Veaceslav Zagaevschi

GIS Professional | Data Analyst | Project Manager

CONTACT

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EDUCATION

MASTER GEOINFORMATICS
Tiraspol State University
Chisinau || 2021

TRAINING more

IBM Data Analyst Professional Certificate
|| 2023 || Credentials

Google Data Analytics Professional
Certificate|| 2022 || Credentials

Google IT Automation with Python
Professional Certificate || 2022 ||
Credentials

LANGUAGES

Romanian (native)
Russian (fluent)
English (upper intermediary)

PROFESSIONAL EXPERIENCE

PROJECT MANAGER / BUSINESS ANALYST

Terra Concept || 2020 – Present

- Managed and developed GIS projects from conception to completion, utilizing Data Analysis and Business Analysis to ensure the success of each project.
- Specialized in solving complex problems using spatial data, applying analytical and problem-solving skills.
- Negotiated contracts with clients and stakeholders, assessed their needs and requirements, and developed executive presentations to effectively communicate project progress and results.

SALES DIRECTOR

Land Support Systems || 2012 – 2020

- Generated new business opportunities, identifying potential customers and transforming them into viable projects.
- Provided high-quality presentations, negotiations, and offers to customers, ensuring a deep understanding of their needs and requirements.
- Successfully executed company representation in auctions, expanding the company's market share through effective communication and relationship building.

BUSINESS ANALYST / SOFTWARE DEVELOPER

Terra Concept (**Part time**) || 2011 – 2020

- Applied programming expertise to develop WebGIS applications and delivered high-quality projects that met or exceeded client expectations.
- Collected Data, developed DB, executed Data Analysis and Business Analysis.
- Developed conceptual documentation for complex GIS systems, including system architecture, data flow diagrams, and technical requirements.

SALES DIRECTOR

Blom Moldova || 2010 – 2012

- Sales, marketing and project preparation activity.
- Identifying new business opportunities and transforming them into viable projects. Identifying new customers.
- Presentations, negotiations, offers for new and existing customers.
- Bid manager responsibilities in new auctions.

GIS SPECIALIST

Ministry of Inf. Development, SE "Registru" || 2006 – 2009

- Developed conceptual documents for SDLC of GIS systems and conducted Data Analysis and Business Analysis.

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SKILLS

➢ TECHNICAL

QGIS, ArcGIS, MapInfo

GeoServer, Giscuit, WebGIS

UML, Enterprise Architect

MS Office (Excel, Word, PowerPoint)

Python

Django

GIT, GitHub

SQL, PostgreSQL, PostGIS

Tableau, Power BI, Cognos

SKILLS

➢ PROFESSIONAL

- Project management
- Executive Presentations
- GIS Data processing
- Data Analysis
- Business Analysis
- Client Needs Assessment
- Contract Negotiation
- Business Management
- Focused

INTERESTS

- Smart Home (Home Assistant)
- Computer Games
- IT Courses

MAIN PROJECTS

Automated Information System of the State Cadastre of Waters

Project Manager

Beneficiaries: Agency "Apele Moldovei", Ministry of Agriculture, Regional Development and Environment, Swiss Agency for Development and Cooperation and Austrian Agency for Development || Chisinau || 2020 – 2021

Managed the team of programmers and designers who developed the State Cadastre of Waters. Designed full set of project documentation. The application was implemented in governmental IT infrastructure of the Republic of Moldova.

- Management of development team.
- Business Analysis of domain and stakeholders.
- GIS researching. Modelling of data.
- Development of project documentation including Business Processes, Technical Task, Technical Project, User Guides.

State Register of Hydrotechnical Constructions

Project Manager

Beneficiaries: Agency "Apele Moldovei", Ministry of Agriculture, Regional Development and Environment, Swiss Agency for Development and Cooperation and Austrian Agency for Development || Chisinau || 2018 – 2019

Designed the Technical Concept, made Business Analysis of domain. Managed the team of programmers and designers who developed the State Register of Hydrotechnical Constructions. Designed full set of project documentation. The application was implemented in governmental IT infrastructure of the Republic of Moldova and later become a part of the State Cadastre of Waters.

- Management of development team.
- Business Analysis of domain and stakeholders.
- GIS researching. Modelling of data.
- Development of Technical Concept and Technical Specifications.
- Development of project documentation including Business Processes, Technical Task, User and Administrator Guides.

WEB-GIS Public Environmental Data Service Application

Full Stack Developer

Beneficiaries: NGO Oikumena, GEF || Chisinau || 2014 – 2015

Development of the WEB-GIS Public Environmental Data Service Application for Nongovernmental Organizations.

- Designed the architecture of the portal.
- Technology used: WebGIS, UML, GeoServer, PostgreSQL, Heron JavaScript Framework, Ubuntu, Digital Ocean VPS
- GIS researching. Modelling of data.
- Development of project documentation and User and Administrator Guides.