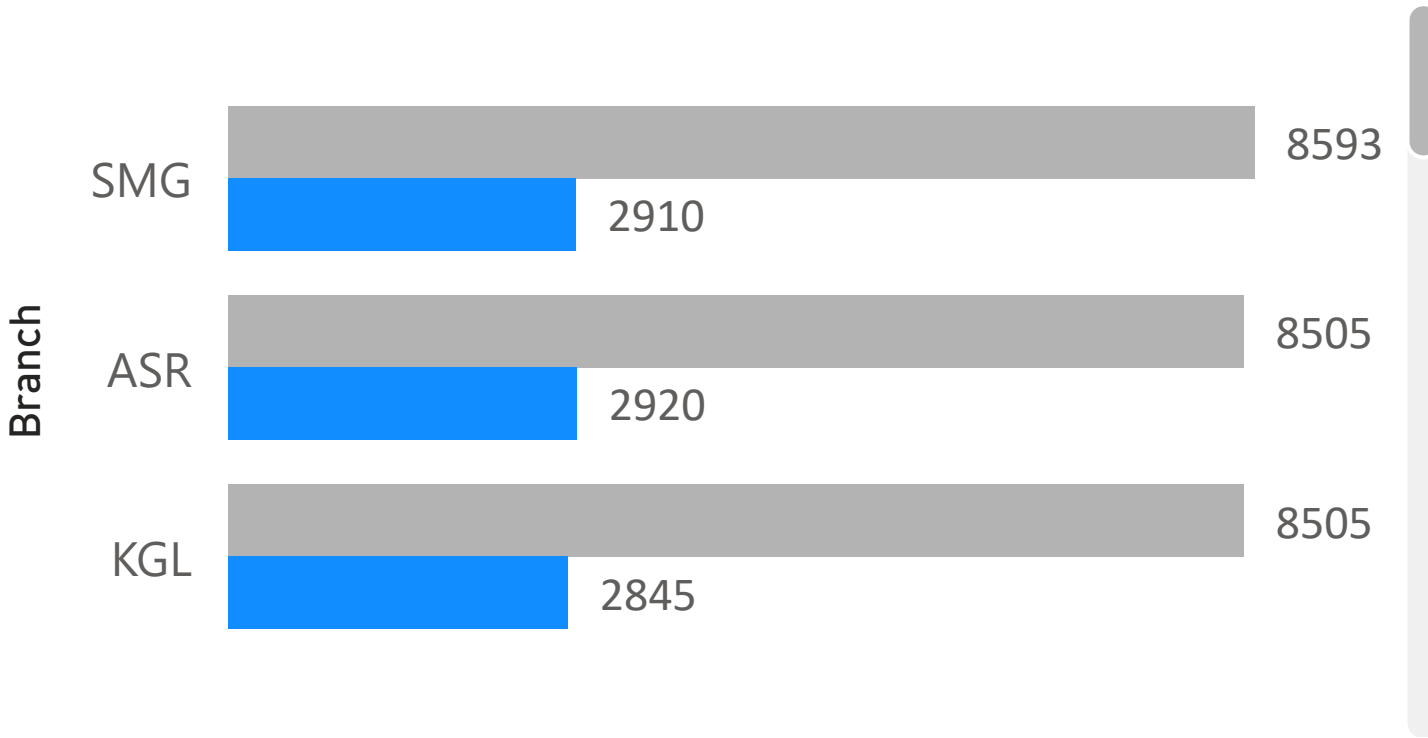
Stock Left vs Avg Stock by Year/Quater/Month

