

# Victor Zarate

## Full-Stack JavaScript Developer

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Software Developer with a problem-solving focus towards the development of applications. Utilizing enterprise-level languages to deliver solutions with a customer-first approach

## EXPERIENCE

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**Freelance Developer/Personal Projects**, Washington DC – *Full-Stack Developer* Nov 2021 - Present

- Effectively communicate with clients in regards to the design and functionality of full-stack web applications
- Research new technologies to keep up with web development and UX/UI trends as well as learning unit testing through Jest and React Testing Library
- [Hacks Global](#) - Designed and created a full-stack web application with JWT Authentication and implemented potential revenue streams through affiliate marketing campaigns. 15 users worldwide, and gradually growing. Successfully added TikTok video-sharing compatibility to broaden the potential user-generated content.

**General Assembly**, Washington DC – *Software Engineer Immersive Fellow* May 2021 - Nov 2021

- Trained in a variety of modern programming languages and frameworks during a 3-month (500+ hour), fully immersive training program, delving into full-stack programming and learning the skill of how to learn new technologies rapidly
- Completed individual and group projects using React.js, Express, JavaScript, Python, Django, Node.js, and Git version control
- Heavily focused on the importance of key computer science principles and programming best practices

**LeaseAccelerator**, Reston, VA -- *Business Development Representative* Feb 2020 - Apr 2020

- Responsible for identifying opportunities for mid-sized companies through targeted cold calls, email campaigns, and marketing campaign follow-ups
- Built relationships by providing effective contact management of both established and potential referral sources
- Effectively communicate the importance of the new GASB 87, IFRS 17 Lease Accounting Standards

**Comstock Companies**, Reston, VA – *Sales and Leasing Consultant* Aug 2018 - Jan 2020

- Closed over \$1,400,000 worth of Lease Rental Agreements
- Managed employee training for all new leasing agents and offered continuous advice, guidance, and mentorship on duties and best practices
- Responsible for the entire leasing process from lead generation to actual occupancy of each unit as well as positive customer service communications with tenants throughout their lease

## EDUCATION

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**Old Dominion University**, Norfolk, VA — *Bachelor of Science in Business Administration*

**General Assembly**, Washington DC — *Software Engineer Immersive*

## Technology Summary

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- **Programming/Languages:** JavaScript, React, jQuery, Express.js, Node.js, CSS, HTML5, Typescript, Bootstrap, Python, Django
- **Database Management:** MongoDB, Mongoose, PostgreSQL, MySQL, Excel
- **CRM Software:** Salesforce, Yardi Voyager, Blue Moon Software, Salesloft
- **Languages:** Native Spanish, Fluent English