



CÔNG TY TNHH VIETNAM AUTO PARTS CENTER  
160 Trần Bình Trọng, P.3, Q.5, TP.HCM  
Điện thoại: 0919957675 - 0888253166

1,771M

Tổng Doanh số

657

Tổng đơn hàng xử lý

## Dữ liệu hiện tại của Doanh số

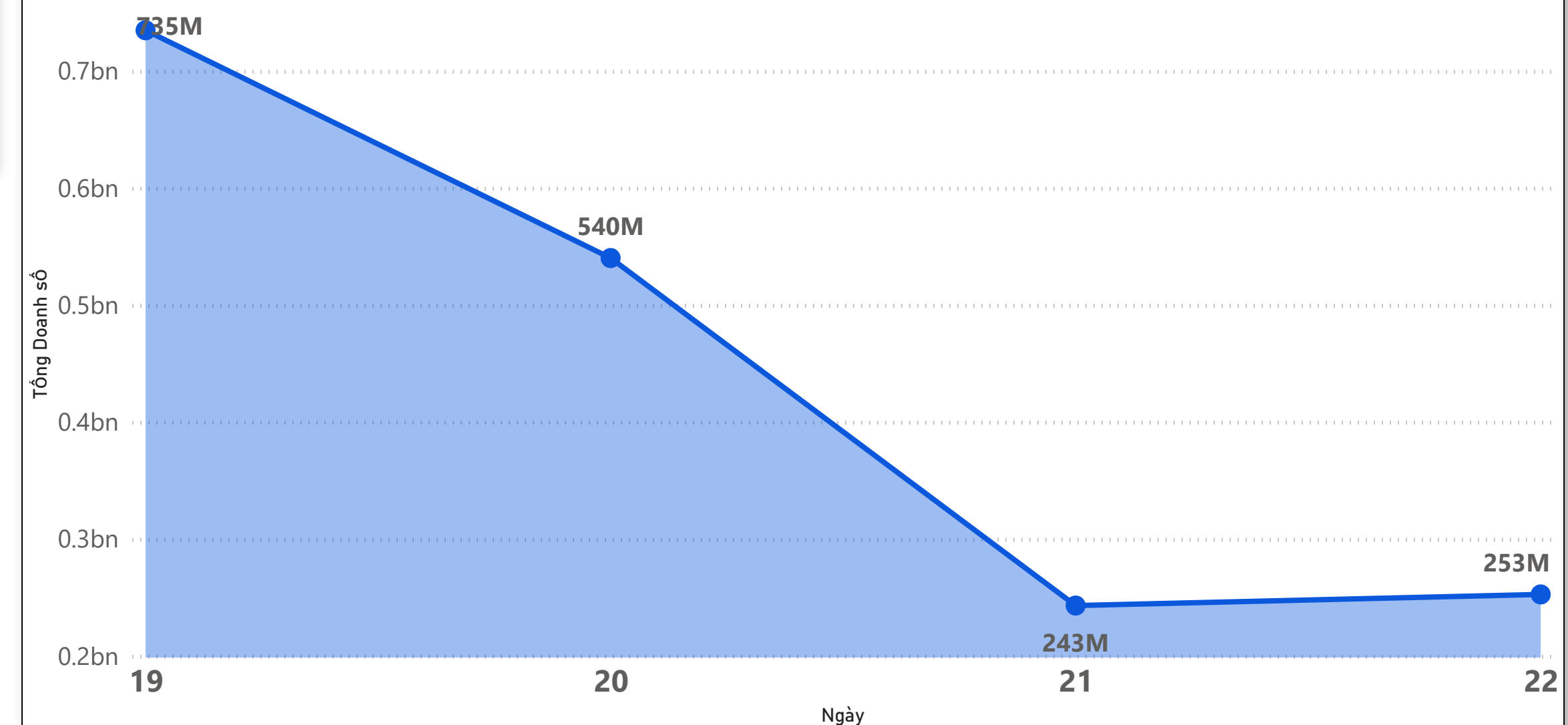
9/19/2022

9/22/2022

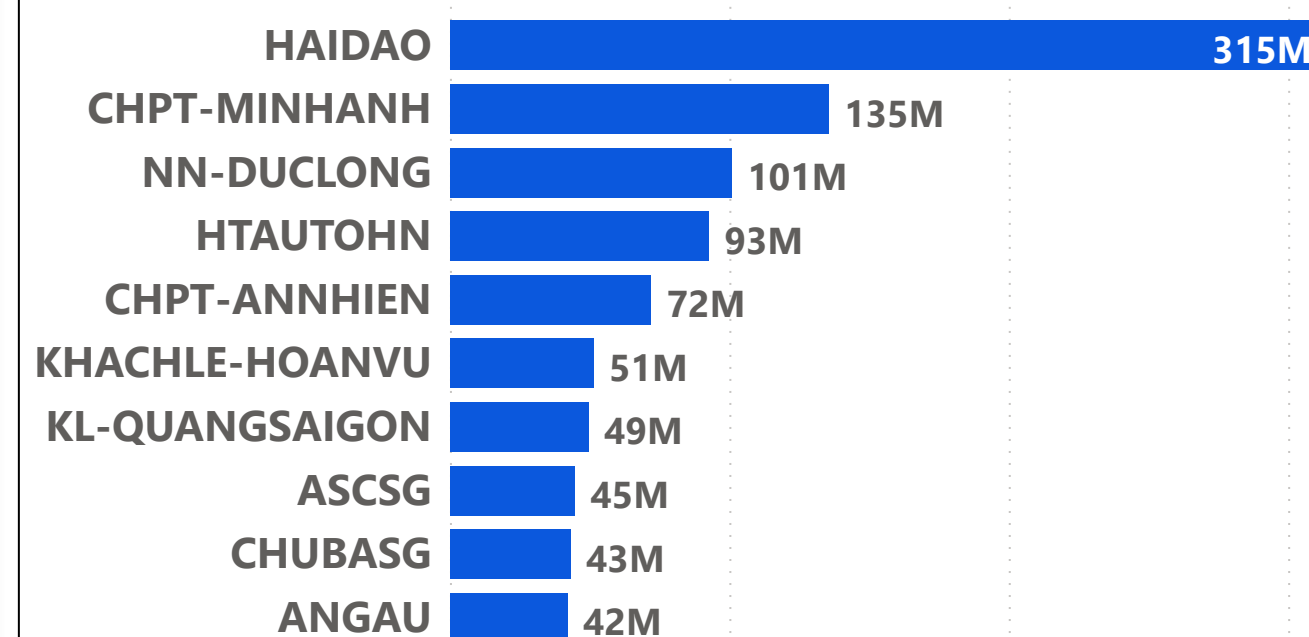