Available Stock %GT Overview Stock Net



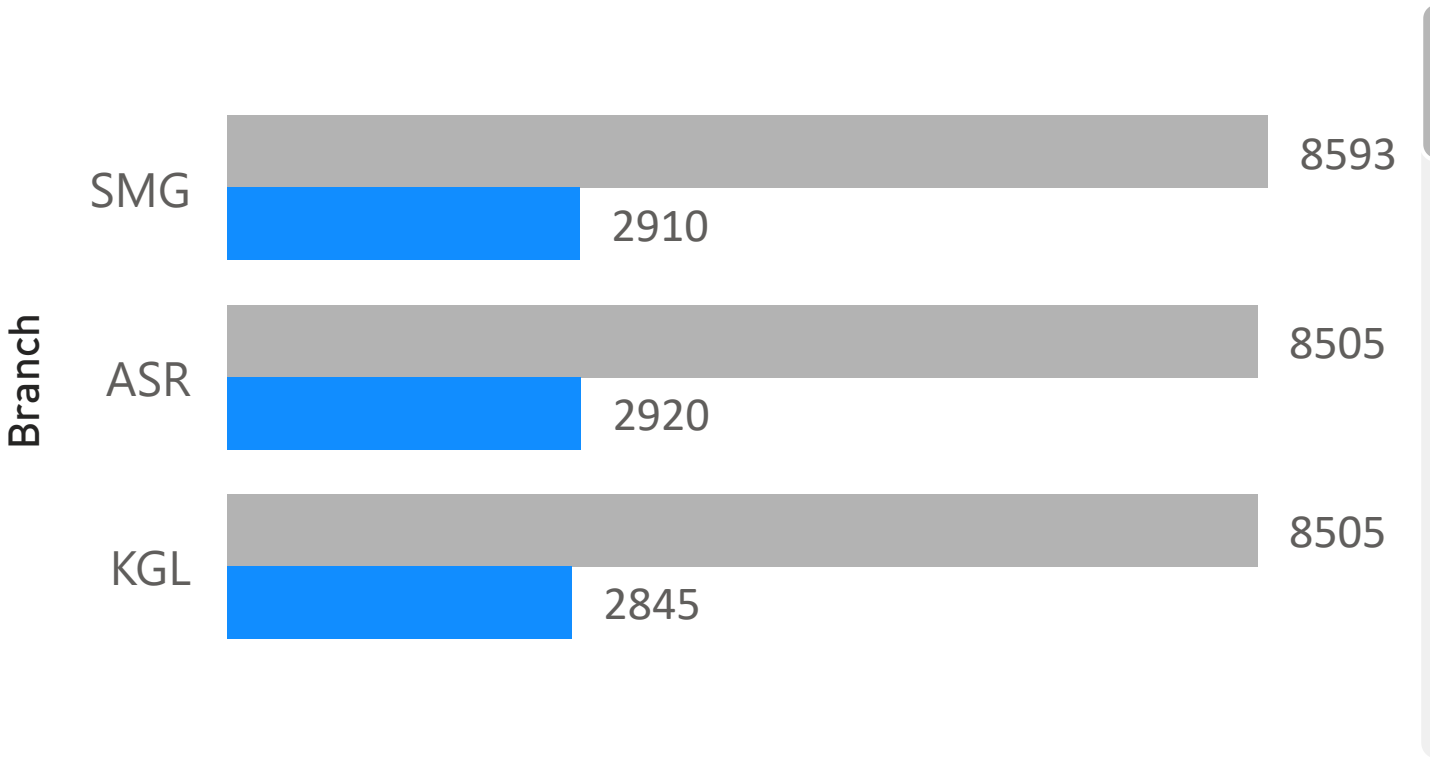
Stock Left by Branch/Design

GS NGD NGO



Stock Left by Branch/Supply

GS NGD NGO



1304

Count of Ex Calendar

Is this useful?

Stocks Summary

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Overview Stock Left for NGD and NGO diverged the most when the Branch was SMG, when NGD were 5683 higher than NGO.

BHIM A

GOLD • DIAMONDS • SILVER • PLATINUM

Rotations

Version 2

GoldDiamondSilver

Financial Year Num...

All

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ASR ₹ 9,898

ASRCBTEDPEKMKGLKTMMYSPMNPNRSMGSPLTPRTPZTVL

KPI VIEW

TABLE VIEW

Enter Expectation

5

expected sales trend

Total Sales

₹ 40K

Avg Stock

741

Expec. Sales

₹ 3,704

Annual Sales

₹ 44K

PY Total Sales

₹ 19K

PY Avg Stock

1381

PY Expec. Sales

₹ 6,906

Expec. Sales/Day

₹ 9

Annualized Sales vs Exected Sales

Annualized Sales

Expected Sales

₹ 77,043

₹ 112

₹ 68,218

₹ 5,155

₹ 16,355

₹ 52

₹ 6,906

₹ 18,204

₹ 38,705

₹ 3,704

YoY Expected Sales Trend

Overview Expected S...

₹ 142.98

₹ 126.95

₹ 30.49

₹ 34.09

₹ 72.16

YoY Expected Sales/Day

Overview Expected ...

₹ 0.3

₹ 14.7

₹ 0.1

₹ 19.7

₹ 10.6

YoY Short

Overview Short

0.03K₹

₹ 5.03K

₹ 0.02K

₹ 6.87K

₹ 3.63K

2.43K

Expected Sales Trend

Is this useful?

