Vincent Yunansan

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github: vyun8699

Summary: experienced in working with cross-functional teams, understanding complex financial and operational data, and providing actionable recommendations. I am interested in solving complex problems with data.

EDUCATION

UNIVERSITY OF SYDNEY   **Sydney, Australia**
Master of Data Science   Jul'23 – Dec'24
Specialization: Machine Learning

INSEAD   **Singapore**
Master of Business Administration   Aug'17 – Jun'18
VP of Trek – INSEAD Private Equity Club
GMAT Score: 740 (97th percentile)

UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN   **Illinois, USA**
Civil & Environmental Engineering, Bachelor of Science   Aug'08 – Dec'11
Dean's List of Academic Excellence (Spring 2009), Phi Eta Sigma Honor Society

DATA SCIENCE PROJECTS

Projects denoted with (Δ) are under active non-disclosure agreements.

Δ   <u>Small object detection for a drone company</u>: Deployment of object detection system on-board an autonomous drone. This project includes building custom dataset, model transfer learning and hyper-tuning, and implementation of inferencing techniques.

Δ   <u>Pricing optimization for an Australian commodity producer</u>: Finding the best product blend to maximize revenues with breadth first search (BFS).

- <u>Image classification with Keras</u> [GitHub]: classification of blood cell images into eight cell types using convolutional neural network, random forest, and support vector machine.
- <u>Multi-label object classification with Pytorch</u> [Github]: transfer learning and fine tuning of pre-trained neural network models to perform a multi-label object classification with eighteen classes.
- <u>Debtor quality analysis with R</u> [Github]: analysis of likelihood of credit delinquency with random forest, logistic regression, linear discriminant analysis, AdaBoost ensemble learning, and support vector machine.

WORK EXPERIENCE

PARTNERS GROUP   **Sydney, Australia**
Private investment management firm with USD221bn in asset under management   Aug'18 – Mar'23
Associate to Associate Vice President, Private Equity APAC
Post MBA Associate Program
- Coverage of the Australian healthcare services sector. Diligence experience of an Australian pathology operator (AUD2bn+), a multi-site cancer-care operator (AUD2bn+), a diversified consumer-health products platform (AUD2bn+), etc.
- Preparation of investment papers, which include investment thesis & vision, company valuation, investment merits, risks, and considerations, funding structure & strategies, competitor analysis, expert input, scenario analysis, etc.
- Management of 3-4 internal team members and 5-6 external service providers in each due diligence stream (e.g., management consultants, legal counsel, buy-side advisors, banks, subject matter experts, etc.).

MANDIRI SEKURITAS   **Jakarta, Indonesia**
Investment banking arm of the largest financial institution in Indonesia   Aug'14 - Mar'17
Analyst to Senior Associate, Investment Banking
- M&A: acquisition of a third-party insurance administrator by a bank, acquisition of a seaport operator by a pension fund.
- Capital markets: equity IPO & secondary issuance, debt IPO, asset backed transactions.

HONGKONG AND SHANGHAI BANKING CORPORATION   **Jakarta, Indonesia**
Specialist Development Program, Global Banking   Jun'13 – Jun'14
- Performed services management for 10 household FMCG and Japanese clients.

ADDITIONAL INFORMATION

Work Permit	:	Australian Permanent Resident, Indonesian Citizen.
Languages	:	Bahasa Indonesia (Native), English (Fluent), Mandarin (Basic).
Certification	:	CFA Charter Holder (Jun'17).
Skills	:	Financial modelling, Python, R, SQL, Pytorch, AI/ML, GCP, TensorFlow, Tableau, Github.

DEAL EXPERIENCE HIGHLIGHTS

PARTNERS GROUP ("PG")	Key Responsibilities
Δ **Consumer health products company (2022)**	
Branded prescription and consumer healthcare products owner in 20 countries. PG participated up to phase 2.	Investment thesis, brand performance analysis, commercial & financial diligence, debt structure.
Δ **Cancer care operator 1 (2021)**	
Australia's largest medical oncology, drug compounding & distribution service provider. PG was the last two bidders.	Commercial, technical & financial diligence, doctor retention program, transaction documentation.
Δ **Cancer care operator 2 (2021)**	
Regional medical and radiation oncology operator. PG was in bilateral discussion with business owner.	Commercial diligence, site analysis.
Δ **Cancer care operator 3 (2020)**	
Australia's largest radiation oncology service provider. PG was in pre- process discussions and outside-in diligence.	Financial model, unit economics.
Δ **Corporate trustee (2020-2022)**	
Corporate fiduciary services provider to the Australian funds administration industry.	Market analysis, scenario analysis.
Δ **Specialty diagnostic services operator (2019)**	
The company provides pathology, diagnostic imaging, and day hospital services in Australia. PG signed an option agreement with rival bidder and submitted a take-private offer to the company's board.	Financial model, take-private valuation, swap-option agreement.
Δ **Educational resources supplier (2019)**	
Australia and New Zealand's supplier to early childhood services, primary schools, and before & after school programs.	Financial model, expert calls.
Δ **Guardian Childcare & Education (2021-present)**	
Early childcare operator with 130+ childcare centres across Australia. PG asset since 2016.	Budget preparation, re-financing, board meeting materials, sell-side materials.

MANDIRI SEKURITAS ("MS")

Δ US$100m equity IPO of an industrial gas producer on the Indonesian Stock Exchange (IDX:AGII).
Δ US$80m equity recap of a domestic bank (IDX:BMAS).
Δ US$80m corporate bond issuance of a state-owned port business.
Δ Acquisition of a third-party insurance administrator by a bank.
Δ Acquisition of a port operator by a pension fund.
Δ Corporate restructuring of the Indonesian State-Owned Agribusiness group.