19/09/2022

22/09/2022

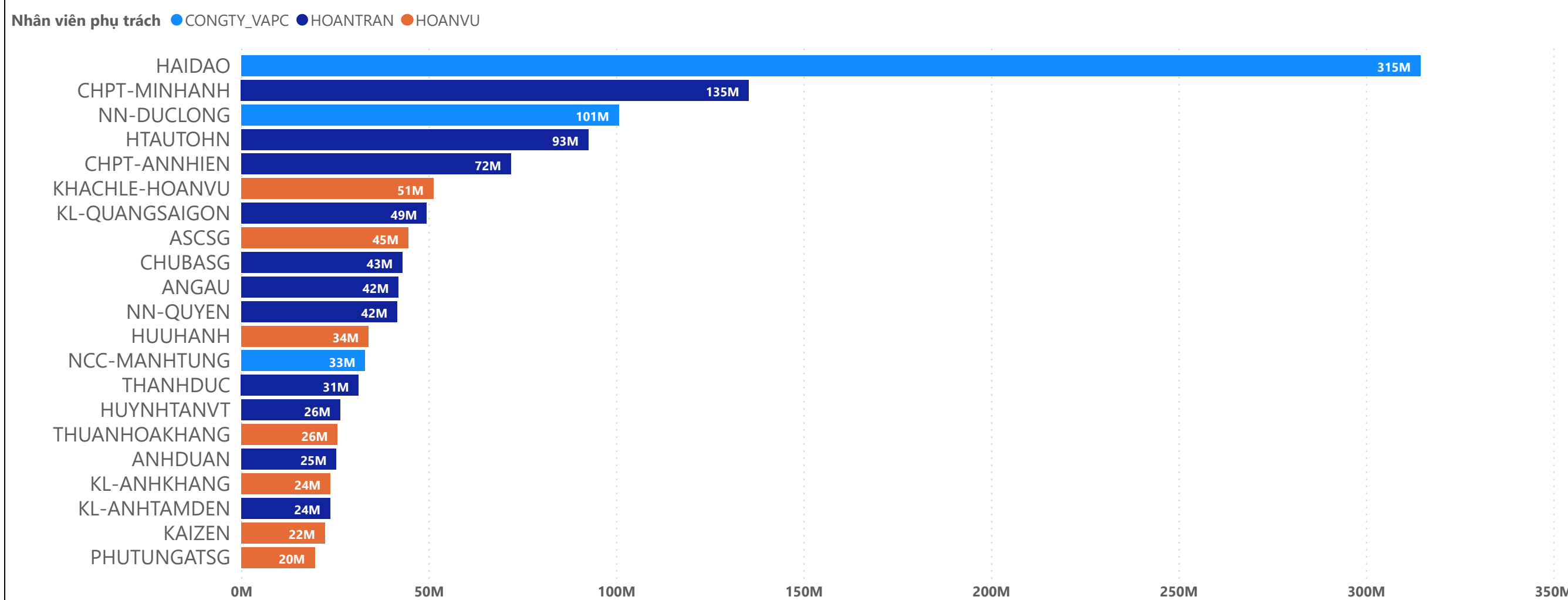
Tổng doanh số



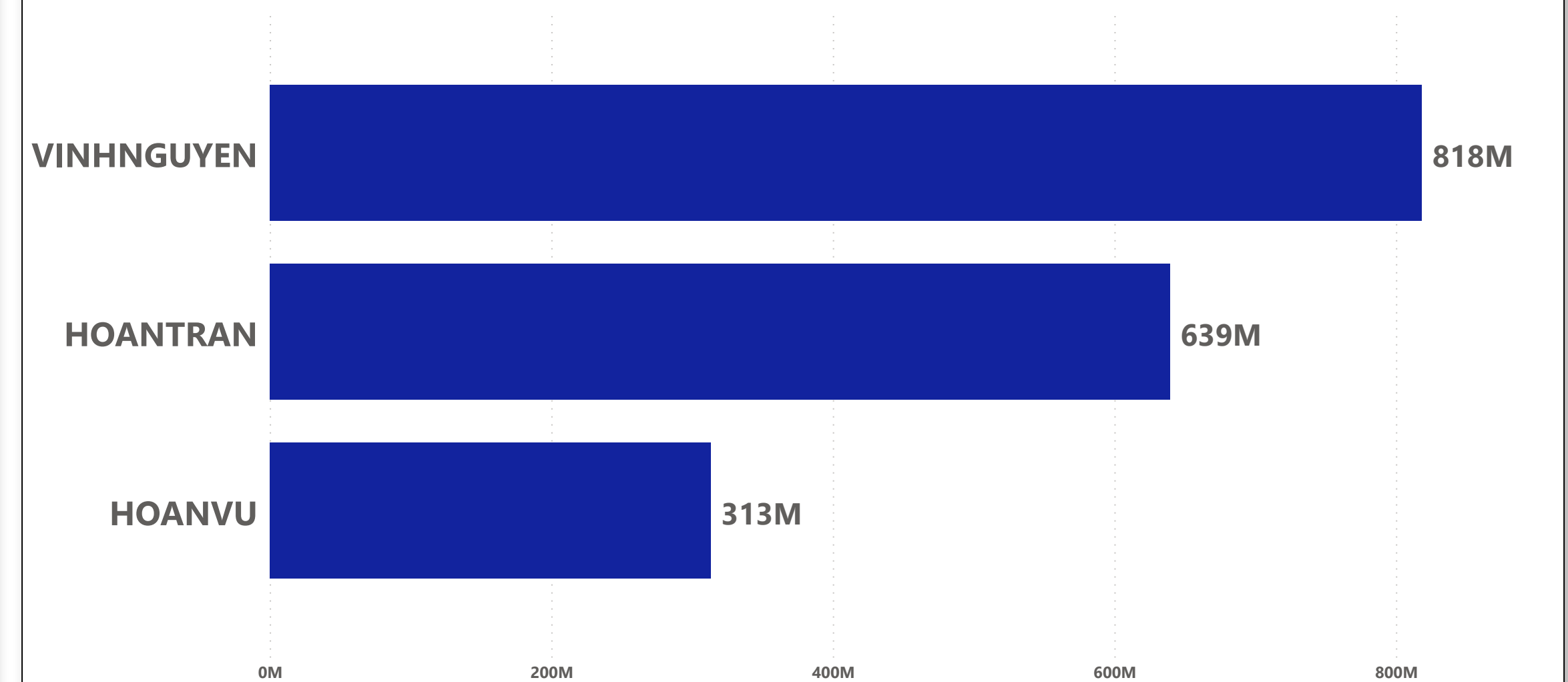
TOP 10 Khách hàng Bán chạy



TOP 10 Khách hàng Bán chạy



TOP Nhân viên bán hàng có doanh số cao





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BÁO CÁO DOANH SỐ THÁNG ĐẾN NGÀY