Rotation Summary

At ₹ 77,043, 2019 had the highest Annualized Sales and was 371.05% higher than 2021, which had the lowest Annualized Sales at ₹ 16,355.

Annualized Sales and Expected Sales diverged the most when the Financial Year was 2019, when Annualized Sales were ₹ 76,931 higher than Expected Sales.

Across all 5 Financial Year, Overview Expected Sales Trend ranged from ₹ 30.49 to ₹ 142.98.

ASR

CBT

EDP

EKM

KGL

KTM

MYS

PMN

PNR

SMG

SPL

TPR

TPZ

TVL

KPI VIEW

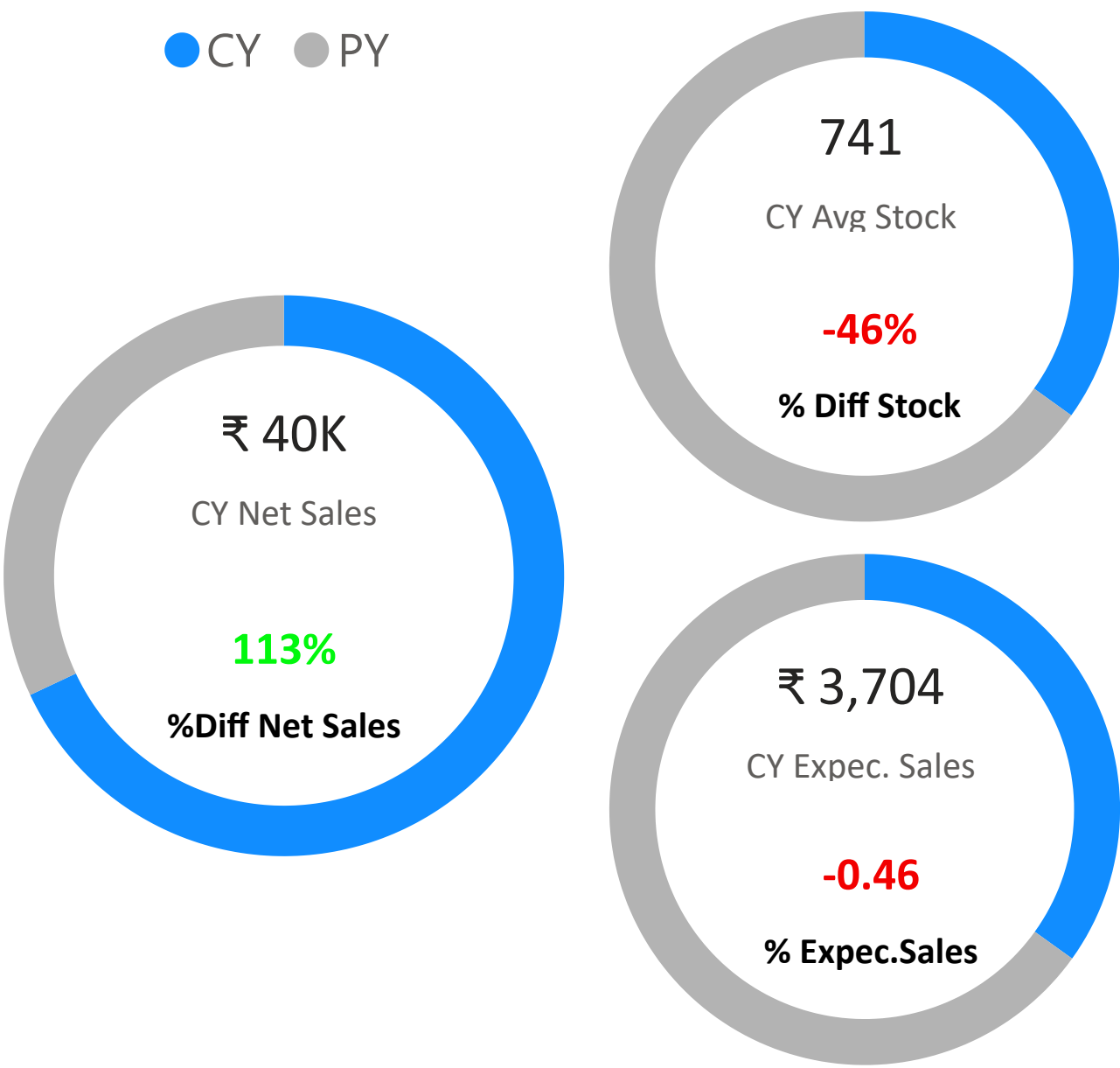
TABLE VIEW

Enter Expectation

5

expected sales trend

CY PY



Annual Sales

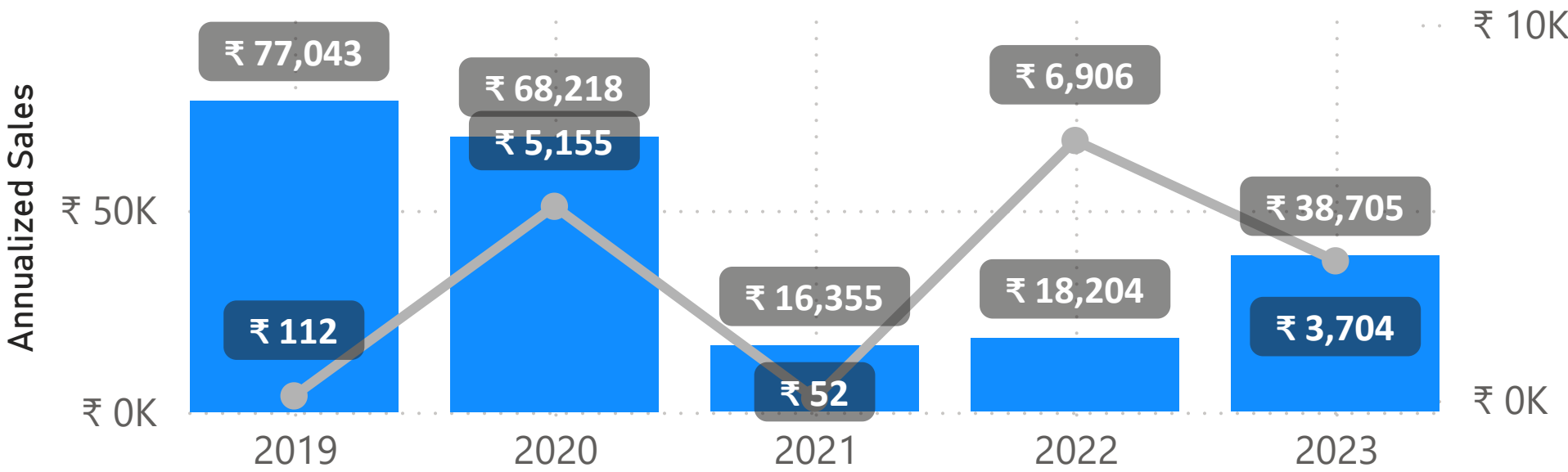
₹ 44K

Expec. Sales/Day

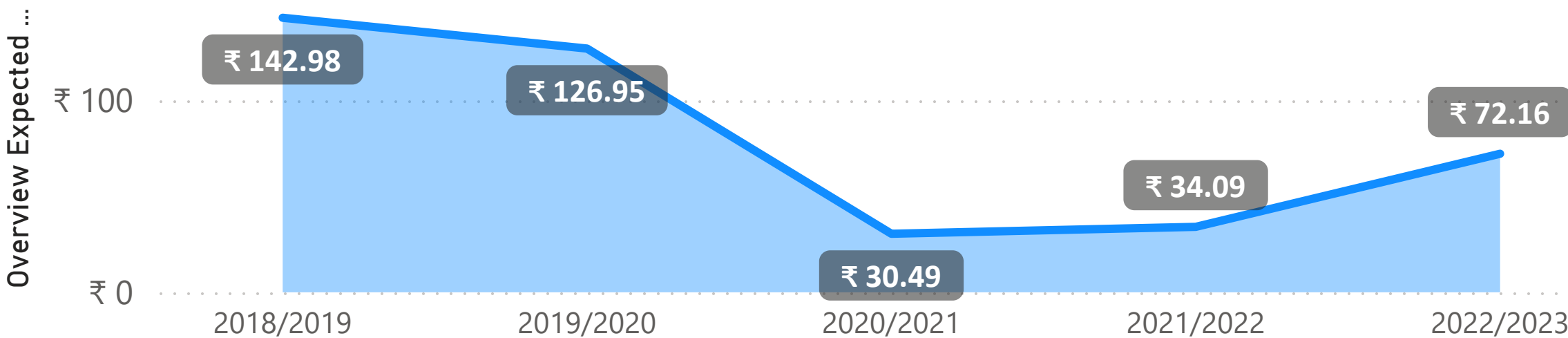
₹ 9

Annualized Sales vs Exected Sales

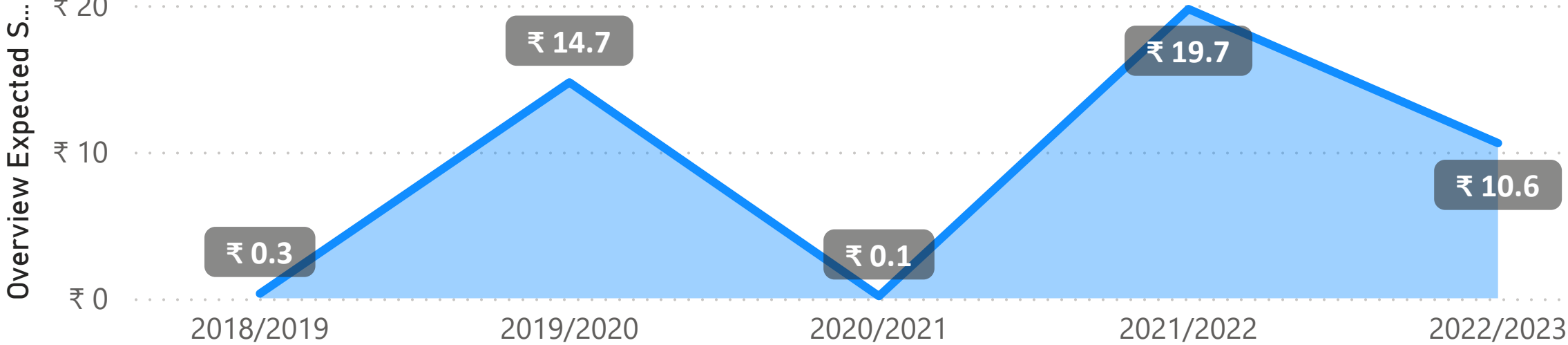
Annualized Sales Expected Sales



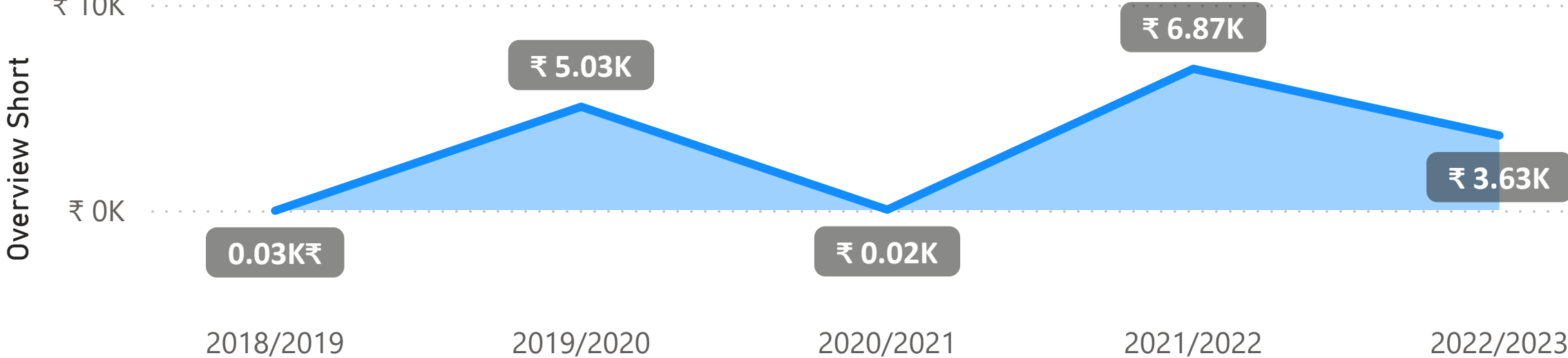
YoY Expected Sales Trend



YoY Expected Sales/Day



YoY Short



2.43K

Expected Sales Tra

Is this useful?

Rotation Summary

At ₹ 77,043, 2019 had the highest Annualized Sales and was 371.05% higher than 2021, which had the lowest Annualized Sales at ₹ 16,355.

Annualized Sales and Expected Sales diverged the most when the Financial Year was 2019, when Annualized Sales were ₹ 76,931 higher than Expected Sales.

Across all 5 Financial Year, Overview Expected Sales Trend ranged from ₹ 30.49 to ₹ 142.98.



