

pratyusha Dandamudi

Resume Headline

Deputy Manager & Team Lead (APAC) - Sales at Innova Solutions| IT Consulting & Staffing ,
Demand Generation , Inbound sales , Managing Sales Team, Revenue Generation,
Campaigns Creations and Running successful Campaigns
Skill Set : SAP CRM, Microsoft Excel, Leadership
Preferred Job Type : : Full-Time, Part-Time, Remote

Employment Details

Inside Sales Specialist

PRM360

Oct 2021 - Mar 2022

Full-time

Business Development Team Lead - Domestic

Vaco Binary Semantics LLP

Mar 2022 - Feb 2023

Full-time

Human Resources Trainee

Dr. Reddy's Laboratories and Colliers International · Apprenticeship

Jun 2017 - Aug 2018

Human Resources Trainee at Dr. Reddy's Laboratories and Colliers International ·

Apprenticeship

Business Development Manager

City Info Property Services

Jan 2019 - Mar 2021

Full-time

Deputy Manager

Innova Solutions

Dec 2022 - Present

On-site

Skills: SAP CRM

Salary : 150000 Monthly

Notice Period : 2 Month

Education Details

Master in Mba

Master of Business Administration - MBA From KL University

Passout Year : 2019

Course Type : Full Time

Percentage/Grade : 75 % Marks of 100 Maximum

Graduation in CSE

Bachelor of Technology - BTech From Dhanekula Institute of Engineering & Technology,

Ganguru,

Passout Year : 2017

Course Type : Full Time

Percentage/Grade : 75.5 % Marks of 100 Maximum

Diploma in Mpc

Intermediate Mpc From Sri viswasanthi

Passout Year : 2013

Course Type : Full Time

Percentage/Grade : 81 % Marks of 100 Maximum

Profile Summary

Experienced Business development - Inside Sales Manager and a skilled communicator ; I am able to establish rapport with diverse group of people. My key skills are Negotiating, Sales, Lead generation , Customer relationship management and Revenue generation. I am an organized individual with extreme time management and pressure handling skill .I completed my masters in Human resource and Marketing from KLU business school.

Specialties: Team Management, IT Sales , Inside Sales, Lead Generation , Business Development, Leads Sourcing , Outsourcing Sales Team Building , Campaign Management, Hiring & Training , Marketing Support & Team Motivation. Over 6+ Years of diverse real work experience in Sales & Business Development, Account/Relationship Management.

Business and Industry Key Words: Consumer Products, Telecommunications, Banking & Insurance, Manufacturing, High-Tech, Life Sciences, Energy and Wholesale Distribution. Sales Leadership, Sales Management, Enterprise Software Sales, Professional Services, Data Center, Cloud Computing, SaaS, IaaS, Big Data, Mobility, Managed Enterprise Solutions, On Demand Computing, Security, Consultative Sales, Solutions Focused, Complex Solution Selling, Business Development, Strategic Alliances, Startups, Turnarounds.

Personal Details

Full Name	pratyusha Dandamudi
Gender	Female
Marital Status	Married
Email ID	praty9452@yahoo.com
Mobile No.	9203994029
Date of Birth	05/04/2000
Language s Known	English (Expert), , Hindi (Proficient),

Nationality India