22/09/2022

1/1/2022

9/22/2022

65,934M

Tổng Doanh số

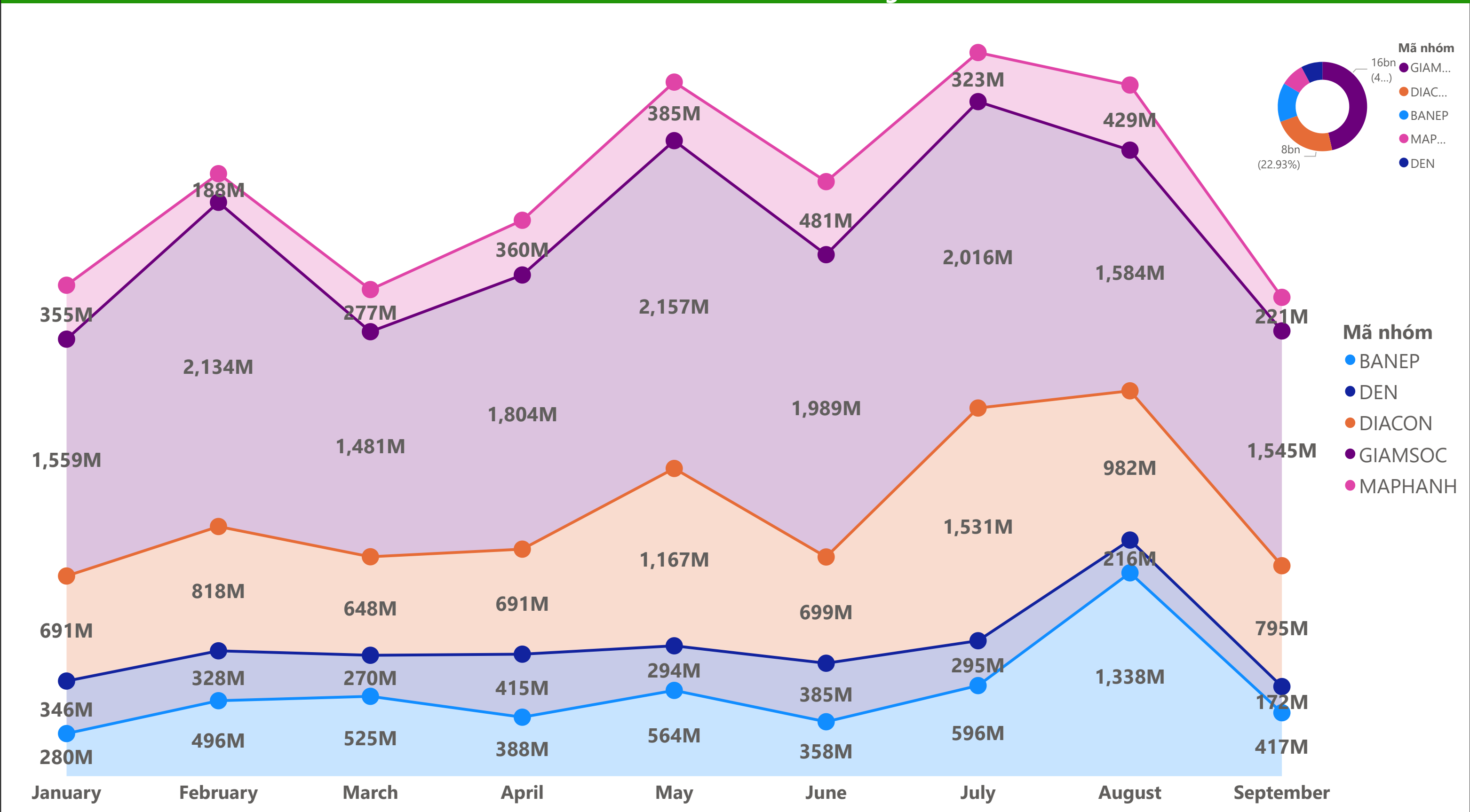
343M

Doanh số TB Ngày

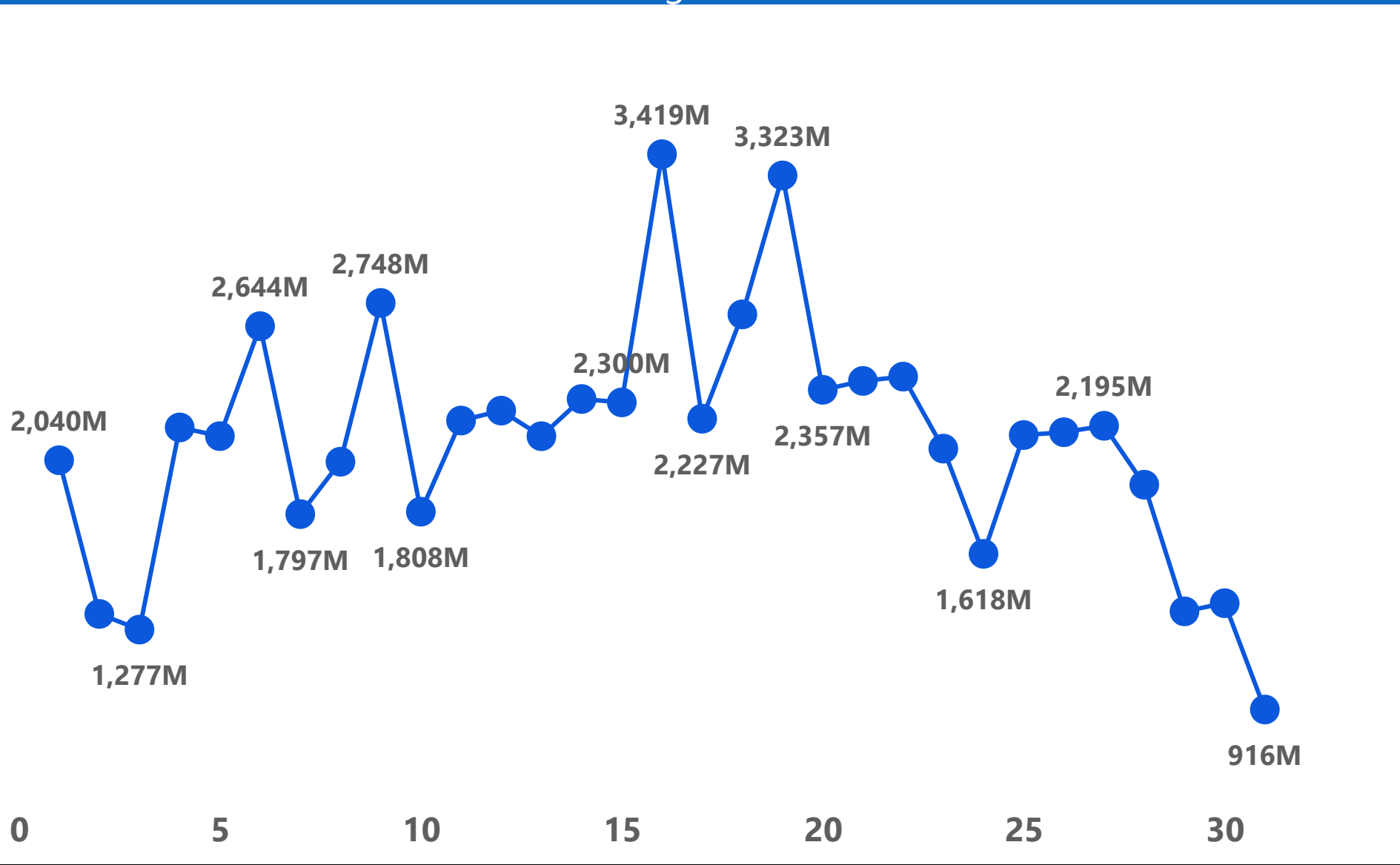
32K

Tổng đơn hàng xử lý

Doanh số của mã nhóm hàng



Tổng doanh số



Year	Month	Thay đổi MoM %	Doanh số tháng trước	Doanh số tháng này
2022	January	↗ 0.00%	6,118M	6,118M
2022	February	↗ 7.36%	6,118M	6,568M
2022	March	↗ 5.68%	6,568M	6,941M
2022	April	↗ -3.12%	6,941M	6,725M
2022	May	↗ 22.78%	6,725M	8,257M
2022	June	↘ -10.54%	8,257M	7,386M
2022	July	↗ 28.59%	7,386M	9,498M
2022	August	↘ -13.01%	9,498M	8,263M
2022	September	↘ -25.23%	8,263M	6,178M



