## Hệ thống siêu thị BRGMART - Báo cáo nhanh doanh thu ngày 29/08/2024

| тт | Siêu thị/Cửa hàng             | Diện<br>tích | Doanh thu     |             |                 |                     |                   | Lãi gộp  |             | Giao dịch   |             |                 |                           |                      |                     |                 |
|----|-------------------------------|--------------|---------------|-------------|-----------------|---------------------|-------------------|----------|-------------|-------------|-------------|-----------------|---------------------------|----------------------|---------------------|-----------------|
|    |                               |              | Chỉ tiêu      | Thực đạt    | Tî<br>lệ<br>đạt | Cùng kỳ năm<br>2023 | Tỷ lệ<br>%<br>LFL | Tỷ<br>lệ | Giá trị     | Chỉ<br>tiêu | Thực<br>đạt | Tỷ<br>lệ<br>đạt | Cùng<br>kỳ<br>năm<br>2023 | Tỷ<br>lệ<br>%<br>LFL | Trung<br>bình<br>GD | Doanh<br>thu/m2 |
| 1  | BRGMart Phố Nối               | 1,945        | 245,170,800   | 51,468,487  | 21%             | 170,294,405         | 30%               | 18%      | 9,389,426   | 773         | 202         | 26%             | 498                       | 41%                  | 254,795             | 26,462          |
| 2  | BRGMart Håi Phòng             | 1,551        | 230,290,576   | 73,567,494  | 32%             | 190,157,523         | 39%               | 22%      | 16,425,861  | 809         | 284         | 35%             | 652                       | 44%                  | 259,041             | 47,433          |
| 3  | BRGMart Håi Durong            | 1,140        | 256,130,263   | 68,605,857  | 27%             | 187,956,557         | 37%               | 18%      | 12,072,744  | 826         | 257         | 31%             | 625                       | 41%                  | 266,949             | 60,181          |
| 4  | Intimex Như Quỳnh             | 1,100        | 60,589,764    | 13,496,663  | 22%             | 44,080,481          | 31%               | 19%      | 2,590,831   | 270         | 76          | 28%             | 191                       | 40%                  | 177,588             | 12,270          |
| 5  | BRGMart Mạo Khê               | 1,007        | 59,227,550    | 16,200,485  | 27%             | 45,744,762          | 35%               | 20%      | 3,241,193   | 359         | 112         | 31%             | 274                       | 41%                  | 144,648             | 16,088          |
| 6  | BRGMart 120 Hàng Trống        | 977          | 251,367,601   | 123,918,504 | 49%             | 219,118,357         | 57%               | 20%      | 24,779,593  | 1,265       | 428         | 34%             | 780                       | 55%                  | 289,530             | 126,836         |
| 7  | BRGMart 8 Phạm Ngọc Thạch     | 908          | 154,659,898   | 106,031,435 | 69%             | 88,496,284          | 120%              | 10%      | 10,233,887  | 735         | 191         | 26%             | 393                       | 49%                  | 555,139             | 116,775         |
| 8  | BRGMart Thanh Xuân            | 825          | 75,526,177    | 15,831,069  | 21%             | 76,004,043          | 21%               | 19%      | 2,943,737   | 527         | 127         | 24%             | 316                       | 40%                  | 124,655             | 19,190          |
| 9  | BRGMart N16 Sài Đồng          | 814          | 97,924,534    | 30,937,892  | 32%             | 59,229,581          | 52%               | 22%      | 6,654,474   | 776         | 220         | 28%             | 507                       | 43%                  | 140,627             | 38,008          |
| 10 | BRGMart C13 Thành Công        | 710          | 163,353,923   | 51,798,370  | 32%             | 114,251,748         | 45%               | 15%      | 7,787,001   | 1,035       | 386         | 37%             | 701                       | 55%                  | 134,193             | 72,956          |
| 11 | BRGMart Nguyễn Văn Cừ         | 484          | 87,439,850    | 23,447,749  | 27%             | 56,484,574          | 42%               | 20%      | 4,620,579   | 625         | 210         | 34%             | 435                       | 48%                  | 111,656             | 48,446          |
