Vincent Yunansan

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github: vyun8699

Summary: experienced in working with cross-functional teams, understanding complex financial and operational data, and providing actionable recommendations. I am interested in solving complex problems with data.

EDUCATION

UNIVERSITY OF SYDNEY   **Sydney, Australia**
Master of Data Science   Jul'23 – Dec'24
Specialization: Machine Learning

INSEAD   **Singapore**
Master of Business Administration   Aug'17 – Jun'18
VP of Trek – INSEAD Private Equity Club
GMAT Score: 740 (97th percentile)

UNIVERSITY OF ILLINOIS AT URBANA-CHAMPAIGN   **Illinois, USA**
Civil & Environmental Engineering, Bachelor of Science   Aug'08 – Dec'11
Dean's List of Academic Excellence (Spring 2009), Phi Eta Sigma Honor Society

DATA SCIENCE PROJECTS

Projects denoted with (Δ) are under active non-disclosure agreements.

- Small object detection for an Australian drone company: Deployment of object detection system on-board an uncrewed drone. Deployment includes building custom dataset, model transfer learning and hyper-tuning, and implementation of inferencing techniques.
- Pricing optimization for an Australian commodity producer: Finding the best product blend to maximize revenues with breadth first search (BFS).
- Multi-Layer Perceptron from scratch [GitHub]: reproduction of popular machine learning libraries to show how each element works under the hood.
- Transfer learning with Pytorch [Github]: explore the use of pre-trained models to perform a multi-label object classification.
- Debtor quality analysis with R [Github]: analyses likelihood of credit delinquency with random forest, logistic regression, linear discriminant analysis, AdaBoost ensemble learning, and support vector machine.

WORK EXPERIENCE

PARTNERS GROUP   **Sydney, Australia**
Private investment management firm with USD221bn in asset under management   Aug'18 – Mar'23
Associate to Associate Vice President, Private Equity APAC
Post MBA Associate Program
- Coverage of the Australian healthcare services sector. Diligence experience of an Australian pathology operator (AUD2bn+), a multi-site cancer-care operator (AUD2bn+), a diversified consumer-health products platform (AUD2bn+), etc.
- Preparation of investment papers, which include investment thesis & vision, company valuation, investment merits, risks, and considerations, funding structure & strategies, competitor analysis, expert input, scenario analysis, etc.
- Management of 3-4 internal team members and 5-6 external service providers in each due diligence stream (e.g., management consultants, legal counsel, buy-side advisors, banks, subject matter experts, etc.).

MANDIRI SEKURITAS   **Jakarta, Indonesia**
Investment banking arm of the largest financial institution in Indonesia   Aug'14 - Mar'17
Analyst to Senior Associate, Investment Banking
- M&A: acquisition of a third-party insurance administrator by a bank, acquisition of a seaport operator by a pension fund.
- Capital markets: equity IPO & secondary issuance, debt IPO, asset backed transactions.

HONGKONG AND SHANGHAI BANKING CORPORATION   **Jakarta, Indonesia**
Specialist Development Program, Global Banking   Jun'13 – Jun'14
- Performed services management for 10 household FMCG and Japanese clients.

ADDITIONAL INFORMATION

Work Permit	:	Australian Permanent Resident, Indonesian Citizen.
Languages	:	Bahasa Indonesia (Native), English (Fluent), Mandarin (Basic).
Certification	:	CFA Charter Holder (Jun'17).
Skills	:	Financial modelling, Python, R, SQL, Pytorch, AI/ML, GCP, TensorFlow, Tableau, Github.

DEAL EXPERIENCE HIGHLIGHTS

PARTNERS GROUP ("PG")

	Key Responsibilities
Consumer health products company (2022) Branded prescription and consumer healthcare products owner in 20 countries. PG participated up to phase 2.	Investment thesis, brand performance analysis, commercial & financial diligence, debt structure.
Cancer care operator 1 (2021) Australia's largest medical oncology, drug compounding & distribution service provider. PG was the last two bidders.	Commercial, technical & financial diligence, doctor retention program, transaction documentation.
Cancer care operator 2 (2021) Regional medical and radiation oncology operator. PG was in bilateral discussion with business owner.	Commercial diligence, site analysis.
Cancer care operator 3 (2020) Australia's largest radiation oncology service provider. PG was in pre- process discussions and outside-in diligence.	Financial model, unit economics.
Corporate trustee (2020-2022) Corporate fiduciary services provider to the Australian funds administration industry.	Market analysis, scenario analysis.
Specialty diagnostic services operator (2019) The company provides pathology, diagnostic imaging, and day hospital services in Australia. PG signed an option agreement with rival bidder and submitted a take-private offer to the company's board.	Financial model, take-private valuation, swap-option agreement.
Educational resources supplier (2019) Australia and New Zealand's supplier to early childhood services, primary schools, and before & after school programs.	Financial model, expert calls.
Guardian Childcare & Education (2021-present) Early childcare operator with 130+ childcare centres across Australia. PG asset since 2016.	Budget preparation, re-financing, board meeting materials, sell-side materials.

MANDIRI SEKURITAS ("MS")

- US$100m equity IPO of an industrial gas producer on the Indonesian Stock Exchange (IDX:AGII).
- US$80m equity recap of a domestic bank (IDX:BMAS).
- US$80m corporate bond issuance of a state-owned port business.
- Acquisition of a third-party insurance administrator by a bank.
- Acquisition of a port operator by a pension fund.
- Corporate restructuring of the Indonesian State-Owned Agribusiness group.