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DOANH SỐ CỦA KHÁCH HÀNG

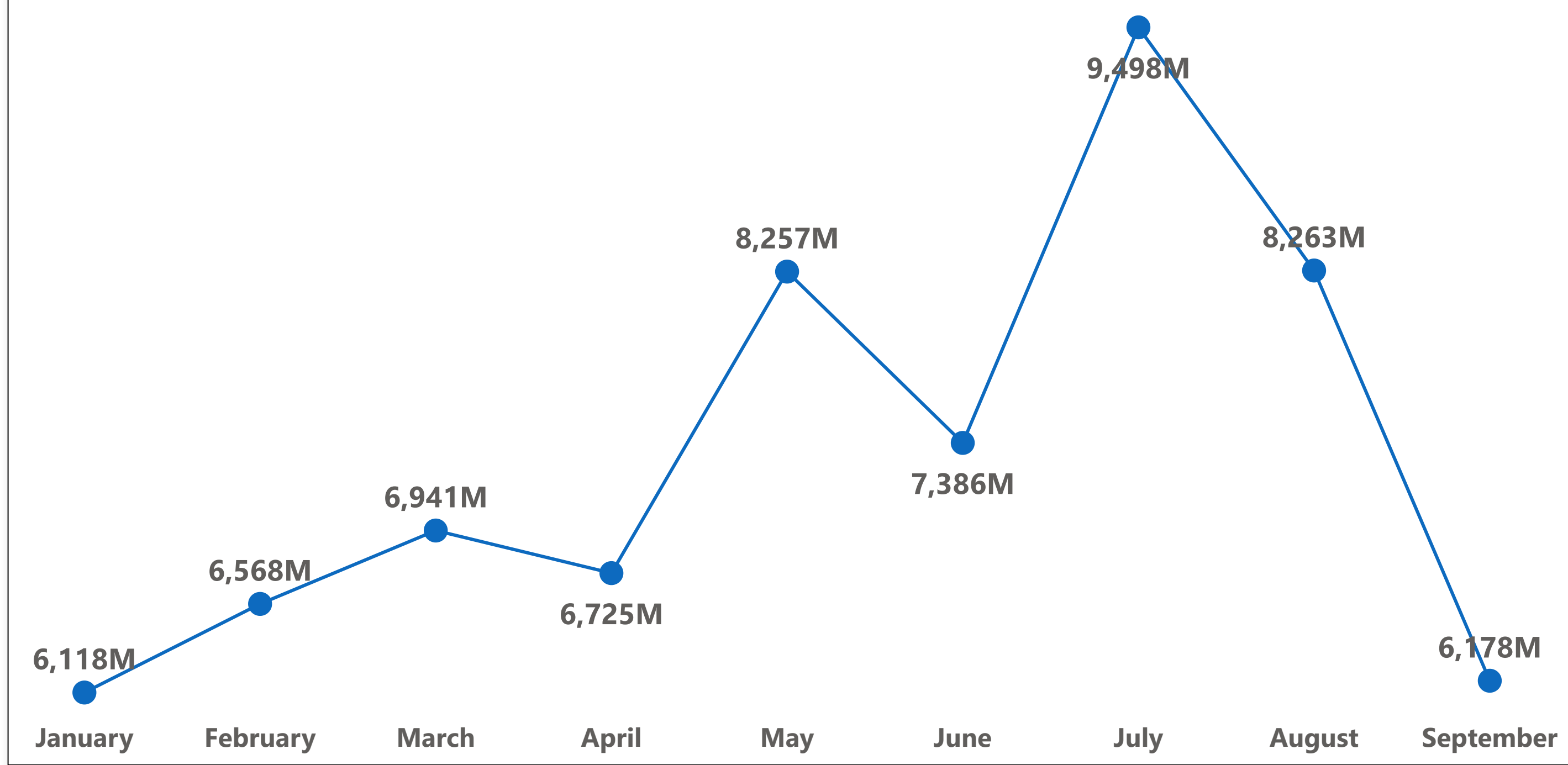
01/01/2022

22/09/2022

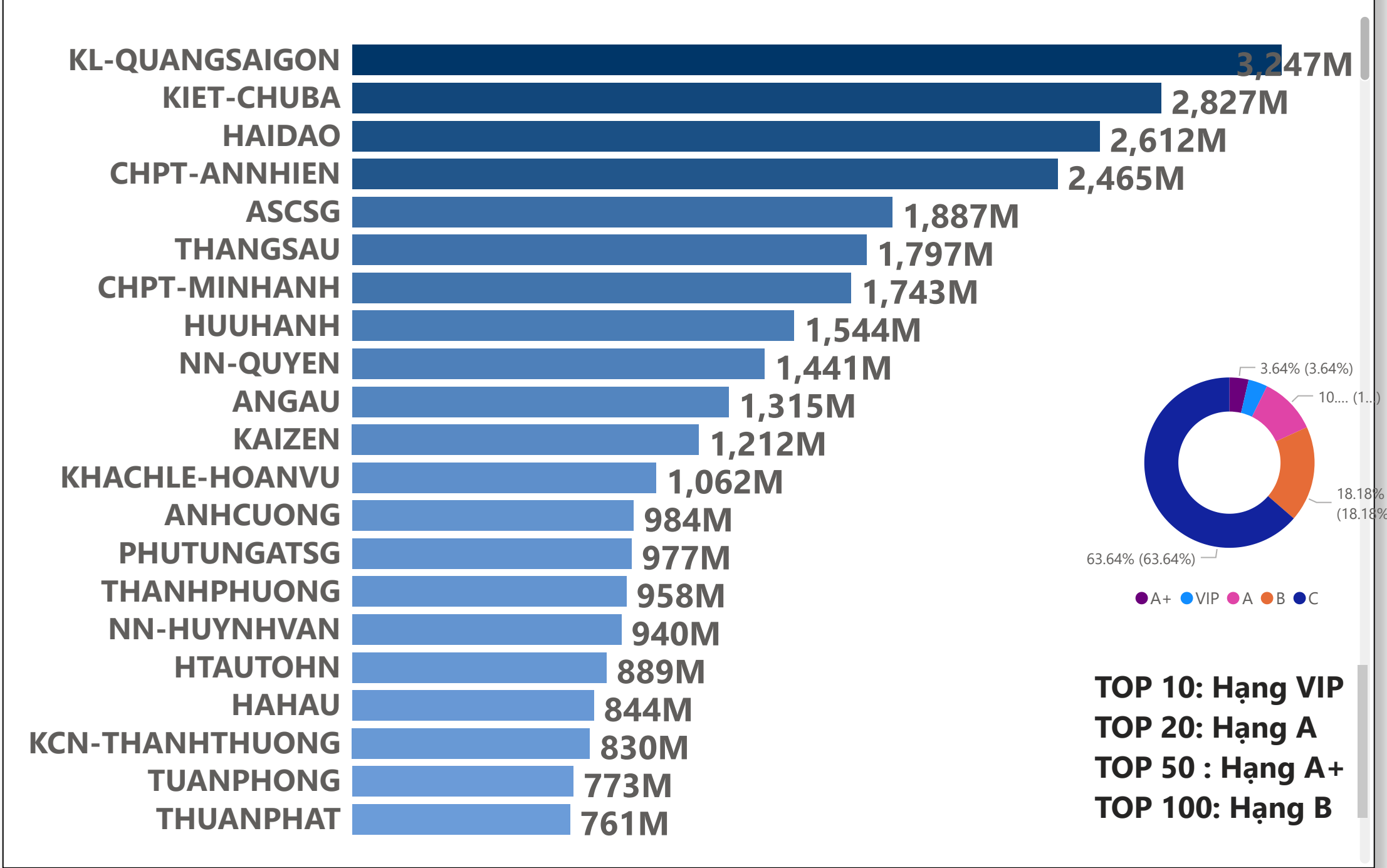
1/1/2022

9/22/2022

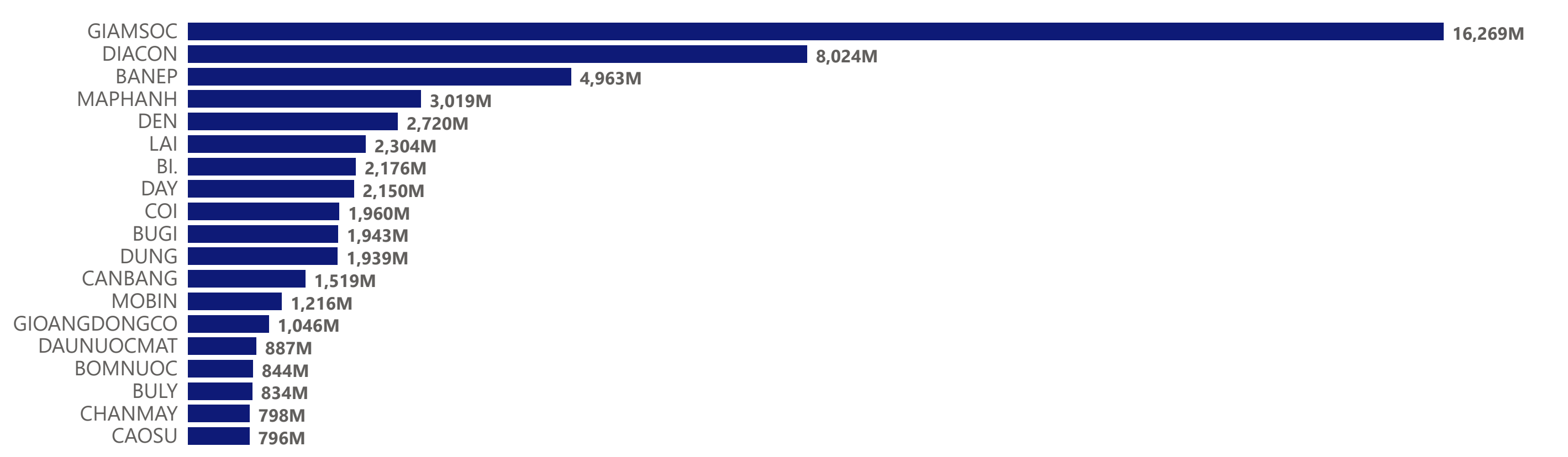
Tổng Doanh số



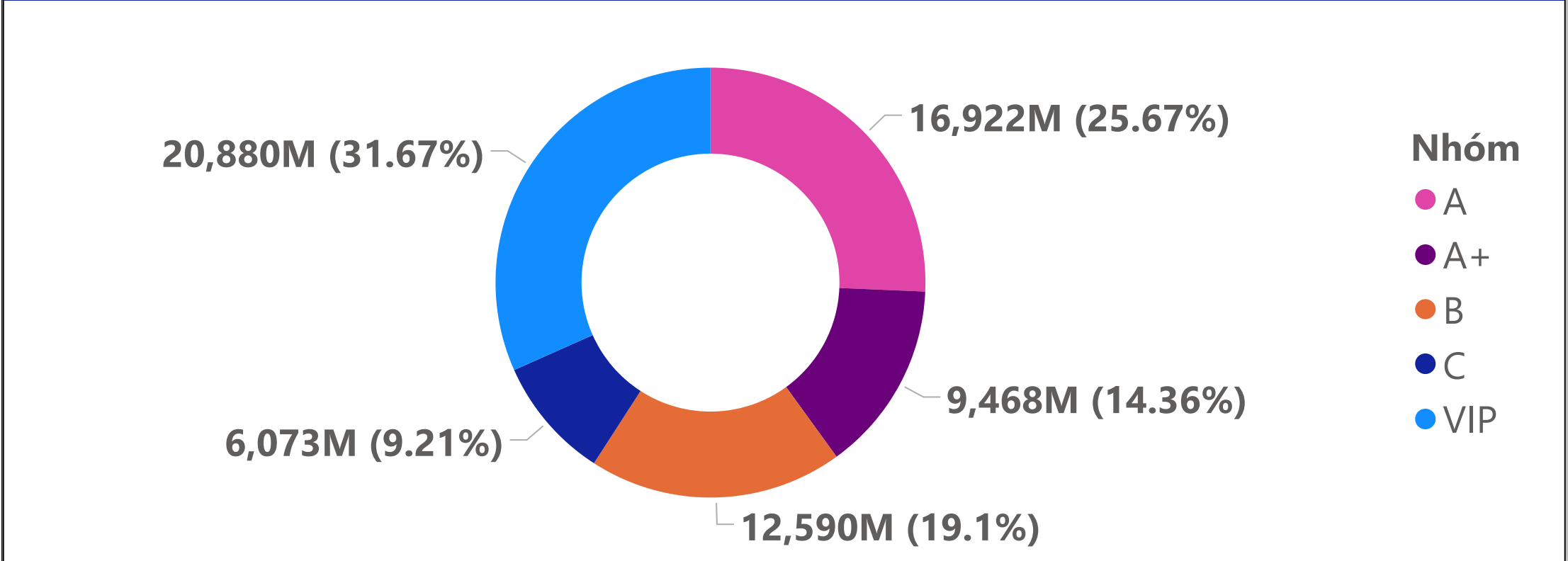
Tổng doanh số của khách hàng



Nhóm 20 Mã nhóm sản phẩm bán chạy