| 12 | BRGMart 63 Hàng Trống         | 455          | 132,228,320   | 46,570,074  | 35%             | 84,012,621          | 55%               | 19%      | 8,708,596   | 1,097       | 396         | 36%             | 683                       | 58%                  | 117,602             | 102,352         |
| 13 | BRGMart Intracom Đông Anh     | 412          | 55,386,048    | 18,311,833  | 33%             | 36,238,921          | 51%               | 9%       | 1,721,979   | 513         | 156         | 30%             | 376                       | 41%                  | 117,384             | 44,447          |
| 14 | BRGMart 275 Nguyễn Trãi       | 326          | 86,596,386    | 38,309,693  | 44%             | 61,595,252          | 62%               | 9%       | 3,569,401   | 843         | 373         | 44%             | 631                       | 59%                  | 102,707             | 117,515         |
| 15 | BRGMart Nguyễn Văn Trỗi       | 319          | 12,921,835    | 10,228,765  | 79%             | 13,134,221          | 78%               | 16%      | 1,641,465   | 184         | 87          | 47%             | 139                       | 63%                  | 117,573             | 32,066          |
| 16 | BRGMart 1 Lý Nam Đế           | 201          | 89,819,789    | 35,599,570  | 40%             | 74,316,990          | 48%               | 20%      | 7,248,098   | 594         | 227         | 38%             | 459                       | 49%                  | 156,827             | 177,113         |
|    | Tổng cộng MART                | 13,174       | 2,058,633,314 | 724,323,932 | 35%             | 1,521,116,310       | 48%               | 17%      | 123,628,858 | 11,231      | 3,732       | 33%             | 7,660                     | 49%                  | 194,085             | 54,982          |
| 1  | HF Chợ Bưởi                   | 290          | 25,139,521    | 6,467,063   | 26%             | 17,817,607          | 36%               | 19%      | 1,225,957   | 244         | 56          | 23%             | 148                       | 38%                  | 115,484             | 22,301          |
| 2  | HF 27B Nguyễn Đình Chiểu, HCM | 290          | 29,820,893    | 11,616,355  | 39%             | 23,576,524          | 49%               | 22%      | 2,576,860   | 438         | 205         | 47%             | 328                       | 63%                  | 56,666              | 40,057          |
| 3  | HF Vĩnh Phúc                  | 232          | 30,727,899    | 5,713,122   | 19%             | 19,041,539          | 30%               | 19%      | 1,060,579   | 347         | 87          | 25%             | 250                       | 35%                  | 65,669              | 24,626          |
| 4  | HF 135 Lương Đình của         | 224          | 29,824,834    | 13,827,849  | 46%             | 25,777,535          | 54%               | 10%      | 1,348,586   | 231         | 93          | 40%             | 186                       | 50%                  | 148,687             | 61,732          |
| 5  | HF số 5 Hàm Tử Quan           | 218          | 50,974,354    | 17,857,507  | 35%             | 37,206,544          | 48%               | 17%      | 3,069,395   | 475         | 174         | 37%             | 380                       | 46%                  | 102,630             | 81,916          |
| 6  | HF Ecohome3                   | 209          | 27,933,799    | 7,621,514   | 27%             | 22,127,262          | 34%               | 20%      | 1,546,864   | 356         | 114         | 32%             | 263                       | 43%                  | 66,856              | 36,467          |
| 7  | HF 160-162 Thái Thịnh I       | 184          | 31,336,344    | 12,527,698  | 40%             | 41,915,618          | 30%               | 17%      | 2,163,665   | 309         | 129         | 42%             | 276                       | 47%                  | 97,114              | 68,086          |
| 8  | HF N4C Trung Hòa Nhân Chính   | 173          | 34,292,714    | 9,509,192   | 28%             | 20,880,463          | 46%               | 18%      | 1,757,790   | 437         | 174         | 40%             | 292                       | 60%                  | 54,651              | 54,967          |
