Calling the Listing Agent

1. Is the property still available?
2. Are there currently any offers, or are you expecting any offers?
3. Has the Seller rejected any offers? If so, why?
4. Why are the Sellers Selling?
5. In what timeframe would the Sellers like to be out by of the property?
6. Other than price, what terms and conditions are most important to the Seller?
7. Is there anything we saw today that’s not included?
8. Any issues that you know of not mentioned in disclosure?
9. How quickly can you present an offer once you’ve received it?
10. At what price does this house come off the market today?

*Use these questions as a guide to attain more information from the listing agent so that you can advise you Buyers on how to structure their offer*