Tỷ trọng Doanh số nhóm khách hàng





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BÁO CÁO KHÁCH HÀNG CHI TIẾT

01/01/2022

22/09/2022

1/1/2022

9/22/2022

KL-QUANGSAIGON

3,246,855,000

Tổng Doanh số

548

Tổng đơn hàng

VIP

Nhóm khách hàng

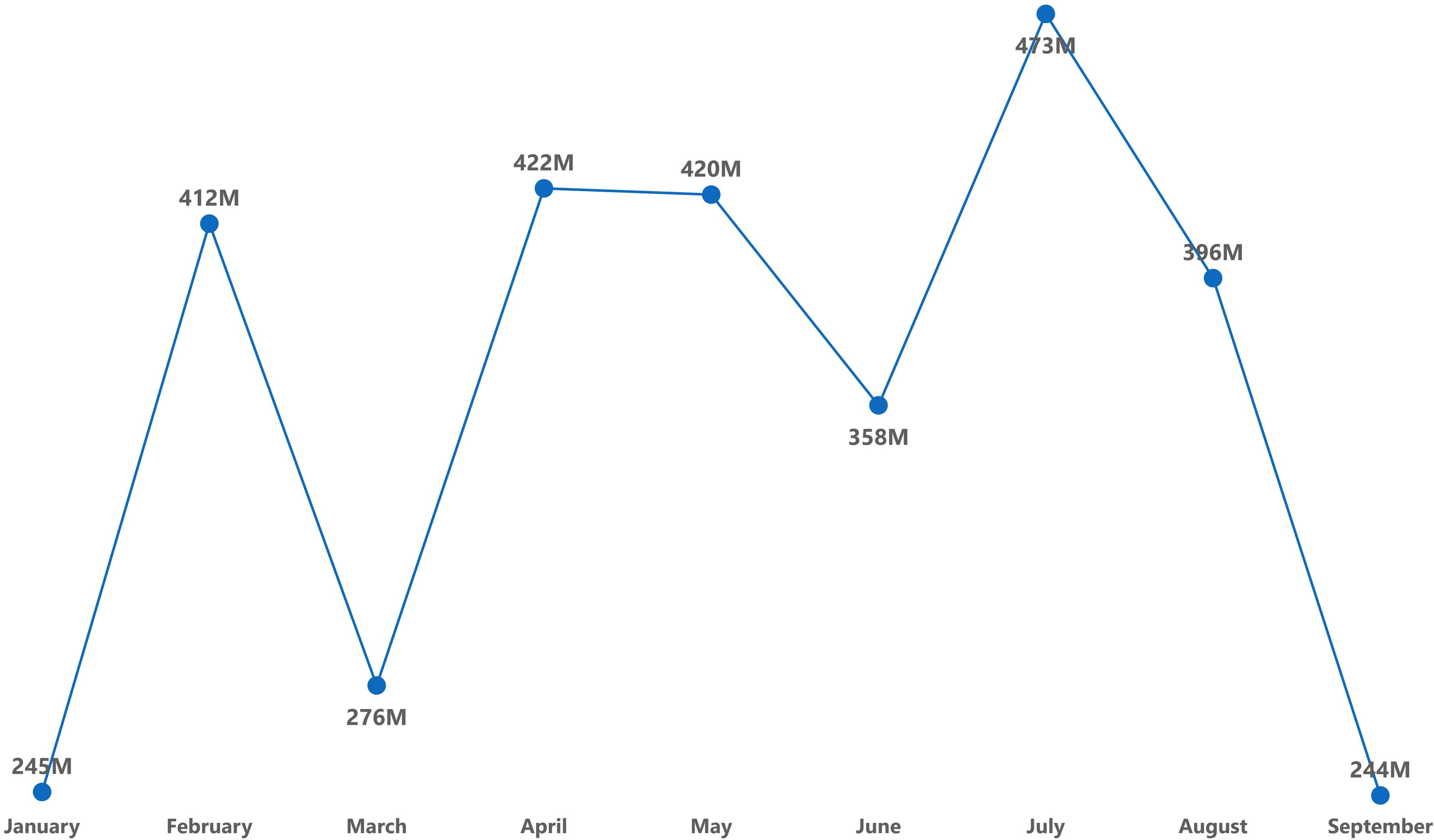
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Thứ hạng

