Q2 2023 Territory Level Business Segment Quota

WWID: 330632

TERRITORY ACCOUNT MANAGER: Matt Bingham

TERRITORY: UST998-South Westchester

Total Portfolio Brands	Baseline Sales 2022	Q2 Quota	Final Growth Rate
1-Day Acuvue Moist (1DM)	\$1,81,859	\$1,76,791	-2.79%
Total Portfolio Brands	\$11,88,552	\$12,93,148	8.80%
Max Sphere	\$0	\$25,535	N/A
Multifocals	\$48,500	\$66,593	37.09%

Baseline Sales and Quota are in RAS Revenue S.

Quota attainment and payouts will be based on Total Compensated Portfolio, Max Sphere and Multifocals performance as per Q2-Q4 2023 Incentive Compensation Plan Document.