ASR	CBT	EDP	EKM	KGL	KTM	MYS	PMN	PNR	SMG	SPL	TPR	TPZ	TVL
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KPI VIEW

TABLE VIEW

Enter Expectation

5

Financial Year	2018/2019				2019/2020				2020/2021				2021/2022				Sales K
Branch	Sales KG	Expected Rotation	Expected Sales/Day	Short	Sales KG	Expected Rotation	Expected Sales/Day	Short	Sales KG	Expected Rotation	Expected Sales/Day	Short	Sales KG	Expected Rotation	Expected Sales/Day	Short	Sales K
ASR	₹ 19,940	5	₹ 0	₹ 76	₹ 13,518	5	₹ 15	₹ 5,131	₹ 3,862	5	₹ 0	₹ 45	₹ 4,345	5	₹ 20	₹ 6,898	₹ 9,97
CBT	₹ 2,511	5	₹ 0	₹ 107	₹ 3,648	5	₹ 15	₹ 5,148	₹ 536	5	₹ 0	₹ 51	₹ 603	5	₹ 20	₹ 6,905	₹ 81
EDP	₹ 1,670	5	₹ 0	₹ 109	₹ 2,813	5	₹ 15	₹ 5,150	₹ 382	5	₹ 0	₹ 51	₹ 429	5	₹ 20	₹ 6,905	₹ 56
EKM	₹ 9,918	5	₹ 0	₹ 94	₹ 8,235	5	₹ 15	₹ 5,140	₹ 2,353	5	₹ 0	₹ 47	₹ 2,647	5	₹ 20	₹ 6,901	₹ 5,63
KGL	₹ 6,408	5	₹ 0	₹ 100	₹ 4,511	5	₹ 15	₹ 5,147	₹ 1,272	5	₹ 0	₹ 49	₹ 1,359	5	₹ 20	₹ 6,904	₹ 2,39
KTM	₹ 16,612	5	₹ 0	₹ 82	₹ 14,508	5	₹ 15	₹ 5,129	₹ 3,852	5	₹ 0	₹ 45	₹ 4,093	5	₹ 20	₹ 6,899	₹ 12,39
MYS	₹ 886	5	₹ 0	₹ 110	₹ 605	5	₹ 15	₹ 5,154	₹ 181	5	₹ 0	₹ 51	₹ 215	5	₹ 20	₹ 6,906	₹ 27
PMN	₹ 5,602	5	₹ 0	₹ 102	₹ 4,128	5	₹ 15	₹ 5,148	₹ 1,179	5	₹ 0	₹ 50	₹ 1,327	5	₹ 20	₹ 6,904	₹ 2,22
PNR	₹ 5,745	5	₹ 0	₹ 101	₹ 4,178	5	₹ 15	₹ 5,148	₹ 1,127	5	₹ 0	₹ 50	₹ 1,343	5	₹ 20	₹ 6,904	₹ 2,26
SMG	₹ 3,027	5	₹ 0	₹ 106	₹ 4,317	5	₹ 15	₹ 5,147	₹ 564	5	₹ 0	₹ 51	₹ 668	5	₹ 20	₹ 6,905	₹ 97
SPL	₹ 2,611	5	₹ 0	₹ 107	₹ 3,674	5	₹ 15	₹ 5,148	₹ 536	5	₹ 0	₹ 51	₹ 603	5	₹ 20	₹ 6,905	₹ 82
TPR	₹ 854	5	₹ 0	₹ 110	₹ 682	5	₹ 15	₹ 5,154	₹ 187	5	₹ 0	₹ 51	₹ 211	5	₹ 20	₹ 6,906	₹ 27
TPZ	₹ 3,732	5	₹ 0	₹ 105	₹ 5,787	5	₹ 15	₹ 5,145	₹ 841	5	₹ 0	₹ 50	₹ 946	5	₹ 20	₹ 6,904	₹ 1,48
TVL	₹ 829	5	₹ 0	₹ 110	₹ 733	5	₹ 15	₹ 5,154	₹ 184	5	₹ 0	₹ 51	₹ 196	5	₹ 20	₹ 6,906	₹ 27

YOY % Differnce

Branch	GS	Design	2018-2019	2019-2020	2020-2021	2021-2022
ASR	NGD	NARAN	64%	16%	13%	237%
		Total	64%	16%	13%	237%
	NGO	NARAN	117%	114%	13%	22%
		Total	117%	114%	13%	22%
	Total		68%	29%	13%	130%
MYS	NGD	CASTING	64%	18%	13%	37%
		Total	64%	18%	13%	37%
	NGO	CASTING	117%	102%	27%	22%
		Total	117%	102%	27%	22%