HOANTRAN

Nhân viên chăm sóc

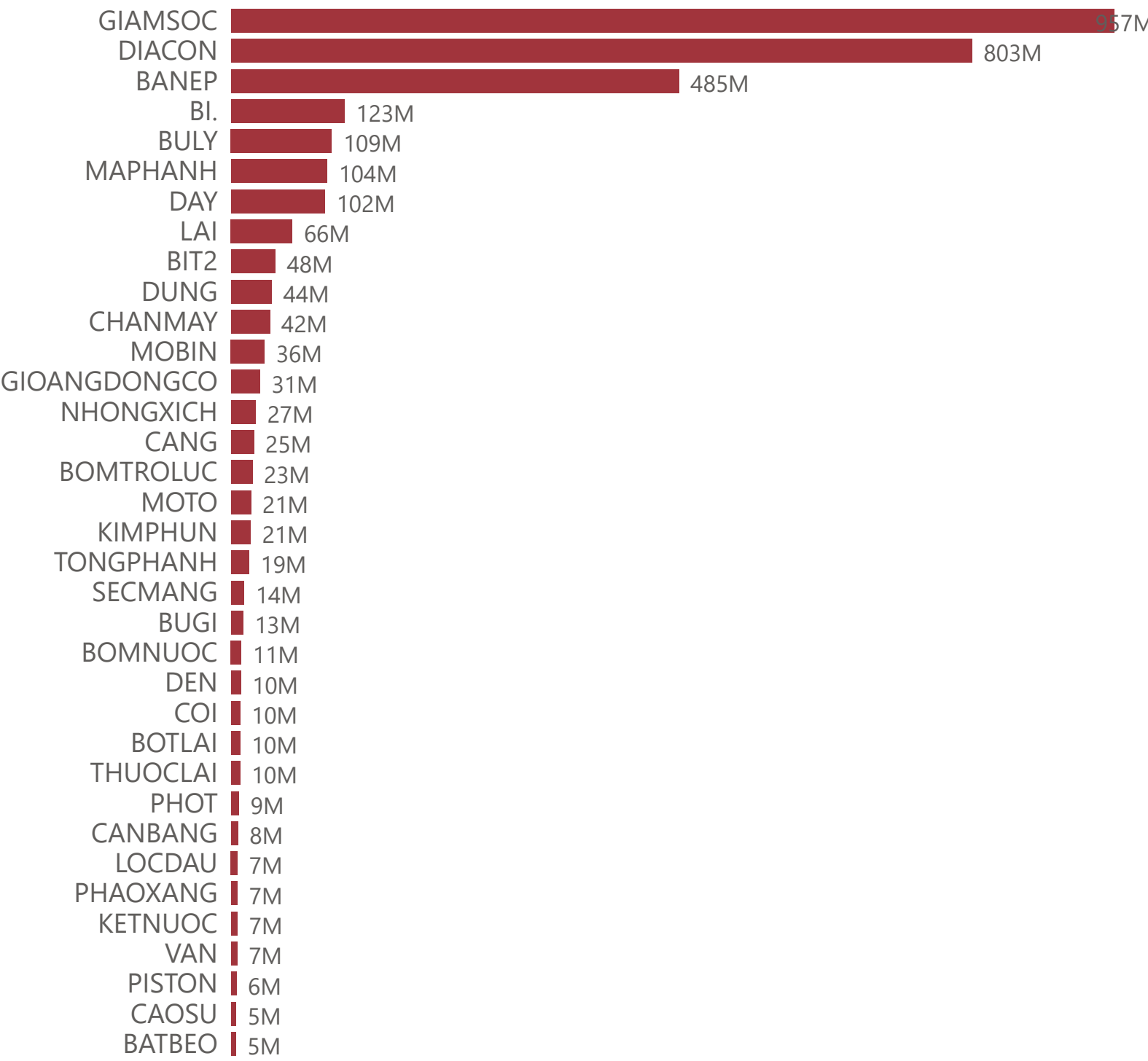
Tổng Doanh số



- ☐ A
- ☐ A+
- ☐ B
- ☐ C
- ☒ VIP

- ☐ ANGAU
- ☐ ASCSG
- ☐ CHPT-ANNHIEN
- ☐ CHPT-MINHANH
- ☐ HAIDAO
- ☐ HUUEHANH
- ☐ KIET-CHUBA
- ☒ KL-QUANGSAIGON

Nhóm sản phẩm







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## Dữ liệu hiện tại của Doanh số

