

# FREDDY MS, S.Si,MM



**Perumahan Jati Kusuma No.5, Semarang**



**0812.1545.0098**



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## I. PERSONAL DATA

**GENDER** : MALE  
**PLACE, DATE OF BIRTH** : PALEMBANG, OCTOBER 27<sup>TH</sup>, 1978  
**MARITAL STATUS** : MARRIED  
**HEIGHT / WEIGHT** : 178 CM / 84 KG  
**RELIGION** : CHRISTIAN

## II. FORMAL EDUCATION

Institute	Year
<b>Xaverius Elementary School Palembang</b>	<b>1984 - 1990</b>
<b>Methodist Junior High School Palembang</b>	<b>1990 - 1993</b>
<b>Ardjuna Senior High School Malang</b>	<b>1993 - 1996</b>
<b>Gajayana University, Bachelor Degree of Statistical</b>	<b>1999 - 2003</b>
<b>Semarang University, Master Degree of Management</b>	<b>2015 - 2016</b>

## III. INFORMAL EDUCATION

Name	Year
<b>Course of Microsoft Office from Alpine Computer</b>	<b>2001</b>
<b>Course of conversation from Business Training Center</b>	<b>2002</b>
<b>Course of Grammar, Vocabulary, Tenses from Syailendra</b>	<b>1993</b>
<b>Business planning by Octando at Vietnam</b>	<b>2013</b>
<b>Course of Leadership by Imperium</b>	<b>2014</b>
<b>Seminar of statistical at UGM</b>	<b>2001</b>

#### IV. ACHIEVEMENT

Name	Year
Best achievement for new product levofloxacin at Dexe Medica	2007
Sales Achievement at Takeda Indonesia > 100 %	2013 & 2015

#### V. ORGANIZATION EXPERIENCE

Organization	Position	Year
Himpunan Mahasiswa Statistika	Humas	2000
Himpunan Mahasiswa Statistika	Kabid	2001

#### VI. JOB TRAINING EXPERIENCE

Company	Position	From	Until
PT. Dexe Medica	Area Manager	January 5 <sup>th</sup> 2006	October 31 <sup>th</sup> 2011
PT. TAKEDA	Area Sales Manager	November 1 <sup>st</sup> 2011	Present

#### VII. ABILITY

Technical	Non Technical	Computer
<ul style="list-style-type: none"><li>• Presentation ability</li><li>• Negotiation ability</li><li>• Analyzing of product development</li><li>• Good at public speaking and persuading</li></ul>	<ul style="list-style-type: none"><li>• Able to work in under pressure</li><li>• Can work in a team</li><li>• Fast Learner</li><li>• Leadership</li><li>• Business plan</li></ul>	<ul style="list-style-type: none"><li>• Ms. Word</li><li>• Ms. Excel</li><li>• Ms. Power Point</li><li>• SPSS</li><li>• AMOS</li><li>• Local area Network</li></ul>