Victor Zarate

Software Engineer

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Software Developer with a problem-solving focus towards the development of applications. Utilizing enterprise-level languages to deliver solutions with a customer-first approach.

EXPERIENCE

Freelance Developer/Projects, Washington DC

- Effectively communicate with clients in regards to the design and functionality of full-stack web applications
- Research and learn new technologies in order to keep up with web development trends.
- Test software on UserTesting platform to learn and adapt to new UI/UX and software functionality to provide my clients with the top-level products

General Assembly, Washington DC, — Software Engineer Immersive Fellow

- Trained in a variety of modern programming languages and frameworks during a 3-month (500+ hour), fully immersive training program, delving into full-stack programming and learning the skill of how to learn new technologies rapidly
- Completed individual and group projects using React.js, Express, JavaScript, Python, Django, Node.js, and Git version control
- Designed front-end (CSS, HTML5, Javascript, React), coded and deployed full-stack applications in a variety of programming languages, frameworks, and libraries

LeaseAccelerator, Reston, VA - Business Development Representative

- Responsible for identifying opportunities for mid-sized companies through targeted cold calls, email campaigns, and marketing campaign follow-ups
- Built relationships by providing effective contact management of both established and potential referral sources
- Effectively communicate the importance of the new GASB 87, IFRS 17 Lease Accounting Standards

Comstock Companies, Reston, VA - Sales and Leasing Consultant

- Closed over \$1,400,000 worth of Lease Rental Agreements
- Partnered with the leasing team to reach and maintain 99.3% occupancy for April through July
- Responsible for the entire leasing process from lead generation to actual occupancy of each unit as well as
 positive customer service communications with tenants throughout their lease

EDUCATION

Old Dominion University, Norfolk, VA — Bachelor of Science in Business Administration

General Assembly, Washington DC — Software Engineer Immersive

Technology Summary

- **Programming/Languages:** Javascript, Python, Django, React, jQuery, Express.js, Node.js, CSS, HTML5, Typescript, Bootstrap
- Database Management: MongoDB, Mongoose, PostgreSQL, MySQL, Excel
- **CRM Software:** Salesforce, Yardi Voyager, Blue Moon Software, Salesloft
- Languages: Native Spanish, Fluent English