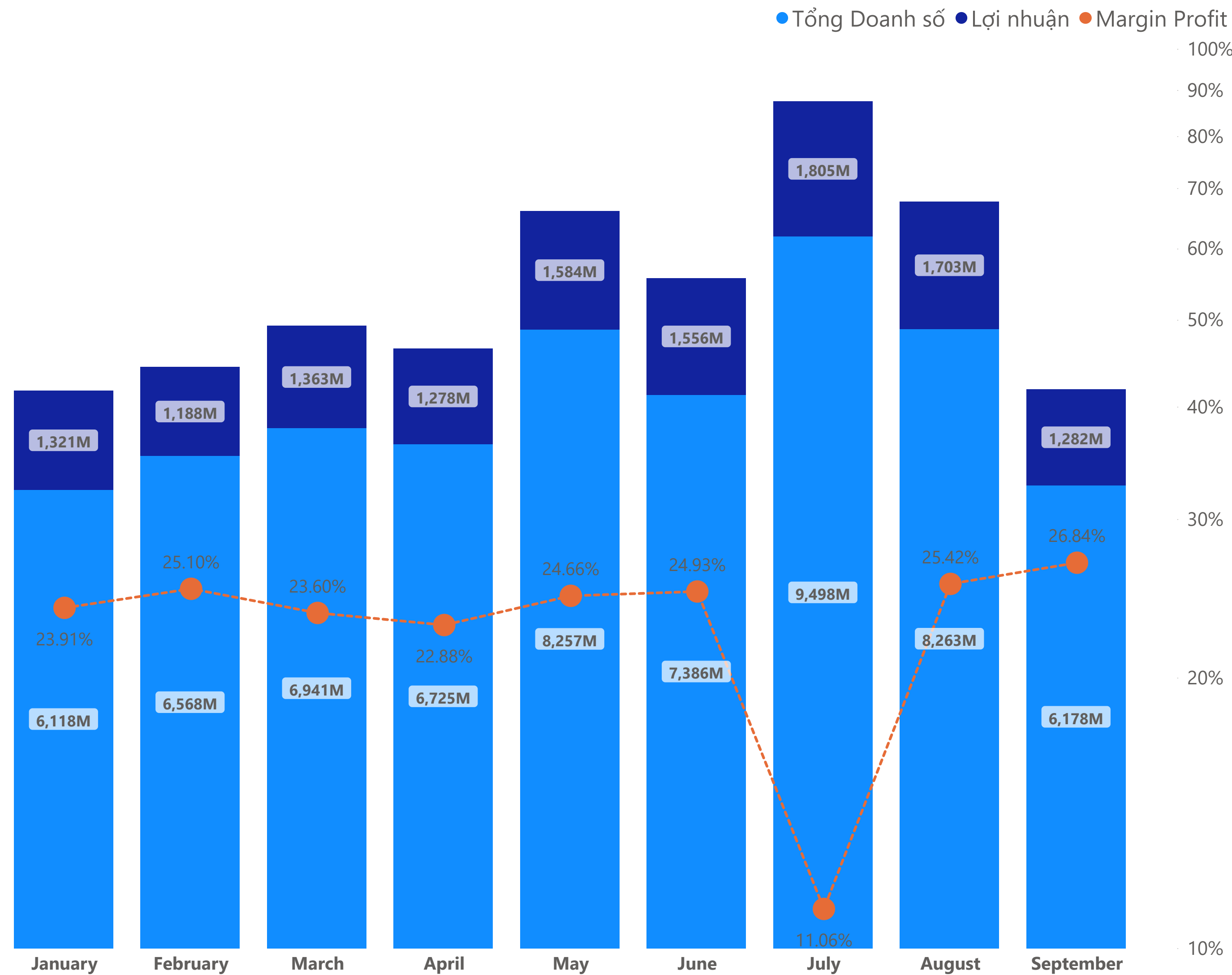
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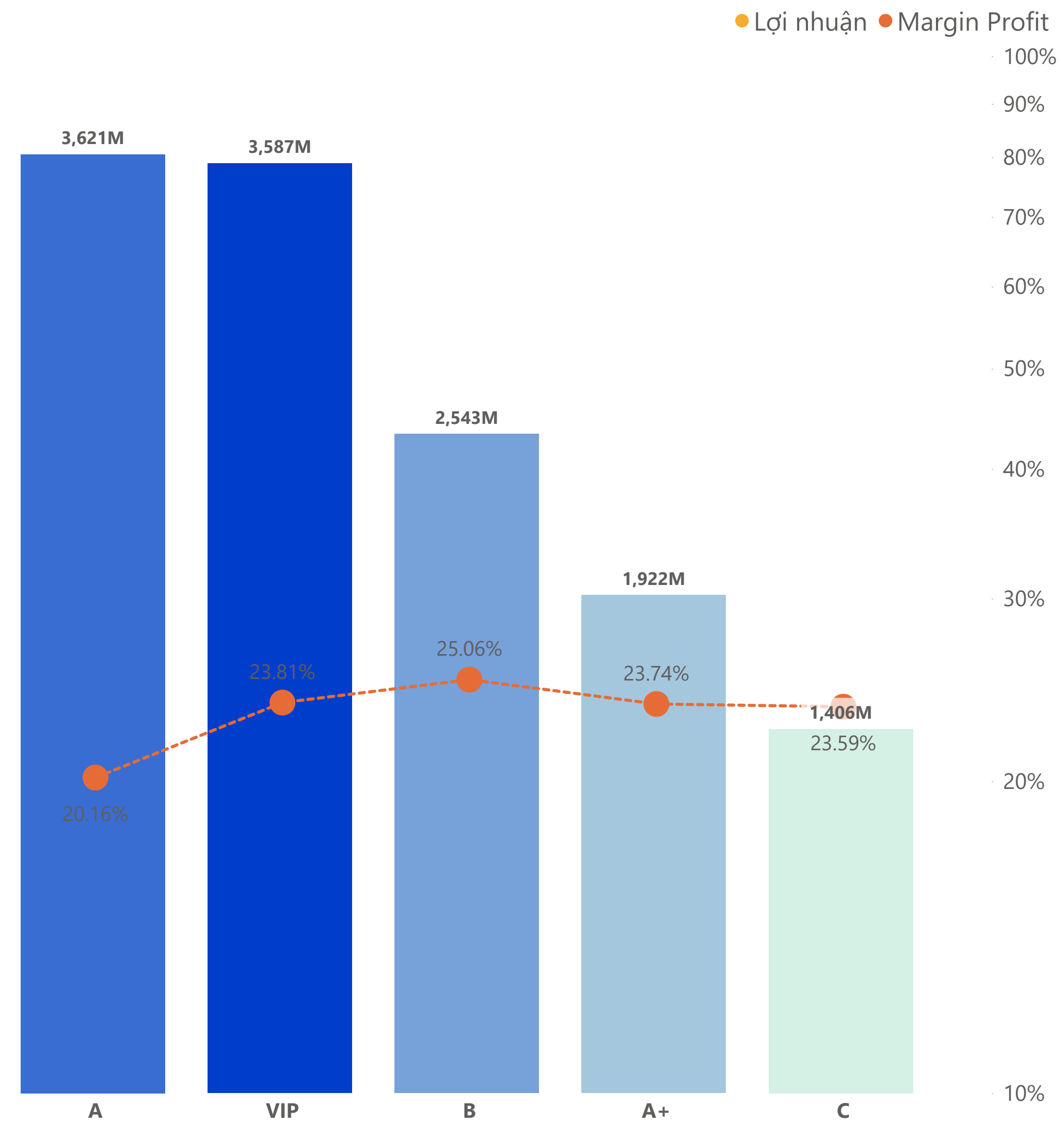
01/01/2022

