# Veaceslav Zagaevschi

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# **SUMMARY**

Data Professional and GIS Specialist skilled in research, data analysis, and project management. Proficiently navigated roles from entry-level positions to management, gaining a comprehensive understanding of processes across diverse industries. Worked collaboratively as a member while also managing diverse projects for private sector organizations, research institutions, government bodies, and NGOs. Adapts swiftly to new technologies.

# **SKILLS**

#### **DATA ANALYSIS**

MS Excel, SQL, Python, Pandas

## DATA VISUALIZATION

Power BI, Tableau, MS PowerPoint

#### **PROJECT MANAGEMENT**

MS Project, JIRA, Confluence

## **BUSINESS ANALYSIS**

MS Office, UML, Enterprise Architect

#### **GEOGRAPHIC INFORMATION SYSTEMS**

QGIS, ArcGIS, MapInfo, GeoServer, WebGIS

## **SOFTWARE DEVELOPMENT**

Django, PostgreSQL, PostGIS, GitHub

# **EXPERIENCE** (click for more)

## **DATA ANALYST**

Terra Concept | 2020 - Present

- Gathered and organized data from various sources to ensure its accuracy and relevance.
- Executed comprehensive data analysis to extract valuable insights and trends that inform decision-making.
- Assessed business processes and needs to identify opportunities for improvement and efficiency. Developed conceptual documentation for complex GIS systems, including system architecture, data flow diagrams, and technical requirements.

# **BUSINESS ANALYST | PROJECT MANAGER**

# Terra Concept | | 2011 - 2020

- Managed GIS projects from initial conception through to successful completion, ensuring all aspects of project delivery met quality standards. Developed conceptual documentation for complex GIS systems, encompassing system architecture, data flow diagrams, and technical requirements
- Negotiated contracts with clients and stakeholders, assessed their needs and requirements, and developed executive presentations
  to effectively communicate project progress and results.
- Utilized programming skills to develop WebGIS applications, delivering projects that consistently met or exceeded client expectations.

## SALES MANAGER | GIS EXPERT (part time)

# Land Support Systems | 2012 - 2020

- Generated new business opportunities, identifying potential customers and transforming them into high-value GIS projects. Developed a new direction of activity in the company Urban Planning, diversifying the portfolio and expanding market reach.
- Delivered high-quality presentations, negotiations, and proposals to customers, ensuring a thorough understanding of their needs and requirements.
- · Represented the company in tenders, expanding its market share through effective communication and relationship building.

# **EDUCATION**

MASTER GEOINFORMATICS | Tiraspol State University | Chisinau | 2021

# TRAINING & CERTIFICATES (click for more)

IBM Data Analyst Professional Certificate - <u>Credentials</u>, Google Data Analytics Professional Certificate - <u>Credentials</u> Google IT Automation with Python Professional Certificate - <u>Credentials</u>

# **LANGUAGES**

English (professional working proficiency), Romanian (native), Russian (fluent).