| 9  | HF 162 Tôn Đức Thắng          | 154          | 18,068,432    | 6,447,095   | 36%             | 7,371,927           | 87%               | 16%      | 1,015,606   | 206         | 61          | 30%             | 117                       | 52%                  | 105,691             | 41,865          |
| 10 | HF 24 Trần Nhật Duật          | 140          | 27,354,849    | 10,365,585  | 38%             | 25,030,280          | 41%               | 20%      | 2,068,238   | 353         | 167         | 47%             | 265                       | 63%                  | 62,070              | 74,040          |
| 11 | HF 98 Tô Ngọc Vân             | 140          | 22,478,581    | 9,912,999   | 44%             | 19,024,650          | 52%               | 22%      | 2,152,559   | 0           | 114         | 0%              | 209                       | 55%                  | 86,957              | 70,808          |
| 12 | HF 362 Ngọc Lâm               | 120          | 19,601,864    | 6,696,396   | 34%             | 12,306,499          | 54%               | 18%      | 1,230,818   | 236         | 113         | 48%             | 167                       | 68%                  | 59,261              | 55,804          |
| 13 | HF 83 Nguyễn An Ninh          | 112          | 21,856,839    | 5,383,435   | 25%             | 19,411,214          | 28%               | 17%      | 904,064     | 223         | 61          | 27%             | 176                       | 35%                  | 88,254              | 48,067          |
| 14 | HF 9 Lê Quý Đôn               | 111          | 24,400,012    | 5,711,864   | 23%             | 16,361,024          | 35%               | 18%      | 1,015,770   | 241         | 72          | 30%             | 143                       | 50%                  | 79,332              | 51,459          |
| 15 | HF 105 Lê Duẩn                | 105          | 20,468,936    | 6,887,044   | 34%             | 14,433,739          | 48%               | 22%      | 1,525,196   | 323         | 140         | 43%             | 239                       | 59%                  | 49,194              | 65,591          |
| 16 | HF 156 Ngọc Lâm               | 102          | 12,454,782    | 2,743,480   | 22%             | 6,613,111           | 41%               | 18%      | 488,643     | 189         | 61          | 32%             | 116                       | 53%                  | 44,976              | 26,897          |
| 17 | HF 198 Lò Đúc                 | 99           | 21,247,807    | 6,635,237   | 31%             | 21,219,858          | 31%               | 18%      | 1,199,370   | 250         | 88          | 35%             | 212                       | 42%                  | 75,401              | 67,023          |
| 18 | HF 96 Tô Ngọc Vân             | 99           | 3,966,808     | 1,838,855   | 46%             | 2,219,910           | 83%               | 21%      | 378,711     | 0           | 10          | 0%              | 23                        | 43%                  | 183,886             | 18,575          |
| 19 | HF 9-11 Thổ Quan              | 94           | 45,092,371    | 12,777,539  | 28%             | 40,172,303          | 32%               | 18%      | 2,357,151   | 504         | 166         | 33%             | 395                       | 42%                  | 76,974              | 135,932         |
| 20 | HF 15-17 Đội Cấn              | 66           | 12,875,949    | 2,107,586   | 16%             | 7,484,812           | 28%               | 22%      | 457,531     | 175         | 45          | 26%             | 124                       | 36%                  | 46,836              | 31,934          |
|    | Tổng cộng MINIMART            | 3,162        | 509,917,588   | 162,647,404 | 32%             | 399,992,409         | 41%               | 18%      | 29,543,345  | 5,537       | 2,130       | 38%             | 4,309                     | 49%                  | 76,361              | 51,439          |
|    | Tổng cộng                     | 16,336       | 2,568,550,902 | 886,971,335 | 35%             | 1,921,108,719       | 46%               | 17%      | 153,172,203 | 16,768      | 5,862       | 35%             | 11,969                    | 49%                  | 151,309             | 54,296          |