22/09/2022

### Doanh số, Lợi nhuận và Biên lợi nhuận gộp



### Lợi nhuận và Biên lợi nhuận gộp



ID Khách hàng	ID Nhân viên	Class_Customer	Tỷ trọng	Tổng Doanh số	Lợi nhuận	Margin Profit
KL-QUANGSAIGON	HOANTRAN	VIP	4.92%	3,247M	519M	22.93%
KIET-CHUBA	HOANTRAN	VIP	4.29%	2,827M	530M	24.29%
HAIDAO	CONGTY_VAPC	VIP	3.96%	2,612M	373M	13.59%
CHPT-ANNHIEN	HOANTRAN	VIP	3.74%	2,465M	577M	27.00%
ASCSG	HOANVU	VIP	2.86%	1,887M	440M	25.80%
THANGSAU	CONGTY_VAPC	VIP	2.73%	1,797M	232M	14.88%
CHPT-MINHANH	HOANTRAN	VIP	2.64%	1,743M	212M	14.74%
HUUHANH	HOANVU	VIP	2.34%	1,544M	305M	24.42%
NN-QUYEN	HOANTRAN	VIP	2.19%	1,441M	198M	20.39%
ANGAU	HOANTRAN	VIP	1.99%	1,315M	201M	20.24%
KAIZEN	HOANVU	A+	1.84%	1,212M	269M	26.77%
KHACHLE-HOANVU	HOANVU	A+	1.61%	1,062M	252M	24.87%
ANHCUONG	HOANTRAN	A+	1.49%	984M	247M	27.68%
PHUTUNGATSG	HOANVU	A+	1.48%	977M	241M	26.38%
THANHPUONG	HOANVU	A+	1.45%	958M	201M	23.13%
NN-HUYNHVAN	HOANTRAN	A+	1.43%	940M	173M	20.68%
HTAUTOHN	HOANTRAN	A+	1.35%	889M	134M	17.36%
HAHAU	HOANTRAN	A+	1.28%	844M	130M	0.21%
KCN-THANHTHUONG	HOANTRAN	A+	1.26%	830M	130M	15.64%
TUANPHONG	HOANVU	A+	1.17%	773M	147M	21.83%
THUANPHAT	HOANVU	A	1.15%	761M	154M	24.31%
KL-ANHTAMDEN	HOANTRAN	A	1.13%	744M	130M	20.13%
HIEENBARIA	HOANTRAN	A	1.12%	740M	195M	28.73%
DAIDUONG	HOANVU	A	1.09%	718M	146M	24.84%
ANHTAN	HOANVU	A	1.08%	714M	177M	28.47%
ANHVANG	HOANVU	A	0.99%	653M	81M	24.47%
THANHDOC	HOANTRAN	A	0.97%	642M	112M	24.45%
ANHDAU	HOANTRAN	A	0.96%	632M	115M	22.27%
PHUSY	HOANTRAN	A	0.95%	627M	89M	20.19%
NN-DUCLONG	CONGTY_VAPC	A	0.92%	609M	97M	16.77%
ANHCHINH-AT	HOANVU	A	0.92%	605M	122M	25.34%
NN-ANHHEIU	HOANVU	A	0.91%	599M	121M	24.25%
PHAT	HOANVU	A	0.90%	595M	138M	25.16%
TRITIN	HOANVU	A	0.85%	560M	123M	-84.67%
ANHTHAI	HOANTRAN	A	0.82%	543M	97M	22.74%
QUANGVU	HOANTRAN	A	0.82%	538M	74M	13.76%
CHPT-VUGIA	CONGTY_VAPC	A	0.81%	534M	91M	19.68%
NN-MI	HOANTRAN	A	0.80%	528M	105M	25.53%
KL-MINHPHAT	HOANTRAN	A	0.80%	527M	109M	24.20%
KHACHLE-HOANTRAN	HOANTRAN	A	0.78%	516M	115M	25.39%
THANHPHONG	HOANVU	A	0.76%	503M	149M	25.01%
ANHPHONG	HOANTRAN	A	0.76%	502M	127M	28.21%
HIENCANTHO	HOANVU	A	0.75%	496M	115M	25.90%
KL-ANHHOANG	HOANTRAN	A	0.70%	459M	108M	26.63%
QUOCHUY	HOANVU	A	0.68%	445M	112M	27.56%
KL-ANHDANG	HOANVU	A	0.67%	442M	114M	23.22%
ANHLONGBMT	HOANTRAN	A	0.66%	436M	85M	24.51%
NN-HOANGPHATTIEN	HOANTRAN	A	0.66%	435M	69M	4.83%
PHUTHONG	CONGTY_VAPC	A	0.62%	412M	266M	59.52%
Total				65,934M	13,080M	22.98%

Year	A	A+	B	C	VIP	Total
📅 2022	16,922M	9,468M	12,590M	6,073M	20,880M	65,934M
January	1,612M	833M	1,231M	524M	1,918M	6,118M
February	1,939M	733M	1,134M	557M	2,205M	6,568M
March	1,801M	1,075M	1,468M	620M	1,979M	6,941M
April	2,047M	1,006M	1,297M	523M	1,853M	6,725M
May	2,004M	1,130M	1,578M	629M	2,916M	8,257M
June	2,116M	1,176M	1,500M	686M	1,908M	7,386M
July	2,643M	1,211M	1,556M	896M	3,192M	9,498M
August	1,533M	1,408M	1,759M	1,115M	2,447M	8,263M
September	1,228M	896M	1,067M	524M	2,462M	6,178M
Total	16,922M	9,468M	12,590M	6,073M	20,880M	65,934M

Mã nhóm	Tổng Doanh số	Lợi nhuận	Margin Profit
GIAMSOC	16,269M	2,369M	17.64%
DIACON	8,024M	1,249M	19.23%
BANEP	4,963M	906M	24.78%
MAPHANH	3,019M	543M	21.44%
DEN	2,720M	525M	20.08%
LAI	2,304M	537M	26.97%
BI.	2,176M	423M	19.71%
DAY	2,150M	510M	-0.01%
COI	1,960M	202M	11.62%
BUGI	1,943M	346M	22.34%
DUNG	1,939M	514M	27.97%
CANBANG	1,519M	308M	22.52%
MOBIN	1,216M	205M	18.98%
GIOANGDONGCO	1,046M	268M	31.85%
DAUNUOCMAT	887M	260M	31.91%
BOMNUOC	844M	196M	22.53%
BULY	834M	133M	24.01%
CHANMAY	798M	265M	32.39%
CAOSU	796M	267M	33.87%
THUOCLAI	703M	171M	23.41%
BOM	673M	159M	24.37%
CANG	653M	191M	30.36%
BIT2	582M	156M	26.72%
MOTO	477M	142M	32.08%
NHONGXICH	474M	122M	30.60%
BIT3	469M	101M	21.75%
LOC	439M	112M	26.08%
SECMANG	438M	105M	20.37%
GATMUA	392M	77M	-0.33%
LOCDAU	348M	76M	23.74%
TONGHOP	331M	237M	51.47%
KIMPHUN	320M	81M	26.75%
BATBEO	303M	72M	24.56%
CAMBIEN	296M	97M	32.82%
KETNUOC	288M	97M	26.05%
LOCGIO	276M	84M	32.37%
TONGPHANH	247M	68M	27.08%
PHOT	237M	84M	37.27%
Total	65,934M	13,080M	22.98%

Year	Month	Day	Tổng Doanh số	Lợi nhuận	Margin Profit
2022	January	3	284M	61M	25.50%
2022	January	4	281M	65M	26.00%
2022	January	5	399M	74M	25.03%
2022	January	6	268M	50M	25.14%
2022	January	7	258M	50M	24.94%
2022	January	8	340M	102M	23.88%
2022	January	10	319M	72M	26.41%
2022	January	11	318M	62M	23.53%
2022	January	12	305M	76M	23.76%
2022	January	13	206M	49M	26.64%
2022	January	14	264M	53M	23.95%
2022	January	15	259M	63M	26.80%
2022	January	17	342M	71M	24.28%
2022	January	18	265M	52M	25.45%
2022	January	19	281M	59M	25.30%
2022	January	20	279M	61M	25.05%
2022	January	21	205M	41M	23.91%
2022	January	22	279M	59M	26.54%
2022	January	24	223M	46M	25.06%
2022	January	25	270M	76M	29.80%
2022	January	26	170M	35M	21.78%
2022	January	27	136M	30M	23.35%
2022	January	28	126M	6M	-33.87%
2022	January	29	43M	8M	24.94%
2022	February	9	825M	131M	24.25%
2022	February	10	338M	56M	25.20%
2022	February	11	325M	62M	23.88%
2022	February	12	246M	69M	22.49%
2022	February	14	416M	61M	23.68%
2022	February	15	512M	73M	27.00%
2022	February	16	425M	58M	23.16%
2022	February	17	381M	67M	24.69%
2022	February	18	492M	104M	26.95%
2022	February	19	356M	51M	24.34%
2022	February	21	378M	75M	25.56%
2022	February	22	296M	71M	27.89%
2022	February	23	304M	65M	26.11%
2022	February	24	233M	49M	23.33%
2022	February	25	209M	50M	28.60%
2022	February	26	431M	63M	24.93%
2022	February	28	403M	83M	25.45%
2022	March	1	585M	92M	25.41%
2022	March	2	287M	65M	25.12%
2022	March	3	185M	41M	25.70%
2022	March	4	361M	81M	25.95%
2022	March	5	198M	41M	25.13%
2022	March	7	211M	47M	24.51%
2022	March	8	236M	56M	28.80%
2022	March	9	317M	45M	20.57%
2022	March	10	272M	55M	24.27%
2022	March	11	224M	49M	24.80%
Total			65,934M	13,080M	22.98%